\_\_\_\_\_ SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 \_\_\_\_\_ FORM 10-K ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2001 Commission file number 1-12672 AVALONBAY COMMUNITIES, INC. (Exact name of registrant as specified in its charter) \_\_\_\_\_ Maryland 77-0404318 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization) 2900 Eisenhower Avenue, Suite 300 Alexandria, Virginia 22314 (Address of principal executive office, including zip code) (703) 329-6300 (Registrant's telephone number, including area code) \_\_\_\_\_ Securities registered pursuant to Section 12(b) of the Act: <TABLE> <C> <S> New York Stock Exchange, Pacific Exchange Common Stock, par value \$.01 per share Preferred Stock Purchase Rights New York Stock Exchange, Pacific Exchange 8.50% Series C Cumulative Redeemable Preferred Stock, New York Stock Exchange, Pacific Exchange par value \$.01 per share 8.00% Series D Cumulative Redeemable Preferred Stock, New York Stock Exchange, Pacific Exchange par value \$.01 per share 8.70% Series H Cumulative Redeemable Preferred Stock, New York Stock Exchange, Pacific Exchange par value \$.01 per share (Title of each class) (Name of each exchange on which registered) </TABLE> Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing

Yes [X] No [ ]

requirements for the past ninety (90) days.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of the Registrant's Common Stock, par value \$.01 per share, held by nonaffiliates of the Registrant, as of March 1, 2002 was \$3,229,266,823.

The number of shares of the Registrant's Common Stock, par value \$.01 per share, outstanding as of March 1, 2002 was 68,780,976.

Documents Incorporated by Reference

Portions of AvalonBay Communities, Inc.'s Proxy Statement for the 2002 annual meeting of stockholders, a definitive copy of which will be filed with the SEC within 120 days after the year end of the year covered by this Form 10-K, are incorporated by reference herein as portions of Part III of this Form 10-K.

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## PART I

This Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Our actual results could differ materially from those set forth in each forward-looking statement. Certain factors that might cause such a difference are discussed in this report, including in the section entitled "Forward-Looking Statements" on page 34 of this Form 10-K.

ITEM 1. BUSINESS

General

AvalonBay is a Maryland corporation that has elected to be treated as a real estate investment trust, or REIT, for federal income tax purposes. We focus on the ownership and operation of upscale apartment communities (which generally command among the highest rents in their submarkets) in high barrier-to-entry markets of the United States. This is because we believe that, over the long term, the limited new supply of upscale apartment homes in these markets will result in larger increases in cash flows relative to other markets. These barriers-to-entry generally include a difficult and lengthy entitlement process with local jurisdictions and dense in-fill locations where zoned and entitled land is in limited supply. Our markets are located in the Northeast, Mid-Atlantic, Midwest, Pacific Northwest, and Northern and Southern California regions of the United States. We believe that we have penetrated substantially all of the high barrier-to-entry markets of the country.

As of March 1, 2002, we owned or held a direct or indirect ownership interest in 126 operating apartment communities containing 37,228 apartment homes in eleven states and the District of Columbia, of which three communities containing 1,896 apartment homes were under redevelopment. In addition to these operating communities, we also owned 15 communities under construction that will contain 3,963 apartment homes and rights to develop an additional 30 communities that, if developed as expected, will contain an estimated 8,918 apartment homes. We generally obtain ownership in an apartment community by developing a new community on vacant land or by acquiring and either repositioning or redevelopment or acquisition, we favor locations that are near expanding employment centers and convenient to recreation areas, entertainment, shopping and dining.

Our real estate investments consist of Established Communities, Other Stabilized Communities, Development Communities and Redevelopment Communities. A description of these segments and other related information can be found in Note 9 of the Consolidated Financial Statements set forth in Item 8 of this report.

Our principal operating objectives are to develop, own and operate, in our selected markets, high quality, upscale communities that contain features and amenities desired by prospective residents, and to provide our residents with efficient and effective service. Our principal financial goals are to successfully implement those operating objectives in a cost effective manner and thereby increase long-term stockholder value by increasing operating cash flow and Funds from Operations (as defined by the National Association of Real Estate Investment Trusts). For a description of the meaning of Funds from Operations and its use and limitation as an operating measure, see the discussion titled "Funds from Operations" in Item 7 of this report. Our strategies and goals to achieve these objectives include:

- generating consistent, sustained earnings growth at each community through increased revenue, by balancing high occupancy with premium pricing, and increased operating margins from operating expense management;
- investing selectively in new development, redevelopment and acquisition communities in markets with growing or high potential for demand and high barriers-to-entry;
- selling communities in markets where we seek to adjust our market penetration; and
- maintaining a conservative capital structure to provide continuous access to cost-effective capital.

We believe that we can generally implement these strategies best by developing, redeveloping, acquiring and managing upscale assets in supply-constrained markets while maintaining the financial discipline to ensure balance sheet flexibility.

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Development Strategy. We carefully select land for development and follow established procedures that we believe minimize both the cost and the risks of development. As one of the largest developers of multifamily apartment communities in high barrier-to-entry markets of the United States, we identify development opportunities through local market presence and access to local market information achieved through our regional offices. In addition to our principal executive offices in Alexandria, Virginia, we also maintain regional offices and administrative or specialty offices in or near the following cities:

- Boston, Massachusetts;
- Chicago, Illinois;
- Newport Beach, California;
- New York, New York;
- San Jose, California;
- Wilton, Connecticut;
- Woodbridge, New Jersey; and
- Seattle, Washington

After selecting a target site, we usually negotiate for the right to acquire the site either through an option or a long-term conditional contract. Options and

long-term conditional contracts generally enable us to acquire the target site shortly before the start of construction, which reduces development-related risks as well as preserves capital. After we acquire land, we generally shift our focus to construction. Except for certain mid-rise and high-rise apartment communities where we may elect to use third-party general contractors or construction managers, we act as our own general contractor and construction manager. We believe this enables us to achieve higher construction quality, greater control over construction schedules and significant cost savings. Our development and property management teams monitor construction progress to ensure high quality workmanship and a smooth and timely transition into the leasing and operational phase.

Redevelopment Strategy. When we undertake the redevelopment of a community, our goal is to generally renovate and/or rebuild an existing community so that our total investment is significantly below replacement cost and the community is the highest quality apartment community or best rental value for an upscale apartment community in its local area. We have established procedures to minimize both the cost and risks of redevelopment. Our redevelopment teams, which include key redevelopment, construction and property management personnel, monitor redevelopment progress. We believe we achieve significant cost savings by acting as our own general contractor. More importantly, this helps to ensure high quality design and workmanship and a smooth and timely transition into the lease-up and restabilization phase.

Disposition Strategy. To optimize our concentration of communities in selected high barrier-to-entry markets, we sell assets that do not meet our long-term investment criteria when market conditions are favorable and redeploy the proceeds from those sales to develop and redevelop communities under construction or reconstruction. This disposition strategy acts as a source of capital because we are able to redeploy the net proceeds from our dispositions in lieu of raising that amount of capital externally. When we decide to sell a community, we solicit competing bids from unrelated parties for these individual assets and consider the sales price and tax ramifications of each proposal. In connection with this disposition program, we disposed of a total of seven communities since January 1, 2001. The net proceeds from the sale of these assets were approximately \$239,000,000. However, we cannot provide assurance that we will be able to continue our current disposition strategy or that assets we identify for sale can be sold on terms that are satisfactory to us. For 2002, we plan to significantly curtail disposition activity in response to the current capital and real estate markets.

Acquisition Strategy. Our core competencies in development and redevelopment discussed above allow us to be selective in the acquisitions we target. Between January 1, 2001 and March 1, 2002, we acquired three communities containing 995 apartment homes. These communities were acquired in connection with a forward purchase contract agreed to in 1997. This expansion is consistent with our strategy to achieve long-term earnings growth by providing a high quality platform for expansion while also providing additional economic and geographic diversity. The acquisition of these presale communities was designed to achieve rapid penetration into markets that are generally

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supply constrained and in which we had no significant presence. We have one presale commitment provided for under a separate agreement which is expected to close in the second quarter of 2002.

Property Management Strategy. We intend to increase operating income through innovative, proactive property management that will result in higher revenue with controlled operating expenses from communities.

Our principle strategies to maximize revenue include:

- strong focus on resident satisfaction;
- staggering lease terms based on vacancy exposure by apartment type, so that lease expirations are better matched to each community's traffic patterns;
- increasing rents as market conditions permit;
- managing community occupancy for optimal rental revenue levels; and
- applying new technology to optimize revenue from each community.

Controlling operating expenses is another way in which we intend to increase earnings growth. Growth in our portfolio and the resulting increase in revenue allows for fixed operating costs to be spread over a larger volume of revenue, thereby increasing operating margins. We aggressively pursue real estate tax appeals and control operating expenses as follows:

- record invoices on-site to ensure careful monitoring of budgeted versus actual expenses;

- purchase supplies in bulk where possible;
- bid third-party contracts on a volume basis;
- strive to retain residents through high levels of service in order to eliminate the cost of preparing an apartment home for a new resident and to reduce marketing and vacant apartment utility costs;
- perform turnover work in-house or hire third-parties, generally depending upon the least costly alternative; and
- undertake preventive maintenance regularly to maximize resident satisfaction and property and equipment life.

On-site property management teams receive bonuses based largely upon the net operating income produced at their respective communities. We are also pursuing ancillary services which could provide additional revenue sources. On a limited basis, we also manage properties for third parties, believing that doing so will provide information about new markets or provide an acquisition opportunity, thereby enhancing opportunities for growth.

Technology Strategy. We believe that an innovative management information system infrastructure will be an important element in managing our future growth. This is because timely and accurate collection of financial and resident profile data will enable us to maximize revenue through careful leasing decisions and financial management. We currently employ a company-wide intranet using a digital network with high-speed digital lines. This network connects all of our communities and offices to central servers in Alexandria, Virginia, providing access to our associates and to AvalonBay's corporate information throughout the country from all locations.

We have invested in five technology companies in the belief that the development and application of their technology and services will improve the operating performance of our real estate holdings. Our most significant technology investment is in Realeum, Inc. Realeum is engaged in the development of an on-site property management system and leasing automation system to enable management to capture, review and analyze data to a greater extent than is possible using existing commercial software. To help monitor this investment, Thomas J. Sargeant, our Executive Vice President and Chief Financial Officer, is a director of Realeum. We are also a member of Constellation Real Technologies LLC, an entity formed by a number of real estate investment trusts and real estate operating companies for the purpose of investing in multi-sector real estate technology opportunities. Our original commitment to Constellation was \$4,000,000 and we have contributed \$959,000 to date. Constellation has proposed a reduction in the aggregate amount of capital commitments from its members. If that proposal is accepted, our revised commitment would fall to \$2,600,000. The aggregate carrying value of all of our technology investments, including Realeum and Constellation, at March 1, 2002 was \$4,800,000.

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Financing Strategy. We have consistently maintained, and intend to continue to maintain, a conservative capital structure, largely comprised of common equity. At December 31, 2001, our debt-to-total market capitalization (i.e., the aggregate of the market value of common stock, the liquidation preference of preferred stock and the principle amount of debt) was 37.1%, and our permanent long-term floating rate debt, not including borrowings under the unsecured credit facility, was only 1.2% of total market capitalization.

Before planned construction or reconstruction activity begins, we intend to arrange adequate capital sources to complete such undertakings, although we cannot assure you that we will be able to obtain such financing. During 2001, substantially all of our construction and reconstruction activities were funded by issuance of unsecured debt securities, asset sales, through nontaxable like-kind exchanges, and retained operating cash. In the event that financing cannot be obtained, we may have to abandon planned development activities, write-off associated pursuit costs and/or forego reconstruction activity. In such instances, we will not realize the increased revenues and earnings that we expected from such pursuits, and the related write-off of costs will increase current period expenses.

We estimate that a portion of our short-term liquidity needs will be met from retained operating cash and borrowings under our \$500,000,000 variable rate unsecured credit facility. At March 1, 2002, zero was outstanding, \$85,820,000 was used to provide letters of credit and \$414,180,000 was available for borrowing under the unsecured credit facility.

If required, to meet the balance of our liquidity needs we will need to arrange additional capacity under our existing unsecured credit facility, sell additional existing communities and/or issue additional debt or equity securities. While we believe we have the financial position to expand our short-term credit capacity and access the capital markets as needed, we cannot assure you that we will be successful in completing these arrangements, sales or offerings. The failure to complete these transactions on a cost-effective basis could have a material adverse impact on our operating results and financial condition, including the abandonment of deferred development costs and a resultant charge to earnings.

#### Inflation and Tax Matters

Substantially all of our leases are for a term of one year or less, which may enable us to realize increased rents upon renewal of existing leases or the beginning of new leases. Such short-term leases generally minimize the risk to us of the adverse effects of inflation, although as a general rule these leases permit residents to leave at the end of the lease term without penalty. Our current policy is generally to permit residents to terminate leases upon an agreed advance written notice and a lease termination payment, as provided for in the resident's lease. Short-term leases combined with relatively consistent demand have allowed rents, and therefore cash flow from the portfolio, to provide an attractive inflation hedge.

We filed an election with our initial federal income tax return to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, and intend to maintain our qualification as a REIT in the future. As a qualified REIT, with limited exceptions, we will not be taxed under federal and certain state income tax laws at the corporate level on our net income to the extent net income is distributed to our stockholders. We expect to make sufficient distributions to avoid income tax at the corporate level.

#### Environmental Matters

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real estate may be required, in many instances regardless of knowledge or responsibility, to investigate and remediate the effects of hazardous or toxic substances or petroleum product releases at such property. The owner or operator may be held liable to a governmental entity or to third parties for property damage and for investigation and remediation costs incurred by such parties in connection with the contamination, which may be substantial. The presence of such substances, or the failure to properly remediate the contamination, may adversely affect the owner's ability to borrow against, sell or rent such property. In addition, some environmental

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laws create a lien on the contaminated site in favor of the government for damages and costs it incurs in connection with the contamination.

Certain federal, state and local laws, regulations and ordinances govern the removal, encapsulation or disturbance of asbestos-containing materials, or ACMs, when such materials are in poor condition or in the event of construction, remodeling, renovation or demolition of a building. Such laws may impose liability for release of ACMs and may provide for third parties to seek recovery from owners or operators of real properties for personal injury associated with ACMs. In connection with our ownership and operation of apartment communities, we potentially may be liable for such costs. We are not aware that any ACMs were used in connection with the construction of the communities developed by us. However, we are aware that ACMs were used in connection with the construction of anticipate that we will incur any material liabilities in connection with the presence of ACMs at these communities. We currently have an operations and maintenance program for ACMs at each of the communities at which ACMs have been detected.

When excessive moisture accumulates in buildings or on building materials, mold growth may occur, particularly if the moisture problem remains undiscovered or is not addressed over a period of time. Some molds may produce toxins or irritants. Concern about indoor exposure to mold has been increasing as exposure to mold may cause a variety of health effects and symptoms, including allergic or other reactions. As a result, the presence of significant mold at a community owned by us could require us to undertake a costly remediation program to contain or remove the mold from the affected community. In addition, the presence of significant mold could expose us to liability from residents and others if property damage or health concerns arise.

We are also aware that certain communities have lead paint and we are undertaking or intend to undertake appropriate remediation.

All of our stabilized operating communities, and all of the communities that we are currently developing or redeveloping, have been subjected to at least a Phase I or similar environmental assessment which generally does not involve invasive techniques such as soil or ground water sampling. These assessments have not revealed any environmental conditions that we believe will have a material adverse effect on our business, assets, financial condition or results of operations. We are not aware of any other environmental conditions which would have such a material adverse effect.

However, we are aware that the migration of contamination from an upgradient landowner near a community owned by us (Avalon at Silicon Valley, formerly known as Toscana) has affected the groundwater there. The upgradient landowner is undertaking remedial response actions and a ground water treatment system has been installed. We expect that the upgradient landowner will take all necessary remediation actions and ensure the ongoing operation and maintenance of the ground water treatment system. The upgradient landowner has also provided an indemnity that runs to current and future owners of the property and upon which we may be able to rely if environmental liability arises from the groundwater contamination.

Additionally, prior to 1994, we had occasionally been involved in developing, managing, leasing and operating various properties for third parties. Consequently, we may be considered to have been an operator of such properties and, therefore, potentially liable for removal or remediation costs or other potential costs which could relate to hazardous or toxic substances. We are not aware of any material environmental liabilities with respect to properties that we managed or developed for such third parties.

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We cannot provide assurance that:

- the environmental assessments identified all potential environmental liabilities;
- no prior owner created any material environmental condition not known to us or the consultants who prepared the assessments;
- no environmental liabilities developed since such environmental assessments were prepared;
- the condition of land or operations in the vicinity of our communities, such as the presence of underground storage tanks, will not affect the environmental condition of such communities;
- future uses or conditions, including, without limitation, changes in applicable environmental laws and regulations, will not result in the imposition of environmental liability; or
- no environmental liabilities will develop at communities that have been sold pursuant to our disposition strategy for which we may have liability.

#### ITEM 2. COMMUNITIES

Our real estate investments consist of current operating apartment communities, communities in various stages of development, and land or land options held for development. The following is a description of each category:

Current Communities are categorized as Established, Other Stabilized, Lease-Up, or Redevelopment according to the following:

- Established Communities (also known as Same Store Communities) are communities where a comparison of operating results from the prior year to the current year is meaningful, as these communities were owned and had stabilized operating costs as of the beginning of the prior year. We determine which of our communities fall into the Established Communities category annually on January 1 of each year and maintain that classification throughout the year. For the year 2001, the Established Communities were communities that had stabilized operating costs as of January 1, 2000.
- Other Stabilized Communities are all other completed communities that have stabilized occupancy and are not undergoing or planning redevelopment activities. We consider a community to have stabilized occupancy at the earlier of (i) attainment of 95% occupancy or (ii) the one-year anniversary of completion of development or redevelopment. For the year 2001, Other Stabilized Communities therefore include communities that were either acquired or achieved stabilization after January 1, 2000 and that were not undergoing or planning redevelopment activities.
- Lease-Up Communities are communities where construction has been complete for less than one year and where occupancy has not reached 95%.
- Redevelopment Communities are communities where substantial redevelopment is in progress or is planned to take place during the current year. Redevelopment is considered substantial when capital invested during the reconstruction effort exceeds the lesser of \$5,000,000 or 10% of the community's acquisition cost.

Development Communities are communities that are under construction and for which a final certificate of occupancy has not been received. These communities may be partially complete and operating.

Development Rights are development opportunities in the early phase of the development process for which we have an option to acquire land, a leasehold interest, for which we are the buyer under a long-term conditional contract to purchase land or where we own land to develop a new community. We capitalize all related pre-development costs incurred in pursuit of these new developments.

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As of December 31, 2001, our communities were classified as follows:

<TABLE> <CAPTION>

<captio< th=""><th></th><th>Number of communities</th><th></th></captio<>		Number of communities	
	Communities	<c></c>	
	Established Communities:		
	Northeast	20	5,416
	Mid-Atlantic	18	5,297
	Midwest	6	1,591
	Pacific Northwest	2	486
	Northern California	27	7,851
	Southern California	11	3,112
	Total Established	84	23,753
	Other Stabilized Communities:		
	Northeast	15	3,901
	Mid-Atlantic	3	1,125
	Midwest	3	1,033
	Pacific Northwest	9	2,573
	Northern California	3	1,038
	Southern California	4	1,397
	Total Other Stabilized	37	11,067
	Lease-Up Communities	2	512
	Redevelopment Communities	3	1,896
	Total Current Communities	 126 	37,228
Develop	ment Communities		
Develop	ment Rights	30	8,918

</TABLE>

Our holdings under each of the above categories are discussed on the following pages.

Current Communities

The Current Communities are primarily garden-style apartment communities consisting of two and three-story buildings in landscaped settings. The Current Communities, as of March 1, 2002, include 100 garden-style, 15 high-rise and 11 mid-rise apartment communities. The Current Communities offer many attractive amenities including some or all of the following:

- vaulted ceilings;
- lofts;
- fireplaces;
- patios/decks; and
- modern appliances.

Other features at various communities may include:

- swimming pools;

- fitness centers;
- tennis courts; and
- business centers.

We also have an extensive and ongoing maintenance program to keep all communities and apartment homes substantially free of deferred maintenance and, where vacant, available for immediate occupancy. We believe that

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the aesthetic appeal of our communities and a service oriented property management team focused on the specific needs of residents enhances market appeal to discriminating residents. We believe this will ultimately achieve higher rental rates and occupancy levels while minimizing resident turnover and operating expenses. These Current Communities are located in the following geographic markets:

#### <TABLE>

<CAPTION>

CAPITON		ties at	-	homes at	Percentag apartment	homes at
	1-1-01	3-1-02		3-1-02	1-1-01	3-1-02
<s></s>	 <c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
NORTHEAST	36	38	11,043	10,877	29.7%	29.3%
Boston, MA	10	11	2,734	2,839	7.3%	7.6%
Fairfield County, CT	11	11	2,960	2,939	8.0%	7.9%
Hartford, CT	1		932	-	2.5%	0.0%
Long Island, NY	3	3	915	915	2.5%	2.5%
Northern New Jersey	3	4	1,124	1,394	3.0%	3.8%
Central New Jersey	3	3	1,144	1,144	3.1%	3.1%
New York, NY	5	6	1,234	1,646	3.3%	4.4%
MID-ATLANTIC	20	21	5,910	6,422	15.9%	17.2%
Baltimore, MD	4	4	1,052	1,054	2.8%	2.8%
Washington, DC	16	17	4,858	5,368	13.1%	14.4%
MIDWEST	9	9	2,624	2,624	7.1%	7.1%
Chicago, IL	4	4	1,296	1,296	3.5%	3.5%
Minneapolis, MN	5	5	1,328	1,328	3.6%	3.6%
PACIFIC NORTHWEST	9	12	2,638	3,159	7.1%	8.5%
Portland, OR	2		776	-	2.1%	0.0%
Seattle, WA	7	12	1,862	3,159	5.0%	8.5%
NORTHERN CALIFORNIA	31	30	9,115	8,889	24.6%	23.8%
Oakland-East Bay, CA	6	6	2,090	2,090	5.6%	5.6%
San Francisco, CA	9	8	1,991	1,765	5.4%	4.7%
San Jose, CA	16	16	5,034	5,034	13.6%	13.5%
SOUTHERN CALIFORNIA	18	16	5,817	5,257	15.6%	14.1%
Los Angeles, CA	6	4	2,561	2,001	6.9%	5.4%
Orange County, CA	8	8	2,022	2,022	5.4%	5.4%
San Diego, CA	4	4	1,234	1,234	3.3%	3.3%
	123	126	37,147	37,228	100.0%	100.0%

</TABLE>

We manage and operate all of the Current Communities. During the year ended December 31, 2001, we completed construction of 1,656 apartment homes in six communities for a total cost of \$274,000,000. The average age of the Current Communities, on a weighted average basis according to number of apartment homes, is 6.9 years.

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Of the Current Communities, as of March 1, 2002, we own:

- a fee simple, or absolute, ownership interest in 103 operating communities, one of which is on land subject to a 149 year land lease;
- a general partnership interest in four partnerships that each own a

fee simple interest in an operating community;

- a general partnership interest in four partnerships structured as "DownREITs," as described more fully below, that own an aggregate of 17 communities;
- a 100% interest in a senior participating mortgage note secured by one community, which allows us to share in part of the rental income or resale proceeds of the community; and
- a membership interest in a limited liability company that holds a fee simple interest in one Redevelopment community.

We also hold a fee simple ownership interest in eleven of the Development Communities and a membership interest in a limited liability company that holds a fee simple interest in one Development Community.

In each of the four partnerships structured as DownREITs, either we or one of our wholly-owned subsidiaries is the general partner, and there are one or more limited partners whose interest in the partnership is represented by units of limited partnership interest. For each DownREIT partnership, limited partners are entitled to receive distributions before any distribution is made to the general partner. Although the partnership agreements for each of the DownREITs are different, generally the distributions paid to the holders of units of limited partnership interests approximate the current AvalonBay common stock dividend amount. Each DownREIT partnership has been structured so that it is unlikely the limited partners will be entitled to a distribution greater than the initial distribution provided for in the partnership agreement. The holders of units of limited partnership interest have the right to present each unit of limited partnership interest for redemption for cash equal to the fair market value of a share of our common stock on the date of redemption. In lieu of cash, we may elect to acquire any unit presented for redemption for one share of our common stock. As of December 31, 2001, there were 905,946 units outstanding. The DownREIT partnerships are consolidated for financial reporting purposes.

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PROFILE OF CURRENT AND DEVELOPMENT COMMUNITIES (Dollars in thousands, except per apartment home data)

<TABLE> <CAPTION>

	City and state	Number of homes	Approx. rentable area (Sq. Ft.)	
Acres	-			
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
CURRENT COMMUNITIES (1)				
NORTHEAST BOSTON, MA				
Avalon at Prudential Center	Boston, MA	781	747,954	1.0
Longwood Towers	Brookline, MA	277	289,361	4.5
Avalon Summit	Quincy, MA	245	203,848	9.1
Avalon at Lexington	Lexington, MA	198	231,182	18.0
Avalon at Faxon Park	Quincy, MA	171	175,494	8.3
Avalon West	Westborough, MA	120	147,472	10.1
Avalon Oaks	Wilmington, MA	204	229,748	22.5
Avalon Essex	Peabody, MA	154	173,520	11.1
Avalon at Center Place	Providence, RI	225	231,671	1.2
Avalon Estates	Hull, MA	162	188,392	55.0
FAIRFIELD-NEW HAVEN, CT				
Avalon Walk I & II	Hamden, CT	764	761,441	38.4
Avalon Glen	Stamford, CT	238	221,828	4.1
Avalon Gates	Trumbull, CT	340	381,322	37.0
Avalon Springs	Wilton, CT	102	158,259	12.0
Avalon Valley	Danbury, CT	268	297,479	17.1
Avalon Lake	Danbury, CT	135	166,231	32.0
Avalon Corners	Stamford, CT	195	192,174	3.2
Avalon Haven	North Haven, CT	128	140,107	10.6
LONG ISLAND, NY				
Avalon Commons	Smithtown, NY	312	363,049	20.6
Avalon Towers	Long Beach, NY	109	124,836	1.3
Avalon Court	Melville, NY	494	597,104	35.4
NORTHERN NEW JERSEY				
Avalon Cove	Jersey City, NJ	504	574,675	11.1

The Tower at Avalon Cove Avalon Crest Avalon at Florham Park	Jersey City, NJ Fort Lee, NJ Florham Park, NJ	269 351 270	241,825 371,411 331,560	2.8 13.1 41.9
CENTRAL NEW JERSEY				
Avalon Watch	West Windsor, NJ	512	485,871	64.0
Avalon Run East	Lawrenceville, NJ	206	265,198	27.0
NEW YORK, NY				
Avalon Gardens	Nanuet, NY	504	638,439	55.0
Avalon View	Wappingers Falls, NY	288	335,088	41.0
Avalon Green	Elmsford, NY	105	113,538	16.9
The Avalon	Bronxville, NY	110	119,186	1.5
Avalon Willow	Mamaroneck, NY	227	199,945	4.0
Avalon on the Sound	New Rochelle, NY	412	372,860	2.4

Average

				Average
economic	Year of completion/	Average size	Physical occupancy at	occupancy
	acquisition	(Sq. Ft.)	12/31/01	2001
2000	-			
<\$> <c></c>	<c></c>	<c></c>	<c></c>	<c></c>
CURRENT COMMUNITIES (1)				
NORTHEAST BOSTON, MA				
Avalon at Prudential Center	1968/98	958	92.0%	94.9% (2)
98.1% (2) Longwood Towers	1993	1,045	95.5%	96.4%
96.6% Avalon Summit	1996	832	96.7%	96.8%
98.3%	1990	052		
Avalon at Lexington 98.5%	1994	1,168	92.9%	96.5%
Avalon at Faxon Park	1998	1,026	97.7%	97.4%
98.0% Avalon West	1996	1,229	97.5%	97.8%
97.9% Avalon Oaks	1999	1,023	92.2%	96.3%
98.3%		·		
Avalon Essex 69.8% (3)	2000	1,127	97.4%	96.4%
Avalon at Center Place 97.2%	1997	1,030	91.4%	96.1%
Avalon Estates	2001	1,163	96.9%	91.2% (3)
N/A				
FAIRFIELD-NEW HAVEN, CT	1000/04	0.0.6	0.0.00	00.50
Avalon Walk I & II 97.9%	1992/94	996	96.2%	98.5%
Avalon Glen 97.4%	1991	932	95.4%	96.5%
Avalon Gates	1997	1,122	97.9%	98.8%
98.4% Avalon Springs	1996	1,552	88.2%	95.9%
99.1% Avalon Valley	1999	1,070	99.6%	99.0%
99.0%		·		
Avalon Lake 99.2%	1999	1,184	96.3%	98.1%
Avalon Corners	2000	986	91.8%	96.5%
92.9% (3) Avalon Haven	2000	1,095	96.9%	98.8%
71.8% (3)				
LONG ISLAND, NY	1007	1 1 6 4		07 10
Avalon Commons 98.8%	1997	1,164	93.6%	97.1%
Avalon Towers 98.8%	1995	1,145	97.3%	99.0%
Avalon Court	1997/2000	1,209	99.4%	99.3%
97.3% (3)				
NORTHERN NEW JERSEY	1007	1 1 4 0	01 70	06 7%
Avalon Cove 98.0%	1997	1,140	91.7%	96.7%
The Tower at Avalon Cove 98.6%	1999	905	89.2%	96.6%
Avalon Crest	1998	1,058	91.7%	94.2%

96.9% Avalon at Florham Park N/A	2001	1,228	96.7%	91.8% (3)
CENTRAL NEW JERSEY Avalon Watch	1999	949	95.5%	96.7%
97.9%	1999	545	90.00	90.7%
Avalon Run East	1996	1,287	95.6%	97.2%
98.3%				
NEW YORK, NY				
Avalon Gardens	1998	1,267	90.7%	94.3%
97.1%				
Avalon View	1993	1,164	99.0%	98.4%
98.2%	1005			
Avalon Green 98.8%	1995	1,081	88.6%	94.5%
The Avalon	1999	1,085	98.2%	97.8%
98.4%				
Avalon Willow	2000	881	91.6%	95.5%
86.2% (3)				
Avalon on the Sound	2001	905	77.2%	35.5% (3)
N/A 				

  |  |  |  |<sup>&</sup>lt;/Table> <TABLE>

	Av rent	Financial		
	\$ per Apt (4)	\$ per Sq. Ft.	report	
		<c></c>		
CURRENT COMMUNITIES (1) NORTHEAST				
BOSTON, MA				
Avalon at Prudential Center	2,448	2 12 12	) ć	144,558
Longwood Towers	2,085	1 97	)	37,409
Avalon Summit	1,300	1.97 1.51	ç	16,510
Avalon at Lexington	1,997	1.65	Ş	15,274
Avalon at Faxon Park	1,798	1 71	ç	15,158
Avalon West	1,844	1.71 1.47	\$ \$	10,888
Avalon Oaks		1.4/	ş Ş	
	1,702	1.46 1.65 1.96	\$ \$ \$	20,769
Avalon Essex	1,933	1.65	Ş	21,405 27,254
Avalon at Center Place	2,103	1.96 1.32 (3	Ş	27,254
Avalon Estates	1,679	1.32 (3	) Ş	20,139
FAIRFIELD-NEW HAVEN, CT				
Avalon Walk I & II	1,242	1.23	\$	58,977
Avalon Glen	1,905	1.23 1.97	\$	31,170
Avalon Gates	1,534	1.35	\$	
Avalon Springs	2,755	1.70 1.37	\$	16 711
Avalon Valley	1,540	1.37	\$	
Avalon Lake	1,680	1.34	\$	16,995
Avalon Corners	2,237	2.19	Ş	31,391
Avalon Haven	1,526	1.38	\$	13,765
LONG ISLAND, NY				
Avalon Commons	1,728	1.44 2.33	Ś	33,268
Avalon Towers	2,691	2 33	ç	16,764
Avalon Court	2,081	1.71	Ş	59,270
NORTHERN NEW JERSEY				
Avalon Cove	2,732	2 32	Ś	91 722
The Tower at Avalon Cove	2,565	2.52	ç	49 610
Avalon Crest	2,302	2.32 2.76 2.05	ç	55 972
Avalon at Florham Park	2,358	1.76 (3		
CENTRAL NEW JERSEY				
Avalon Watch	1,325	1.35	\$	29,365
Avalon Run East	1,629		Ş	
NEW YORK NY				
NEW YORK, NY	1 0 6 4	1 20	~	E/ 10/
Avalon Gardens	1,864	1.39	ې د	54,134
Avalon View	1,246	1.39 1.05 2.14 3.02	ş	18,159
Avalon Green	2,448	2.14	Ş	12,567 31,213
The Avalon	3,342	3.02	Ş	31,213
Avalon Willow	2,348	2.55	\$	46,946
Avalon on the Sound	2,743	1.08 (3	) Ş	90,218

	City and state	Number of homes	Approx. rentable area (Sq. Ft.)	
Acres	city and state	nomes	(54. 10.)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
MID-ATLANTIC				
BALTIMORE, MD Avalon at Fairway Hills I & II	Columbia, MD	720	724,253	42.1
Avalon at Symphony Glen	Columbia, MD Columbia, MD	176	179,867	42.1
Avalon Landing	Annapolis, MD	158	117,033	13.8
WASHINGTON, DC				
Avalon at Ballston - Vermont & Quincy Towers	Arlington, VA	454	420,242	2.3
Avalon Crescent	McLean, VA	558	613,426	19.1
Avalon at Ballston - Washington Towers	Arlington, VA	344	294,786	4.1
Avalon at Cameron Court	Alexandria, VA	460	467,292	16.0
AutumnWoods	Fairfax, VA	420	355,228	24.2
Avalon at Fair Lakes	Fairfax, VA	234	285,822	10.0
Avalon at Dulles	Sterling, VA	236	232,632	15.7
Avalon at Providence Park	Fairfax, VA	141	148,211	4.0
Avalon at Fox Mill	Herndon, VA	165	219,360	12.8
Avalon at Decoverly	Rockville, MD	368	368,446	25.0
Avalon Knoll	Germantown, MD	300	290,365	26.7
Avalon Fields I & II	Gaithersburg, MD	288	292,282	9.2
Avalon Crossing	Rockville, MD	132	147,690	5.0
4100 Massachusetts Avenue	Washington, D.C.	308	298,725	2.7
Avalon at Arlington Square I	Arlington, VA	510	583,950	14.2
MIDWEST				
CHICAGO, IL				
Avalon at Danada Farms	Wheaton, IL	295	350,606	19.2
Avalon at West Grove	Westmont, IL	400	388,500	17.4
Avalon at Stratford Green	Bloomingdale, IL	192	237,204	12.7
200 Arlington Place	Arlington Heights, IL	409	346,832	2.8
MINNEAPOLIS, MN		400		40.0
Avalon at Devonshire	Bloomington, MN	498	470,762	42.0
Avalon at Edinburgh	Brooklyn Park, MN	198	222,130	11.3
Avalon at Town Centre	Eagan, MN	248	235,518	18.7
Avalon at Town Square	Plymouth, MN	160	144,026	8.3
Avalon at Woodbury	Woodbury, MN	224	287,975	15.0
PACIFIC NORTHWEST				
SEATTLE, WA				
Avalon at Bear Creek	Redmond, WA	264	288,250	22.0
Avalon Redmond Place	Redmond, WA	222	206,004	22.0
Avalon Greenbriar	Renton, WA	421	382,382	20.0
Avalon HighGrove	Everett, WA	391	422,482	19.8
Avalon ParcSquare	Redmond, WA	124	127,236	1.9
Avalon RockMeadow	Mill Creek, WA	206	240,817	11.5
Avalon WildReed	Everett, WA	234	259,080	22.3
Avalon Bellevue	Bellevue, WA	202	164,226	1.7
Avalon Belltown	Seattle, WA	100	80,200	0.7
Avalon Wynhaven	Issaquah, WA	333	424,604	11.6
Avalon Brandemoor	Lynwood, WA	424	453,602	22.6
Avalon WildWood	Lynwood, WA	238	313,107	15.8

economic Year of Average Physical ocupancy completion/ occupancy at \_\_\_\_\_ size \_\_\_\_\_ (Sq. Ft.) 12/31/01 2001 acquisition 2000 \_\_\_\_\_ -----------------\_\_\_\_\_ <S> <C> <C> <C> <C><C> MID-ATLANTIC BALTIMORE, MD Avalon at Fairway Hills I & II 1987/96 1,005 95.7% 96.8% 98.0% 1,022 97.7% 97.1% Avalon at Symphony Glen 1986 97.7% Avalon Landing 1995 741 96.8% 97.5%

Average

97.9%

WASHINGTON, DC	1997	926	89.2%	95.3%
Avalon at Ballston - Vermont & Quincy Towers 97.5% Avalon Crescent			09.2% 91.4%	
98.2%	1996	1,099		93.9%
Avalon at Ballston - Washington Towers 97.6%	1990	857	95.1%	96.9%
Avalon at Cameron Court 97.2%	1998	1,016	95.9%	96.3%
AutumnWoods 97.7%	1996	846	94.0%	95.7%
Avalon at Fair Lakes 97.6%	1998	1,221	93.2%	96.0%
Avalon at Dulles 98.5%	1986	986	89.0%	95.5%
Avalon at Providence Park 98.2%	1997	1,051	95.7%	96.4%
Avalon at Fox Mill 98.0% (3)	2000	1,329	92.7%	95.6%
Avalon at Decoverly 97.6%	1995	1,001	94.0%	97.0%
Avalon Knoll	1985	968	97.0%	97.8%
97.2% Avalon Fields I & II	1998	1,050	96.6%	97.2%
97.2% Avalon Crossing	1996	1,119	92.4%	95.3%
97.8% 4100 Massachusetts Avenue	1982	970	95.8%	96.4%
97.7% Avalon at Arlington Square I	2001	1,145	96.3%	49.9% (3)
N/A				
MIDWEST CHICAGO, IL				
Avalon at Danada Farms 96.1%	1997	1,188	97.6%	95.7%
Avalon at West Grove 97.3%	1967	971	97.0%	96.4%
Avalon at Stratford Green 97.1%	1997	1,235	90.6%	95.2%
200 Arlington Place 97.6% (3)	1987/00	848	88.5%	95.1%
MINNEAPOLIS, MN Avalon at Devonshire	1988	945	95.6%	95.4%
96.3% Avalon at Edinburgh	1992	1,122	90.4%	96.5%
94.2% Avalon at Town Centre	1986	950	92.3%	95.9%
98.4% Avalon at Town Square	1986	900	95.6%	96.8%
96.4% Avalon at Woodbury	1999	1,286	89.3%	93.9%
95.6%				
PACIFIC NORTHWEST				
SEATTLE, WA Avalon at Bear Creek	1998	1,092	91.7%	94.2%
95.5% Avalon Redmond Place	1991/97	928	91.9%	94.8%
96.4% Avalon Greenbriar	1987/88	908	96.4%	92.2%
87.8% (2) Avalon HighGrove	2000	1,081	91.6%	93.5%
94.5% (3)				
Avalon ParcSquare 96.9% (3)	2000	1,026	88.7%	94.2%
Avalon RockMeadow 94.4% (3)	2000	1,169	93.2%	92.7%
Avalon WildReed 99.9% (3)	2000	1,107	96.2%	95.9%
Avalon Bellevue N/A	2001	813	79.7%	63.5% (3)
Avalon Belltown N/A	2001	802	41.0%	16.1% (3)
Avalon Wynhaven N/A	2001	1,275	88.6%	95.1% (3)
Avalon Brandemoor N/A	2001	1,070	95.5%	96.5% (3)
Avalon WildWood	2001	1,316	93.3%	96.0% (3)
N/A				

44,612
44,612
44,612
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44,612
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9,070 9,673
46,993
46,993
37,219 43,223
43,223
30,833
30,833 23,470
11,857
11,857 11,299 19,468
19,468 31,684 8,517
31,684
8,517
22,701
13,890
35,692
13,890 35,692 69,371
38,367 29,706
29,706
21,932
49,525
37,296 18,476
18,476
18,104 10,852
10,852
25,963
o
34,437
25,989
36,133
39,604
19,025
24,457
22,950
30,572
18,097
52,554
45,309
32 <b>,</b> 865

</TABLE>

11

PROFILE OF CURRENT AND DEVELOPMENT COMMUNITIES (Dollars in thousands, except per apartment home data)

# <TABLE> <CAPTION>

City and state	Number of homes	Approx. rentable area (Sq. Ft.)	
<c></c>	<c></c>	<c></c>	<c></c>
Hayward, CA	544	451,937	11.1
Fremont, CA	443	446,422	22.3
Pleasanton, CA	456	377,438	14.7
Dublin, CA	204	179,004	13.0
Fremont, CA	235	197,575	3.5
	<c> Hayward, CA Fremont, CA Pleasanton, CA Dublin, CA</c>	City and state homes <c> <c> <c> Hayward, CA 544 Fremont, CA 443 Pleasanton, CA 456 Dublin, CA 204</c></c></c>	Number of homes         rentable area (Sq. Ft.) <c> <c> <c>           Hayward, CA         544         451,937           Fremont, CA         443         446,422           Pleasanton, CA         456         377,438           Dublin, CA         204         179,004</c></c></c>

Avalon at Union Square	Union City, CA	208	150,140	8.5
SAN FRANCISCO, CA				
Crowne Ridge	San Rafael, CA	254	221,525	21.9
Avalon at Sunset Towers	San Francisco, CA	243	175,511	16.0
Avalon at Nob Hill	San Francisco, CA	185	109,238	1.4
Avalon at Diamond Heights	San Francisco, CA	154	123,080	2.6
Avalon Towers by the Bay	San Francisco, CA	226	243,033	1.0
Avalon at Cedar Ridge	Daly City, CA	195	141,411	8.0
Avalon Foster City	Foster City, CA	288	222,276	11.0
Avalon Pacifica	Pacifica, CA	220	186,785	7.7
SAN JOSE, CA				
Avalon Silicon Valley	Sunnyvale, CA	710	658,591	13.6
Avalon at Blossom Hill	San Jose, CA	324	322,207	7.5
Avalon Campbell	Campbell, CA	348	326,796	8.0
CountryBrook	San Jose, CA	360	323,012	14.0
Avalon at Pruneyard	Campbell, CA	252	197,000	8.5
Avalon at Creekside	Mountain View, CA	294	215,680	13.0
Avalon at River Oaks	San Jose, CA	226	210,050	4.0
Avalon at Parkside	Sunnyvale, CA	192	199,353	8.0
Avalon Mountain View	Mountain View, CA	248	211,552	10.5
San Marino	San Jose, CA	248	209,465	11.5
Avalon Sunnyvale	Sunnyvale, CA	220	159,653	5.0
Avalon at Foxchase	San Jose, CA	396	335,212	12.0
Fairway Glen	San Jose, CA	144	119,492	6.0
Avalon Cupertino	Cupertino, CA	311	293,328	8.0
Avalon on the Alameda	San Jose, CA	305	299,722	8.9
Avalon Rosewalk I & II	San Jose, CA	456	450,252	16.6
SOUTHERN CALIFORNIA				
LOS ANGELES, CA				
Avalon Woodland Hills	Woodland Hills, CA	663	592,722	18.2
Avalon at Media Center	Burbank, CA	748	530,114	14.7
Avalon Westside Terrace	Los Angeles, CA	363	229,296	4.8
Avalon at Warner Center	Woodland Hills, CA	227	191,645	6.8
ORANGE COUNTY, CA				
Avalon Huntington Beach	Huntington Beach, CA	400	353,192	16.4
Avalon at Pacific Bay	Huntington Beach, CA	304	268,000	9.7
Avalon at South Coast	Costa Mesa, CA	258	208,890	8.9
Avalon Santa Margarita	Rancho Santa Margarita, CA	301	229,593	20.0
Amberway	Anaheim, CA	272	205,572	9.9
Avalon at Laguna Niguel	Laguna Niguel, CA	176	174,848	10.0
Avalon Newport	Costa Mesa, CA	145	120,690	6.6
Avalon Mission Viejo	Mission Viejo, CA	166	124,600	7.8
2				

# economic

	Year of completion/	Average size	Physical occupancy at	ocupancy
	acquisition	(Sq. Ft.)	12/31/01	2001
2000	-	(Sq. rt.)	12/31/01	2001
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
<c></c>				
NORTHERN CALIFORNIA				
OAKLAND-EAST BAY, CA				
Waterford	1985/86	831	90.4%	94.7%
97.7%	1000/04	1 000	01 00	05.00
Avalon Fremont 98.2%	1992/94	1,008	91.2%	95.8%
Avalon Pleasanton	1988/94	828	91.9%	92.8%
97.3%	1900/91	020	51.50	52.00
Avalon Dublin	1989/97	877	93.6%	94.4%
97.8%				
Avalon at Willow Creek	1985/94	841	96.6%	95.3%
98.5%				
Avalon at Union Square	1973/96	722	92.8%	95.5%
97.3%				
SAN FRANCISCO, CA				
Crowne Ridge	1973/96	872	98.0%	97.1%
97.4%				
Avalon at Sunset Towers	1961/96	722	95.1%	96.7%
98.5%				
Avalon at Nob Hill	1990/95	590	95.1%	93.7%
97.3% Avalon at Diamond Heights	1972/94	799	93.5%	95.2%
98.9%	19/2/94	199	0.00	23.20
Avalon Towers by the Bay	1999	1,075	94.7%	91.4%
		•		

Average

97.5%				
Avalon at Cedar Ridge 97.8%	1975/97	725	98.0%	96.5%
Avalon Foster City 94.8%	1973/94	772	97.6%	92.1%
Avalon Pacifica	1971/95	849	97.7%	97.3%
98.3%				
SAN JOSE, CA Avalon Silicon Valley	1997	928	85.1%	91.2%
97.9% Avalon at Blossom Hill	1995	994	82.7%	93.2%
98.1% Avalon Campbell	1995	939	82.8%	93.1%
97.0% CountryBrook	1985/96	897	84.7%	91.6%
97.4% Avalon at Pruneyard	1966/97	782	90.1%	95.9%
97.5% Avalon at Creekside	1962/97	734	95.6%	95.6%
89.9% (2) Avalon at River Oaks	1990/96	929	78.8%	93.4%
98.4% Avalon at Parkside	1991/96	1,038	96.9%	95.6%
98.1% Avalon Mountain View	1986	853	92.7%	97.5%
98.5% San Marino	1984/88	845	81.1%	91.0%
97.7% Avalon Sunnyvale	1987/95	726	90.5%	94.9%
98.5%				
Avalon at Foxchase 97.5%	1986/87	844	89.3%	95.6%
Fairway Glen 98.5%	1986	830	87.5%	94.0%
Avalon Cupertino 98.3%	1999	943	92.9%	96.3%
Avalon on the Alameda 96.6%	1999	983	83.0%	89.5%
Avalon Rosewalk I & II 98.0%	1997/99	987	80.0%	91.9%
SOUTHERN CALIFORNIA				
LOS ANGELES, CA Avalon Woodland Hills	1989/97	894	94.1%	96.1%
96.1% Avalon at Media Center	1969/97	709	89.0%	83.8% (2)
89.4% (2) Avalon Westside Terrace	1966/97	632	94.2%	95.7%
92.4% Avalon at Warner Center	1979/98	844	98.7%	97.2%
97.8%				
ORANGE COUNTY, CA Avalon Huntington Beach	1972/97	883	91.8%	94.7%
96.1% Avalon at Pacific Bay	1971/97	882	95.7%	96.6%
96.7% Avalon at South Coast	1973/96	810	95.0%	94.8%
96.2%				96.0%
Avalon Santa Margarita 97.3%	1990/97	763	92.0%	
Amberway 95.5%	1983/98	756	94.5%	93.9%
Avalon at Laguna Niguel 95.9% (2)	1988/98	993	98.9%	96.1%
Avalon Newport 97.2%	1956/96	832	97.2%	97.9%
Avalon Mission Viejo 97.1%	1984/96	751	98.8%	96.9%

<CAPTION>

	Av				
	\$ per Apt (4)	\$ per Sq. Ft.	Financial reporting cost (5)		
<pre></pre>	<c></c>	<c></c>	<c></c>		
Waterford	1,267	1.44	Ş	58,796	
Avalon Fremont	1,718	1.63	\$	76 <b>,</b> 932	
Avalon Pleasanton	1,443	1.62	\$	59,840	
Avalon Dublin	1,540	1.66	\$	26,721	

		4 5 6		
Avalon at Willow Creek	1,568	1.78	\$	33,977
Avalon at Union Square	1,341	1.77	\$	21,729
SAN FRANCISCO, CA				
Crowne Ridge	1,501	1.67	\$	30,869
Avalon at Sunset Towers	1,631	2.18	\$	28,123
Avalon at Nob Hill	1,638	2.60	\$	27,444
Avalon at Diamond Heights	1,611	1.92	\$	24,284
Avalon Towers by the Bay	3,260	2.77	\$	66,826
Avalon at Cedar Ridge	1,622	2.16	\$	25,530
Avalon Foster City	1,615	1.93	\$	42,790
Avalon Pacifica	1,593	1.83	\$	31,201
SAN JOSE, CA				
Avalon Silicon Valley	2,337	2.30	Ş	120,806
Avalon at Blossom Hill	1,898	1.78	\$	60,736
Avalon Campbell	1,798	1.78	\$	59,928
CountryBrook	1,597	1.63	\$	47,777
Avalon at Pruneyard	1,548	1.90	\$	31,717
Avalon at Creekside	1,756	2.29	\$	42,966
Avalon at River Oaks	2,006	2.02	\$	45,580
Avalon at Parkside	2,026	1.87	\$	37,761
Avalon Mountain View	1,948	2.23	\$	50,260
San Marino	1,585	1.71	\$	33 <b>,</b> 739
Avalon Sunnyvale	1,645	2.15	\$	34,615
Avalon at Foxchase	1,497	1.69	\$	58,471
Fairway Glen	1,462	1.66	\$	17,074
Avalon Cupertino	2,221	2.27	\$	49,058
Avalon on the Alameda	2,284	2.08	\$	56 <b>,</b> 695
Avalon Rosewalk I & II	1,900	1.77	\$	78,110
SOUTHERN CALIFORNIA				
LOS ANGELES, CA				
Avalon Woodland Hills	1,232	1.32	\$	71,318
Avalon at Media Center	1,002	1.18 (2)	\$	75 <b>,</b> 031
Avalon Westside Terrace	1,141	1.73	\$	37 <b>,</b> 079
Avalon at Warner Center	1,282	1.47	Ş	26,329
ORANGE COUNTY, CA				
Avalon Huntington Beach	1,235	1.32	\$	37 <b>,</b> 126
Avalon at Pacific Bay	1,193	1.31	\$	31,859
Avalon at South Coast	1,128	1.32	\$	24,366
Avalon Santa Margarita	1,119	1.41	\$	23 <b>,</b> 570
Amberway	976	1.21	\$	21,260
Avalon at Laguna Niguel	1,193	1.15	\$	20 <b>,</b> 957
Avalon Newport	1,304	1.53	\$	10,102
Avalon Mission Viejo	1,097	1.42	\$	12,939

  |  |  |  |12

PROFILE OF CURRENT AND DEVELOPMENT COMMUNITIES (Dollars in thousands, except per apartment home data)

Acres	City and state	Number of homes	Approx. rentable area (Sq. Ft.)	
 <s></s>	<c></c>	<c></c>	<c></c>	<c></c>
SAN DIEGO, CA				
Avalon at Mission Bay	San Diego, CA	564	402,327	5.7
Avalon at Cortez Hill	San Diego, CA	294	224,840	1.2
Avalon at Mission Ridge	San Diego, CA	200	208,100	4.0
Avalon at Penasquitos Hills	San Diego, CA	176	141,120	8.8
DEVELOPMENT COMMUNITIES				
Avalon at Edgewater	Edgewater, NJ	408	405,144	7.1
Avalon at Freehold	Freehold, NJ	296	317,608	42.3
Avalon on Stamford Harbor	Stamford, CT	323	336,566	12.1
Avalon Towers on the Peninsula	Mountain View, CA	211	218,392	1.9
Avalon at Cahill Park	San Jose, CA	218	218,245	3.8
Avalon Riverview	Long Island City, NY	372	332,940	1.0
Avalon at Mission Bay North	San Francisco, CA	250	244,224	1.4
Avalon Oaks West	Wilmington, MA	120	123,960	27
Avalon Ledges	Weymouth, MA	304	315,554	58.0
Avalon Orchards	Marlborough, MA	156	186,500	23.0
Avalon at Arlington Square II	Arlington, VA	332	325,499	6.1

<sup>&</sup>lt;TABLE> <CAPTION>

Avalon at Flanders Hill	Westborough, MA	280	299 <b>,</b> 978	62.0
Avalon New Canaan	New Canaan, CT	104	130,104	9.1
Avalon at Rock Spring	North Bethesda, MD	386	388,480	10.16
Avalon at Gallery Place I	Washington, DC	203	183,326	0.5

				Average
economic	Year of completion/	Average size	Physical occupancy at	ocupancy
2000	acquisition	(Sq. Ft.)	12/31/01	2001
<pre><s> <c> SAN DIEGO, CA</c></s></pre>	<c></c>	<c></c>	<c></c>	<c></c>
Avalon at Mission Bay 94.2% (2)	1969/97	713	91.5%	97.1%
Avalon at Cortez Hill 80.9% (2)	1973/98	765	90.1%	84.0% (2)
Avalon at Mission Ridge 98.0%	1960/97	1,041	98.5%	97.2%
Avalon at Penasquitos Hills 97.6%	1982/97	802	93.8%	95.9%
DEVELOPMENT COMMUNITIES				
Avalon at Edgewater N/A	N/A	993	N/A	N/A
Avalon at Freehold N/A	N/A	1,073	N/A	N/A
Avalon on Stamford Harbor N/A	N/A	1,042	N/A	N/A
Avalon Towers on the Peninsula N/A	N/A	1,035	N/A	N/A
Avalon at Cahill Park N/A	N/A	1,001	N/A	N/A
Avalon Riverview	N/A	895	N/A	N/A

N/A				
Avalon Riverview	N/A	895	N/A	N/A
N/A				
Avalon at Mission Bay North	N/A	977	N/A	N/A
N/A				
Avalon Oaks West	N/A	1,033	N/A	N/A
N/A				
Avalon Ledges	N/A	1,023	N/A	N/A
N/A				
Avalon Orchards	N/A	1,219	N/A	N/A
N/A				
Avalon at Arlington Square II	N/A	980	N/A	N/A
N/A				
Avalon at Flanders Hill	N/A	1,099	N/A	N/A
N/A				
Avalon New Canaan	N/A	1,251	N/A	N/A
N/A				
Avalon at Rock Spring	N/A	1,006	N/A	N/A
N/A				
Avalon at Gallery Place I	N/A	903	N/A	N/A
N/A				

<caption></caption>	Aver	Financial		
	-	\$ per Sq. Ft.	reporting cost (5)	
<s></s>	<c></c>	<c></c>	<c></c>	
SAN DIEGO, CA				
Avalon at Mission Bay	1,217	1.66		65,842
Avalon at Cortez Hill	1,198	1.32 (2)		34,282
Avalon at Mission Ridge	1,351	1.26		21,567
Avalon at Penasquitos Hills	1,067	1.28	\$	14,187
DEVELOPMENT COMMUNITIES				
Avalon at Edgewater	N/A	N/A	\$	72 <b>,</b> 383
Avalon at Freehold	N/A	N/A	\$	31,740
Avalon on Stamford Harbor	N/A	N/A	\$	36,479
Avalon Towers on the Peninsula	N/A	N/A	\$	56,177
Avalon at Cahill Park	N/A	N/A	\$	32,748
Avalon Riverview	N/A	N/A	\$	67,765

Avalon at Mission Bay North	N/A	N/A	\$ 22,343
Avalon Oaks West	N/A	N/A	\$ 13,824
Avalon Ledges	N/A	N/A	\$ 22,134
Avalon Orchards	N/A	N/A	\$ 14,312
Avalon at Arlington Square II	N/A	N/A	\$ 24,119
Avalon at Flanders Hill	N/A	N/A	\$ 11,150
Avalon New Canaan	N/A	N/A	\$ 14,920
Avalon at Rock Spring	N/A	N/A	\$ 5,171
Avalon at Gallery Place I	N/A	N/A	\$ 17,711

</TABLE>

- (1) For the purpose of this table, Current Communities excludes communities held by unconsolidated real estate joint ventures.
- (2) Represents community which was under redevelopment during the year, resulting in lower average economic occupancy and average rental rate per square foot for the year.
- (3) Represents community that completed development or was purchased during the year, which could result in lower average economic occupancy and average rental rate per square foot for the year.
- (4) Represents the average rental revenue per occupied apartment home.
- (5) Costs are presented in accordance with generally accepted accounting principles. For current Development Communities, cost represents total costs incurred through December 31, 2001.

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FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES

<TABLE> <CAPTION>

<caption></caption>	1 BR		2BR	3BR		
/ efficiencies			2/2.5/3 BA			Studios
<pre><s> CURRENT COMMUNITIES (1)</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
NORTHEAST BOSTON, MA Avalon at Prudential Center 148 Longwood Towers 78 Avalon Summit  Avalon Summit  Avalon at Lexington  Avalon at Faxon Park  Avalon West  Avalon Oaks  Avalon Essex  Avalon at Center Place 6	361 137 154 28 68 40 60 50 103	24  24 	22 28 90 75 55 96 62 111	25 2 56 28 25 24  5	23      	
Avalon Estates  FAIRFIELD-NEW HAVEN, CT Avalon Walk I & II  Avalon Glen  Avalon Gates  Avalon Springs  Avalon Valley	66 272 124 122  106	16 116   	80 122 114 168 70 134	 74  50 32 28	   	
 Avalon Lake	36		46			

24 Avalon Corners	118		77			
Avalon Haven	44	60		24		
LONG ISLAND, NY						
Avalon Commons	128	40	112	32		
 Avalon Towers 1			37	1	3	
Avalon Court	172	54	194	44	30	
NORTHERN NEW JERSEY Avalon Cove	190		190	46	2	
The Tower at Avalon Cove	147	24	74	24		
Avalon Crest	96		131	67		
Avalon at Florham Park	46		107	117		
CENTRAL NEW JERSEY Avalon Watch	252	36	142	82		
Avalon Run East	64		106	36		
NEW YORK MY						
NEW YORK, NY Avalon Gardens	208	48	144	104		
 Avalon View	115	47	62	64		
 Avalon Green	25	24	56			
				1.0		
The Avalon	55	2	43	10		
Avalon Willow	150	77				
Avalon on the Sound	143		184	22	20	
43						
MID-ATLANTIC BALTIMORE, MD						
Avalon at Fairway Hills I & II	283	223	154	60		
 Avalon at Symphony Glen	86	14	54	20		
 Avalon Landing	65	18	57			
<caption></caption>						
			Wash			

				& dryer		
	Other	Total	Parking	hook-ups or units	Vaulted	Lofts
Fireplaces	Other	Total	spaces	units	ceilings	LOITS
 <s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<c></c>		<02	< <u>(</u> )		<02	< <u>(</u> )
CURRENT COMMUNITIES (1)						
NORTHEAST						
BOSTON, MA						
Avalon at Prudential Center	12	781	142	None	None	None
None						
Longwood Towers	19	334	210	Some	None	None
Some		0.45	200	27	27	
Avalon Summit None		245	328	None	None	None
Avalon at Lexington		198	355	All	Some	Some
Some		190	555	1111	Donie	bolic
Avalon at Faxon Park		171	287	All	Some	Some
Some						
Avalon West		120	145	All	Some	Some
Some						
Avalon Oaks		204	355	All	Some	Some
Some	4.0	1 5 4	05.0		27	<b>a</b>
Avalon Essex Some	42	154	259	All	None	Some
Avalon at Center Place		225	345	All	None	None
None		220	010	4 4 ± ±	100110	

Avalon Estates Some		162	354	All	So	me S	ome
FAIRFIELD-NEW HAVEN, CT							
Avalon Walk I & II Half	180	764	1,528	All	So		ome
Avalon Glen Some		238	400	Most	So		ome
Avalon Gates None		340	580	All	So		ome
Avalon Springs Most		102	153	All	Ha		alf
Avalon Valley Some		268	626	All	So		ome
Avalon Lake Some	29	135	382	All	So		ome
Avalon Corners Some		195	273	All	So		ome
Avalon Haven Some		128	256	All	No	ne S	ome
LONG ISLAND, NY Avalon Commons		21.0	E 2 0	All	C ex		
Some		312	538		So		ome
Avalon Towers None	67	109	198	All	No		one
Avalon Court Some		494	1,110	All	So	me M	ost
NORTHERN NEW JERSEY Avalon Cove	76	504	464	All	So	me S	ome
Some The Tower at Avalon Cove		269	263	All	No		one
None Avalon Crest	57	351	364	All	Sol		ome
Some Avalon at Florham Park		270	611	All	Mo		one
Some		270	011	AII	110	5C N	one
CENTRAL NEW JERSEY Avalon Watch		512	768	Most	So	me N	one
Some Avalon Run East		206	345	All	So		ome
Some		200	515	1111			onic
NEW YORK, NY Avalon Gardens		504	1,008	All	На	lf H	alf
Some Avalon View		288	576	All	So		ome
Some Avalon Green		105	179	All	So		alf
Some The Avalon		110	167	All	So		ome
Some Avalon Willow		227	379	All	So		ome
None Avalon on the Sound		412	645	Most	No		ome
None							
MID-ATLANTIC BALTIMORE, MD							
Avalon at Fairway Hills I & II Some		720	1,137	All	So	me N	one
Avalon at Symphony Glen Most		174	266	All	So	me N	one
Avalon Landing Most	18	158	257	All	No	ne N	one
<caption></caption>							
	Large storage		cony, cio,			Non- direct	
Direct	or walk-in	deck	k or	Built-in		access	
access	closet	sunr	room	bookcases	Carports	garages	
garages 							
<pre><s> current consumptions (1)</s></pre>	<c></c>	<c></c>		<c></c>	<c></c>	<c></c>	<c></c>
CURRENT COMMUNITIES (1)							
NORTHEAST BOSTON, MA	<b>1</b>	~		<b>5T</b>	<b>NT</b> .	37.	
Avalon at Prudential Center	Most	Sc	ome	None	No	No	

No

Longwood Towers	Most	Some	Some	No	No
No Avalon Summit	None	All	None	No	Yes
No Avalon at Lexington	Most	All	None	Yes	Yes
No Avalon at Faxon Park	All	All	None	No	Yes
No Avalon West	All	Half	None	No	Yes
Yes Avalon Oaks	All	All	None	No	Yes
No Avalon Essex	All	All	None	No	Yes
Yes Avalon at Center Place	Half	Some	None	No	No
No Avalon Estates Yes	All	All	None	No	Yes
FAIRFIELD-NEW HAVEN, CT					
Avalon Walk I & II No	All	All	Some	Yes	No
Avalon Glen No	Half	Most	None	Yes	Yes
Avalon Gates No	All	All	None	Yes	Yes
Avalon Springs Yes	All	All	None	No	No
Avalon Valley No	All	All	None	Yes	Yes
Avalon Lake No	All	All	None	No	Yes
Avalon Corners No	All	All	None	No	Yes
Avalon Haven No	All	All	None	Yes	Yes
LONG ISLAND, NY					
Avalon Commons No	All	All	None	No	Yes
Avalon Towers Yes	All	Most	None	No	No
Avalon Court Yes	All	All	None	No	Yes
NORTHERN NEW JERSEY					
Avalon Cove Some	All	Most	None	No	Yes
The Tower at Avalon Cove No	Half	Some	None	No	Yes
Avalon Crest Yes	All	All	None	No	Yes
Avalon at Florham Park Yes	All	Some	None	No	No
CENTRAL NEW JERSEY					
Avalon Watch No	All	All	None	No	Yes
Avalon Run East Yes	All	All	None	Yes	Yes
NEW YORK, NY		Maat	N. e. e. e	N	¥
Avalon Gardens Yes	All	Most	None	Yes	Yes
Avalon View No Avalon Green	Most All	All	None	Yes	No
No The Avalon		All	None	Yes	No
No Avalon Willow	Most	Half	None	No	Yes
Yes	Most	All	None	No	Yes
Avalon on the Sound No	Most	Some	None	No	Yes
MID-ATLANTIC					
BALTIMORE, MD Avalon at Fairway Hills I & II No	Some	All	Some	No	No
No Avalon at Symphony Glen No	All	All	Half	No	No
No Avalon Landing	Most	All	None	Yes	No
No					

	Homes w/ pre-wired security systems
<s> CURRENT COMMUNITIES (1)</s>	<c></c>
NORTHEAST	
BOSTON, MA	
Avalon at Prudential Center	None
Longwood Towers	Some
Avalon Summit	None
Avalon at Lexington	All
Avalon at Faxon Park	All
Avalon West	All
Avalon Oaks Avalon Essex	All All
Avalon at Center Place	None
Avalon Estates	All
FAIRFIELD-NEW HAVEN, CT	
Avalon Walk I & II	Half
Avalon Glen	Most
Avalon Gates	All
Avalon Springs	All
Avalon Valley	All
Avalon Lake Avalon Corners	All
Avalon Corners Avalon Haven	All All
Avalon naven	ALT
LONG ISLAND, NY	
Avalon Commons	All
Avalon Towers	All
Avalon Court	All
NORTHERN NEW JERSEY	
Avalon Cove	All
The Tower at Avalon Cove	All
Avalon Crest	All
Avalon at Florham Park	All
CENTRAL NEW JERSEY	Naza
Avalon Watch Avalon Run East	None All
AVAION RUN EASC	ALT
NEW YORK, NY	
Avalon Gardens	All
Avalon View	None
Avalon Green	All
The Avalon	All
Avalon Willow	All
Avalon on the Sound	Some
MID-ATLANTIC	
BALTIMORE, MD	
Avalon at Fairway Hills I & II	None
Avalon at Symphony Glen	None
Avalon Landing	None

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# FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES

<TABLE> <CAPTION>

	1 BR		2BR	3BR		
/ efficiencies	1/1.5 BA	1/1.5 BA	2/2.5/3 BA	2/2.5 BA	ЗВА	Studios
<s> WASHINGTON, DC</s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Avalon at Ballston - Vermont & Quincy Towers	333	37	84			
Avalon Crescent	186	26	346			
 Avalon at Ballston - Washington Towers 	205	28	111			
Avalon at Cameron Court	208		168			

AutumnWoods	220	72	96		
 Avalon at Fair Lakes	45	12	125	26	26
 Avalon at Dulles	104	40	76		16
 Avalon at Providence Park	19		112	4	
 Avalon at Fox Mill			92	73	
 Avalon at Decoverly	156		104	64	44
 Avalon Knoll	136	55	81	28	
 Avalon Fields I & II	74	32	84	32	
 Avalon Crossing		27	105		
4100 Massachusetts Avenue	160	70		3	
27 Avalon at Arlington Square I	211	20	226	53	
MIDWEST CHICAGO, IL	0.0	50	104	2.0	
Avalon at Danada Farms	80	52	134	29	
Avalon at West Grove	200	200			
Avalon at Stratford Green	45	9	108	21	
200 Arlington Place 30	142	89	148		
MINNEAPOLIS, MN Avalon at Devonshire	194		304		
 Avalon at Edinburgh	56		114	26	
2 Avalon at Town Centre	104		111	33	
 Avalon at Town Square	76		68	12	
Avalon at Woodbury	41		147	36	
			11/	00	
PACIFIC NORTHWEST					
SEATTLE, WA Avalon at Bear Creek	55	40	110	59	
Avalon Redmond Place	76	44	67	35	
Avalon Greenbriar	16	19	217	169	
Avalon HighGrove	84	119	124	56	8
Avalon ParcSquare	31	26	55	5	7
Avalon RockMeadow	28	48	86	28	16
Avalon WildReed	36	60	78	60	
Avalon Bellevue 25	110		67		
Avalon Belltown 16	64		20		
Avalon Wynhaven	3	42	239	13	28
Avalon Brandemoor	88	109	149	78	
Avalon Wildwood	5		211		17
NORTHERN CALIFORNIA					
OAKLAND-EAST BAY, CA Waterford	208		336		
 Avalon Fremont	130	81	176		56
 Avalon Pleasanton	238		218		
 Avalon Dublin	72	8	60	48	
 Avalon at Willow Creek	99		136		

-- Avalon at Union Square

<CAPTION>

<caption></caption>				Washer		
	0.11		Parking	& dryer hook-ups or	Vaulted	
Fireplaces	Other	Total	spaces	units	ceilings	Lofts
<s> <c></c></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
WASHINGTON, DC Avalon at Ballston - Vermont & Quincy Towers		454	498	All	None	None
None						
Avalon Crescent Half		558	662	All	Some	Some
Avalon at Ballston - Washington Towers Some		344	415	All	None	None
Avalon at Cameron Court Some	84	460	736	All	Some	Some
AutumnWoods	32	420	727	All	Some	None
Some Avalon at Fair Lakes		234	505	All	Half	None
Half Avalon at Dulles		236	493	All	Some	None
Some Avalon at Providence Park	6	141	287	All	None	None
Most Avalon at Fox Mill		165	343	All	Most	None
Most Avalon at Decoverly		368	584	All	Some	Some
Most Avalon Knoll		300	482	All	Some	None
Half Avalon Fields I & II	66	288	443	All	Some	Some
Half Avalon Crossing		132	224	All	Some	Some
Half 4100 Massachusetts Avenue	48	308	330	All	None	None
Some Avalon at Arlington Square I		510	949	All	Some	Some
Some						
MIDWEST CHICAGO, IL						
Avalon at Danada Farms		295	714	All	None	None
Some Avalon at West Grove		400	860	None	None	None
None Avalon at Stratford Green	9	192	437	All	None	None
Some 200 Arlington Place		409	650	All	None	None
None						
MINNEAPOLIS, MN Avalon at Devonshire		498	498	Most	Some	None
Some Avalon at Edinburgh		198	210	All	None	None
Some Avalon at Town Centre		248	250	All	Some	None
Some						
Avalon at Town Square Some	4	160	162	All	Some	None
Avalon at Woodbury Some		224	513	All	None	None
PACIFIC NORTHWEST						
SEATTLE, WA						
Avalon at Bear Creek Most		264	470	All	All	None
Avalon Redmond Place Most		222	384	All	Some	None
Avalon Greenbriar Most		421	731	All	Some	None
Avalon HighGrove Most		391	713	All	Some	None
Avalon ParcSquare None		124	196	All	No	None
Avalon RockMeadow Most		206	308	All	Some	None
Avalon WildReed		234	462	All	Some	None

124 84 -- -- --

mathem          222         264         All         Hone         data           State in Fernie in Section 2011.000          105         134         All         None         None           State in Fernie in Section 2010.000          105         134         All         None         None           State in Fernie in Section 2010.000          105         134         All         Use in Section 2010.000           Section 2010.000          105         105         100         None         None           Section 2010.000          105         104         100         None         None           Section 2010.000          105         100         None         None         None           Section 2010.0000         None         None         None         None         None           Section 2010.0	Most						
Notes of Relinance          100         114         All         Notes         Some           Notes of Relation Relations          102         740         All         Notes         Some           Notes of Relations          102         233         15         All         Some         Boore           Notes of Relations          102         80.4         Some         Some         Boore           Notes of Relations          102         80.6         Some         Some         Some           Notes of Relations          423         830         All         Note         Some           Notes of Research          423         830         All         None         Some           Notes of Research          103         210         Roote         None         Some           Notes of Research          203         210         Roote         None         Some           Notes of Research          203         210         Roote         None         Some           Notes of Research         or Soles         or Soles         Roote         None         Some	Avalon Bellevue		202 30	04 All	N	one	Some
Part on Syntace         8         333         740         2.11         Mark form           Act         Part on Syntace          424         752         All         Some         Name           Area on Minando         5         238         16         All         Some         Name           Mart of Minando         5         238         16         All         Some         Name           Mart of Minando         5         238         16         All         Some         Name           Mart of Minando         5         238         250         All         Some         Name           Mart of Minando         5         246         255         All         Some         Name           Mart of Minando         15         246         255         All         Name         Name           Mart of Minando         15         246         All         Name         Name         Name           Mart of Minando         16         244         710         Nome         Nome         Nome           Mart of Minando         1         1         Nome         Nome         Nome         Nome           Marto All         1         1			100 13	34 All	N	one	None
Avail of Scandemoor          4/4         7x7         8.11         Some         Nome           Avail of sublewood         5         2.38         16         A.11         Some         Nome           Soles          54.4         857         A.11         Bound         Nome           Soles          54.6         857         A.11         Bound         Nome           Soles          405         857         A.11         Bound         Nome           Soles          405         856         A.11         Some         Nome           Soles          405         856         A.11         Nome         Nome           Soles          203         247         A.11         Nome         Nome           Soles          203         247         A.11         Nome         Nome           Soles          203         CD		8	333 20	60 All	М	lost	Some
Availability         Solution         3         2.38         16         All         Solution         Note           NUMERABLE CLITENESSA Rescenders          564         876         Solar         Jone         Note           Rescenders          564         876         Solar         Jone         Note           Note          656         856         All         Jone         Note           Availan Fluctuation          215         240         All         Board         Note           Note          215         240         All         Board         Note           Availan Fluctuation at Ultion Square          215         240         All         Board         Note           Availan Fluctuation at Ultion Square          215         240         All         Board         Note           Availan Fluctuation at Ultion Square          210         Note         Blill         Note         Note           Biand Provides         Callest         91000000000000000000000000000000000000			424 73	32 All	S	ome	None
Note:           Nate: Torvin's Cate: Torvin's Analon Paresont:         Some         Some         Note:           Nate: Torvin's Analon Paresont:         Some         Note:           Nate: Torvin's Analon Paresont:         Some         Note:           Note:         Some         Note:           Note:         Note:         Note:         Note:           Note:         Note:         Note:         Note:         Note:           Note:         Note:         Note:         Note:           Note:          Note: <t< td=""><td></td><td>5</td><td>2.38</td><td>16 All</td><td>S</td><td>ome</td><td>None</td></t<>		5	2.38	16 All	S	ome	None
OBMINIPASET RAY, (CB Materian          5.4         676         Nome         Nome         Nome           Name          443         930         All         Nove         Nove           Some         Some          456         6.56         All         Nove         Nove           And Ion Chilin         16         204         271         Mast         Sume         Nove           And Ion Chilin         16         204         271         Mast         Sume         Nove           Name         State          236         210         Nove         Nove         Nove           Nove         State          236         210         Nove         Nove         Nove           Nove         State          236         201         Nove         Nove         Nove           State         04 welk-in         Mast         Nove         State         Nove         Nove         Nove         Nove           State         04 welk-in         Mast         Nove         State         Nove         Nove         Nove         Nove           State         04 Nove         Nove         Nove		Ū	200			00	
Materiord Mode And Materior          544         876         Some         Note Mode And Mode And Mode         Note Mode And Mode And Mode Mode Mode Mode Mode Mode Mode Mod							
Aveclas Freemant          443         830         A11         Mark         More           Aveclas Pleasantan          455         856         A11         Same         More           Avelas felilos Crank         16         204         207         Mark         Mare         More           Maria felilos Crank          208         200         Mar         Mare         Mare           Maria felilos Crank          208         200         Mar         Mare         Mare           Maria felilos Crank          208         200         Mar         Mare         Mare           Maria felilos Crank          208         200         Mare         Mare         Mare           Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare           Generation         or walkein         decces         Mare         Mare         Mare         Mare         Mare         Mare           Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare         Mare <td>Waterford</td> <td></td> <td>544 8</td> <td>76 Some</td> <td>S</td> <td>ome</td> <td>None</td>	Waterford		544 8	76 Some	S	ome	None
Avail Disessanton          456         856         All         Some         None           Musit Avails Dutlin         16         204         427         Most         Some         None           Musin at Mile Outeek          235         240         All         None         None         None           Name         Musin at Mile Ogure          208         210         None         None         None           CAPPTION         Large Delices         Builton         Wain at Mile         None         None         None           CAPPTION         Large Delices         Builton         None         None         None           Access         closet         Aunoon         Dookcases         Capot         Co         Co           Second         Co         <			443 83	30 All	М	lost	None
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Mate Availang t Willow Creek Roads          25         240         All         None         None           Roadse Roadse Roadse Roadse United		16	204 43	27 Most	S	ome	None
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Most         Iarge storage storage         Balcony pattorage         Non- direct         Non- direct         Non- direct           access         of within deck or         Built-in         deck or         Built-in         access         access           grages         closet         surroom         bookcases         Carports         grages           const         surroom         bookcases         Carports         const           Sea         Aclo         Acs         All         None         No           Sea         Aclo         Assonact         All         None         No           Ves         All         Most         None         No         No           Ves         All         All         None         No         No           Ves         All         All         None         No         No	None						
Large storage pationBanony, pationNon- storage bookcasesNon- storageGreesor walk-in (closetdeck or suncomBoilt-inaccessgragesclosetsuncombookcasesCap-tra< (closet)accessKSSENTOOK, DC NASENTOOK, DC NASENTO	-		208 2.	IO None	IN	one	None
Breat         or walk-in         deck or         Ruitz-in         direct           accoss         closet         aurcom         booksase         Carpots         garages           closet         aurcom         booksase         Carpots         CO         NO	<caption></caption>						
or walk-in         deck or         Built-in         access           access         closet         surroom         bookcases         Carports         garages           garages         closet         surroom         bookcases         Carports         garages           csp         cp         cp <td< td=""><td></td><td>-</td><td>-</td><td></td><td></td><td></td><td>:</td></td<>		-	-				:
access     closet     sunrom     bookcases     Carports     garages	Direct	or walk-in	deck or	Built-in		access	
garages       CD       CD       CD       CD       CD       CD         """"""""""""""""""""""""""""""""""""	access			bookcases	Carports		
CD <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td>					-		
MASSINGECON, DC         Note         All         None         No         No           Avaion at Ballston - Vermont & Quincy Towers         Most         All         Some         No         Yes           Avaion at Ballston - Vermont & Quincy Towers         Most         All         None         No         No           Yes         Avaion at Cameron Court         All         Most         All         None         No         Yes           Avaion at Cameron Court         All         Most         All         Some         No         Yes           AutinnWoods         All         Most         None         No         Yes         No           Avaion at Fair Lakes         All         Most         All         Some         No         No           No         Avaion at Providence Park         All         All         All         None         No         No           No         Avaion at Providence Park         All         All         None         No         No           No         Avaion at Decoverly         Most         All         None         No         No           No         Avaion At Arlington Square I         All         All         Most         No         Yes <td></td> <td>&lt;0&gt;</td> <td></td> <td></td> <td>&lt;<u> (</u>)</td> <td>&lt;0&gt;</td> <td></td>		<0>			< <u> (</u> )	<0>	
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YesAllMostNoneNoYesAvalon at Cameron Court YesAllAllMostNoneNoYesAutumWoodsAllAllMostNoneNoYesNoAvalon at Fair LakesAllMostNoneNoYesYesAllAllMostNoneNoYesYesAllAllAllSomeNoNoAvalon at DullesAllAllAllNoneNoNoNoAration at Fox MillAllAllNoneNoNoAvalon at DecoverlyMostAllNoneNoNoNoAvalon the DecoverlyMostAllNoneNoNoAvalon KnollAllAllMostNoneNoNoAvalon CrossingAllAllSomeNoYesYesYesAvalon at Arlington Square IAllSomeSomeNoAvalon at Danada FarmsAllSomeSomeNoYesYesAvalon at West GroveNoneAllNoneNoYesNoNoSomeSomeNoYesYesYesAllSomeSomeNoYesYesMostSomeSomeNoYesYesYesYesAllSomeSomeNoYesYesYesAllSomeSomeNoYesYesYesAll<		Most	All	Some	No	Yes	
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Avalon at Fair LakesAllMostNoneNoYesYesAllAllAllSomeNoNoAvalon at DullesAllAllAllSomeNoNoAvalon at Providence FarkAllAllAllNoneNoNoAvalon at Fox MillAllAllAllNoneNoNoAvalon at DecoverlyMostAllAllNoneNoNoAvalon to DecoverlyMostAllAllSomeNoNoNoAvalon to CrossingAllAllMostNoneNoYesAvalon CrossingAllAllMostAllSomeNoYesNoAvalon at Arlington Square IAllSomeSomeNoNoNoAvalon at Danada FarmsAllSomeSomeNoNoNoAvalon at Stratford GreenMostSomeSomeNoYesNoAvalon at Stratford GreenAllSomeNoYesNoAvalon at DevonshireAllSomeNoYesMINNEAPOLIS, MN Avalon at DevonshireMostMostSomeNoYesMINNEAPOLIS, MN Avalon at DevonshireMostMostSomeNoYes		All	All	Some	Yes	No	
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Avalon at Providence ParkAllAllAllNoneNoNoNoAvalon at Fox MillAllAllAllNoneNoNoYesMost at DecoverlyMostAllNoneNoNoAvalon at DecoverlyMostAllAllSomeNoNoNoAvalon KnollAllAllSomeNoYesNoAvalon Fields I & IIAllMostNoneNoYesNoAvalon CrossingAllAllSomeNoYesYes4100 Massachusetts AvenueMostAllSomeNoYesNoAvalon at Arlington Square IAllSomeSomeNoNoYesAvalon at West GroveNoneAllNoneNoYesNoAvalon at Stratford GreenMostSomeSomeNoYesYes200 Arlington PlaceAllSomeNoneYesNoMINNEAPOLIS, MN Avalon at Devonshire YesMostMostSomeNoYes	Avalon at Dulles	All	All	Some	No	No	
Avalon at Fox MillAllAllAllNoneNoNoYesMostAllNoneNoNoNoAvalon at DecoverlyMostAllAllSomeNoNoNoAvalon KnollAllAllAllSomeNoYesAvalon Fields I & IIAllMostNoneNoYesAvalon CrossingAllAllSomeNoYesAvalon at Avalon at Arlington Square IAllSomeSomeNoNoAvalon at Arlington Square IAllSomeSomeNoNoYesAvalon at Mest GroveNoneAllNoneNoYesNoAvalon at Stratford GreenMostSomeSomeNoYesYesAllSomeNoneAllNoneYesNoNoMostSomeSomeNoYesYesMINNEAPOLIS, NN Avalon at DevonshireMostMostSomeNoYesMINNEAPOLIS, NN Avalon at DevonshireMostMostSomeNoYes	Avalon at Providence Park	All	All	None	No	No	
Avalon at DecoverlyMostAllNoneNoNoNoAllAllAllSomeNoNoNoAvalon KnollAllAllMostNoneNoYesNoAvalon Fields I & IIAllMostAllSomeNoYesAvalon CrossingAllAllSomeNoYesYesMostAllSomeNoYes4100 Massachusetts AvenueMostAllSomeNoYesNoAvalon at Arlington Square IAllSomeSomeNoNoYesMIDWESTILSomeSomeNoNoYesNona ta Banada FarmsAllSomeSomeNoNoNoAvalon at Stratford GreenMostSomeSomeNoYesNoNoAllSomeNoneNoYesNoNoNoSomeSomeNoYesNoNoAvalon at DevonshireAllSomeNoneNoYes		All	All	None	No	No	
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Yes 4100 Massachusetts AvenueMostAllSomeNoYesNo Avalon at Arlington Square I YesAllSomeSomeNoNoMIDWEST CHICAGO, IL Avalon at Danada FarmsAllSomeSomeNoNoYes Avalon at West GroveAllSomeSomeNoNoNo Avalon at Stratford GreenMostSomeSomeNoYesYes 200 Arlington PlaceAllSomeSomeNoYesMINNEAPOLIS, MN Avalon at DevonshireMostMostSomeNoYes	No						
No Avalon at Arlington Square I YesAllSomeSomeNoNoMIDWEST CHICAGO, IL Avalon at Danada FarmsAllSomeSomeNoNoAvalon at Danada FarmsAllSomeSomeNoNoYes Avalon at West GroveNoneAllNoneYesNoNo Avalon at Stratford Green Yes 200 Arlington PlaceMostSomeSomeNoYesMINNEAPOLIS, MN Avalon at Devonshire YesMostMostSomeNoYes	Yes						
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CHICAGO, IL Avalon at Danada FarmsAllSomeSomeNoNoYes Avalon at West GroveNoneAllNoneYesNoNo Avalon at Stratford GreenMostSomeSomeNoYes200 Arlington PlaceAllSomeNoneNoYesNoMostSomeNoneNoYesMINNEAPOLIS, MN Avalon at DevonshireMostMostSomeNoYes		All	Some	Some	No	No	
Avalon at Danada FarmsAllSomeSomeNoNoYesAvalon at West GroveNoneAllNoneYesNoNoAvalon at Stratford GreenMostSomeSomeNoYesYes200 Arlington PlaceAllSomeNoneNoYesNoMinneApollis, MN Avalon at DevonshireMostMostSomeNoYes	MIDWEST						
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No MINNEAPOLIS, MN Avalon at Devonshire Most Most Some No Yes Yes	Yes						
Avalon at DevonshireMostMostSomeNoYesYes	-	ALL	Some	None	NO	Yes	
Yes	MINNEAPOLIS, MN						
		Most	Most	Some	No	Yes	
		Some	All	None	No	Yes	

No Avalon at Town Centre	Some	All	None	No	Yes
No	Some	11±±	WOIIC	140	105
Avalon at Town Square No	Some	All	None	No	Yes
Avalon at Woodbury	Some	Some	None	No	No
Yes					
PACIFIC NORTHWEST					
SEATTLE, WA					
Avalon at Bear Creek Yes	All	All	Some	Yes	Yes
Avalon Redmond Place	All	All	None	Yes	Yes
No Avalon Greenbriar	All	All	Some	Yes	No
No	AII	AII	Some	IES	NO
Avalon HighGrove	Most	All	Some	Yes	Yes
Yes Avalon ParcSquare	All	All	None	No	No
No					
Avalon RockMeadow Yes	Most	All	Some	Yes	Yes
Avalon WildReed	Most	All	Some	Yes	Yes
No Avalon Bellevue	All	All	None	No	No
No	AII	ATT	None	NO	NO
Avalon Belltown	All	Some	None	No	No
No Avalon Wynhaven	All	All	None	Yes	Yes
Yes			_		
Avalon Brandemoor Yes	All	All	Some	Yes	Yes
Avalon Wildwood	Some	Most	None	No	No
Yes					
NORTHERN CALIFORNIA					
OAKLAND-EAST BAY, CA Waterford	All	All	None	Yes	No
No	71±±	71± ±	WOIIC	105	110
Avalon Fremont No	Most	All	None	Yes	Yes
Avalon Pleasanton	All	All	None	Yes	Yes
Yes		1.1	Nora	N -	V
Avalon Dublin No	All	All	None	No	Yes
Avalon at Willow Creek	All	All	None	Yes	No
No Avalon at Union Square	All	All	None	Yes	No
No					

Homes w/

<CAPTION>

	pre-wired security systems
<\$>	<c></c>
WASHINGTON, DC	
Avalon at Ballston - Vermont & Quincy Towers	None
Avalon Crescent	All
Avalon at Ballston - Washington Towers	None
Avalon at Cameron Court	All
AutumnWoods	None
Avalon at Fair Lakes	None
Avalon at Dulles	None
Avalon at Providence Park	None
Avalon at Fox Mill	All
Avalon at Decoverly	None
Avalon Knoll	None
Avalon Fields I & II	All
Avalon Crossing	All
4100 Massachusetts Avenue	None
Avalon at Arlington Square I	All
MIDWEST	
CHICAGO, IL	
Avalon at Danada Farms	None
Avalon at West Grove	None
Avalon at Stratford Green	None
200 Arlington Place	None
MINNEAPOLIS, MN	
Avalon at Devonshire	None
Avalon at Edinburgh	None

Avalon at Town Centre Avalon at Town Square Avalon at Woodbury	None None None
PACIFIC NORTHWEST	
SEATTLE, WA Avalon at Bear Creek Avalon Redmond Place Avalon Greenbriar Avalon HighGrove Avalon ParcSquare Avalon RockMeadow Avalon WildReed Avalon Bellevue Avalon Bellevue Avalon Belltown Avalon Wynhaven Avalon Brandemoor Avalon Wildwood	All None All All All All None Some All All All
NORTHERN CALIFORNIA OAKLAND-EAST BAY, CA Waterford Avalon Fremont Avalon Pleasanton Avalon Dublin Avalon at Willow Creek Avalon at Union Square 	

 None All None None None |

#### 15

## FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES

<TABLE> <CAPTION>

<caption></caption>	1 BR	2BR		3BR		
/ efficiencies		1/1.5 BA		2/2.5 BA	3ba	Studios
<pre> <s> SAN FRANCISCO, CA Crown Ridge 4 Avalon at Sunset Towers 20 Avalon at Nob Hill 46 Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay 21 Avalon Foster City 40</s></pre>	<c> 158 183 114 90 103 117 124</c>	<c> 68 20 33 123</c>	<c> 24 20 25 49 120 24 1</c>	<c>  15  </c>	<c>   3 </c>	<c></c>
Avalon Pacifica  SAN JOSE, CA Avalon Silicon Valley 3 Avalon at Blossom Hill  Avalon Campbell  CountryBrook  Avalon at Pruneyard  Avalon at Creekside 8 Avalon at River Oaks  Avalon at Parkside  Avalon Mountain View  San Marino 	58 338 90 156 108 212 158 100 60 108 103	106   40 128    	56 336 210 180 252  126 96 88 145	 18    36 52 	 15 24 12     	
 Avalon Sunnyvale	112	10	54			

44					
Avalon at Foxchase	168		228		
Fairway Glen	60		84		
Avalon Cupertino	145		152		14
Avalon on the Alameda	113		164		28
 Avalon Rosewalk I & II 	168		264		24
SOUTHERN CALIFORNIA LOS ANGELES, CA					
Avalon Woodland Hills	222		441		
Avalon at Media Center 221	296	102	117	12	
Avalon Westside Terrace 135	126		102		
Avalon at Warner Center	88	54	65	20	
ORANGE COUNTY, CA Avalon Huntington Beach		36	324	40	
 Avalon at Pacific Bay	144	56	104		
 Avalon at South Coast	124		86		
48 Avalon Santa Margarita	160		141		
 Amberway	114	48	48		
62 Avalon at Laguna Niguel			176		
 Avalon Newport	44	54		35	
12 Avalon Mission Viejo	94	28	44		
SAN DIEGO, CA	270	0	1.65		
Avalon at Mission Bay 120	270	9	165		
Avalon at Cortez Hill 97	114		83		
Avalon at Mission Ridge	18	1	98	83	
Avalon at Penasquitos Hills	48	48	80		

<CAPTION>

				Washer		
			Parking	& dryer hook-ups or	Vaulted	
	Other	Total	spaces	units	ceilings	Lofts
Fireplaces						
<\$> <c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
SAN FRANCISCO, CA						
Crown Ridge		254	377	Some	Some	None
Some						
Avalon at Sunset Towers		243	244	None	None	None
None Avalon at Nob Hill		185	104	None	None	None
None		100	201	nono		
Avalon at Diamond Heights		154	155	None	Some	None
None			0.05		_	
Avalon Towers by the Bay Some		226	235	All	Some	None
Avalon at Cedar Ridge		195	258	None	None	Some
None						
Avalon Foster City		288	490	None	None	None
None Avalon Pacifica		220	299	None	None	None
Some		220	299	None	NOTIE	None
SAN JOSE, CA						
Avalon Silicon Valley		710	1,400	All	Some	Some
Some Avalon at Blossom Hill		324	562	All	Some	None
None		521	002		Dome	
Avalon Campbell		348	588	All	Some	None

None							
CountryBrook All		360	694	All		Some	None
Avalon at Pruneyard None		252	395	All		None	None
Avalon at Creekside Some		294	376	None	1	None	None
Avalon at River Oaks Most		226	354	All	:	None	None
Avalon at Parkside		192	192	All		Some	None
Half Avalon Mountain View		248	248	All		Some	None
None San Marino		248	436	All		Some	None
None Avalon Sunnyvale		220	394	Some	1	None	None
None Avalon at Foxchase		396	719	All		Some	None
None Fairway Glen		144	226	All		Some	None
None Avalon Cupertino		311	526	All		Some	None
Some Avalon on the Alameda		305	558	All		Some	None
Some Avalon Rosewalk I & II		456	648	All		Some	None
Some		100	010	111.1		bonic	None
SOUTHERN CALIFORNIA							
LOS ANGELES, CA Avalon Woodland Hills		663	1,300	Some	:	None	Some
None Avalon at Media Center		748	838	Some		None	None
Some Avalon Westside Terrace		363	487	None	:	None	None
None Avalon at Warner Center		227	252	All		Some	None
Some							
ORANGE COUNTY, CA Avalon Huntington Beach		400	790	None	:	None	None
None Avalon at Pacific Bay		304	478	All		None	None
None Avalon at South Coast		258	403	Some		Half	None
None Avalon Santa Margarita		301	523	All		None	None
None Amberway		272	454	None		Some	None
None Avalon at Laguna Niguel		176	335	None		Some	None
All		145	235				
Avalon Newport Some				Most		Some	None
Avalon Mission Viejo None		166	250	None		None	None
SAN DIEGO, CA							
Avalon at Mission Bay None		564	695	None		None	None
Avalon at Cortez Hill None		294	292	None	1	None	None
Avalon at Mission Ridge Most		200	384	Most		None	None
Avalon at Penasquitos Hills All		176	176	All		None	None

								Large	Balcon	v.			Non-	
Direct	storage	patio	-			direc								
access	or walk-in	deck o	r	Built-in		acces	S							
	closet	sunroo	m	bookcases	Carports	garag	es							
garages														
~~~~SNN FRANCISCO CA~~~~														
SAN FRANCISCO, CA Crown Ridge	None	All		None	Yes	No								
Yes Avalon at Sunset Towers	None	Some		None	No	No								
Yes Avalon at Nob Hill	None	Some		Most	No	Yes								

No					
Avalon at Diamond Heights No	All	All	None	No	Yes
Avalon Towers by the Bay Yes	Half	Most	None	No	No
Avalon at Cedar Ridge Yes	Some	All	None	Yes	No
Avalon Foster City No	Most	Most	None	Yes	No
Avalon Pacifica No	Some	All	None	Yes	Yes
SAN JOSE, CA Avalon Silicon Valley	Most	All	Some	No	Yes
No Avalon at Blossom Hill	Most	All	None	Yes	Yes
No Avalon Campbell	All	All	None	Yes	Yes
No CountryBrook	None	All	None	Yes	Yes
No Avalon at Pruneyard	None	Half	None	Yes	Yes
No Avalon at Creekside	None	Most	None	Yes	No
No Avalon at River Oaks	All	All	None	No	No
Yes Avalon at Parkside	All	All	Some	Yes	Yes
No Avalon Mountain View	Some	All	None	Yes	No
No San Marino	Most	All	None	Yes	No
No Avalon Sunnyvale	All	All	None	No	No
Yes Avalon at Foxchase	Some	All	None	Yes	No
No Fairway Glen	None	All	None	Yes	No
No Avalon Cupertino	Some	All	Some	No	Yes
No Avalon on the Alameda	All	All	Some	No	Yes
No Avalon Rosewalk I & II	Some	All	Most	Yes	Yes
No					
SOUTHERN CALIFORNIA LOS ANGELES, CA					
Avalon Woodland Hills No	Most	All	None	No	No
Avalon at Media Center No	Some	Some	None	Yes	Yes
Avalon Westside Terrace No	None	All	Some	No	No
Avalon at Warner Center No	Some	All	None	Yes	No
ORANGE COUNTY, CA					
Avalon Huntington Beach No	Most	Most	None	Yes	Yes
Avalon at Pacific Bay	Half	All	None	Yes	Yes
No Avalon at South Coast	Half	All	None	Yes	Yes
No Avalon Santa Margarita	None	All	None	Yes	Yes
No Amberway	None	All	None	Yes	Yes
No Avalon at Laguna Niguel	None	Most	None	Yes	No
No Avalon Newport	Most	Most	Some	Yes	Yes
No Avalon Mission Viejo	None	All	None	Yes	Yes
No					
SAN DIEGO, CA Avalon at Mission Bay	Some	All	None	No	Yes
No Avalon at Cortez Hill	None	All	None	No	No
Yes Avalon at Mission Ridge	Most	Most	None	No	Yes
No Avalon at Penasquitos Hills	Some	All	All	Yes	No
No					

LOS ANGELES, CA Avalon Woodland Hills None Avalon at Media Center None Avalon Westside Terrace None Avalon at Warner Center None ORANGE COUNTY, CA Avalon Huntington Beach None Avalon at Pacific Bay None Avalon at South Coast None Avalon at South Coast None Avalon Santa Margarita None Avalon Santa Margarita None Avalon at Laguna Niguel None Avalon At Laguna Niguel None Avalon Mission Viejo None SAN DIEGO, CA Avalon at Mission Bay None Avalon at Cortez Hill None Avalon at Mission Ridge None Avalon at Penasquitos Hills None	<caption></caption>	
<pre>     Security     systems</pre>		Homes w/
Systems <s> <c>           SAN FRANCISCO, CA         <c>           Crown Ridge         None           Avalon at Sunset Towers         None           Avalon at Diamond Heights         None           Avalon at Diamond Heights         None           Avalon Towers by the Bay         All           Avalon Foster City         None           Avalon Foster City         None           Avalon at Blossom Hill         All           Avalon at Blossom Hill         All           Avalon at Blossom Hill         All           CountryBrook         None           Avalon at Pruneyard         None           Avalon at River Oaks         None           Avalon at River Oaks         None           Avalon at Forchase         None           Avalon at Forchase         None           Avalon duntain View         None           Avalon Sunnyale         None           Avalon Cupertino         None           Avalon Rosewalk I &amp; II         All           Avalon Woodland Hills         None           Avalon Woodland Hills         None           Avalon Rosewalk I &amp; II         All           Avalon at Media Center         <td< th=""><th></th><th>pre-wired</th></td<></c></c></s>		pre-wired
(S>  (S) CA Cover Ridge None Avalon at Sunset Towers None Avalon at Diamond Heights None Avalon at Diamond Heights None Avalon at Diamond Heights None Avalon Towers by the Bay All None Avalon Towers by the Bay All Avalon Foster City None Avalon Foster City None Avalon Foster City None Avalon Foster City None Avalon Silicon Valley None Avalon Silicon Valley None Avalon at Blossom Hill All CountryBrook None Avalon at Creekside None Avalon at Creekside None Avalon at River Oaks None Avalon at Parkside None Avalon at Parkside None Avalon at Foxchase None Avalon at Foxchase None Avalon at Foxchase None Avalon on the Alameda All Avalon Cupertino None Avalon at Foxchase None Avalon at Wood Hills None Avalon At Model Center None Avalon at Warter Center None Avalon at Wood Hills None Avalon At Market None Avalon At Market None Avalon At Parkside None Avalon At Foxchase None Avalon At Foxchase None Avalon At Foxchase None Avalon At Parkside Terrace None Avalon At Market None Avalon At Warder Center None Avalon At Market None None Avalon At Market None Avalon A		security
<s> <c>       SAN FRANCISCO, CA     None       Avalon at Sunset Towers     None       Avalon at Nub Hill     None       Avalon at Diamon Heights     None       Avalon at Diamon Heights     None       Avalon at Cedar Ridge     None       Avalon at Cedar Ridge     None       Avalon Towers by the Bay     All       Avalon Towers by the Bay     All       Avalon Towers by the Bay     All       Avalon Towers by the Bay     None       Avalon Towers by the Bay     All       Avalon Towers by the Bay     None       Avalon Silicon Valley     None       Avalon Silicon Valley     None       Avalon Campbell     All       CountryBrook     None       Avalon at Furneyard     None       Avalon at Parkside     None       Avalon at Parkside     None       Avalon At Forchase     None       Fairway Glen     Some       Avalon Cupertino     None       Avalon Rosewalk I &amp; II     All       Avalon Rosewalk I &amp; II     All       Avalon Rosewalk I &amp; II     All       Avalon Runtington Beach     None       Avalon at Margarita     None       Avalon At Acific Bay     None       Avalon At Margarita     No</c></s>		-
SAN FRANCISCO, CA Crown Ridge None Avalon at Sunset Towers Avalon at Diamond Heights Avalon at Diamond Heights Avalon at Diamond Heights Avalon at Diamond Heights Avalon at Cedar Ridge Avalon at Cedar Ridge Avalon Pacifica SAN JOSE, CA Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon at Blossom Hill Avalon at Pruneyard Avalon at Pruneyard Avalon at Creekside None Avalon at River Oaks None Avalon at Parkside None Avalon at Foxchase None Avalon at Foxchase None Avalon on the Alameda All Avalon Copertino Avalon At Sili Control SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon Westside Terrace None Avalon at Warner Center None Avalon at Parific Bay None Avalon at Addit Sili SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon Huntington Beach None Avalon at South Coast None Avalon at Laguna Niguel None Avalon at Laguna Niguel None Avalon At Mission Eay None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Parkside None Avalon at Parkside None Avalon at Mission Ridge None Avalon at Parkside None Avalon at Parkside None Avalon at Parkside None Avalon at Parkside None Avalon At Mission Ridge None Avalon at Parkside None Avalon At Mission Ridge None Avalon At Parkside None None None Avalon At Markside None None		
Crown Ridge None Avalon at Sunset Towers None Avalon at Sunset Towers None Avalon at Noh Hill None Avalon at Diamond Heights None Avalon at Cedar Ridge All Avalon Foster City None Avalon at Blossom Hill All Avalon at Blossom Hill All Avalon Campbell All CountryBrook None Avalon at Pruneyard None Avalon at Creekside None Avalon at River Oaks None None Avalon at River Oaks None San More Avalon Sunnyvale None Fairway Glen None Fairway Glen None Avalon Cupertino None Fairway Glen None Avalon River Center None Avalon at Media Center None Avalon at Marine None Avalon at Marine Some Avalon None Avalon None Some Avalon None Some Avalon None Some Avalon None Center None Avalon At Fairway None Avalon At Site Terrace None Avalon at Marine None Avalon at Marine None Avalon At Media Center None Avalon at Marine None Avalon at Media Center None Avalon at Marine None Avalon at Marine None Avalon at Media Center None Avalon at South Coast None Avalon at South Coast None Avalon at Laguna Niguel None Avalon Messide Terrace None Avalon At Laguna Niguel None Avalon Messine Viejo None Avalon Messine Viejo None Avalon Messine Viejo None Avalon Messine Viejo None Avalon At Mission Niejo None Avalon at Mission Ridge None Avalon at Paraguitos Hills None Avalon at Mission Ridge None Avalon at Messine Kidge None Avalon at Messine Kidge None Avalon at Messine Kidge None Avalon at Mission Ridge None Avalon At Messine Kidge None Avalon at Paraguitos Hills None Avalon At Mission Ridge None Avalon At Massine Kidge None Avalon At Massine Kidge None Avalon At Paraguitos Hills None Avalon At Mission Ridge None Avalon At Paraguitos Hills None Avalon At Mission Ridge None Avalon At Paraguitos Hills None Avalon At Mission Ridge None Avalon At Paraguitos Hills None Avalon At Messine Kidge None Avalon At Paraguitos Hills None Avalon At Messine Kidge None Avalon At Paraguitos Hills None Avalon At Messine Kidge None Avalon At Paraguitos Hills None Avalon At		~~~
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Avalon Woodland HillsNoneAvalon at Media CenterNoneAvalon Westside TerraceNoneAvalon at Warner CenterNoneORANGE COUNTY, CANoneAvalon Huntington BeachNoneAvalon at Pacific BayNoneAvalon at South CoastNoneAvalon Santa MargaritaNoneAvalon at Laguna NiguelNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	SOUTHERN CALIFORNIA	
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Avalon Westside TerraceNoneAvalon at Warner CenterNoneORANGE COUNTY, CANoneAvalon Huntington BeachNoneAvalon at Pacific BayNoneAvalon at South CoastNoneAvalon Santa MargaritaNoneAwalon at Laguna NiguelNoneAvalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	Avalon Woodland Hills	None
Avalon at Warner CenterNoneORANGE COUNTY, CANoneAvalon Huntington BeachNoneAvalon at Pacific BayNoneAvalon at South CoastNoneAvalon Santa MargaritaNoneAwalon at Laguna NiguelNoneAvalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Cortez HillNoneAvalon at Penasquitos HillsNone	Avalon at Media Center	None
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Avalon Huntington BeachNoneAvalon at Pacific BayNoneAvalon at South CoastNoneAvalon Santa MargaritaNoneAmberwayNoneAvalon at Laguna NiguelNoneAvalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	Avalon at Warner Center	None
Avalon at Pacific BayNoneAvalon at South CoastNoneAvalon Santa MargaritaNoneAmberwayNoneAvalon at Laguna NiguelNoneAvalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Penasquitos HillsNone	ORANGE COUNTY, CA	
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Avalon at South CoastNoneAvalon Santa MargaritaNoneAmberwayNoneAvalon at Laguna NiguelNoneAvalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Penasquitos HillsNone		None
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Avalon NewportNoneAvalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	-	
Avalon Mission ViejoNoneSAN DIEGO, CANoneAvalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone		
Avalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	-	None
Avalon at Mission BayNoneAvalon at Cortez HillNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone	SAN DIEGO, CA	
Avalon at Cortez HillNoneAvalon at Mission RidgeNoneAvalon at Penasquitos HillsNone		None
Avalon at Mission Ridge None Avalon at Penasquitos Hills None	=	None
Avalon at Penasquitos Hills None		
	-	

  |

#### 16

# FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES

# <TABLE>

	1 BR	:	2BR	3BR		
/ efficiencies	1/1.5 BA	1/1.5 BA	2/2.5/3 BA	2/2.5 BA	3ba	Studios
<pre><s> DEVELOPMENT COMMUNITIES</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Avalon at Edgewater	158		190	60		
Avalon at Freehold	42	41	176	37		
Avalon on Stamford Harbor 14	159		130	20		
Avalon Towers on the Peninsula	90		115		6	
Avalon at Cahill Park	118		94		6	

Avalon Riv 43	verview	184		114		31
Avalon at	Mission Bay North	148		95	6	
1 Avalon Oal	ks West	48	12	48	12	
Avalon Leo	dges	124		152	28	
Avalon Oro	chards	69	12	75		
	Arlington Square II	172		116	44	
	Flanders Hill	108		142	30	
Avalon New	w Canaan	16		64	24	
	Rock Spring	178	39	133	36	
	Gallery Place I	111	77		4	

<sup>&</sup>lt;CAPTION>

<caption></caption>				Washer			
Fireplaces	Other	Total	Parking spaces	& dryer hook-ups units	or Vaul		Lofts
	<c> &lt;</c>	<c> ·</c>		 <c></c>	<c></c>		:C>
<c> DEVELOPMENT COMMUNITIES</c>							
Avalon at Edgewater		408	872	All	No	ne	Some
Some Avalon at Freehold		296	611	All	So	me	Some
Some Avalon on Stamford Harbor		323	543	All			Some
Some Avalon Towers on the Peninsula		211	512	All			None
None Avalon at Cahill Park		218	283	All			Some
Some Avalon Riverview		372	128	All			
None							None
Avalon at Mission Bay North None		250	198	All			Some
Avalon Oaks West Some		120	233	All			Some
Avalon Ledges Some		304	610	All	No		Some
Avalon Orchards Some		156	312	All	No	ne	Half
Avalon at Arlington Square II Some		332	563	All	So	me	Some
Avalon at Flanders Hill Some		280	569	All	No	ne	Some
Avalon New Canaan Some		104	202	All	No	ne	Some
Avalon at Rock Spring Some		386	678	All	So	me	Some
Avalon at Gallery Place I None		203	125	All	So	me	None
<caption></caption>	T	Dalaa				Nas	
Divert	Large storage	Balco pati	-			Non- direct	
Direct	or walk-ir	n deck	or 1	Built-in		access	
access	closet	sunro	om bo	ookcases	Carports	garage	s
garages 							
<pre><s>     DEVELOPMENT COMMUNITIES</s></pre>	<c></c>	<c></c>	<c:< td=""><td>&gt; &lt;</td><td>C&gt;</td><td><c></c></td><td><c></c></td></c:<>	> <	C>	<c></c>	<c></c>
Avalon at Edgewater	All	Al	1	None	No	No	
Yes Avalon at Freehold	All	Al	1	None	No	Yes	
No Avalon on Stamford Harbor No	Most	Al	1	None	No	No	

Most

All

None

No

Yes

No Avalon Towers on the Peninsula

No					
Avalon at Cahill Park	Most	All	None	No	Yes
No					
Avalon Riverview	Most	Some	None	No	Yes
No					
Avalon at Mission Bay North	All	Some	None	No	Yes
No					
Avalon Oaks West	All	All	None	No	Yes
No					
Avalon Ledges	All	Some	None	No	Yes
No					
Avalon Orchards	Most	All	None	No	Yes
Yes					
Avalon at Arlington Square II	Some	All	Some	No	No
No		_			
Avalon at Flanders Hill	All	Some	None	No	Yes
Yes					
Avalon New Canaan	All	All	None	No	Yes
Yes					
Avalon at Rock Spring	Most	Most	Some	No	No
Yes					
Avalon at Gallery Place I	All	Some	None	None	None
None					

		Homes w/ pre-wired security systems
<s></s>	DEVELOPMENT COMMUNITIES	<c></c>
Avalon at	Edgewater Freehold Stamford Harbor	Some None All

No No Some No All Yes All Yes Yes Yes Yes None

Avalon	at Edgewater
Avalon	at Freehold
Avalon	on Stamford Harbor
Avalon	Towers on the Peninsula
Avalon	at Cahill Park
Avalon	Riverview
Avalon	at Mission Bay North
Avalon	Oaks West
Avalon	Ledges
Avalon	Orchards
Avalon	at Arlington Square II
Avalon	at Flanders Hill
Avalon	New Canaan
Avalon	at Rock Spring
Avalon	at Gallery Place I

#### </TABLE>

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#### FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES (CONTINUED)

<TABLE>

<c>CURRENT COMMUNITIES (1) RTHEAST STON, MA valon at Prudential Center</c>	None None	<c></c>	<c></c>
CURRENT COMMUNITIES (1) RTHEAST STON, MA	None		<0>
STON, MA		No	
		No	
valon at Prudential Center		No	
aron ao rradonorar concor	None		Yes
ongwood Towers		No	No
valon Summit	None	No	Yes
valon at Lexington	None	No	Yes
valon at Faxon Park	None	No	Yes
valon West	None	No	Yes
valon Oaks	None	No	Yes
valon Essex	None	No	Yes
valon at Center Place	None	Yes	Yes
valon Estates	None	No	No
IRFIELD-NEW HAVEN, CT			
valon Walk I & II	None	No	No
valon Glen	None	No	Yes
valon Gates	None	Yes	No
valon Springs	All	No	No
valon Valley	None	No	No
valon Lake	None	No	No
valon Corners	All	Yes	Yes
valon Haven	None	No	No

LONG ISLAND, NY				
Avalon Commons	All		lo	Yes
Avalon Towers	All		10 /	No
Avalon Court	All	Ĭ	les	Yes
NORTHERN NEW JERSEY				
Avalon Cove	All	У	les	Yes
The Tower at Avalon Cove	All	Ν	Io	Yes
Avalon Crest	All	У	'es	Yes
Avalon at Florham Park	None	Ν	Io	No
CENTRAL NEW JERSEY	Nere		I.a.	Vee
Avalon Watch Avalon Run East	None None		10 10	Yes No
Avalon Kun East	None	1	10	NO
NEW YORK, NY				
Avalon Gardens	All	Ν	Io	No
Avalon View	None	Ν	10	No
Avalon Green	All	Ν	Io	No
The Avalon	All		10	Yes
Avalon Willow	All		les	Yes
Avalon on the Sound	All	У	les	Yes
MID-ATLANTIC				
BALTIMORE, MD				
Avalon at Fairway Hills I & II	None	Ν	Io	No
Avalon at Symphony Glen	None		Io	No
Avalon Landing	None	Ν	Io	No
<caption></caption>	TT] · ·	7		
	Under- ground parking	Aerobics dance studio	Car wash	Picnic area
	ground parking			
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
CURRENT COMMUNITIES (1)				
NORTHEAST				
BOSTON, MA	¥	N -	Ν	N
Avalon at Prudential Center Longwood Towers	Yes No	No Yes	No No	Yes Yes
Avalon Summit	No	No	No	Yes
Avalon at Lexington	No	No	No	Yes
Avalon at Faxon Park	No	No	No	Yes
Avalon West	No	No	No	Yes
Avalon Oaks	No	No	No	Yes
Avalon Essex	No	No	No	Yes
Avalon at Center Place	Yes	No	Yes	Yes
Avalon Estates	No	No	No	Yes
FAIRFIELD-NEW HAVEN, CT Avalon Walk I & II	No	Voc	No	Yes
Avalon Walk I & II Avalon Glen	No Yes	Yes No	NO	No
Avalon Gates	No	No	NO	Yes
Avalon Springs	No	No	No	Yes
Avalon Valley	No	No	No	Yes
Avalon Lake	No	No	No	Yes
Avalon Corners	Yes	No	No	Yes
Avalon Haven	No	No	No	Yes
LONG ISLAND, NY	N	27	27	37
Avalon Commons	No Yes	No	No	Yes
Avalon Towers Avalon Court	No	No No	Yes Yes	No Yes
Avaion court	110	NO	162	162
NORTHERN NEW JERSEY				
Avalon Cove	No	No	No	Yes
The Tower at Avalon Cove	No	No	No	Yes
Avalon Crest	No	No	No	No
Avalon at Florham Park	No	No	No	No
CENTRAL NEW JERSEY Avalon Watch	No	No	No	Voc
Avalon Watch Avalon Run East	NO NO	NO NO	NO NO	Yes Yes
HVATON NUN BASC	110	110	110	162
NEW YORK, NY				
Avalon Gardens	No	No	No	Yes
	No No	No No	No No	Yes Yes
Avalon Gardens				
Avalon Gardens Avalon View Avalon Green The Avalon	No No Yes	No No No	No No No	Yes No No
Avalon Gardens Avalon View Avalon Green The Avalon Avalon Willow	No No Yes Yes	No No No	No No No	Yes No No Yes
Avalon Gardens Avalon View Avalon Green The Avalon	No No Yes	No No No	No No No	Yes No No

MID-ATLANTIC BALTIMORE, MD

Avalon at Fairway Hills I & II Avalon at Symphony Glen Avalon Landing 
---------------------------------------------------------------------------------

 No No No | No No No | Yes Yes Yes Yes Yes Yes |  ||  |  |  |  |  |
	Walking / jogging tra	ail Pool	Sauna / whirlpool	
Tennis court				
~~CURRENT COMMUNITIES (1)~~				
NORTHEAST				
BOSTON, MA Avalon at Prudential Center	No	No	No	
No Longwood Towers	No	No	No	
No Avalon Summit	No	Yes	No	
No Avalon at Lexington	No	Yes	No	
No Avalon at Faxon Park	No	Yes	Yes	
No				
Avalon West No	No	Yes	No	
Avalon Oaks No	No	Yes	Yes	
Avalon Essex No	No	Yes	Yes	
Avalon at Center Place No	No	Yes	No	
Avalon Estates No	Yes	Yes	Yes	
FAIRFIELD-NEW HAVEN, CT Avalon Walk I & II	Yes	Yes	No	
Yes Avalon Glen	No	Yes	No	
No Avalon Gates	No	Yes	No	
No				
Avalon Springs No	Yes	Yes	No	
Avalon Valley No	No	Yes	No	
Avalon Lake No	No	Yes	No	
Avalon Corners No	No	Yes	No	
Avalon Haven No	No	Yes	No	
LONG ISLAND, NY Avalon Commons	No	Yes	No	
No Avalon Towers	No	Yes	No	
No Avalon Court	Yes	Yes	No	
No	165	162	NO	
NORTHERN NEW JERSEY				
Avalon Cove Yes	Yes	Yes	No	
The Tower at Avalon Cove Yes	Yes	Yes	No	
Avalon Crest No	No	Yes	No	
Avalon at Florham Park No	No	Yes	No	
CENTRAL NEW JERSEY	NT	**37**	NT \_	
Avalon Watch Yes	No	Yes	No	
Avalon Run East No	Yes	Yes	No	
NEW YORK, NY Avalon Gardens	No	Yes	No	
Yes				
Avalon View Yes	No	Yes	No	
Avalon Green	No	Yes	No	

No The Avalon	No		No No	
No Avalon Willow	No		Yes No	
Avalon Willow	NO		ies no	
Avalon on the Sound No	Yes		Yes No	
MID-ATLANTIC				
BALTIMORE, MD				
Avalon at Fairway Hills I & II	No		Yes No	
/es Avalon at Symphony Glen	Yes		Yes No	
Jo				
Avalon Landing No	Yes		Yes No	
<caption></caption>				
	Racquetball	Fitness center	Sand volleyball	Indoor outdoor
oasketball				
<s> CURRENT COMMUNITIES (1)</s>	<c></c>	<c></c>	<c></c>	<c></c>
NORTHEAST				
BOSTON, MA		<b>N7</b> .		
Avalon at Prudential Center Longwood Towers	No No	No Yes	No No	No No
Avalon Summit	No	Yes	No	No
Avalon at Lexington	No	Yes	No	Yes
Avalon at Faxon Park	No	Yes	No	No
Avalon West	No	No	No	Yes
Avalon Oaks Avalon Essex	No No	Yes Yes	No No	No No
Avalon at Center Place	No	Yes	No	NO
Avalon Estates	No	Yes	No	No
FAIRFIELD-NEW HAVEN, CT				
Avalon Walk I & II	Yes	Yes	No	Yes
Avalon Glen	Yes	Yes	No	No
Avalon Gates	Yes	Yes	Yes	Yes
Avalon Springs Avalon Valley	No No	Yes Yes	No No	No Yes
Avalon Lake	No	Yes	No	No
Avalon Corners	No	Yes	No	No
Avalon Haven	No	Yes	No	No
LONG ISLAND, NY				
Avalon Commons	No	Yes	No	Yes
Avalon Towers Avalon Court	No Yes	Yes Yes	No No	No Yes
NORTHERN NEW JERSEY				
Avalon Cove	Yes	Yes	No	Yes
The Tower at Avalon Cove	Yes	Yes	No	Yes
Avalon Crest Avalon at Florham Park	No No	Yes Yes	No No	Yes No
CENTRAL NEW JERSEY				
Avalon Watch	Yes	Yes	No	Yes
Avalon Run East	No	Yes	No	No
NEW YORK, NY				
Avalon Gardens	Yes	Yes	Yes	Yes
Avalon View	No	Yes	No	Yes
Avalon Green The Avalon	No No	No Yes	Yes No	No No
Avalon Willow	Yes	Yes	NO	NO
Avalon on the Sound	No	Yes	No	Yes
MID-ATLANTIC				
BALTIMORE, MD	V	V	NT -	λт –
Avalon at Fairway Hills I & II Avalon at Symphony Glen	Yes No	Yes Yes	No No	No No
Avalon Landing	No	Yes	NO	NO
/TABLE>			-	
TABLE> CAPTION>				
CALLED W/				
	Clubhouse /	CLUDROOM Busi	ness center Tot	lot Concierg

<S>

<C>

<C> <C>

NORTHEAST				
BOSTON, MA				
Avalon at Prudential Center	Yes	No	No	Yes
Longwood Towers	Yes	No	Yes	Yes
Avalon Summit	No	No	No	No
Avalon at Lexington	Yes	No	Yes	No
Avalon at Faxon Park	Yes	No	Yes	No
Avalon West	Yes	No	Yes	No
Avalon Oaks	Yes	No	Yes	No
Avalon Essex	Yes	No	No	No
Avalon at Center Place	Yes	No	No	Yes
Avalon Estates	No	Yes	Yes	No
FAIRFIELD-NEW HAVEN, CT				
Avalon Walk I & II	Yes	No	Yes	No
Avalon Glen	Yes	No	No	Yes
Avalon Gates	Yes	No	Yes	No
Avalon Springs	Yes	No	Yes	No
Avalon Valley	Yes	No	Yes	No
Avalon Lake	No	No	No	No
Avalon Corners	Yes	Yes	No	Yes
Avalon Haven	Yes	No	Yes	No
LONG ISLAND, NY				
Avalon Commons	Yes	Yes	Yes	No
Avalon Towers	Yes	No	No	Yes
Avalon Court	Yes	Yes	Yes	No
NORTHERN NEW JERSEY				
Avalon Cove	Yes	Yes	Yes	Yes
The Tower at Avalon Cove	Yes	Yes	Yes	Yes
Avalon Crest	Yes	Yes	No	No
Avalon at Florham Park	Yes	No	No	No
CENTRAL NEW JERSEY				
Avalon Watch	Yes	No	Yes	No
Avalon Run East	Yes	No	Yes	No
NEW YORK, NY				
Avalon Gardens	Yes	Yes	Yes	Yes
Avalon View	Yes	No	Yes	No
Avalon Green	Yes	No	No	No
The Avalon	Yes	Yes	No	Yes
Avalon Willow	Yes	Yes	No	Yes
Avalon on the Sound	Yes	Yes	No	Yes
MID-ATLANTIC				
BALTIMORE, MD				
Avalon at Fairway Hills I & II	Yes	Yes	Yes	No
Avalon at Symphony Glen	Yes	No	Yes	No
Avalon Landing	Yes	No	No	No

  |  |  |  |18

# FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES (CONTINUED)

<TABLE>

<CAPTION>

	Buildings w/ security systems	Community entrance controlled access	Building entrance controlled access
- <s></s>	<c></c>	<c></c>	<c></c>
WASHINGTON, DC			
Avalon at Ballston - Vermont & Quincy Towers	None	Yes	Yes
Avalon Crescent	None	Yes	No
Avalon at Ballston - Washington Towers	None	Yes	Yes
Avalon at Cameron Court	All	Yes	No
AutumnWoods	None	No	No
Avalon at Fair Lakes	None	Yes	No
Avalon at Dulles	None	No	No
Avalon at Providence Park	None	No	No
Avalon at Fox Mill	None	No	No
Avalon at Decoverly	None	No	No
Avalon Knoll	None	No	Yes
Avalon Fields I & II	All	No	No
Avalon Crossing	None	Yes	No
4100 Massachusetts Avenue	None	Yes	Yes
Avalon at Arlington Square I	None	No	Yes

CHICAGO, IL			
Avalon at Danada Farms	None	No	No
Avalon at West Grove	None	No	Yes
Avalon at Stratford Green	None	No	No
200 Arlington Place	None	No	Yes
MINNEAPOLIS, MN			
Avalon at Devonshire	None	No	Yes
Avalon at Edinburgh	None	No	Yes
Avalon at Town Centre	None	No	Yes
Avalon at Town Square	None	No	Yes
Avalon at Woodbury	None	No	No
PACIFIC NORTHWEST			
PACIFIC NORTHWEST			
SEATTLE, WA			
Avalon at Bear Creek	All	Yes	No
Avalon Redmond Place	None	No	No
Avalon Greenbriar	None	No	Yes
Avalon HighGrove	None	No	No
Avalon ParcSquare	None	Yes	Yes
Avalon RockMeadow	None	No	No
Avalon WildReed	None	No	No
Avalon Bellevue	None	No	Yes
Avalon Belltown	None	Yes	Yes
Avalon Wynhaven	None	No	Yes
Avalon Brandemoor	All	No	No
Avalon Wildwood	All	No	No
NORTHERN CALIFORNIA			
OAKLAND-EAST BAY, CA			
Waterford	Some	Yes	No
Avalon Fremont	All	No	No
Avalon Pleasanton	None	No	No
Avalon Dublin	None	No	No
Avalon at Willow Creek	Some	Yes	No
Avalon at Union Square	None	Yes	No
The second of the second of the second secon		100	

<CAPTION>

	Under- ground parking	Aerobics dance studio	Car wash	Picnic area
			cai washi	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
WASHINGTON, DC				
Avalon at Ballston - Vermont & Quincy Towers	Yes	No	No	Yes
Avalon Crescent	No	Yes	Yes	Yes
Avalon at Ballston - Washington Towers	Yes	No	No	Yes
Avalon at Cameron Court	No	Yes	Yes	Yes
AutumnWoods	No	No	Yes	Yes
Avalon at Fair Lakes	No	No	Yes	Yes
Avalon at Dulles	No	No	Yes	No
Avalon at Providence Park	No	No	Yes	No
Avalon at Fox Mill	No	No	Yes	Yes
Avalon at Decoverly	No	No	Yes	Yes
Avalon Knoll	No	No	Yes	Yes
Avalon Fields I & II	No	No	Yes	Yes
Avalon Crossing	No	No	Yes	Yes
4100 Massachusetts Avenue	Yes	No	No	No
Avalon at Arlington Square I	No	No	No	Yes
MIDWEST				
CHICAGO, IL				
Avalon at Danada Farms	No	No	No	No
Avalon at West Grove	No	No	No	Yes
Avalon at Stratford Green	No	No	Yes	Yes
200 Arlington Place	No	No	No	No
MINNEAPOLIS, MN				
Avalon at Devonshire	Yes	No	Yes	Yes
Avalon at Edinburgh	Yes	No	Yes	Yes
Avalon at Town Centre	Yes	No	Yes	Yes
Avalon at Town Square	Yes	No	Yes	Yes
Avalon at Woodbury	No	No	No	No
PACIFIC NORTHWEST				
SEATTLE, WA				
Avalon at Bear Creek	No	No	No	Yes
Avalon Redmond Place	No	No	Yes	No
Avalon Greenbriar	No	No	No	Yes
Avalon HighGrove	No	No	No	No
Avalon ParcSquare	Yes	No	No	No
Avalon RockMeadow	No	No	No	Yes
Avalon WildReed	No	NO	No	Yes
Avalon Bellevue	Yes	NO	No	No
Indian Dellevae	105	110		110

Avalon Belltown	Yes	No	No	No
Avalon Wynhaven	Yes	No	No	Yes
Avalon Brandemoor	No	No	No	Yes
Avalon Wildwood	No	No	No	No
NORTHERN CALIFORNIA				
OAKLAND-EAST BAY, CA				
Waterford	No	No	Yes	No
Avalon Fremont	Yes	Yes	Yes	No
Avalon Pleasanton	No	No	Yes	No
Avalon Dublin	No	No	Yes	Yes
Avalon at Willow Creek	No	No	Yes	Yes
Avalon at Union Square	No	No	No	No
<caption></caption>				

Tennis court	Walking / jogging trail		Sauna / whirlpool	
<s> WASHINGTON, DC</s>	<c></c>	<c></c>	<c> &lt;</c>	:C>
Avalon at Ballston - Vermont & Quincy Towers	No	Yes	Yes	
No Avalon Crescent	Yes	Yes	No	
No Avalon at Ballston - Washington Towers	No	Yes	No	
Yes Avalon at Cameron Court	No	Yes	Yes	
No				
AutumnWoods Yes	Yes	Yes	No	
Avalon at Fair Lakes Yes	No	Yes	No	
Avalon at Dulles	Yes	Yes	Yes	
Yes Avalon at Providence Park	No	Yes	No	
No Avalon at Fox Mill	No	Yes	No	
No Avalon at Decoverly	Yes	Yes	No	
Yes				
Avalon Knoll Yes	Yes	Yes	No	
Avalon Fields I & II No	No	Yes	No	
Avalon Crossing No	No	Yes	No	
4100 Massachusetts Avenue	Yes	Yes	No	
No Avalon at Arlington Square I No	No	Yes	No	
MIDWEST				
CHICAGO, IL Avalon at Danada Farms	No	Yes	No	
No	No			
Avalon at West Grove No	No	Yes	Yes	
Avalon at Stratford Green No	Yes	Yes	No	
200 Arlington Place	No	Yes	No	
No				
MINNEAPOLIS, MN Avalon at Devonshire	Yes	Yes	No	
Yes Avalon at Edinburgh	Yes	Yes	Yes	
No				
Avalon at Town Centre Yes	Yes	Yes	Yes	
Avalon at Town Square Yes	Yes	Yes	Yes	
Avalon at Woodbury No	Yes	Yes	No	
PACIFIC NORTHWEST				
SEATTLE, WA Avalon at Bear Creek	Yes	Yes	Yes	
No Avalon Redmond Place	Yes	Yes	Yes	
No Avalon Greenbriar	No	Yes	Yes	
No	110	160	100	

Avalon HighGrove	No	Yes	Yes
No			
Avalon ParcSquare	Yes	No	No
No			
Avalon RockMeadow	No	Yes	Yes
No			
Avalon WildReed	Yes	Yes	Yes
No			
Avalon Bellevue	No	No	No
No			
Avalon Belltown	No	No	No
No			
Avalon Wynhaven	Yes	Yes	Yes
No			
Avalon Brandemoor	No	Yes	Yes
No			
Avalon Wildwood	Yes	Yes	Yes
No			
NORTHERN CALIFORNIA			
OAKLAND-EAST BAY, CA			
Waterford	No	Yes	Yes
No		17	17
Avalon Fremont	No	Yes	Yes
No Avalon Pleasanton	No	Vee	
	NO	Yes	Yes
No Avalon Dublin	NT -	Vee	
	No	Yes	Yes
No	NT -	V	Vee
Avalon at Willow Creek	No	Yes	Yes
No Avalan at Union Sovere	No	Voo	No
Avalon at Union Square	No	Yes	No
No			

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<CAPTION>
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Avalon Wynhaven

	Racquetball	Fitness center	Sand volleyball	outdoor
basketball				
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>
WASHINGTON, DC		<02		
Avalon at Ballston - Vermont & Quincy Towers	No	Yes	No	No
Avalon Crescent	NO	Yes	No	NO
Avalon at Ballston - Washington Towers	NO	Yes	No	NO
Avalon at Cameron Court	NO	Yes	Yes	Yes
AutumnWoods	NO	Yes	Yes	Yes
Avalon at Fair Lakes	NO	Yes	No	No
Avalon at Dulles	NO	Yes	No	No
Avalon at Providence Park	NO	Yes	No	NO
Avalon at Fox Mill	No	Yes	No	No
Avalon at Decoverly	Yes	Yes	No	Yes
Avalon Knoll	No	Yes	No	Yes
Avalon Fields I & II	NO	Yes	No	No
Avalon Crossing	No	Yes	No	NO
4100 Massachusetts Avenue	NO	Yes	No	NO
Avalon at Arlington Square I	NO	Yes	No	Yes
Avaion at Arrington Square 1	110	163	NO	162
MIDWEST				
CHICAGO, IL				
Avalon at Danada Farms	No	Yes	No	No
Avalon at West Grove	Yes	Yes	No	No
Avalon at Stratford Green	No	No	No	No
200 Arlington Place	No	Yes	No	No
MINNEAPOLIS, MN				
Avalon at Devonshire	No	Yes	No	No
Avalon at Edinburgh	No	Yes	No	No
Avalon at Town Centre	No	Yes	Yes	No
Avalon at Town Square	No	Yes	Yes	No
Avalon at Woodbury	No	Yes	No	No
PACIFIC NORTHWEST				
SEATTLE, WA				
Avalon at Bear Creek	No	Yes	No	No
Avalon Redmond Place	No	Yes	No	No
Avalon Greenbriar	No	Yes	No	Yes
Avalon HighGrove	NO	Yes	No	No
Avalon ParcSquare	No	Yes	No	No
Avalon RockMeadow	NO	Yes	No	NO
Avalon WildReed	NO	Yes	No	NO
Avalon Bellevue	No	Yes	No	NO
Avalon Belltown	No	Yes	No	No
Avalon Wynhaven	No	Yes	NO	Ves

No

Yes

No

Indoor

Yes

No	Yes	No	No
No	Yes	No	No
No	Yes	No	Yes
No	Yes	No	No
No	Yes	No	Yes
No	Yes	Yes	Yes
No	Yes	No	No
No	Yes	No	No
	No No No No No	No Yes No Yes No Yes No Yes No Yes No Yes	No Yes No No Yes No No Yes No No Yes No No Yes Yes No Yes No

<CAPTION>

	Clubhouse / clubroom	Business center	Totlot	Concierge
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
WASHINGTON, DC				
Avalon at Ballston - Vermont & Quincy Towers	Yes	No	No	No
Avalon Crescent	Yes	Yes	Yes	Yes
Avalon at Ballston - Washington Towers	Yes	No	No	Yes
Avalon at Cameron Court	Yes	Yes	No	No
AutumnWoods	Yes	No	Yes	No
Avalon at Fair Lakes	Yes	Yes	No	No
Avalon at Dulles	Yes	No	No	No
Avalon at Providence Park	Yes	Yes	No	No
Avalon at Fox Mill	Yes	No	Yes	No
Avalon at Decoverly	Yes	No	Yes	No
Avalon Knoll	No	No	Yes	No
Avalon Fields I & II	Yes	No	Yes	No
Avalon Crossing	Yes	No	Yes	No
4100 Massachusetts Avenue	Yes	No	No	No
Avalon at Arlington Square I	Yes	Yes	Yes	No
main as millingeen equale i	100	100	100	110
MIDWEST				
CHICAGO, IL				
Avalon at Danada Farms	Yes	Yes	No	Yes
Avalon at West Grove	Yes	Yes	Yes	No
Avalon at Stratford Green	Yes	No	No	Yes
200 Arlington Place	Yes	No	No	No
-				
MINNEAPOLIS, MN				
Avalon at Devonshire	Yes	No	No	No
Avalon at Edinburgh	Yes	No	No	No
Avalon at Town Centre	Yes	No	Yes	No
Avalon at Town Square	Yes	No	Yes	No
Avalon at Woodbury	No	No	No	No
PACIFIC NORTHWEST				
SEATTLE, WA				
Avalon at Bear Creek	Yes	Yes	Yes	No
Avalon Redmond Place	Yes	No	Yes	No
Avalon Greenbriar	Yes	No	Yes	No
Avalon HighGrove	Yes	Yes	Yes	No
Avalon ParcSquare	Yes	Yes	No	No
Avalon RockMeadow	Yes	Yes	Yes	No
Avalon WildReed	Yes	Yes	Yes	No
Avalon Bellevue	Yes	Yes	No	Yes
Avalon Belltown	Yes	No	No	No
Avalon Wynhaven	Yes	Yes	Yes	No
Avalon Brandemoor	Yes	Yes	Yes	No
Avalon Wildwood	Yes	Yes	Yes	No
NORTHERN CALIFORNIA				
OAKLAND-EAST BAY, CA				
Waterford	No	No	Yes	No
Avalon Fremont	Yes	No	No	No
Avalon Pleasanton	No	Yes	Yes	No
Avalon Dublin	No	Yes	No	No
Avalon at Willow Creek	No	No	No	No
Avalon at Union Square	No	No	No	No

  |  |  |  |19

FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES (CONTINUED)

-			
<s></s>	<c></c>	<c></c>	<c></c>
SAN FRANCISCO, CA			
Crown Ridge	None	No	No
Avalon at Sunset Towers	All	Yes	Yes
Avalon at Nob Hill	None	Yes	Yes
Avalon at Diamond Heights	None	No	Yes
Avalon Towers by the Bay	None	Yes	Yes
Avalon at Cedar Ridge	None	No	No
Avalon Foster City	Some	No	No
Avalon Pacifica	None	No	No
SAN JOSE, CA			
Avalon Silicon Valley	Some	Yes	Yes
Avalon at Blossom Hill	None	Yes	Yes
Avalon Campbell	Some	Yes	Yes
CountryBrook	None	Yes	No
Avalon at Pruneyard	None	No	No
Avalon at Creekside	Some	No	No
Avalon at River Oaks	None	No	No
Avalon at Parkside	None	No	No
Avalon Mountain View	None	No	No
San Marino	None	Yes	No
Avalon Sunnyvale	None	No	No
Avalon at Foxchase	None	No	No
Fairway Glen	Some	No	No
Avalon Cupertino	None	Yes	Yes
Avalon on the Alameda	All	Yes	Yes
Avalon Rosewalk I & II	None	Yes	No
SOUTHERN CALIFORNIA			
LOS ANGELES, CA			
Avalon Woodland Hills	None	Yes	No
Avalon at Media Center	None	No	Yes
Avalon Westside Terrace	None	Yes	Yes
Avalon at Warner Center	None	Yes	Yes
ORANGE COUNTY, CA			
Avalon Huntington Beach	None	Yes	No
Avalon at Pacific Bay	None	Yes	No
Avalon at South Coast	None	Yes	No
Avalon Santa Margarita	None	No	No
Amberway	None	Yes	No
Avalon at Laguna Niguel	None	No	No
Avalon Newport	None	No	No
Avalon Mission Viejo	None	Yes	No
SAN DIEGO, CA			
Avalon at Mission Bay	None	Yes	Yes
Avalon at Cortez Hill	All	Yes	Yes
Avalon at Mission Ridge	Some	No	No
Avalon at Penasquitos Hills	None	No	No

<CAPTION>

	Under- ground parking	Aerobics dance studio	Car wash	Picnic area
	<c></c>	 <c></c>		 <c></c>
SAN FRANCISCO, CA				
Crown Ridge	Yes	No	No	No
Avalon at Sunset Towers	Yes	No	Yes	Yes
Avalon at Nob Hill	Yes	No	No	Yes
Avalon at Diamond Heights	Yes	No	No	No
Avalon Towers by the Bay	Yes	No	No	No
Avalon at Cedar Ridge	No	No	No	No
Avalon Foster City	No	No	Yes	No
Avalon Pacifica	No	No	No	No
SAN JOSE, CA				
Avalon Silicon Valley	Yes	Yes	No	Yes
Avalon at Blossom Hill	No	No	Yes	No
Avalon Campbell	Yes	Yes	No	Yes
CountryBrook	No	No	Yes	No
Avalon at Pruneyard	No	No	No	Yes
Avalon at Creekside	No	No	No	Yes
Avalon at River Oaks	No	No	No	Yes
Avalon at Parkside	Yes	No	No	Yes
Avalon Mountain View	Yes	No	Yes	Yes
San Marino	No	No	Yes	No
Avalon Sunnyvale	Yes	Yes	Yes	Yes
Avalon at Foxchase	Yes	No	Yes	No
Fairway Glen	No	No	Yes	Yes
Avalon Cupertino	Yes	No	No	No
Avalon on the Alameda	Yes	No	No	No
Avalon Rosewalk I & II	No	Yes	No	Yes

SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon Woodland Hills Avalon at Media Center Avalon Westside Terrace Avalon at Warner Center	Yes No Yes No	No No No	No No No	No Yes No No
ORANGE COUNTY, CA Avalon Huntington Beach Avalon at Pacific Bay Avalon at South Coast Avalon Santa Margarita Amberway Avalon at Laguna Niguel Avalon Newport Avalon Mission Viejo	No No No Yes No No	No No No No No No	No Yes No No Yes No	Yes No Yes No No No No
SAN DIEGO, CA Avalon at Mission Bay Avalon at Cortez Hill Avalon at Mission Ridge Avalon at Penasquitos Hills 				

  

Tennis court	Walking / jogging trai	l Pool	Sauna / w	hirlpool
<s> <c> SAN FRANCISCO, CA</c></s>	<c></c>	<c></c>	<c></c>	
Crown Ridge No	Yes	Yes	Y	es
Avalon at Sunset Towers No	No	No	N	0
Avalon at Nob Hill No	No	No	N	0
Avalon at Diamond Heights No	No	Yes	Y	es
Avalon Towers by the Bay No	No	No	Y	es
Avalon at Cedar Ridge No	No	Yes	Y	es
Avalon Foster City No	Yes	Yes	Ν	0
Avalon Pacifica No	No	Yes	Ν	0
SAN JOSE, CA				
Avalon Silicon Valley Yes	No	Yes	Y	es
Avalon at Blossom Hill No	No	Yes	Y	es
Avalon Campbell No	Yes	Yes	Y	es
CountryBrook No	No	Yes	Y	es
Avalon at Pruneyard No	No	Yes	Y	es
Avalon at Creekside Yes	Yes	Yes	Ν	0
Avalon at River Oaks No	No	Yes	Y	es
Avalon at Parkside No	No	Yes	Y	es
Avalon Mountain View No	No	Yes	Ν	0
San Marino No	No	Yes	Y	es
Avalon Sunnyvale No	No	Yes	Y	es
Avalon at Foxchase No	No	Yes	Y	es
Fairway Glen No	No	Yes	Y	es
Avalon Cupertino No	No	Yes	Y	es
Avalon on the Alameda No	No	Yes	Y	es
Avalon Rosewalk I & II No	Yes	Yes	Y	es

SOUTHERN CALIFORNIA				
LOS ANGELES, CA Avalon Woodland Hills	No	Voo	yes	
No	No	Yes	162	
Avalon at Media Center	No	Yes	s No	
No				
Avalon Westside Terrace	No	Yes	s Yes	
Yes				
Avalon at Warner Center	No	Yes	s Yes	
Yes				
ORANGE COUNTY, CA				
Avalon Huntington Beach	No	Yes	Yes	
No	110	100		
Avalon at Pacific Bay	No	Yes	s Yes	
No				
Avalon at South Coast	No	Yes	s Yes	
Yes				
Avalon Santa Margarita	Yes	Yes	s Yes	
No	No	Voo	Voo	
Amberway No	No	Yes	S Yes	
Avalon at Laguna Niguel	No	Yes	Yes	
No	100	100	100	
Avalon Newport	No	Yes	s Yes	
No				
Avalon Mission Viejo	Yes	Yes	s Yes	
No				
SAN DIEGO, CA				
Avalon at Mission Bay	No	Yes	s Yes	
Yes Avalon at Cortez Hill	Yes	Yes	yes	
Yes	165	163	162	
Avalon at Mission Ridge	No	Yes	s Yes	
No				
Avalon at Penasquitos Hills	Yes	Yes	s Yes	
Yes				
<caption></caption>				- 1
				Indoor
		Eitness conter	Cand rellarball	outdoor
haskethall	Racquetball	Fitness center	Sand volleyball	outdoor
basketball	-		_	
	-		_	
	-		_	
			- 	
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	- <c> No</c>		- 	 <c></c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers</s></pre>	- <c> No No</c>	<c> Yes No</c>	<c> No No</c>	<c> No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill</s></pre>	- <c> No No No</c>	<c> Yes No Yes</c>	<c> No No No No</c>	<c> No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights</s></pre>	- <c> No No No No</c>	<c> Yes No Yes Yes Yes</c>	<c> No No No No No</c>	<c> No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay</s></pre>	<c> No No No No No No</c>	<c> Yes No Yes Yes Yes Yes</c>	<c> No No No No No No</c>	<c> No No No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon at Cedar Ridge</s></pre>	<c> No No No No No No No</c>	<c> Yes No Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No</c>	<c> No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c> NO NO NO NO NO NO NO NO</c>	<c> Yes No Yes Yes Yes Yes Yes No</c>	<c> No No No No No No No No No</c>	<c> No No No No No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon at Cedar Ridge</s></pre>	<c> No No No No No No No</c>	<c> Yes No Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No</c>	<c> No No No No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Pacifica</s></pre>	<c> NO NO NO NO NO NO NO NO</c>	<c> Yes No Yes Yes Yes Yes Yes No</c>	<c> No No No No No No No No No</c>	<c> No No No No No No No No</c>
<pre> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Pacifica SAN JOSE, CA</pre>	<c> No No No No No No No No</c>	<c> Yes No Yes Yes Yes Yes No Yes</c>	<c> No No No No No No No No No No</c>	<c> No No No No No No No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Pacifica</s></pre>	<c> NO NO NO NO NO NO NO NO</c>	<c> Yes No Yes Yes Yes Yes Yes No</c>	<c> No No No No No No No No</c>	<c> No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c> No No No No No No No No No</c>	<c> Yes No Yes Yes Yes Yes No Yes Yes</c>	<c> No No No No No No No No No No</c>	<c> No No No No No No Yes</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell</s></pre>	<c> No No No No No No No No No No</c>	<c> Yes No Yes Yes Yes Yes No Yes Yes Yes</c>	<c> No No No No No No No No No No</c>	<c> No No No No No No Yes No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill</s></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes No Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No Yes</c>	<c> No No No No No No No Yes No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon at Cedar Ridge Avalon Foster City Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell CountryBrook</s></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No Yes No</c>	<c> No No No No No No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No Yes No Yes</c>	<c> No No No No No No No No No No Yes</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes No Yes Yes</c>	<c> No No No No No No No No No No No Yes Yes Yes</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No Yes No Yes Yes No Yes No Yes No</c>	<c> No No No No No No No No Yes Yes Yes No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No Yes No Yes No Yes No Yes No No No No</c>	<c> No No No No No No No No Yes No Yes Yyyyyyyyyyyyyyyyyyyyyyyyyyyyyyyyyyyy</c>
<pre> <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon Towers by the Bay Avalon Towers by the Bay Avalon A Cedar Ridge Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell CountryBrook Avalon at Pruneyard Avalon at Creekside Avalon at River Oaks Avalon at Parkside Avalon Mountain View</s></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No Yes No Yes Yes No No No No No No No No No</c>	<c> No No No No No No No No No Yes Yes No Yes Yes No Yes No No Yes No No</c>
<pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No Yes No Yes No Yes No Yes No No No No No No No No No No No No No</c>	<c> No No No No No No No Yes No No Yes No No No No No No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes Yes No Yes Yes No No</c>	<c> No No No No No No No No Yes Yes No No Yes Yes No No No No No No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes Yes Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No No No No No No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No Yes No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes Yes Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No No No No No No No No No No No No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No Yes No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes No Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No Yes No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No No Yes Yes No Yes Yes No No</c>
<pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes No Yes Yes No No</c>	<c> No No No No No No No Yes Yes No Yes Yes No No Yes No No</c>
<pre>&lt; <s> SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon at Cedar Ridge Avalon foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell CountryBrook Avalon at Pruneyard Avalon at River Oaks Avalon at River Oaks Avalon at Parkside Avalon Sunnyvale Avalon Sunnyvale Avalon Cupertino Avalon on the Alameda Avalon Rosewalk I &amp; II SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon at Media Center</s></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes Yes No Yes Yes No No</c>	<c> No No No No No No No Yes Yes No No Yes Yes No No</c>
<pre>&lt;</pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No No</c>
<pre><pre><pre><pre><pre><pre><pre><pre></pre></pre></pre></pre></pre></pre></pre></pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No No No No No No No No No Yes Yes No Yes Yes No No</c>	<c> No No No No No No No Yes Yes No No Yes Yes No No</c>
<pre>&lt;</pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No No</c>
<pre>&lt; &lt;&lt;&gt;&gt; SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Nob Hill Avalon at Diamond Heights Avalon at Cedar Ridge Avalon Foster City Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell CountryBrook Avalon at Pruneyard Avalon at Creekside Avalon at River Oaks Avalon at Parkside Avalon Sunnyvale Avalon Sunnyvale Avalon cupertino Avalon Cupertino Avalon Cupertino Avalon Rosewalk I &amp; II SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon Westside Terrace Avalon at Warner Center </pre>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No No No No No No No No Yes Yes No Yes Yes No Yes No No</c>
<pre>&lt; &lt;&lt;&gt;&gt; </pre> <b>SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Diamond Heights Avalon Towers by the Bay Avalon Pacifica SAN JOSE, CA Avalon Solution Valley Avalon at Blossom Hill Avalon at Blossom Hill Avalon at Pruneyard Avalon at Parkside Avalon at Parkside Avalon at Parkside Avalon Sunnyvale Avalon Sunnyvale Avalon Cupertino Avalon Cupertino Avalon Cupertino Avalon Rosewalk I &amp; II SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon Westside Terrace Avalon at Warner Center ORANGE COUNTY, CA</b>	<c></c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c> No Yes No Yes No Yes No No</c>	<c> No Yes Yes No Yes No No</c>
<pre>&lt; &lt;&lt;&gt;&gt; SAN FRANCISCO, CA Crown Ridge Avalon at Sunset Towers Avalon at Diamond Heights Avalon at Diamond Heights Avalon at Cedar Ridge Avalon Foster City Avalon Pacifica SAN JOSE, CA Avalon Silicon Valley Avalon at Blossom Hill Avalon Campbell CountryBrook Avalon at Pruneyard Avalon at Creekside Avalon at River Oaks Avalon at Parkside Avalon Mountain View San Marino Avalon Sunnyvale Avalon Cupertino Avalon on the Alameda Avalon Rosewalk I &amp; II SOUTHERN CALIFORNIA LOS ANGELES, CA Avalon at Warner Center ORANGE COUNTY, CA Avalon Huntington Beach</pre>	<c>          No         No</c>	<c> Yes No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes</c>	<c>          No         No         No         No         No         No         No         No         No         Yes         No         Yes         No         Yes         No         <p< td=""><td><c> No No No No No No No No No Yes Yes No Yes No Yes No No</c></td></p<></c>	<c> No No No No No No No No No Yes Yes No Yes No Yes No No</c>

Avalon Santa Margarita	No	Yes	No	No
Amberway	No	Yes	No	No
Avalon at Laguna Niguel	No	Yes	No	No
Avalon Newport	No	Yes	No	No
Avalon Mission Viejo	No	Yes	No	No
SAN DIEGO, CA				
Avalon at Mission Bay	No	Yes	Yes	Yes
Avalon at Cortez Hill	No	Yes	No	No
Avalon at Mission Ridge	No	Yes	No	No
Avalon at Penasquitos Hills	Yes	Yes	Yes	No

<sup>&</sup>lt;CAPTION>

	Clubhouse / clubroom	Business center	Totlot	Concierge
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
SAN FRANCISCO, CA				
Crown Ridge	No	Yes	No	No
Avalon at Sunset Towers	No	No	No	No
Avalon at Nob Hill	No	No	No	Yes
Avalon at Diamond Heights	Yes	No	No	No
Avalon Towers by the Bay	Yes	Yes	No	Yes
Avalon at Cedar Ridge	Yes	No	No	No
Avalon Foster City	Yes	No	Yes	No
Avalon Pacifica	No	No	No	No
SAN JOSE, CA				
Avalon Silicon Valley	Yes	Yes	Yes	Yes
Avalon at Blossom Hill	No	Yes	No	No
Avalon Campbell	No	Yes	Yes	No
CountryBrook	No	No	No	No
Avalon at Pruneyard	No	Yes	No	No
Avalon at Creekside	Yes	Yes	No	No
Avalon at River Oaks	No	Yes	No	No
Avalon at Parkside	Yes	Yes	Yes	No
Avalon Mountain View	No	Yes	Yes	No
San Marino	No	No	Yes	No
Avalon Sunnyvale	No	Yes	Yes	No
Avalon at Foxchase	No	No	No	No
Fairway Glen	NO	No	Yes	No
Avalon Cupertino	NO	Yes	No	No
Avalon on the Alameda	NO	No	NO	No
Avalon Rosewalk I & II	NO	Yes	No	No
Avaion Rosewark I a II	110	105	NO	140
SOUTHERN CALIFORNIA				
LOS ANGELES, CA				
Avalon Woodland Hills	No	Yes	No	No
Avalon at Media Center	No	Yes	No	No
Avalon Westside Terrace	Yes	Yes	Yes	No
Avalon at Warner Center	No	Yes	No	No
ORANGE COUNTY, CA				
Avalon Huntington Beach	Yes	Yes	Yes	No
Avalon at Pacific Bay	No	Yes	Yes	No
Avalon at South Coast	Yes	Yes	No	No
Avalon Santa Margarita	No	No	Yes	No
Amberway	No	No	No	No
Avalon at Laguna Niguel	No	No	Yes	No
Avalon Newport	No	Yes	No	No
Avalon Mission Viejo	No	Yes	No	No
SAN DIEGO, CA				
Avalon at Mission Bay	Yes	Yes	No	No
Avalon at Cortez Hill	Yes	Yes	No	No
Avalon at Mission Ridge	No	No	Yes	No
Avalon at Penasquitos Hills	No	Yes	Yes	No

  |  |  |  |20

# FEATURES AND RECREATIONAL AMENITIES - CURRENT AND DEVELOPMENT COMMUNITIES (CONTINUED)

<TABLE>

<caption></caption>	Buildings w/ security systems	Community entrance controlled access	Building entrance controlled access
- <s> DEVELOPMENT COMMUNITIES</s>	<c></c>	<c></c>	<c></c>
Avalon at Edgewater	All	Yes	Yes

Avalon at Freehold	None	No	No
Avalon on Stamford Harbor	All	Yes	Yes
Avalon Towers on the Peninsula	Yes	Yes	Yes
Avalon at Cahill Park	Yes	Yes	Yes
Avalon Riverview	All	Yes	Yes
Avalon at Mission Bay North	Yes	Yes	Yes
Avalon Oaks West	All	No	Yes
Avalon Ledges	Yes	No	Yes
Avalon Orchards	No	No	No
Avalon at Arlington Square II	Yes	No	Yes
Avalon at Flanders Hill	Yes	No	Yes
Avalon New Canaan	Yes	No	Yes
Avalon at Rock Spring	No	No	Yes
Avalon at Gallery Place I	All	Yes	Yes

<CAPTION>

	Under- ground parking	Aerobics dance studio	Car wash	Picnic area
 S>	<c></c>	<c></c>	<c></c>	<c></c>
DEVELOPMENT COMMUNITIES				
Avalon at Edgewater	Yes	No	No	No
Avalon at Freehold	No	No	No	Yes
Avalon on Stamford Harbor	Yes	No	No	Yes
Avalon Towers on the Peninsula	Yes	No	Yes	Yes
Avalon at Cahill Park	Yes	Yes	No	No
Avalon Riverview	No	No	No	Yes
Avalon at Mission Bay North	Yes	Yes	No	No
Avalon Oaks West	No	No	No	Yes
Avalon Ledges	No	No	No	Yes
Avalon Orchards	No	No	No	Yes
Avalon at Arlington Square II	No	No	No	Yes
Avalon at Flanders Hill	No	No	No	Yes
Avalon New Canaan	No	No	No	Yes
Avalon at Rock Spring	No	No	No	Yes
Avalon at Gallery Place I	Yes	No	No	No

<sup>&</sup>lt;CAPTION>

Tennis court		trail Pool	Sauna / whirl	-
<pre><s> DEVELOPMENT COMMUNITIES</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>
Avalon at Edgewater	No	Yes	No	
No Avalon at Freehold	No	Yes	No	
No Avalon on Stamford Harbor	Yes	Yes	No	
No Avalon Towers on the Peninsula No	No	Yes	Yes	
NO Avalon at Cahill Park No	No	Yes	Yes	
Avalon Riverview No	Yes	No	No	
Avalon at Mission Bay North No	No	No	No	
Avalon Oaks West No	No	Yes	Yes	
Avalon Ledges No	No	Yes	Yes	
Avalon Orchards No	Yes	Yes	Yes	
Avalon at Arlington Square II No	No	Yes	No	
Avalon at Flanders Hill No	No	Yes	Yes	
Avalon New Canaan No	Yes	Yes	No	
Avalon at Rock Spring	No	Yes	No	
No Avalon at Gallery Place I No	No	No	No	
<caption></caption>				Tadase
basketball	-	itness center S	and volleyball	Indoor outdoor

\_\_\_\_\_ <S>

#### DEVELOPMENT COMMUNITIES

Avalon at Edgewater	No	Yes	No	No
Avalon at Freehold	No	Yes	No	No
Avalon on Stamford Harbor	Yes	Yes	No	Yes
Avalon Towers on the Peninsula	No	Yes	No	No
Avalon at Cahill Park	No	Yes	No	No
Avalon Riverview	No	Yes	No	No
Avalon at Mission Bay North	No	Yes	No	No
Avalon Oaks West	No	Yes	No	No
Avalon Ledges	No	Yes	No	Yes
Avalon Orchards	No	Yes	No	No
Avalon at Arlington Square II	No	Yes	No	Yes
Avalon at Flanders Hill	No	Yes	No	Yes
Avalon New Canaan	No	Yes	No	No
Avalon at Rock Spring	No	Yes	No	No
Avalon at Gallery Place I	No	Yes	No	No

### <CAPTION>

	Clubhouse / clubroom	Business center	Totlot	Concierge
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
DEVELOPMENT COMMUNITIES				
Avalon at Edgewater	Yes	Yes	No	Yes
Avalon at Freehold	Yes	Yes	Yes	No
Avalon on Stamford Harbor	Yes	Yes	No	Yes
Avalon Towers on the Peninsula	No	No	No	Yes
Avalon at Cahill Park	Yes	Yes	No	No
Avalon Riverview	Yes	Yes	No	Yes
Avalon at Mission Bay North	Yes	No	No	Yes
Avalon Oaks West	Yes	No	Yes	No
Avalon Ledges	Yes	No	Yes	No
Avalon Orchards	Yes	No	Yes	No
Avalon at Arlington Square II	Yes	Yes	Yes	No
Avalon at Flanders Hill	Yes	No	Yes	No
Avalon New Canaan	Yes	Yes	Yes	No
Avalon at Rock Spring	Yes	Yes	Yes	No
Avalon at Gallery Place I	No	Yes	No	Yes

  |  |  |  |(1) For the purpose of this table, Current Communities excludes communities held by unconsolidated real estate joint ventures.

### 21

### Development Communities

<TABLE>

As of March 1, 2002, we had 15 Development Communities under construction. We expect these Development Communities, when completed, to add a total of 3,963 apartment homes to our portfolio for a total capitalized cost, including land acquisition costs, of approximately \$750,300,000. Statements regarding the future development or performance of the Development Communities are forward-looking statements. We cannot assure you that:

- we will complete the Development Communities;
- our budgeted costs or estimates of occupancy rates will be realized;
- our schedule of leasing start dates or construction completion dates will be achieved; or
- future developments will realize returns comparable to our past developments.

You should carefully review the discussion under "Risks of Development and Redevelopment" included elsewhere in this Item 2.

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The following table presents a summary of the Development Communities. We hold a direct or indirect fee simple ownership interest in these communities except where noted.

<caption></caption>	Number of apartment	Budgeted cost (1)	Construction Initial		Estimated completion	Estimated
stabilization	homes	(\$ millions)	start	occupancy (2)	date	date (3)

-								
<s></s>		<c></c>	<c></c>		<c></c>	<c></c>	<c></c>	<c></c>
1.	Avalon at Edgewater	408	\$	75.6	Q3 1999	Q2 2001	Q2 2002	Q4 2002
	Edgewater, NJ							
2.	Avalon at Freehold	296	\$	33.1	Q2 2000	Q3 2001	Q1 2002	Q3 2002
	Freehold, NJ							
3.	Avalon on Stamford Harbor	323	\$	60.7	Q3 2000	Q1 2002	Q4 2002	Q2 2003
	Stamford, CT							
4.	Avalon Towers on the Peninsula	211	\$	65.9	Q3 2000	Q1 2002	Q2 2002	Q4 2002
	Mountain View, CA							
5.	Avalon at Cahill Park	218	\$	50.5	Q4 2000	Q4 2001	Q3 2002	Q1 2003
	San Jose, CA							
6.	Avalon Riverview	372	\$	102.5	Q4 2000	Q2 2002	Q4 2002	Q2 2003
	Long Island City, NY							
7.	Avalon at Mission Bay North	250	\$	79.5	Q1 2001	Q4 2002	Q1 2003	Q3 2003
	San Francisco, CA							
8.	Avalon Oaks West	120	\$	17.7	Q1 2001	Q4 2001	Q2 2002	Q4 2002
	Wilmington, MA							
9.	Avalon Ledges	304	\$	37.7	Q2 2001	Q2 2002	Q1 2003	Q3 2003
	Weymouth, MA							
10.	Avalon Orchards	156	\$	21.7	Q2 2001	Q1 2002	Q4 2002	Q2 2003
	Marlborough, MA							
11.	Avalon at Arlington Square II	332	\$	43.9	Q3 2001	Q3 2002	Q1 2003	Q3 2003
	Arlington, VA							
12.	Avalon at Flanders Hill	280	\$	38.4	Q3 2001	Q3 2002	Q2 2003	Q4 2003
	Westborough, MA							
13.	Avalon New Canaan (4)	104	\$	27.2	Q3 2001	Q3 2002	Q4 2002	Q2 2003
	New Canaan, CT							
14.	Avalon at Rock Spring (4)	386	\$	45.9	Q4 2001	Q1 2003	Q3 2003	Q1 2004
	North Bethesda, MD							
15.	Avalon at Gallery Place I (5)	203	\$	50.0	Q4 2001	Q3 2003	Q4 2003	Q2 2004
	Washington, DC							
	Total	3,963	\$	750.3				
		======	==					

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</TABLE>
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(1) Total budgeted cost includes all capitalized costs projected to be incurred to develop the respective Development Community, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated development overhead and other regulatory fees determined in accordance with generally accepted accounting principles.

(2) Future initial occupancy dates are estimates.

- (3) Stabilized operations is defined as the first full quarter of 95% or greater occupancy after completion of construction.
- (4) The land for this community is currently owned by a limited partnership in which we are a majority partner. It is currently anticipated that the land seller will retain a minority limited partner interest. The budgeted cost reflected above excludes construction and management fees due to AvalonBay.
- (5) The total budgeted cost for this community excludes approximately \$4 million of proceeds that the Company estimates it will receive upon a sale of transferable development rights associated with the development of the community. These rights do not become transferable until construction completion and there can be no assurance that the projected amount of proceeds will be achieved.

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### Redevelopment Communities

As of March 1, 2002, we had three communities under redevelopment. We expect the total budgeted cost to complete these Redevelopment Communities, including the cost of acquisition and redevelopment, to be approximately \$290,800,000, of which approximately \$64,100,000 is the additional capital invested or expected to be invested above the original purchase cost. Statements regarding the future redevelopment or performance of the Redevelopment Communities are forward-looking statements. We have found that the cost to redevelop an existing apartment community is more difficult to budget and estimate than the cost to develop a new community. Accordingly, we expect that actual costs may vary from our budget by a wider range than for a new development community. We cannot assure you that we will meet our schedules for reconstruction completion, or that we will meet our budgeted costs, either individually or in the aggregate. See the discussion under "Risks of Development and Redevelopment" indcluded elsewhere in this Item 2.

	Number of	Budgeted (\$ mill	ions)			
Estimated		- · · · ·				
restabilized	apartment	Acquisition	Total	Reconstruction	Reconstruction	
operations (3)	homes	cost	cost (1)	start	completion (2)	
-						
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<ol> <li>Avalon at Media Center Burbank, CA</li> <li>Q2 2002</li> </ol>	748	\$ 55.3	\$ 75.3	Q1 2000	Q1 2002	
<ol> <li>Avalon at Prudential Center Boston, MA Q2 2003</li> </ol>	781	\$ 133.9	\$ 154.5	Q4 2000	Q4 2002	
3. Avalon Terrace (4) Stamford, CT Q4 2002	367	\$ 37.5	\$ 61.0	Q4 2000	Q2 2002	
Total	1,896	\$ 226.7	\$ 290.8 ======			

</TABLE>

- (1) Total budgeted cost includes all capitalized costs projected to be incurred to redevelop the respective Redevelopment Community, including costs to acquire the community, reconstruction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated redevelopment overhead and other regulatory fees determined in accordance with GAAP.
- (2) Reconstruction completion dates are estimates.
- (3) Restabilized operations is defined as the first full quarter of 95% or greater occupancy after completion of reconstruction.
- (4) This community is being redeveloped in a joint venture structure with third party financing. Our portion of the equity contribution for this unconsolidated joint venture is projected to be \$9.6 million.

### Development Rights

As of March 1, 2002, we are considering the development of 30 new apartment communities on land that is either owned by us, under contract, subject to a leasehold interest, or for which we hold a purchase option. These Development Rights range from those beginning design and architectural planning to those that have completed site plans and drawings and can begin construction almost immediately. We estimate that the successful completion of all of these communities would ultimately add 8,918 upscale apartment homes to our portfolio. At December 31, 2001, the cumulative capitalized costs incurred in pursuit of the 30 Development Rights was approximately \$29,800,000, net of land acquisition costs associated with nine of the Development Rights. Substantially all of these apartment homes will offer features like those offered by the communities we currently own.

We generally hold Development Rights through options to acquire land. The properties comprising the Development Rights are in different stages of the due diligence and regulatory approval process. The decisions as to which of the Development Rights to pursue, if any, or to continue to pursue once an investment in a Development Right is made, are business judgments that we make after we perform financial, demographic and other analyses. Finally, we currently intend to limit the percentage of debt used to finance new developments in order to maintain our general historical practice with respect to the proportion of debt in our capital structure. Therefore, other financing alternatives may be required to finance the development of those Development Rights scheduled to start construction after January 1, 2002. Although the development of any particular Development Right cannot be

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assured, we believe that the Development Rights, in the aggregate, present attractive potential opportunities for future development and growth of our long-term stockholder value.

- we will succeed in obtaining zoning and other necessary governmental approvals or the financing required to develop these communities, or that we will decide to develop any particular community; or
- if we undertake construction of any particular community, that we will complete construction at the total budgeted cost assumed in the financial projections below.

The following presents a summary of the 30 Development Rights we are currently pursuing:

### <TABLE> <CAPTION>

	Location		Estimated number of homes	Estimated budgeted cost (\$ millions)
<s></s>			 <c></c>	<c></c>
1.	North Bethesda, MD	(1)	499	\$85
2.	Newton, MA		294	58
з.	Lawrence, NJ		312	43
4.	Los Angeles, CA	(2)	309	59
5.	Darien, CT	(2)	189	39
6.	Danbury, CT	(2)	253	36
7.	Glen Cove, NY	(2)	256	71
8.	Coram, NY		450	65
9.	Orange, CT	(2)	168	21
10.	Bedford, MA		139	21
11.	North Potomac, MD		520	61
12.	New Rochelle, NY Phase II and III		588	144
13.	Washington, D.C.	(2)	144	30
14.	Hingham, MA		270	44
15.	Oakland, CA	(2)	180	40
16.	Seattle, WA	(2)	154	50
17.	Bellevue, WA		347	63
18.	Long Island City, NY Phase II and III		539	162
19.	Glendale, CA		223	49
20.	Cohasset, MA		240	38
21.	Kirkland, WA		215	50
22.	Milford, CT		284	35
23.	Greenburgh, NY Phase II and III		766	139
24.	Stratford, CT		146	18
25.	Andover, MA		136	21
26.	College Park, MD		320	44
27.	Wilton, CT		106	24
28.	San Francisco, CA		303	106
29.	Hopewell, NJ Phase I		280	40
30.	Hopewell, NJ Phase II		288	43
	Totals		8,918	\$1,699

### </TABLE>

(1) This develoment right is owned by a DownREIT partnership. The partnership owns the land, but construction has not yet begun.

(2) Land is owned, but construction has not begun.

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# Risks of Development and Redevelopment

We intend to continue to pursue the development and redevelopment of apartment home communities. Our development and redevelopment activities may be exposed to the following:

- we may abandon opportunities we have already begun to explore based on further review of, or changes in, financial, demographic, environmental or other factors;
- we may encounter liquidity constraints, including the unavailability of financing on favorable terms for the development or redevelopment of a community;
- we may be unable to obtain, or we may experience delays in obtaining, all necessary zoning, land-use, building, occupancy, and other required governmental permits and authorizations;
- we may incur construction or reconstruction costs for a community that exceed our original estimates due to increased materials, labor

or other expenses, which could make completion or redevelopment of the community uneconomical;

- occupancy rates and rents at a newly completed or redevelopment community may fluctuate depending on a number of factors, including market and general economic conditions, and may not be sufficient to make the community profitable; and
- we may be unable to complete construction and lease-up on schedule, resulting in increased debt service expense and construction costs.

The occurrence of any of the events described above could adversely affect our ability to achieve our projected yields on communities under development or redevelopment and could affect our payment of distributions to our stockholders.

Construction costs are projected by us based on market conditions prevailing in the community's market at the time our budgets are prepared and reflect changes to those market conditions that we anticipated at that time. Although we attempt to anticipate changes in market conditions, we cannot predict with certainty what those changes will be. Construction costs have been increasing and, for some of our Development Communities, the total construction costs have been or are expected to be higher than the original budget. Total budgeted cost includes all capitalized costs projected to be incurred to develop the respective Development or Redevelopment Community, including:

- land and/or property acquisition costs;
- construction or reconstruction costs;
- real estate taxes;
- capitalized interest;
- loan fees;
- permits;
- professional fees;
- allocated development or redevelopment overhead; and
- other regulatory fees determined in accordance with generally accepted accounting principles.

We believe that, in the aggregate, we will still achieve our targeted projected yield (i.e., return on invested capital) for those communities experiencing costs in excess of the original budget because of increases in prevailing market rents. Costs to redevelop communities that have been acquired have, in some cases, exceeded our original estimates and similar increases in costs may be experienced in the future. We cannot assure you that market rents in effect at the time new development communities or redeveloped communities complete lease-up will be sufficient to fully offset the effects of any increased construction or reconstruction costs.

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# Capitalized Interest

In accordance with generally accepted accounting principles, we capitalize interest expense during construction or reconstruction until a community or portion of a community obtains a certificate of occupancy. Thereafter, the interest allocated to that community or portion of a community is expensed. Capitalized interest during the years ended December 31, 2001 and 2000 totaled \$27,635,000 and \$18,328,000, respectively.

# Acquisition Activities and Other Recent Developments

Acquisitions of Existing Communities. We have acquired three communities containing 995 apartment homes since January 1, 2001 for an acquisition price of approximately \$129,300,000. Each of these communities was acquired pursuant to a forward purchase contract agreed to in 1997 with an unaffiliated party.

One DownREIT partnership was formed since January 1, 2001 in conjunction with the acquisition of land by that partnership.

Sales of Existing Communities. We seek to increase our geographical concentration in selected high barrier-to-entry markets where we believe we can:

- apply sufficient market and management presence to enhance revenue growth;
- reduce operating expenses; and

### - leverage management talent.

To achieve this increased concentration, we sell assets that do not meet our long term investment criteria and redeploy the proceeds from those sales to develop and redevelop communities. Pending such redeployment, we will generally use the proceeds from the sale of these communities to reduce amounts outstanding under our variable rate unsecured credit facility. On occasion, we will set aside the proceeds from the sale of communities into a cash escrow account to facilitate a nontaxable like-kind exchange transaction. Accordingly, we sold seven communities, totaling 2,551 apartment homes, since January 1, 2001. Net proceeds from the sales of these assets totaled \$230,400,000.

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Land Acquisitions and Leases for New Developments. We carefully select land for development and follow established procedures that we believe minimize both the cost and the risks of development. During 2001, we acquired the following land parcels for future development:

# <TABLE>

<CAPTION>

<caption></caption>	Gross	Estimated number of apartment	Budgeted cost (1)	Date	Construction	
Construction	GLOSS	or apartment	COSL (1)	Date	CONSTRUCTION	
	acres	homes	(\$ millions)	acquired	start (2)	
completion (2)						
 <s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<ol> <li>Grosvenor Village North Bethesda, MD</li> </ol>	10.0	499	\$85.0	December 2001	Q1 2002	Q2 2004
<ol> <li>Avalon del Ray Los Angeles, CA</li> </ol>	4.5	309	\$59.0	January 2001	Q2 2002	Q1 2004
<ol> <li>Avalon at Mountain Terrace Danbury, CT</li> </ol>	36.0	253	\$36.0	November 2001	Q3 2002	Q1 2004
<ol> <li>Avalon Glen Cove Glen Cove, NY</li> </ol>	3.5	256	\$71.0	November 2001	Q2 2002	Q1 2004
5. Avalon Madison (3) Seattle, WA	0.7	154	\$50.0	August 2001	n/a	n/a
6. Gallery Place II Washington, DC	0.3	144	\$30.0	February 2001	Q4 2002	Q4 2004
- · ·						
Total	55	1,615	\$331.0			

</TABLE>

- (1) Total budgeted cost includes all capitalized costs projected to be incurred to develop the respective Development Community, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees allocated development overhead and other regulatory fees determined in accordance with generally accepted accounting principles.
- (2) Future construction start and completion dates are estimates.
- (3) In October 2001, the Company annnounced that it was deferring development of Avalon Madison until economic conditions improve.

Natural Disasters

Many of our West Coast communities are located in the general vicinity of active earthquake faults. A large concentration of AvalonBay communities lies near, and thus is susceptible to, the major fault lines in the San Francisco Bay Area, including the San Andreas fault and Hayward fault. We cannot assure you that an earthquake would not cause damage or losses greater than insured levels.

In November 2001, we renewed our earthquake insurance. For any single occurrence, and in the aggregate, we have in place with respect to communities located in California, \$67,000,000 of coverage with a deductible per building equal to five percent of the value of that building. The five percent deductible is subject to a minimum of \$100,000 per occurrence. Earthquake coverage outside of California, with the exception of Washington State, is subject to a \$100,000 limit and a \$100,000 deductible per location. In addition, up to an aggregate of \$2,000,000, the next \$400,000 of loss per occurrence will be treated as an additional deductible. Coverage in Washington State is subject to a \$65,000,000 limit, with the same deductible. Our general liability and property insurance program provides coverage for public liability and fire damage. In the event an uninsured disaster or a loss in excess of insured limits were to occur, we could lose our capital invested in the affected community, as well as anticipated future revenue from that community. We would also continue

to be obligated to repay any mortgage indebtedness or other obligations related to the community. Any such loss could materially and adversely affect our business and our financial condition and results of operations.

### Americans with Disabilities Act

The apartment communities we own and any apartment communities that we acquire must comply with Title III of the Americans with Disabilities Act to the extent that such properties are "public accommodations" and/or "commercial facilities" as defined by the Americans with Disabilities Act. Compliance with the Americans with Disabilities Act requirements could require removal of structural barriers to handicapped access in certain public areas of our properties

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where such removal is readily achievable. The Americans with Disabilities Act does not, however, consider residential properties, such as apartment communities, to be public accommodations or commercial facilities, except to the extent portions of such facilities, such as leasing offices, are open to the public. We believe our properties comply in all material respects with all present requirements under the Americans with Disabilities Act and applicable state laws. Noncompliance could result in imposition of fines or an award of damages to private litigants.

### ITEM 3. LEGAL PROCEEDINGS

AvalonBay is from time to time subject to claims and administrative proceedings arising in the ordinary course of business. Some of these claims and proceedings are expected to be covered by liability insurance. The following matter, for which we believe we have meritorious defenses and are therefore vigorously defending against, is not covered by liability insurance. However, outstanding litigation matters, individually and in the aggregate, including the matter described below, are not expected to have a material adverse effect on our business or financial condition.

AvalonBay is currently involved in litigation with York Hunter Construction, Inc. and National Union Fire Insurance Company. The action arises from our October 1999 termination of York Hunter as construction manager under a contract relating to construction of the Avalon Willow community in Mamaroneck, New York, because of alleged failures and deficiencies by York Hunter and its subcontractors in performing under the contract. York Hunter initiated the litigation in October 1999 by filing a complaint against us and other defendants claiming more than \$15,000,000 in damages. We have filed counterclaims against York Hunter seeking more than \$9,000,000 in compensatory damages, including lost rental income and costs to complete the community. We have also filed a claim against National Union Fire Insurance, which furnished construction and performance bonds to us on behalf of York Hunter. We believe that we have meritorious defenses against all of York Hunter's claims and are vigorously contesting those claims. We also intend to pursue our counterclaims against York Hunter and National Union Fire Insurance aggressively. The litigation is pending in the Supreme Court of the State of New York, County of Westchester. A trial date has not been set.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF STOCKHOLDERS

No matter was submitted to a vote of our security holders during the fourth quarter of 2001.

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### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Our common stock is traded on the New York Stock Exchange (NYSE) and the Pacific Exchange (PCX) under the ticker symbol AVB. The following table sets forth the quarterly high and low sales prices per share of our common stock on the NYSE for the years 2001 and 2000, as reported by the NYSE. On March 1, 2002 there were 617 holders of record of an aggregate of 68,780,976 shares of our outstanding common stock. The number of holders does not include individuals or entities who beneficially own shares but whose shares are held of record by a broker or clearing agency, but does include each such broker or clearing agency as one recordholder.

	Sales	Price	<b>D</b> <sup>1</sup> 1 1 1			
	High	Low	Dividends declared	High	Low	Dividends declared
<s> Quarter ended March 31</s>	<c> \$ 50.000</c>	<c> \$45.200</c>	<c> \$ 0.64</c>	<c> \$36.688</c>	<c> \$ 32.625</c>	<c> \$ 0.56</c>
Quarter ended June 30	\$ 47.450	\$42.450	\$ 0.64	\$43.125	\$ 36.125	\$ 0.56
Quarter ended September 30	\$ 51.900	\$43.800	\$ 0.64	\$48.250	\$ 42.000	\$ 0.56
Quarter ended December 31 						

 \$ 49.700 | \$44.010 | \$ 0.64 | \$50.625 | \$ 44.000 | \$ 0.56 |We expect to continue our policy of paying regular quarterly cash dividends. However, dividend distributions will be declared at the discretion of the Board of Directors and will depend on actual cash from operations, our financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Internal Revenue Code and other factors as the Board of Directors may consider relevant. The Board of Directors may modify our dividend policy from time to time.

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# ITEM 6. SELECTED FINANCIAL DATA

The following table provides historical consolidated financial, operating and other data for AvalonBay Communities, Inc. You should read the table with our Consolidated Financial Statements and the Notes included in this report. Dollars in thousands, except per share information.

<caption></caption>				Yea	ars ended			
			12-31-00			12-31-98		
<\$>			>					
Revenue:								
Rental income			571 <b>,</b> 943					
Management fees	1,325		1,051		1,176		1,377	1,029
Other income	 2,953		401		236		81	 633
Total revenue	641 <b>,</b> 657		573 <b>,</b> 395		505,979		371,403	171,104
Expenses:								
Operating expenses, excluding property taxes								
Property taxes	52,201		46,958		42,701		31,775	14,429
Interest expense	103,203		83,609 122,610 13,013		74,699		54,650	16,977
Depreciation	130,079		122,610		109,759		77,374	29,113
General and administrative	15,224		13,013		9,592		9,124	5,093
Non-recurring items					16,782			
Total expenses	462,594		408,854		389,050		277,269	112,891
Equity in income of								
unconsolidated entities	856		2,428		2.867		2.638	5.689
Interest income	6,823		2,428 4,764		7,362		3,508	1,346
Minority interest in consolidated partnerships	(597)		(1,908)		(1,975)		(1,770)	174
Income before gain on sale of	 							 
communities and extraordinary item	186,145		169,825		125,183		98,510	65,422
Gain on sale of communities	62,852		40,779		47,093		25,270	677
Income before extraordinary item	 248,997		210,604		172,276		123,780	 66,099
Extraordinary item							(245)	(1,183)
Net income			210,604					
Dividends attributable to preferred stock	 (32,497)		(39,779)		(39,779)		(28,132)	 (19,656)
Net income available to common								
stockholders			170,825					

Per common share - basic										
Income before extraordinary item (net of preferred dividends)	\$	3.19	Ş	2.58	\$	2.05	\$	1.89	\$	1.64
Extraordinary item	\$		\$		\$		\$		\$	(0.04)
Net income available to common stockholders	Ş	3.19	\$	2.58	\$	2.05	\$	1.89	\$	1.60
Weighted average common shares outstanding	67,8	842,752	66	,309,707	64	1,724,799	50	,387,258	28	,244,845
Per common share - diluted										
Income before extraordinary item (net of preferred dividends)	\$	3.12	\$	2.53	\$	2.03	\$	1.88	\$	1.63
Extraordinary item	Ş		\$		\$		\$		\$	(0.04)
Net income available to common stockholders	\$	3.12	\$	2.53	\$	2.03	\$	1.88	\$	1.59
Weighted average common shares and units outstanding	69 <b>,</b>	781,719	68	,140,998	66	5,110,664	51	,771,247	28	,431,823
Cash dividends declared	\$	2.56	\$	2.24	\$	2.06	\$	2.04	\$	2.00

</th <th>TABLE&gt;</th>	TABLE>
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<TABLE>

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<caption></caption>	Years ended								
12-31-97	12	2-31-01		12-31-00		12-31-99		12-31-98	
 <s> &lt;</s>	<c></c>		<c></c>		<c></c>		<c:< th=""><th>&gt;</th><th><c></c></th></c:<>	>	<c></c>
OTHER INFORMATION: Net income 64,916 Depreciation	\$	248,997				172,276 109,759			Ş
29,113 Interest expense						74,699			
16,977 Interest income (1,346)						(7,362)			
Non-recurring items  Gain on sale of communities						16,782 (47,093)			
(677) Extraordinary item 1,183								245	
Gross EBITDA (1) 110,166	\$					319,061			
			==		==		==		
Funds from Operations (2) 73,525	\$	283,293	\$			196,058			\$
Number of current communities (3) 64 Number of apartment homes 19,318		126 37,228				122 36,008			
BALANCE SHEET INFORMATION: Real estate, before accumulated depreciation 1,534,986									
Total assets 1,529,703 Notes payable and unsecured credit facilities 506,129						4,154,662 1,593,647			
				296,462 (252,534)					
<pre>(421,355)     Net cash flows provided by (used in) financing activities 320,252 </pre>									

 Ş | (33,580) | \$ | 5,685 | Ş | (16,361) | Ş | 376,345 | \$ |

- (1) Gross EBITDA represents earnings before interest, income taxes, depreciation and amortization, non-recurring items, gain on sale of communities and extraordinary items. Gross EBITDA is relevant to an understanding of the economics of AvalonBay because it is one indication of cash flow available from continuing operations to service fixed obligations. Gross EBITDA should not be considered as an alternative to operating income (as determined in accordance with generally accepted accounting principles, or "GAAP"), as an indicator of our operating performance, or to cash flows from operating activities (as determined in accordance with GAAP) as a measure of liquidity. Our calculation of gross EBITDA may not be comparable to gross EBITDA as calculated by other companies.
- (2) We generally consider Funds from Operations, or FFO, to be an appropriate measure of our operating performance because it helps investors understand our ability to incur and service debt and to make capital expenditures. We believe that to gain a clear understanding of our operating results, FFO should be examined with net income as presented in the Consolidated Statements of Operations included elsewhere in this report. FFO is determined based on a definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts(R) and is defined as:
  - net income or loss computed in accordance with GAAP, except that excluded from net income or loss are gains or losses on sales of property and extraordinary (as defined by GAAP) gains and losses on debt restructuring;
  - plus depreciation of real estate assets; and
  - after adjustments for unconsolidated partnerships and joint ventures.

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FFO does not represent cash generated from operating activities in accordance with GAAP. Therefore it should not be considered as an alternative to net income as an indication of performance. FFO should also not be considered an alternative to net cash flows from operating activities, as determined by GAAP, or as a measure of liquidity. Additionally, it is not necessarily indicative of cash available to fund cash needs. Further, FFO as calculated by other REITs may not be comparable to our calculation of FFO. Calculations for FFO are presented below:

### <TABLE> <CAPTION>

			Years ended		
	12-31-01	12-31-00	12-31-99	12-31-98	12-31-97
<s> Net income available to common stockholders Depreciation (real estate related) Joint venture adjustments Minority interest</s>	1,102	<c> \$ 170,825 119,416 792 1,759</c>	<c> \$ 132,497 107,928 751 1,975</c>	75,614 725	27,360
Gain on sale of communities Extraordinary items	(62,852)	(40,779)	(47,093)	(25,270)	(677) 1,183
Funds from Operations	\$ 283,293	\$ 252,013	\$ 196,058	\$ 148,487	\$ 73,525
Net cash provided by operating activities	\$ 308,723	\$ 296,462	\$ 251,779	\$ 192,339	\$ 93,584
Net cash used in investing activities	\$(259,391)	\$(252,534)	\$ (236,687)	\$(566,516)	\$(421,355)
Net cash provided by (used in) financing activities	\$ (33,580)	\$ 5,685	\$ (16,361)	\$ 376,345	\$ 320,252

  |  |  |  |  |(3) Current Communities consist of all communities other than those which are still under construction and have not received a final certificate of occupancy.

### ITEM 7. MANAGMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Forward-Looking Statements

This Form 10-K, including the footnotes to our Consolidated Financial Statements which immediately follows, contains "forward-looking statements" as that term is defined under the Private Securities Litigation Reform Act of 1995. You can identify forward-looking statements by our use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "project," and other similar expressions in this Form 10-K, that predict or indicate future events and trends or that do not report historical matters. In addition, information concerning the following are forward-looking statements:

- the timing and cost of completion of apartment communities under construction, reconstruction, development or redevelopment;
- the timing of lease-up and occupancy of apartment communities;
- the pursuit of land on which we are considering future development;
- cost, yield and earnings estimates; and
- the development of management information systems by companies in which we have an investment and our implementation and use of those systems.

We cannot assure the future results or outcome of the matters described in these statements; rather, these statements merely reflect our current expectations of the approximate outcomes of the matters discussed. You should not rely on forward-looking statements because they involve known and unknown risks, uncertainties and other factors, some of which are beyond our control. These risks, uncertainties and other factors may cause our actual results, performance or achievements to differ materially from the anticipated future results, performance or achievements expressed or implied by these forward-looking statements. Some of the factors that could cause our actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements include, but are not limited to, the following:

- we may fail to secure development opportunities due to an inability to reach agreements with third parties or to obtain desired zoning and other local approvals;
- we may abandon or defer development opportunities for a number of reasons, including changes in local market conditions which make development less desirable, increases in costs of development and increases in the cost of capital;
- construction costs of a community may exceed our original estimates;
- we may not complete construction and lease-up of communities under development or redevelopment on schedule, resulting in increased interest expense and construction costs and reduced rental revenues;
- occupancy rates and market rents may be adversely affected by local economic and market conditions which are beyond our control;
- financing may not be available on favorable terms or at all, and our cash flow from operations and access to cost effective capital may be insufficient for the development of our pipeline and could limit our pursuit of opportunities;
- our cash flow may be insufficient to meet required payments of principal and interest, and we may be unable to refinance existing indebtedness or the terms of such refinancing may not be as favorable as the terms of existing indebtedness;
- we may be unsuccessful in managing our current growth in the number of apartment communities; and

- software applications and ancillary services being developed by companies in which we have invested may be unsuccessful in achieving their business plans or unsuccessful in obtaining

additional funding, which could lead to a partial or complete loss of our investment in these companies.

You should read our Consolidated Financial Statements and notes included in this report in conjunction with the following discussion. These forward-looking statements represent our estimates and assumptions only as of the date of this report. We do not undertake to update these forward-looking statements, and you should not rely upon them after the date of this report.

Business Description and Community Information

AvalonBay is a Maryland corporation that has elected to be treated as a real estate investment trust, or REIT, for federal income tax purposes. We focus on the ownership and operation of upscale apartment communities (which generally command among the highest rents in their submarkets) in high barrier-to-entry markets of the United States. This is because we believe that, long term, the limited new supply of upscale apartment homes in these markets will result in larger increases in cash flows relative to other markets. These barriers-to-entry generally include a difficult and lengthy entitlement process with local jurisdictions and dense in-fill locations where zoned and entitled land is in limited supply. These markets are located in the Northeast, Mid-Atlantic, Midwest, Pacific Northwest, and Northern and Southern California regions of the United States.

We are a fully-integrated real estate organization with in-house expertise in the following areas:

- development and redevelopment;
- construction and reconstruction;
- leasing and management;
- acquisition and disposition;
- financing;
- marketing; and
- information technologies.

We believe apartment communities present an attractive investment opportunity compared to other real estate investments because a broad potential resident base results in relatively stable demand during all phases of a real estate cycle. With our expertise and in-house capabilities, we believe we are well-positioned to continue to pursue opportunities to develop and acquire upscale apartment homes in our target markets. Our ability to identify or pursue attractive opportunities, however, is affected by capital market conditions, including prevailing interest rates, and by the availability of attractively priced opportunities. Given current capital market and real estate market conditions, we are carefully considering the appropriate allocation of capital investment among development and redevelopment communities as well as the acquisition of established communities. We intend to pursue these investments in markets where constraints to new supply exist and where new household formations have out-paced multifamily permit activity in recent years.

Our real estate investments consist primarily of current operating apartment communities, communities in various stages of development, and development rights (i.e., land or land options held for development). Our current operating communities are further distinguished as Established, Other Stabilized, and Redevelopment. A description of these categories and operating performance information can be found in Note 9, "Segment Reporting," in our Consolidated Financial Statements included in this report.

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On December 31, 2001, we owned or had an ownership interest in these categories as follows:

	Number of communities	Number of apartment homes
<s> Current Communities</s>	 <c></c>	<c></c>
Established Communities Northeast	: 20	5,416
Mid-Atlantic	18	5,297

Midwest Pacific Northwest	6 2	1,591 486
Northern California	27	7,851
Southern California	11	
Southern California		3,112
Total Established	84	23,753
Other Stabilized Communities:		
Northeast	16	4,313
Mid-Atlantic	3	1,125
Midwest	3	1,033
Pacific Northwest	10	2,673
Northern California	3	1,038
Southern California	4	1,397
Total Other Stabilized	39	11,579
Redevelopment Communities	3	1,896
Total Current Communities	126	37,228
Development Communities	15	3,963
		=======
Development Rights	30	8,918
		=======

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# Results of Operations and Funds From Operations

A comparison of our operating results for the years 2001, 2000, and 1999 follows (dollars in thousands):

/011L	+	TON	OIV	

<caption></caption>			Cha		
	2001		\$	00	2000
 <s> Revenue:</s>			<c></c>		<c></c>
Rental income \$571,943	\$ 637 <b>,</b> 379	\$571 <b>,</b> 943	\$ 65,436	11.4%	
Management fees 1,051	1,325	1,051	274	26.1%	
Other income 401	2,953	401	2,552	636.4%	
Total revenue 573,395	641,657	573,395	68,262	11.9%	
Expenses: Operating, excluding property taxes 142,664 Property taxes 46,958			19,223 5,243		
Total operating expenses	214,088	189,622	24,466	12.9%	
Net operating income 383,773	427,569	383,773	43,796	11.4%	
Interest expense 83,609	103,203	83,609	19,594	23.4%	
Depreciation expense 122,610	130,079	122,610	7,469	6.1%	

General and administrative 13,013 Non-recurring charges	15,224	·	2,211		
 Total other expenses 219,232	248,506	219,232	29,274	13.4%	
Equity in income of unconsolidated entities	856	2,428	(1,572)	(64.7%)	
2,428 Interest income 4,764	6,823	4,764	2,059	43.2%	
Minority interest of unitholders in consolidated partnerships (1,908)	(597)	(1,908)	1,311	(68.7%)	
Income before gain on sale of communities 169,825	186,145	169,825	16,320	9.6%	
Gain on sale of communities 40,779	62,852	40,779	22,073	54.1%	
Net income	248,997	210,604	38,393	18.2%	
210,604 Preferred dividends (39,779)	(32,497)		7,282	(18.3%)	
 Net income available to common stockholders \$170,825	·		\$ 45,675		

</TABLE>

CONTITION?		Cha	Change	
	1999	\$	 ۶	
<\$>	<c></c>	<c></c>	<c></c>	
Revenue:				
Rental income	\$ 504 <b>,</b> 567	\$ 67,376 (125) 165	13.4%	
Management fees	1,176	(125)	(10.6%)	
Other income		165		
Total revenue	505,979	67,416	13.3%	
Expenses:				
Operating, excluding property taxes	135,517	7,147	5.3%	
Property taxes	42,701	7,147 4,257	10.0%	
Total operating expenses	178,218	11,404	6.4%	
Net operating income	327,761	56,012	17.1%	
Interest expense	74,699	8,910	11.9%	
Depreciation expense	109,759	12,851	11.7%	
General and administrative	9,592	3,421	35.7%	
Non-recurring charges	16,782	8,910 12,851 3,421 (16,782)	(100.0%)	
Total other expenses	210,832	8,400	4.0%	
Equity in income of unconsolidated entities	2,867	(439)	(15.3%)	
Interest income Minority interest of unitholders	7,362	(2,598)	(35.3%)	
in consolidated partnerships		67		
Income before gain on sale of communities	125,183	44,642	35.7%	
Gain on sale of communities	47,093	(6,314)	(13.4%)	

Net income	172,276	38,328	22.2%
Preferred dividends	(39,779)		0.0%
Net income available to common stockholders	\$132,497	\$ 38,328	28.9%

</TABLE>

Net income available to common stockholders increases in 2001 and 2000 over the prior years are primarily attributable to gain on sale of communities, additional net operating income from newly developed and redeveloped communities as well as growth in operating income from Established Communities. Net operating income from newly developed and redeveloped communities exceeded the corresponding cost of capital (primarily debt) used to develop or redevelop these communities.

During each of the last three years, we have funded a portion of our development and redevelopment activities through the sale of assets that did not meet our long-term investment criteria. The short-term effect of a sale of a community is that net operating income will be negatively impacted because that community's contribution to net operating income has been eliminated and the development or redevelopment community in which the proceeds from the sale are being invested is not yet complete. There will also be less interest expense than would otherwise be incurred as the proceeds from the sale of communities are initially used to repay amounts outstanding on our unsecured credit facility. We believe that, once stabilized, the net operating income generated by the newly developed and redeveloped communities will be higher than the net operating income from the assets sold.

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Net operating income increases generated in 2001 and 2000 over the prior years resulted from changes in the following categories:

### <TABLE> <CAPTION>

	2001 Increase	2000 Increase
<s> Established Communities</s>	<c> \$ 21,783,000</c>	<c> \$ 22,162,000</c>
Other Stabilized Communities	27,922,000	39,575,000
Communities sold	(14,649,000)	(19,629,000)
Development and Redevelopment Communities	13,596,000	19,228,000
Central operating overhead	(4,856,000)	(5,324,000)
Total net operating income increase	\$ 43,796,000	\$ 56,012,000

</TABLE>

These net operating income increases were largely due to the relatively high occupancy and market rents experienced in 2000, which were carried into 2001. As we begin to experience the full effects of the recession, we expect net operating income from Established Communities to decline during the first half of 2002, while total net operating income will increase modestly. If the economy recovers as anticipated in the second half of 2002, we expect to experience modest net operating income growth from Established Communities during that period.

Rental income increases in 2001 and 2000 over the prior year are primarily due to an increase in the weighted average monthly rental income per occupied apartment home and an increase in the weighted average number of occupied apartment homes.

Overall Portfolio - The weighted average number of occupied apartment homes increased to 34,417 apartment homes for 2001 compared to 33,976 apartment homes for 2000 and 33,726 in 1999. These changes are primarily the result of development, redevelopment and acquisition of new communities partially offset by (i) the sale of communities and (ii) for 2001, occupancy declines related to the national recession and softening conditions in certain of our markets. The weighted average monthly revenue per occupied apartment home increased to \$1,543 in 2001 compared to \$1,402 in 2000 and \$1,242 in 1999. Monthly revenue per occupied apartment home and occupancy levels may decline in 2002 as our portfolio is affected by the national recession.

Established Communities - Rental revenue increased \$26,268,000 (6.6%) in 2001 and \$25,911,000 (8.9%) in 2000. The increase in 2001 is due to market conditions during the past year that allowed for higher average rents partially offset by lower economic occupancy levels. Economic occupancy takes into account the fact that apartment homes of different sizes and locations have different economic impacts on a community's gross revenue and measures the percentage impact on gross revenue that the vacant apartments would have if the community were otherwise fully leased at current market rents. For 2001, the weighted average monthly revenue per occupied apartment home increased \$130 (9.1%) to \$1,558 compared to \$1,432 for 2000. The average economic occupancy decreased from 97.6% in 2000 to 95.4% for 2001.

Although most of our markets have been affected by the current recession, we have observed the most volatility in market rents and occupancy in certain Northern California sub-markets over the past two years, which accounts for approximately 37.2% of current Established Community rental revenue. This volatility in rents and occupancy was partially related to volatility in the technology sector that comprises a significant portion of the Northern California economy. While market rental rates increased substantially in 2000, we have experienced a 22.0% decline in market rental rates for that region during 2001. Economic occupancy decreased in the Northern California region, from 97.8% for 2000 to 93.9% for 2001. We could see further declines in occupancy and market rents as this market resets to more sustainable levels. Also in 2001, we experienced greater volatility in occupancy related to our corporate and furnished

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apartment homes throughout our portfolio, partially due to reduced business travel. Our exposure to these homes fell from a peak of approximately 7.0% to approximately 4.5% of our current portfolio at year end.

Operating expenses, excluding property taxes increased primarily due to the addition of newly developed, redeveloped and acquired apartment homes. In 2001, separation costs of \$2,493,000 due to the departure of a senior executive during the first quarter contributed to the increase for that year. Maintenance, insurance and other costs associated with Development and Redevelopment Communities go from being capitalized when the community is under construction to expensed when and as homes within the community receive a certificate of occupancy. Insurance expense has increased over the past two years, particularly during 2001 as the insurance and reinsurance markets deteriorated, resulting in higher insurance costs for the entire real estate sector. We renewed our general liability policy on August 1, 2001 and our property coverage on November 1, 2001. While the terms of our insurance coverage has not materially changed, the level of our deductible and premium costs increased significantly. We expect that our insurance costs will increase in 2002 by approximately \$9.2 million (of which \$4 million is for the primary layer of property coverage) including the cost of deductible allocations, which now represents uninsured losses that previously would have been covered by insurance. The remaining \$5.2 million increase is for the upper layers of property coverage and casualty coverage.

For Established Communities, 2001 operating expenses, excluding property taxes and unallocated overhead expenses, increased \$3,559,000 (4.8%) to \$76,995,000 due to increases in insurance, utilities, marketing and office and administration expenses. During 2000, operating expenses increased \$2,754,000 (4.7%) due to higher payroll, insurance, decorating and maintenance costs which were partially offset by lower utility and marketing costs.

Property taxes increased due to higher assessments and the addition of newly developed, redeveloped or acquired apartment homes, partially offset by the sale of communities. Property taxes on Development and Redevelopment Communities are capitalized while the community is under construction. We begin to expense these costs as homes within the community receive a certificate of occupancy.

For Established Communities, the increase in property taxes in 2001 of \$969,000 was primarily due to higher assessments throughout all regions. The increase in 2000 was primarily due to an adjustment made in 1999 to eliminate accrued but unassessed taxes and payments made in 2000 to settle prior year assessments.

\$350,000,000 of unsecured notes during the second half of 2000 and the issuance of \$300,000,000 of unsecured notes in September 2001. The increase in interest expense in 2000 compared to 1999 was due to the issuance of unsecured notes, an increase in short term interest rates and a decrease in capitalized interest. We expect to issue \$200,000,000 or more of unsecured debt in 2002, of which \$100,000,000 will be used to refinance maturing unsecured debt.

Depreciation expense changes are primarily related to the timing of asset sales, acquisitions and completion of development or redevelopment activities. Depreciation expense increased \$7,469,000 and \$12,851,000 in 2001 and 2000, respectively. We expect that depreciation expense will continue to increase during 2002 as we anticipate a reduction in asset sales compared to prior years.

General and administrative expense increased in 2001 primarily due to an increase in office personnel and related payroll costs and compensation expense of \$784,000 related to the retirement of a senior executive. Contributing to the increase in 2000, there was an increase in compensation expense for a senior officer, whose salary was expensed in 2000 but capitalized in 1999 while he served the company in a different capacity and consulting costs related to services provided by a former senior officer.

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Equity in income of unconsolidated joint ventures represents our share of net income or loss from joint ventures. The decrease in 2001 related primarily to our pro rata share of net losses from a technology investment accounted for under the equity method as well as a valuation allowance of \$934,000 for an investment in a technology company accounted for under the cost method.

Interest income during 2001 increased due to higher average cash balances invested. The decrease in interest income during 2000 related primarily to the sale of the Fairlane Woods participating mortgage note in the fourth quarter of 1999.

Gain on sale of communities of \$62,852,000, \$40,779,000, and \$47,093,000 were realized in 2001, 2000, and 1999, respectively. These gains are the result of our strategy to sell communities that do not meet our long-term strategic objectives and redeploy the proceeds to current Development and Redevelopment Communities. The amount of gains realized depend on many factors, including the number of communities sold, the size and carrying value of those communities, and the market conditions in the local area. In 2002, we expect to decrease our disposition activity compared to recent years.

### Funds from Operations

We consider Funds from Operations ("FFO") to be an appropriate measure of our operating performance because it helps investors understand our ability to incur and service debt and to make capital expenditures. We believe that to understand our operating results, FFO should be examined with net income as presented in the Consolidated Statements of Operations and Comprehensive Income included elsewhere in this report. FFO is determined in accordance with a definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts(R), and is defined as:

- net income or loss computed in accordance with generally accepted accounting principles ("GAAP"), except that excluded from net income or loss are gains or losses on sales of property and extraordinary (as defined by GAAP) gains or losses on debt restructuring;
- plus depreciation of real estate assets; and
- after adjustments for unconsolidated partnerships and joint ventures.

FFO does not represent cash generated from operating activities in accordance with GAAP. Therefore it should not be considered an alternative to net income as an indication of our performance. FFO should also not be considered an alternative to net cash flows from operating activities, as determined by GAAP, or as a measure of liquidity. Additionally, it is not necessarily indicative of cash available to fund cash needs. Further, FFO as calculated by other REITs may not be comparable to our calculation of FFO. The following is a reconciliation of net income to FFO and a presentation of GAAP based cash flow metrics (dollars in thousands):

	Years ende	d
2001	2000	1999
<c></c>	<c></c>	<c></c>

Funds from Operations			
Net income	\$ 248,997	\$ 210,604	\$ 172 <b>,</b> 276
Preferred dividends	(32,497)	(39 <b>,</b> 779)	(39 <b>,</b> 779)
Depreciation - real estate assets	126,984	119,416	107,928
Joint venture adjustments	1,102	792	751
Minority interest expense	1,559	1,759	1,975
Gain on sale of communities		(40,779)	(47,093)
Funds from Operations	\$ 283,293	\$ 252,013	\$ 196,058
GAAP based Cash Flow Metrics			
Net cash provided by operating activities	\$ 308,723	\$ 296,462	\$ 251,779
Net cash used in investing activities	\$(259,391)		\$(236,687)
Net cash provided by (used in) financing activities	\$ (33,580)	\$5,685	\$ (16,361)

</TABLE>

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### Capitalization of Fixed Assets and Community Improvements

Our policy with respect to capital expenditures is generally to capitalize only non-recurring expenditures. We capitalize improvements and upgrades only if the item:

- exceeds \$15,000;
- extends the useful life of the asset; and
- is not related to making an apartment home ready for the next resident.

Under this policy, virtually all capitalized costs are non-recurring, as recurring make-ready costs are expensed as incurred. Recurring make-ready costs include the following:

- carpet and appliance replacements;
- floor coverings;
  - interior painting; and
- other redecorating costs.

We capitalize purchases of personal property, such as computers and furniture, only if the item is a new addition and the item exceeds \$2,500. We generally expense purchases of personal property made for replacement purposes. For Established and Other Stabilized Communities, we recorded non-revenue generating capitalized expenditures of approximately \$251 per apartment home in 2001 and \$225 per apartment home in 2000. The average maintenance expense, including carpet and appliance replacements, related to these communities was \$1,196 per apartment home in 2001 and \$1,145 in 2000. We anticipate that capitalized costs per apartment home will gradually increase as the average age of our communities increases.

### Liquidity and Capital Resources

Liquidity. The primary source of liquidity is our cash flows from operations. Operating cash flows have historically been determined by:

- the number of apartment homes;
- rental rates;
- occupancy levels; and
- our expenses with respect to these apartment homes.

The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, particularly to changes in interest rates. Changes in the capital markets environment affect our plans for undertaking construction and development as well as acquisition activity.

Cash and cash equivalents totaled \$72,986,000 on December 31, 2001, an increase of \$15,752,000 for the year. The following discussion relates to changes in cash due to operating, investing and financing activities, which are presented in our Consolidated Statements of Cash Flows included in this report.

Operating Activities - Net cash provided by operating activities increased to \$308,723,000 in 2001 from \$296,462,000 in 2000 primarily due to additional operating income from newly developed and redeveloped communities as well as growth in operating income from Established Communities, partially offset by the loss of operating income from communities sold.

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Investing Activities - Net cash used in investing activities of \$259,391,000 in 2001 related to investments in assets through development and redevelopment of apartment communities partially offset by proceeds from the sales of apartment communities.

During 2001, we invested \$484,604,000 in the purchase and development of real estate.

- We began the development of nine new communities. These communities are expected to contain a total of 2,135 apartment homes upon completion, and the total investment, including land acquisition costs, is projected to be approximately \$362,000,000. Also, we completed the development of six new communities containing a total of 1,656 apartment homes for a total investment of \$274,000,000.
- We acquired six land parcels during 2001 on which construction has not yet commenced. If developed in the manner expected, we expect that the six new communities developed on these parcels would contain a total of 1,615 apartment homes at an investment, including land acquisition costs of \$52,110,000, of approximately \$331,000,000. In addition, we continue to hold three parcels of land purchased prior to January 2001 that if developed in the manner expected would contain three new communities with a total of 537 apartment homes. Total land held for future development, including carrying cost, totals \$66,608,000.
- We completed the redevelopment of one community containing 294 apartment homes during 2001 for a total investment in redevelopment (i.e. excluding acquisition costs) of \$24,400,000.
- We acquired three communities, containing 995 apartment homes, for approximately \$129,300,000. We acquired these communities in connection with a fixed price forward purchase agreement signed in 1997 with an unaffiliated party.

The development and redevelopment of communities involves risks that the investment will fail to perform in accordance with expectations. See "Risks of Development and Redevelopment" in Item 2 of this report for our discussion of these and other risks inherent in developing or redeveloping communities.

We sold seven apartment communities during 2001 as we seek to optimize the level of our geographical concentration in selected high barrier-to-entry markets when market conditions are favorable. The net proceeds of \$238,545,000 generated by these sales are being used to develop and redevelop communities currently under construction or reconstruction. We deposited the proceeds from two of these sales into a cash escrow account to facilitate a like-kind exchange transaction. The remaining proceeds were invested or used to reduce amounts outstanding under our variable rate unsecured credit facility until needed to fund development or redevelopment activities.

Financing Activities - Net cash used in financing activities totaled \$33,580,000 for the year ended December 31, 2001, primarily due to dividends paid and the redemption of our Series F and Series G Preferred Stock, partially offset by the proceeds from the issuance of \$300,000,000 of unsecured notes in September 2001. See Note 3 "Notes Payable, Unsecured Notes and Credit Facility" and Note 4 "Stockholders Equity" in our Consolidated Financial Statements, for additional information.

We regularly review our short and long-term liquidity needs, the adequacy of Funds from Operations, as defined above, and other expected liquidity sources to meet these needs. We believe our principal short-term liquidity needs are to fund:

- normal recurring operating expenses;

- the minimum dividend payments required to maintain our REIT qualification under the Internal Revenue Code of 1986;
- opportunities for the acquisition of improved property; and
- development and redevelopment activity in which we are currently engaged.

We anticipate that we can fully satisfy these needs from a combination of cash flows provided by operating activities and capacity under the unsecured credit facility.

One of our principal long-term liquidity needs is the repayment of medium and long-term debt at the time at which such debt matures. For unsecured senior notes, we anticipate that no significant portion of the principal of these notes will be repaid prior to maturity. If we do not have funds on hand sufficient to repay our indebtedness, it will be necessary for us to refinance this debt. This refinancing may be accomplished by additional debt financing that is collateralized by mortgages on individual communities or groups of communities, by uncollateralized private or public debt offerings or by additional equity offerings. We also anticipate having significant retained cash flow in each year so that when a debt obligation matures, some or all of each maturity can be satisfied from this retained cash. Although we believe we will have the capacity to meet our long-term liquidity needs, we cannot assure you that additional debt financing or debt or equity offerings will be available or, if available, that they will be on terms we consider satisfactory.

Capital Resources. We intend to match the long-term nature of our real estate assets with long-term cost effective capital to the extent permitted by prevailing market conditions. Since January 1, 2000, external sources of debt capital used to fund investment activities totaled \$650,000,000, representing issuances of ten year unsecured debt. During this same two year period, cash flow from operating activities exceeded dividends paid by \$216,000,000. We expect both sources of capital to remain available to meet our capital needs for the foreseeable future.

### Variable Rate Unsecured Credit Facility

Our unsecured revolving credit facility is furnished by a consortium of banks and provides \$500,000,000 in short-term credit. Under the terms of the credit facility, if the Company elects to increase the facility up to \$650,000,000, the consortium of banks cannot prohibit such an increase of the facility and the increased lending commitment could be provided by one or more banks (from the consortium or otherwise) to the extent they choose to commit to lend additional funds. We pay participating banks an annual facility fee of \$750,000 in equal quarterly installments. The unsecured credit facility bears interest at varying levels tied to the London Interbank Offered Rate (LIBOR) based on ratings levels achieved on our unsecured notes and on a maturity schedule selected by us. The current stated pricing is LIBOR plus 0.60% per annum (2.5% on March 1, 2002). A competitive bid option is available for borrowings of up to \$400,000,000. This option allows banks that are part of the lender consortium to bid to provide us loans at a rate that is lower than the stated pricing provided by the unsecured credit facility. The competitive bid option may result in lower pricing if market conditions allow. Pricing under the competitive bid option resulted in average pricing of LIBOR plus 0.43% for amounts most recently borrowed under the competitive bid option. At March 1, 2002, zero was outstanding, \$85,820,000 was used to provide letters of credit and \$414,180,000 was available for borrowing under the unsecured credit facility.

### Interest Rate Protection Agreements

We are not a party to any long-term interest rate agreements, other than interest rate protection and swap agreements on approximately \$167,000,000 of our variable rate tax-exempt indebtedness. We intend, however, to evaluate the need for long-term interest rate protection agreements as interest rate market conditions dictate, and we have engaged a consultant to assist in managing our interest rate risks and exposure.

### Future Financing and Capital Needs

As of December 31, 2001, we had 15 new communities under construction. Also, one additional community is being built by an unaffiliated third party with whom we have entered into a fixed price forward purchase commitment. As of December 31, 2001, a total estimated cost of \$404,682,000 remained to be invested in these communities. In addition, we had three other communities under reconstruction, for which an estimated \$10,191,000 remained to be invested.

Substantially all of the capital expenditures necessary to complete the communities currently under construction and reconstruction will be funded from:

- the remaining capacity under our current \$500,000,000 unsecured credit facility;
- the net proceeds from sales of existing communities;
- retained operating cash; and/or
- the issuance of debt or equity securities.

We expect to continue to fund development costs related to pursuing Development Rights from retained operating cash and borrowings under the unsecured credit facility. We believe these sources of capital will be adequate to take the proposed communities to the point in the development cycle where construction can begin. Before planned reconstruction activity or the construction of a Development Right begins, we intend to arrange adequate financing to complete these undertakings, although we cannot assure you that we will be able to obtain such financing. In the event that financing cannot be obtained, we may have to abandon Development Rights, write-off associated pursuit costs that were capitalized and/or forego reconstruction activity. In such instances, we will not realize the increased revenues and earnings that we expected from such pursuits, and the related write-off of costs will increase current period expenses.

Our liquidity could be adversely impacted by expanding development and acquisition activities and/or reduced capital (as compared to prior years) available from asset sales. To meet the balance of our liquidity needs under such conditions, we would need to arrange additional capacity under our existing unsecured credit facility, sell additional existing communities and/or issue additional debt or equity securities. While we believe we have the financial position to expand our short-term credit capacity and support our capital markets activity, we cannot assure you that we will be successful in completing these arrangements, sales or offerings. The failure to complete these transactions on a cost-effective basis could have a material adverse impact on our operating results and financial condition, including the abandonment of development pursuits and a resulting charge to earnings.

It is our policy to sell assets that do not meet our long-term investment criteria when market conditions are favorable, and to redeploy the proceeds. Under our disposition program, we solicit competing bids from unrelated parties for these individual assets and consider the sales price and tax ramifications of each proposal. We intend to actively seek buyers for communities that we determine to hold for sale. However, we cannot assure you that the assets can be sold on terms that we consider satisfactory. We expect to significantly curtail our disposition program in 2002 in response to anticipated real estate and capital markets conditions.

We have minority interest investments in five technology companies, including Constellation Real Technologies LLC, an entity formed by a number of real estate investment trusts and real estate operating companies for the purpose of investing in multi-sector real estate technology opportunities. Our original commitment to Constellation was \$4 million. Constellation has proposed a reduction in the aggregate amount of capital commitments from its members. If that proposal is accepted, our revised commitment would fall to \$2.6 million. As of March 1, 2002, we have contributed approximately \$959,000. In January 2002, we invested an additional \$2.3 million in Realeum, Inc., a company involved in the development and deployment of a property management and leasing automation system. Pursuant to an agreement with Realeum, Inc., we will utilize the property management and leasing automation system in exchange for

payments under a licensing arrangement. Realeum, Inc. is negotiating licensing arrangements with other real estate companies unaffiliated with AvalonBay. As of March 1, 2002, the total remaining carrying value of our investments in the five

technology companies was \$4.8 million. We have no obligation to contribute additional funds, other than the commitment to Constellation described above.

### Debt Maturities

The following table details debt maturities for the next five years, excluding the unsecured credit facility:

# <TABLE> <CAPTION>

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	ALL-IN	PRINCIPAL	BALANCE	OUTSTANDING	SC	HEDULED
MATURITIES	INTEREST	MATURITY				
COMMUNITY	RATE (1)	DATE	12-31-00	12-31-01	2002	2003
2004						
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<c> TAX-EXEMPT BONDS</c>						
FIXED RATE Avalon at Foxchase I	5.88%	Nov-2007	\$ 16,800	\$ 16,800(2)	\$	\$
\$			·			
Avalon at Foxchase II	5.88%	Nov-2007	9,600	9,600(2)		
Fairway Glen 	5.88%	Nov-2007	9,580	9,580(2)		
CountryBrook 451	7.87%	Mar-2012	18,934	18,577	386	417
Waterford	5.88%	Aug-2014	33,100	33,100(2)		
Avalon at Mountain View	5.88%	Mar-2017	18,300	18,300(2)		
Avalon at Dulles	7.04%	Jul-2024	12,360	12,360		
Avalon at Symphony Glen	7.00%	Jul-2024	9,780	9,780		
Avalon View	7.55%	Aug-2024	18,465	18,115	373	397
425 Avalon at Lexington	6.56%	Feb-2025	14,347	14,073	289	307
326 Avalon at Nob Hill	5.80%	Jun-2025	20,013	19,745(2)	288	308
331 Avalon at Mission Viejo	5.50%	Jun-2025	7,354	7,256(2)	105	112
121 Avalon Campbell	6.48%	Jun-2025	36,981	36,386(2)	637	684
733 Avalon Pacifica	6.48%	Jun-2025	16,775	16,505(2)	289	310
332 Crossbrook	6.48%	Jun-2025	8,156	(3)		
			·			
Avalon Knoll 246	6.95%	Jun-2026	13,393	13,193	214	230
Avalon Landing 124	6.85%	Jun-2026	6,626	6,525	108	116
Avalon Fields 193	7.05%	May-2027	11,609	11,454	169	180
Avalon West 70	7.73%	Dec-2036	8,579	8,522	61	65
Avalon Oaks 104	6.95%	Feb-2041		17,718	91	97
3,456			290,752	297,589	3,010	3,223
VARIABLE RATE Avalon Devonshire		Dec-2025	27,305	27,305		
 Avalon at Fairway Hills I		Jun-2026	11,500	11,500		
 Avalon at Laguna Niguel		Mar-2009	10,400	10,400		
 Avalon Greenbriar		May-2026	18,755	18,755		
			67,960	67,960		
 CONVENTIONAL LOANS			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,		
FIXED RATE \$100 Million unsecured notes	7.375%	Sep-2002	100,000	100,000	100,000	

 \$50 Million unsecured notes	6.25%	Jan-2003	50,000	50,000		50,000
<pre>\$100 Million unsecured notes</pre>	6.50%	Jul-2003	100,000	100,000		100,000
 \$125 Million medium-term notes 125,000	6.58%	Feb-2004	125,000	125,000		
\$100 Million unsecured notes	6.625	Jan-2005	100,000	100,000		
\$50 Million unsecured notes	6.50%	Jan-2005	50,000	50,000		
\$150 Million unsecured notes	6.80%	Jul-2006	150,000	150,000		
\$110 Million unsecured notes	6.875%	Dec-2007	110,000	110,000		
\$50 Million unsecured notes	6.625%	Jan-2008	50,000	50,000		
\$150 Million medium-term notes	8.25%	Jul-2008	150,000	150,000		
\$150 Million medium-term notes	7.50%	Aug-2009	150,000	150,000		
\$200 Million medium-term notes	7.50%	Dec-2010	200,000	200,000		
\$300 Million medium-term notes	6.625%	Sep-2011		300,000		
Avalon Redmond Place	7.31%	May-2001	11,042			
Avalon at Pruneyard 12,870	7.25%	May-2004	12,870	12,870		
Avalon Walk II 11,433	8.93%	Aug-2004	12,300	12,036	288	315
149,303			1,371,212	1,659,906	100,288	150,315
VARIABLE RATE						
Avalon on the Sound		2002		57,314	57,314	
TOTAL INDEBTEDNESS - EXCLUDING UNSECU	וסבה מסבחדת האו	<b>ΥΤΙ ΤΠΥ</b>	\$1,729,924	\$2,082,769	\$160,612	\$153,538
\$152,759	NED CKEDII FA	~11111	şı,729,924 ========		\$100 <b>,</b> 012	\$103 <b>,</b> 000
======= 						

  |  |  |  |  |  |</TABLE>

COMMUNITY         2005         2006         THEREAFTER           TAX-EXEMPT BONDS <td< th=""><th><caption></caption></th><th colspan="4">SCHEDULED MATURITIES</th></td<>	<caption></caption>	SCHEDULED MATURITIES			
TAX-EXEMPT BONDS         FINED RATE         ************************************				THEREAFTER	
TAX-EXEMPT BONDS         FIXED RATE         Avalon at Foxchase I       \$       \$       \$ 16,800         Avalon at Foxchase II         9,600         Pairway Glen         9,580         CountryBrook       488       528       16,307         Waterford         33,100         Avalon at Mountain View         18,300         Avalon at Symphony Glen         9,780         Avalon at Symphony Glen         9,780         Avalon at Nob Hill       355       380       18,083         Avalon at Nob Hill       355       380       18,083         Avalon at Nob Hill       356       382       14,836         Crossbrook            Avalon Fields       207       222       10,958         Avalon Knoll       263       282       11,958         Avalon West       75       80       8,171         Avalon Owest       75       80       8,171         Avalon Oaks            Avalon Fields       207       222 <t< th=""><th></th><th></th><th></th><th><c></c></th></t<>				<c></c>	
Avalon at Foxchase I       \$       \$       \$ 16,800         Avalon at Foxchase II         9,600         Fairway Glen         9,600         CountryBrook       488       528       16,307         Waterford         3,100         Avalon at Mountain View         12,360         Avalon at Dulles         9,780         Avalon at Symphony Glen         9,780         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,003         Avalon at Mosision Viejo       129       139       6,650         Avalon Edifica       356       382       14,836         Crossbrook            Avalon Fields       207       222       10,483         Avalon Fields       207       222       10,483         Avalon Kest       75       80       8,171         Avalon Oaks       112       120       17,194	TAX-EXEMPT BONDS				
Avalon at Foxchase II         9,600         Fairway Glen         9,580         CountryBrook       488       528       16,307         Waterford         33,100         Avalon at Mountain View         18,300         Avalon at Dulles         9,780         Avalon at Symphony Glen         9,780         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Cambbell       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Fields       207       222       10,483         Avalon So       207       222       10,483         Avalon Nest       75       80       8,171         Avalon Canding       75       80       8,171         Avalon Oaks       75 <td< td=""><td>FIXED RATE</td><td></td><td></td><td></td></td<>	FIXED RATE				
Fairway Glen         9,580         CountryBrook       488       528       16,307         Waterford         3,100         Avalon at Mountain View         18,300         Avalon at Dulles         18,300         Avalon at Dulles         12,360         Avalon at Symphony Glen         9,780         Avalon at Lexington       347       368       12,436         Avalon at Mission Viejo       129       139       6,650         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Rocifica       356       382       14,866         Crossbrook            Avalon Kooll       263       282       11,958         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon at Foxchase I	\$	\$	\$ 16,800	
CountryBrook         488         528         16,307           Waterford           33,100           Avalon at Mountain View           18,300           Avalon at Dulles           18,300           Avalon at Symphony Glen           9,780           Avalon at Lexington         347         368         12,436           Avalon at Nob Hill         355         380         18,083           Avalon at Mission Viejo         129         139         6,650           Avalon Campbell         786         843         32,703           Avalon Pacifica         356         382         14,836           Crossbrook              Avalon Knoll         263         282         11,958           Avalon Fields         207         222         10,483           Avalon West         75         80         8,171           Avalon Oaks         112         120         17,194	Avalon at Foxchase II			9,600	
Waterford         33,100         Avalon at Mountain View         18,300         Avalon at Dulles         18,300         Avalon at Dulles         12,360         Avalon at Symphony Glen         9,780         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Pacifica       356       362       14,836         Crossbrook            Avalon Landing       132       142       5,903         Avalon Vields       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Stat       75       80       8,171         Avalon Oaks       112       120       17,194            Avalon Oaks       112       120       17,194         Avalon Oaks       112       120       17,194         Avalon Oaks         27,305         Avalon At Fai	Fairway Glen			9,580	
Avalon at Mountain View         18,300         Avalon at Dulles         12,360         Avalon at Symphony Glen         9,780         Avalon At Symphony Glen       455       485       15,980         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Nob Hill       355       380       18,083         Avalon Avalon Axission Viejo       129       139       6,650         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon View       75       80       8,171         Avalon Oaks       112       120       17,194	CountryBrook	488	528	16,307	
Avalon at Dulles         12,360         Avalon at Symphony Glen         9,780         Avalon at Symphony Glen       455       485       15,980         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon West       207       222       10,483         Avalon Oaks       112       120       17,194	Waterford			33,100	
Avalon at Symphony Glen         9,780         Avalon View       455       485       15,980         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Viets       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194         VARIABLE RATE         Avalon at Fairway Hills I         27,305         Avalon at Laguna Niguel         11,500	Avalon at Mountain View			18,300	
Avalon View       455       485       15,980         Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Landing       263       282       11,958         Avalon Vied       263       282       11,958         Avalon Strook            Avalon Knoll       207       222       10,483         Avalon Viest       75       80       8,171         Avalon Oaks       75       80       8,171         Avalon Oaks       75       80       8,171         Avalon Devonshire         27,305         Avalon Devonshire         27,305         Avalon at Fairway Hills I         11,500         Avalon at Laguna Niguel         10,400	Avalon at Dulles			12,360	
Avalon at Lexington       347       368       12,436         Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194            VARIABLE RATE           Avalon Devonshire         27,305         Avalon at Fairway Hills I         11,500         Avalon at Laguna Niguel         10,400	Avalon at Symphony Glen			9,780	
Avalon at Nob Hill       355       380       18,083         Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194         VARIABLE RATE         Avalon at Fairway Hills I         27,305         Avalon at Laguna Niguel         11,500	Avalon View	455	485	15,980	
Avalon at Mission Viejo       129       139       6,650         Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon at Lexington	347	368	12,436	
Avalon Campbell       786       843       32,703         Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon at Nob Hill	355	380	18,083	
Avalon Pacifica       356       382       14,836         Crossbrook            Avalon Knoll       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon at Mission Viejo	129	139	6,650	
Crossbrook            Avalon Knoll       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon Campbell	786	843	32,703	
Avalon Knoll       263       282       11,958         Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon Pacifica	356	382	14,836	
Avalon Landing       132       142       5,903         Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Crossbrook				
Avalon Fields       207       222       10,483         Avalon West       75       80       8,171         Avalon Oaks       112       120       17,194	Avalon Knoll	263	282	11,958	
Avalon West     75     80     8,171       Avalon Oaks     112     120     17,194	Avalon Landing	132	142	5,903	
Avalon Oaks       112       120       17,194         3,705       3,971       280,224         VARIABLE RATE         27,305         Avalon Devonshire         21,005         Avalon at Fairway Hills I         11,500         Avalon at Laguna Niguel        10,400	Avalon Fields	207	222	10,483	
3,705       3,971       280,224         VARIABLE RATE           Avalon Devonshire        27,305         Avalon at Fairway Hills I         11,500         Avalon at Laguna Niguel         10,400	Avalon West	75	80	8,171	
3,705       3,971       280,224         VARIABLE RATE         27,305         Avalon Devonshire         11,500         Avalon at Fairway Hills I         10,400	Avalon Oaks		120		
Avalon Devonshire         27,305         Avalon at Fairway Hills I         11,500         Avalon at Laguna Niguel         10,400			3,971		
Avalon at Fairway Hills I11,500Avalon at Laguna Niguel10,400	VARIABLE RATE				
Avalon at Fairway Hills I11,500Avalon at Laguna Niguel10,400	Avalon Devonshire			27,305	
Avalon at Laguna Niguel 10,400	Avalon at Fairway Hills I				
				10,400	
				18,755	

			67 <b>,</b> 960
CONVENTIONAL LOANS			
FIXED RATE			
\$100 Million unsecured notes			
\$50 Million unsecured notes			
\$100 Million unsecured notes			
\$125 Million medium-term notes			
\$100 Million unsecured notes	100,000		
\$50 Million unsecured notes	50,000		
\$150 Million unsecured notes		150,000	
\$110 Million unsecured notes			110,000
\$50 Million unsecured notes			50,000
\$150 Million medium-term notes			150,000
\$150 Million medium-term notes			150,000
\$200 Million medium-term notes			200,000
\$300 Million medium-term notes			300,000
Avalon Redmond Place			
Avalon at Pruneyard			
Avalon Walk II			
	150,000	150,000	960,000
VARIABLE RATE			
Avalon on the Sound			
TOTAL INDEBTEDNESS - EXCLUDING UNSECURED CREDIT FACILITY			

 \$153,705 | \$153,971 | \$1,308,184 |- -----

(1) Includes credit enhancement fees, facility fees, trustees, etc.

- (2) Financed by variable rate tax exempt debt, but interest rate is effectively fixed at the rate indicated through a swap agreement. The weighted average maturity of these swap agreements is 4.5 years.
- (3) The remaining loan balance was repaid in connection with the disposition of the community during 2001.

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### Redemption of Preferred Stock

In June 2001, we redeemed all 4,455,000 outstanding shares of our 9.00% Series F Cumulative Redeemable Preferred Stock at a price of \$25.00 per share, plus \$0.1625 in accrued and unpaid dividends, for an aggregate redemption price of \$25.1625 per share. In October 2001, we redeemed all 4,300,000 outstanding shares of our 8.96% Series G Cumulative Redeemable Preferred Stock at a price of \$25.00 per share, plus \$0.4418 in accrued and unpaid dividends, for an aggregate redemption price of \$25.4418 per share. We currently have other series of redeemable preferred stock outstanding having an aggregate stated value of \$239,192,500. These series become redeemable at our option at various times over the next seven years. As such series become redeemable, we will evaluate the requirements necessary for such redemptions as well as the cost-effectiveness based on the existing market conditions. The following preferred stock series remain outstanding:

<TABLE>

<CAPTION>

	Shares outstanding	Payable	Annual	Liquidation	Non-
redeemable Series to	March 1, 2002	quarterly	rate	preference	prior
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
С	2,300,000	March, June, September,	8.50%	\$25	June
20, 2002					
		December			
D	3,267,700	March, June, September,	8.00%	\$25	December
15, 2002	372877788	naren, sanc, september,	0.000	420	December
,		December			
Н	4,000,000	March, June, September,	8.70%	\$25	October
15, 2008	,				
		December			

#### Inflation

Substantially all of our leases are for a term of one year or less. This may enable us to realize increased rents upon renewal of existing leases or the beginning of new leases. Short-term leases generally minimize our risk from the adverse effects of inflation, although these leases generally permit residents to leave at the end of the lease term without penalty. We believe that short-term leases, combined with relatively consistent demand, results in rents and cash flow which provide an attractive inflation hedge.

#### Critical Accounting Policies

Our accounting policies are in conformity with GAAP. The preparation of financial statements in conformity with GAAP requires management to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. Below is a discussion of accounting policies which we consider critical in that they may require complex judgment in their application or require estimates about matters which are inherently uncertain. Additional discussion of accounting policies which we consider significant, including further discussion of the critical accounting policies described below, can be found in the notes to our Consolidated Financial Statements.

# Real Estate Development Rights

With few exceptions, we capitalize pre-development costs incurred in pursuit of new development opportunities. These costs include legal fees, design fees and related overhead costs. The accompanying Consolidated Financial Statements include a charge to expense to provide an allowance for unrecoverable

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capitalized pre-development costs that may be written off if we determine that a pre-development community is unlikely to be developed.

# Real Estate

If there is an event or change in circumstance that indicates an impairment in the value of a community, our policy is to assess the impairment by making a comparison of the current and projected operating cash flows of the community over its remaining useful life, on an undiscounted basis, to the carrying amount of the community. If the carrying amount is in excess of the estimated projected operating cash flows of the community, we would recognize an impairment loss equivalent to an amount required to adjust the carrying amount to its estimated fair market value. We have not recognized an impairment loss in 2001, 2000 or 1999 on any real estate.

### Investments in Technology Companies

The Company has minority interest investments in five technology companies. As of March 1, 2002, the total remaining carrying value of these investments, net of an allowance of \$934,000, was \$4,819,000. If there is an event or change in circumstance that indicates a loss in the value of an investment, our policy is to record the loss and reduce the value of the investment to its fair value. A loss in value would be indicated if we could not recover the carrying value of the investment or if the investee could not sustain an earnings capacity that would justify the carrying amount of the investment. Due to the nature of these investments, an impairment in value can be difficult to determine.

# Legal Contingencies

We are subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are frequently covered by insurance. While the resolution of these matters cannot be predicted with certainty, we believe the final outcome of such matters will not have a material adverse effect on our financial position or the results of operations. Once it has been determined that a loss is probable to occur, the estimated amount of the loss is recorded in the financial statements. Both the amount of the loss and the point at which its occurrence is considered probable can be difficult to determine.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to certain financial market risks, the most predominant being fluctuations in interest rates. Interest rate fluctuations are monitored by us

as an integral part of our overall risk management program, which recognizes the unpredictability of financial markets and seeks to reduce the potentially adverse effect on our results of operations. The effect of interest rate fluctuations historically has been small relative to other factors affecting operating results, such as rental rates and occupancy. The specific market risks and the potential impact on our operating results are described below.

Our operating results are affected by changes in interest rates as a result of borrowings under our variable rate unsecured credit facility as well as outstanding bonds with variable interest rates. We had \$125,274,000 and \$67,960,000 in variable rate debt outstanding as of December 31, 2001 and 2000, respectively. If interest rates on the variable rate debt had been 100 basis points higher throughout 2001 and 2000, our annual interest costs would have increased by approximately \$1,500,000 and \$2,500,000, respectively, based on balances outstanding during the applicable years.

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We currently use interest rate swap agreements to reduce the impact of interest rate fluctuations on certain variable rate indebtedness. Under swap agreements,

- we agree to pay to a counterparty the interest that would have been incurred on a fixed principal amount at a fixed interest rate (generally, the interest rate on a particular treasury bond on the date the agreement is entered into, plus a fixed increment), and
- the counterparty agrees to pay to us the interest that would have been incurred on the same principal amount at an assumed floating interest rate tied to a particular market index.

As of December 31, 2001, the effect of swap agreements is to fix the interest rate on approximately \$167,272,000 of our variable rate tax-exempt debt. Furthermore, swap agreements fix the interest rate on approximately \$23,500,000 of unconsolidated variable rate debt as of December 31, 2001. The swap agreements were not electively entered into by us but, rather, were a requirement of either the bond issuer or the credit enhancement provider related to certain of our tax-exempt bond financings. Because the counterparties providing the swap agreements are major financial institutions which have an A+ or better credit rating by the Standard & Poor's Ratings Group and the interest rates fixed by the swap agreements, we do not believe there is exposure at this time to a default by a counterparty provider.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The response to this Item 8 is included as a separate section of this Annual Report on Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF REGISTRANT

Information pertaining to directors and executive officers of the registrant is incorporated herein by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission within 120 days after the end of the year covered by this Form 10-K with respect to the Annual Meeting of Stockholders to be held on May 7, 2002.

ITEM 11. EXECUTIVE COMPENSATION

Information pertaining to executive compensation is incorporated herein by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission within 120 days after the end of the year covered by this Form 10-K with respect to the Annual Meeting of Stockholders to be held on May 7, 2002.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Information pertaining to security ownership of management and certain beneficial owners of the registrant's Common Stock is incorporated herein by

reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission within 120 days after the end of the year covered by this Form 10-K with respect to the Annual Meeting of Stockholders to be held on May 7, 2002.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information pertaining to certain relationships and related transactions is incorporated herein by reference to the registrant's Proxy Statement to be filed with the Securities and Exchange Commission within 120 days after the end of the year covered by this Form 10-K with respect to the Annual Meeting of Stockholders to be held on May 7, 2002.

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#### PART IV

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ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULE AND REPORTS ON FORM 8-K

14(a)(1) FINANCIAL STATEMENTS

INDEX TO FINANCIAL STATEMENTS

Report of I	independent	Accountants
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Consolidated Balance Sheets as of December 31, 2001 and 2000	F-2
Consolidated Statements of Operations and Other Comprehensive Income for the years ended December 31, 2001, 2000 and 1999	F-3
Consolidated Statements of Stockholders' Equity for the years ended December 31, 2001, 2000 and 1999	F-4
Consolidated Statements of Cash Flows for the years ended December 31, 2001, 2000 and 1999	F-5
Notes to Consolidated Financial Statements	F-7
14(a)(2) FINANCIAL STATEMENT SCHEDULE	

Schedule III - Real Estate and Accumulated Depreciation

14(a)(3) EXHIBITS

EXHIBIT

The exhibits listed on the accompanying Index to Exhibits are filed as a part of this report.

14(b) REPORTS ON FORM 8-K

On October 9, 2001, the Company filed a Report on Form 8-K for the purpose of disclosing a letter sent to holders of the Company's common and preferred stock to announce the suspension of the Company's Dividend Reinvestment and Stock Purchase Plan until further notice.

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#### INDEX TO EXHIBITS

#### NO. DESCRIPTION

- 3(i).1 Articles of Amendment and Restatement of Articles of Incorporation of the Company, dated as of June 4, 1998. (Incorporated by reference to Exhibit 3(i).1 to Form 10-Q of the Company filed August 14, 1998.)
- 3(i).2 Articles of Amendment, dated as of October 2, 1998. (Incorporated by reference to Exhibit 3.1(ii) to the Company's Current Report on Form 8-K filed October 6, 1998.)
- 3(i).3 Articles Supplementary, dated as of October 13, 1998, relating to the 8.70% Series H Cumulative Redeemable Preferred Stock. (Incorporated by reference to Exhibit 1 to Form 8-A of the Company filed October 14, 1998.)

- 3(ii).1 Bylaws of the Company, as amended and restated, dated as of July 24, 1998. (Incorporated by reference to Exhibit 3(ii).1 to Form 10-Q of the Company filed August 14, 1998.)
- 3(ii).2 Amendment to Bylaws of the Company, dated February 10, 1999. (Incorporated by reference to Exhibit 3(ii).2 to Form 10-K of the Company filed March 31, 1999.)
- 3(ii).3 Amendment to Bylaws of the Company, dated May 5, 1999. (Incorporated by reference to Exhibit 3(ii).3 to Form 10-Q of the Company filed August 16, 1999.)
- 4.1 Indenture of Avalon Properties, Inc. (hereinafter referred to as "Avalon Properties") dated as of September 18, 1995. (Incorporated by reference to Avalon Properties' Registration Statement on Form S-3(33-95412), filed on August 4, 1995.)
- 4.2 First Supplemental Indenture of Avalon Properties dated as of September 18, 1995. (Filed herewith.)
- 4.3 Second Supplemental Indenture of Avalon Properties dated as of December 16, 1997. (Incorporated by reference to Avalon Properties' Current Report on Form 8-K filed January 26, 1998.)
- 4.4 Third Supplemental Indenture of Avalon Properties dated as of January 22, 1998. (Incorporated by reference to Avalon Properties' Current Report on Form 8-K filed January 26, 1998.)

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EXHIBIT
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NO. DESCRIPTION

- 4.5 Indenture, dated as of January 16, 1998, between the Company and State Street Bank and Trust Company, as Trustee. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed January 21, 1998.)
- 4.6 First Supplemental Indenture, dated as of January 20, 1998, between the Company and the Trustee. (Incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed January 21, 1998.)
- 4.7 Second Supplemental Indenture, dated as of July 7, 1998, between the Company and the Trustee. (Incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed July 9, 1998.)
- 4.8 Third Supplemental Indenture, dated as of December 21, 1998 between the Company and the Trustee, including forms of Floating Rate Note and Fixed Rate Note (Incorporated by reference to Exhibit 4.4 to the Company's Current Report on Form 8-K filed December 21, 1998.)
- 4.9 Amended and Restated Third Supplemental Indenture, dated as of July 10, 2000 between the Company and the Trustee, including forms of Floating Rate Note and Fixed Rate Note. (Incorporated by reference to Exhibit 4.4 to the Company's Current Report on Form 8-K filed July 11, 2000.)
- 4.10 Dividend Reinvestment and Stock Purchase Plan of the Company filed September 14, 1999. (Incorporated by reference to Form S-3 of the Company, File No. 333-87063.)
- 4.11 Amendment to the Company's Dividend Reinvestment and Stock Purchase Plan filed on December 17, 1999. (Incorporated by reference to the Prospectus Supplement filed pursuant to Rule 424(b)(2) of the Securities Act of 1933 on December 17, 1999.)
- 4.12 Shareholder Rights Agreement, dated March 9, 1998 (the "Rights Agreement"), between the Company and First Union National Bank (as successor to American Stock Transfer and Trust Company) as Rights Agent (including the form of Rights Certificate as Exhibit B). (Incorporated by reference to Exhibit 4.1 to Form 8-A of the Company filed March 11, 1998.)
- 4.13 Amendment No. 1 to the Rights Agreement, dated as of February 28, 2000, between the Company and the Rights Agent. (Incorporated by reference to Exhibit 4.2 to Form 8-A/A of the Company filed February 28, 2000.)
- 4.14 Amendment No.2 to the Rights Agreement, dated January 4, 2002, between the Company and the Rights Agent. (Incorporated by reference to Exhibit 4.3 to Form 8-K of the Company filed January 7, 2002.)

- 10.1 Distribution Agreement, dated December 21, 1998, among AvalonBay Communities, Inc. (the "Company") and the Agents, including Administrative Procedures, relating to the MTNs. (Incorporated by reference to Exhibit 4.4 to the Company's Current Report on Form 8-K filed December 21, 1998.)
- 10.2 First Amendment, dated as of June 27, 2000, to Distribution Agreement, dated December 21, 1998, among the Company and the Agents. (Incorporated by reference to Exhibit 1.2 to the Company's Current Report on Form 8-K filed July 11, 2000.)
- 10.3 Second Amendment, dated as of August 31, 2001, to Distribution Agreement, dated December 21, 1998, among the Company and the Agents. (Incorporated by reference to Exhibit 1.3 to the Company's Current Report on Form 8-K filed September 4, 2001.)
- 10.4+ Employment Agreement, dated as of March 9, 1998, between the Company and Richard L. Michaux (Incorporated by reference to Exhibit 10.1 to Form 10-Q of the Company filed August 14, 1998) and Amendment, dated as of July 30, 1999, to Employment Agreement, dated as of March 9, 1998, between the Company and Richard L. Michaux. (Incorporated by reference to Exhibit 10.1 to Form 10-Q of the Company filed August 16, 1999.)
- 10.5+ Employment Agreement, dated as of March 9, 1998, between the Company and Thomas J. Sargeant. (Incorporated by reference to Exhibit 10.4 to Form 10-Q of the Company filed August 14, 1998.)
- 10.6+ Employment Agreement, dated as of March 9, 1998, between the Company and Bryce Blair (Incorporated by reference to Exhibit 10.5 to Form 10-Q of the Company filed August 14, 1998)

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<table> <caption< th=""><th>1&gt;</th><th></th></caption<></table>	1>	
EXHIBIT		
NO.		DESCRIPTION
<s></s>		<c> and Amendment, dated as of July 30, 1999, to Employment Agreement, dated as of March 9, 1998, between the Company and Bryce Blair. (Incorporated by reference to Exhibit 10.2 to Form 10-Q of the Company filed August 16, 1999.)</c>
10.7+		Employment Agreement, dated as of February 26, 2001, between the Company and Timothy J. Naughton. (Incorporated by reference to Exhibit 10.5 to Form 10-K of the Company filed March 29, 2001.)
10.8+		Employment Agreement, dated as of September 10, 2001, between the Company and Leo S. Horey. (Incorporated by reference to Exhibit 10.1 to Form 10-Q of the Company filed November 14, 2001.)
10.9+		Employment Agreement, dated as of December 31, 2001, between the Company and Samuel B. Fuller. (Filed herewith.)
10.10+		Letters of clarification, dated as of July 30, 1999, to the Employment Agreements of Messrs. Michaux, Blair and Slater. (Incorporated by reference to Exhibit 10.4 to Form 10-Q of the Company filed August 16, 1999.)
10.11+		Letter Agreement regarding departure, dated February 26, 2001, by and between the Company and Robert H. Slater. (Incorporated by reference to Exhibit 10.8 to Form 10-K of the Company filed March 29, 2001.)
10.12+		Mutual Release and Separation Agreement, dated as of March 24, 2000, between the Company and Gilbert M. Meyer. (Incorporated by reference to Exhibit 10.1 to Form 10-Q of the Company filed May 15, 2000.)
10.13+		Retirement Agreement, dated as of March 24, 2000, between the Company and Gilbert M. Meyer. (Incorporated by reference to Exhibit 10.2 to Form 10-Q of the Company filed May 15, 2000.)
10.14+		Consulting Agreement, dated as of March 24, 2000, between the Company and Gilbert M. Meyer. (Incorporated by reference to Exhibit 10.3 to Form 10-Q of the Company filed May 15, 2000.)
10.15+		Avalon Properties, Inc. 1993 Stock Option and Incentive Plan. (Incorporated by reference to Exhibit 10.14 to Form 10-K of the Company filed March 29, 2001.)
10.16+		Avalon Properties, Inc. 1995 Equity Incentive Plan. (Incorporated by reference to Exhibit 10.15 to Form 10-K of the Company filed March 29, 2001.)
10.17+		Amendment, dated May 6, 1999, to the Avalon Properties Amended and Restated 1995 Equity Incentive Plan. (Incorporated by reference to Exhibit 10.7 to Form 10-Q of the Company filed August 16, 1999.)
10.18+		AvalonBay Communities, Inc. 1994 Stock Incentive Plan, as amended and restated on April 13, 1998, and subsequently amended on July 24, 1998 (incorporated by reference to Exhibit 10.1 to

the Company's Form 10-Q filed November 16, 1998) and amendment thereto, dated May 6, 1999

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<table> <caption> EXHIBIT NO. <s> 10.19+</s></caption></table>	DESCRIPTION <c> 1996 Non-Qualified Employee Stock Purchase Plan, dated June 26, 1997, as amended and restated. (Incorporated by reference to Exhibit 99.1 to Post-effective Amendment No. 1 to Form S-8 of the Company filed June 26, 1997, File No. 333-16837.)</c>
10 20+	the Company filed June 20, 1997, file NO. 333-10037.)

- 10.20+ -- 1996 Non-Qualified Employee Stock Purchase Plan Plan Information Statement dated June 26, 1997. (Incorporated by reference to Exhibit 99.2 to Form S-8 of the company, File No. 333-16837.)
- 10.21+ -- Promissory Note and Pledge and Security Agreement between the Company and Samuel B. Fuller, dated June 15, 2000. (Incorporated by reference to Exhibit 10.23 to Form 10-K of the Company filed March 29, 2001.)
- 10.22+ -- Indemnification Agreements between the Company and the Directors of the Company. (Incorporated by reference to Exhibit 10.39 to Form 10-K of the Company filed March 31, 1999.)
- 10.23+ -- The Company's Officer Severance Plan. (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed July 11, 2000.)
- 10.24 -- Revolving Loan Agreement, dated as of May 24, 2001, among the Company, as Borrower, The Chase Manhattan Bank, as a Bank, Co-Agent and Syndication Agent, Fleet National Bank, as a Bank and Co-Agent, Bank of America, N.A., First Union National Bank and Citicorp Real Estate, Inc., each as a Bank and Documentation Agent, the other banks signatory thereto, each as a Bank, J.P. Morgan Securities, Inc., as Sole Bookrunner and Lead Arranger, and Fleet National Bank, as Administrative Agent. (Incorporated by reference to Exhibit 10.1 to Form 10-Q of the Company filed August 14, 2001.)
- 12.1 -- Statements re: Computation of Ratios. (Filed herewith.)
- 21.1 -- Schedule of Subsidiaries of the Company. (Filed herewith.)
- 23.1 -- Consent of Arthur Andersen LLP. (Filed herewith.)
- 99.1 -- Letter to Securities and Exchange Commission from the Company with respect to representations made by Arthur Andersen LLP. (Filed herewith.)

# </TABLE>

(TABIES

+ Management contract or compensatory plan or arrangement required to be filed or incorporated by reference as an exhibit to this Form 10-K pursuant to Item 14(c) of Form 10-K.

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

<s></s>	E>	<c> AVALONBAY COMMUNITIES, INC.</c>
Date:	March 21, 2002	By:/s/ BRYCE BLAIR
<td>LE&gt;</td> <td>Bryce Blair, Chairman of the Board, President and Chief Executive Officer</td>	LE>	Bryce Blair, Chairman of the Board, President and Chief Executive Officer
repor	t has been signed below b	of the Securities Exchange Act of 1934, this by the following persons on behalf of the es and on the dates indicated.
<tabl <s></s></tabl 	E>	<c></c>
	March 21, 2002	By:/s/ BRYCE BLAIR
		Bryce Blair, Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)
Date:	March 21, 2002	By:/s/ THOMAS J. SARGEANT

			Thomas J. Sargeant, Chief Financial Officer and Executive VP (Principal Financial and Accounting Officer)
Date:	March 21,	2002	By:/s/ BRUCE A. CHOATE
			Bruce A. Choate, Director
Date:	March 21,	2002	By:/s/ JOHN J. HEALY, JR.
			John J. Healy, Jr., Director
Date:	March 21,	2002	By:/s/ GILBERT M. MEYER
			Gilbert M. Meyer, Director
Date:	March 21,	2002	By:/s/ RICHARD L. MICHAUX
			Richard L. Michaux, Director
Date:	March 21,	2002	By:/s/ CHARLES D. PEEBLER, JR.
			Charles D. Peebler, Jr., Director
Date:	March 21,	2002	By:/s/ LANCE R. PRIMIS
			Lance R. Primis, Director
Date:	March 21,	2002	By:/s/ Allan d. Schuster
			Allan D. Schuster, Director
Date:	March 21,	2002	By:/s/ AMY P. WILLIAMS
<td>.E&gt;</td> <td></td> <td>Amy P. Williams, Director</td>	.E>		Amy P. Williams, Director

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#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of AvalonBay Communities, Inc.:

We have audited the accompanying consolidated balance sheets of AvalonBay Communities, Inc. (a Maryland corporation, the "Company") and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of operations and comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AvalonBay Communities, Inc. and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

As explained in Note 5 to the financial statements, effective January 1, 2001, the Company changed its method of accounting for derivative instruments and hedging activities.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Schedule of Real Estate and Accumulated Depreciation is presented for purposes of complying with the rules of the

Securities and Exchange Commission and is not a required part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ ARTHUR ANDERSEN LLP

Vienna, Virginia January 22, 2002

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# AVALONBAY COMMUNITIES, INC. CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except per share data)

<table></table>
<caption></caption>

12-31-00	12-31-01
<pre><s></s></pre>	<c></c>
ASSETS Real estate:	
Land	\$ 825,118 \$
742,863 Buildings and improvements	3,465,166
3,047,560	
Furniture, fixtures and equipment 98,880	113,278
	4,403,562
3,889,303	(447 026)
Less accumulated depreciation (316,045)	(447,026)
Net operating real estate	3,956,536
3, 573, 258	
Construction in progress (including land) 418,583	434,307
Communities held for sale, net	
208,118	
Total real estate, net 4,199,959	4,390,843
Cash and cash equivalents 57,234	72,986
Cash in escrow	49,965
16,733 Resident security deposits	20,370
18,281	
Investments in unconsolidated real estate joint ventures 12,215	15,066
Deferred financing costs, net	20,357
15,265 Deferred development costs, net	26,038
16,359	
Participating mortgage notes 21,483	21,483
Prepaid expenses and other assets	47,181
39,696	
Total assets	\$ 4,664,289 \$
4,397,225	₹ 4,004,289 Ş
TINTITIO AND ADAMNATERAL RANTEN	

1,335,000 Variable rate unsecured credit facility Mortgage notes payable 447,769 394.924 Dividends payable 49,007 47,572 Payables for construction 43,656 19,997 Accrued expenses and other liabilities 51,052 46,771 Accrued interest payable 38,841 32,829 29,216 Resident security deposits 28,138 \_\_\_\_\_ \_\_\_ -----Total liabilities 2,294,541 1,905,231 \_\_\_\_\_ \_\_\_ \_\_\_\_\_ Minority interest of unitholders in consolidated partnerships 55,193 49,501 Commitments and contingencies Stockholders' equity: Preferred stock, \$.01 par value; \$25 liquidation preference; 50,000,000 shares authorized at both December 31, 2001 and December 31, 2000; 9,567,700 and 18,322,700 shares outstanding at December 31, 2001 and December 31, 2000, respectively. 96 183 Common stock, \$.01 par value; 140,000,000 shares authorized at both December 31, 2001 and December 31, 2000; 68,713,384 and 67,191,542 shares both issued and outstanding at December 31, 2001 and December 31, 2000, respectively. 687 672 Additional paid-in capital 2,333,241 2,493,033 Deferred compensation (7, 489)(3,550) Dividends in excess of accumulated earnings (3,497) (47, 845)Accumulated other comprehensive loss (8,483) \_ \_ \_\_\_\_\_ \_\_\_ \_\_\_\_\_ Total stockholders' equity 2,314,555 2,442,493 \_\_\_\_\_ \_\_\_\_\_ Total liabilities and stockholders' equity \$ 4,664,289 Ś 4,397,225 \_\_\_\_\_ \_\_\_\_\_

</TABLE>

See accompanying notes to Consolidated Financial Statements.

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AVALONBAY COMMUNITIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Dollars in thousands, except per share data)

	Year ended						
	12/31/01		12/31/00		12/31/99		
<\$>	<c:< th=""><th>&gt;</th><th><c:< th=""><th>&gt;</th><th> <c< th=""><th>:&gt;</th></c<></th></c:<></th></c:<>	>	<c:< th=""><th>&gt;</th><th> <c< th=""><th>:&gt;</th></c<></th></c:<>	>	 <c< th=""><th>:&gt;</th></c<>	:>	
Revenue:							
Rental income	\$	637 <b>,</b> 379	\$	571,943	\$	504 <b>,</b> 567	
Management fees		1,325		1,051		1,176	
Other income		2,953		401		236	
Total revenue		641,657		573,395		505,979	

Operating expenses, excluding property taxes		161,887		142,664		135,517
Property taxes		52,201		46,958		42,701
Interest expense		103,203		83,609		74,699
Depreciation expense		130,079		122,610		109,759
General and administrative		15,224				
Non-recurring charges						16,782
Total expenses		462,594		408,854		389,050
		05.0		0 400		0.067
Equity in income of unconsolidated entities		856 6,823		2,428		
Interest income						
Minority interest in consolidated partnerships		(597)		(1,908)		
Income before gain on sale of communities		186,145		160 025		125 102
Gain on sale of communities		62 952		109,023		17 093
Net income		2/8 997		40,779 210,604		172 276
Dividends attributable to preferred stock		(32 /97)		(39,779)		(30 770)
Dividends acclibacable to preferred Stock		(32, 197)				(35, 775)
Net income available to common stockholders		216,500		,		,
Other community lass.	==:		==:		==	
Other comprehensive loss: Cumulative effect of change in accounting principle		(6,412)				
Unrealized loss on cash flow hedges						
Unrealized 1055 On Cash 110W heages		(2,071)				
Other comprehensive loss		(8,483)				
Comprehensive income		208,017				
	==:		==:		==	
Net income available to common stockholders:						
Per common share - basic	\$	3.19	\$	2.58	\$	2.05
Per common share - diluted	\$	3.12	\$	2.53	\$	2.03

  |  |  |  | • |  |See accompanying notes to Consolidated Financial Statements.

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# AVALONBAY COMMUNITIES, INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Dollars in thousands, except share data)

	Shares	Amo	ount	Additional		
	Preferred Stock	Common Stock	Preferred Stock	Common Stock	paid-in capital	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Balance at December 31, 1998	18,322,700	63,887,126	\$ 183	\$ 639	\$ 2,386,087	
Net income						
Dividends declared to common						
and preferred stockholders						
Issuance of Common Stock	==	1,870,883		19	56,423	
Amortization of deferred compensation						
Balance at December 31, 1999	18,322,700	65,758,009	183	658	2,442,510	
Net income Dividends declared to common						
and preferred stockholders						
Issuance of Common Stock		1,433,533		14	50,523	
Amortization of deferred compensation						
Balance at December 31, 2000	18,322,700	67,191,542	183	672	2,493,033	
Cumulative effect of change						
in accounting principle						
Net income Unrealized loss on cash flow hedges						
Dividends declared to common and preferred stockholders						

Redemption of Series F and G Preferred Stock Issuance of Common Stock	(8,755,000)	 1,521,842	(87)	 15	(218,908) 59,116
Amortization of deferred compensation					
Stockholders' equity, December 31, 2001	9,567,700	68,713,384	\$ 96	\$ 687	\$ 2,333,241

<TABLE> <CAPTION>

<caption></caption>	Deferred compensation	earnings	Accumulated other comprehensive loss	Stockholders' equity
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Balance at December 31, 1998	\$ (4,356)	\$ (68,116)	\$	\$ 2,314,437
Net income Dividends declared to common		172,276		172,276
and preferred stockholders		(173,667)		(173,667)
Issuance of Common Stock	(3,167)			53,275
Amortization of deferred compensation	3,964			3,964
Balance at December 31, 1999	(3,559)	(69,507)		2,370,285
Net income Dividends declared to common		210,604		210,604
and preferred stockholders		(188,942)		(188,942)
Issuance of Common Stock	(3,408)			47,129
Amortization of deferred compensation	3,417			3,417
Balance at December 31, 2000	(3,550)	(47,845)		2,442,493
Cumulative effect of change in accounting principle			(6,412)	(6,412)
Net income		248,997	(0,412)	248,997
Unrealized loss on cash flow hedges Dividends declared to common			(2,071)	
and preferred stockholders		(204,649)		(204,649)
Redemption of Series F and G Preferred Stock				(218,995)
Issuance of Common Stock	(7,545)			51,586
Amortization of deferred compensation	3,606			3,606
Stockholders' equity, December 31, 2001	\$ (7,489)	\$ (3,497)	\$ (8,483)	\$ 2,314,555

</TABLE>

See accompanying notes to Consolidated Financial Statements.

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# AVALONBAY COMMUNITIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands)

	For the year ended		
12-31-99	12-31-01	12-31-00	
12 51 55			
<\$>	<c></c>	<c></c>	
<c></c>			
Cash flows from operating activities:			
Net income	\$ 248,997	\$ 210,604	
\$ 172,276			
Adjustments to reconcile net income to cash provided			
by operating activities:			
Depreciation expense	130,079	122,610	
109,759			
Amortization of deferred financing costs	3,716	2,924	
2,668			
Amortization of deferred compensation	3,606	3,417	
3,964			

	Income allocated to minority interest in consolidated partnerships	597	1,908
1,975	Gain on sale of communities	(62,852)	(40,779)
(47,093)	Decrease (increase) in cash in operating escrows	41	1,144
(348)	Increase in resident security deposits, accrued interest receivable on participating mortgage notes, prepaid expenses and other assets	(20,386)	(21,059)
(2,775)	Increase in accrued expenses, other liabilities and accrued interest payable		15,693
251,779	Net cash provided by operating activities	308,723	296,462
Cash flows used in inv	esting activities: evelopment of real estate	(484,604)	(435,332)
(516,261)	sale of communities, net of selling costs	238,545	
285,263	ease) in payables for construction	230,545	1,123
(29,276)	ipating mortgage note	23,030	
25,097			
	sh in section 1031 exchange escrows ease) in investments in unconsolidated	(33,273)	(9,076)
	state joint ventures	(2,851)	1,280
	ved from real estate joint venture partner		33,385
 Redemption of	operating units in DownREIT partnerships	(864)	
(236,687)	Net cash used in investing activities	(259,391)	(252,534)
Cash flows from financ Issuance of co		50,912	36,203
53,275 Redemption of	preferred stock and related costs	(218,995)	
 Dividends paid		(203,214)	(185,509)
	of unsecured credit facility		(178,600)
(150,400) Issuance of se	cured mortgage notes payable	75,110	
	sale of unsecured notes	300,000	350,000
275,000 Repayments of	notes payable	(22,265)	(35,123)
	erred financing costs	(8,808)	(4,428)
	from (distributions to) minority partners	(6,320)	23,142
(3,425) Refinancings o 18,755	f notes payable		
(16,361)	Net cash provided by (used in) financing activities	(33,580)	5,685
(1,269)	Net increase (decrease) in cash and cash equivalents	15,752	49,613
Cash and cash equivale 8,890	nts, beginning of year	57,234	7,621
Cash and cash equivale	nts, end of year	\$ 72 <b>,</b> 986	\$ 57 <b>,</b> 234

\$ 7,621

#### \_\_\_\_\_

\_\_\_\_\_

\$ 72.712

\_\_\_\_\_

\$ 88,996

\_\_\_\_\_

Cash paid during year for interest, net of amount capitalized \$ 60,705

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</TABLE>

See accompanying notes to Consolidated Financial Statements.

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Supplemental disclosures of non-cash investing and financing activities (dollars in thousands):

During the year ended December 31, 2001:

- 762 units of limited partnership, valued at \$36, were presented for redemption to the DownREIT partnership that issued such units and were acquired by the Company in exchange for an equal number of shares of the Company's common stock.
- the Company issued 619 units of limited partnership in DownREIT partnerships valued at \$30 as consideration for acquisitions of apartment communities that were acquired pursuant to the terms of a forward purchase contract agreed to in 1997 with an unaffiliated party. In addition, the Company issued 256,940 units of limited partnership in a DownREIT partnership valued at \$12,274 in connection with the formation of a DownREIT partnership and the acquisition by that partnership of land.
- 186,877 shares of restricted common stock were issued at a value of \$8,570 and 19,646 shares of restricted stock were forfeited at a value of \$235.
- \$67 of deferred stock units were converted into 1,803 shares of common stock.
- the Company recorded a liability and a corresponding charge to Other comprehensive loss of \$8,483 to adjust the Company's Swap Agreements (as defined in Note 5 of the notes to the Consolidated Financial Statements) to their fair value.
- Common and preferred dividends declared but not paid were \$49,007.

During the year ended December 31, 2000:

- 1,520 units of limited partnership in DownREIT partnerships, valued at \$60, were issued in connection with an acquisition for cash and units pursuant to a forward purchase contract agreed to in 1997 with an unaffiliated party.
- 304,602 units of limited partnership in DownREIT partnerships, valued at \$10,926, were exchanged for an equal number of shares of the Company's common stock.
- 139,336 shares of restricted common stock were issued at a value of \$4,703 and 50,310 shares of restricted stock were forfeited at a value of \$1,668.
- Real estate assets valued at \$5,394 were contributed to a limited liability company in exchange for a 25% membership interest.
- Common and preferred dividends declared but not paid totaled \$47,572.

During the year ended December 31, 1999:

- 117,178 units of limited partnership in DownREIT partnerships, valued at \$4,614, were issued in connection with an acquisition for cash and units pursuant to a forward purchase contract agreed to in 1997 with an unaffiliated party.
- 22,623 units of limited partnership in DownREIT partnerships, valued at \$868, were exchanged for an equal number of shares of the Company's common stock.
- 97,456 shares of restricted common stock were issued at a value of \$3,167.
- Common and preferred dividends declared but not paid totaled \$44,139.

# AVALONBAY COMMUNITIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

#### 1. Organization and Significant Accounting Policies

# Organization

AvalonBay Communities, Inc. (the "Company," which term, unless the context otherwise requires, refers to AvalonBay Communities, Inc. together with its subsidiaries) is a Maryland corporation that has elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended. The Company focuses on the ownership and operation of upscale apartment communities in high barrier-to-entry markets of the United States. These markets are located in the Northeast, Mid-Atlantic, Midwest, Pacific Northwest, and Northern and Southern California regions of the country.

At December 31, 2001, the Company owned or held a direct or indirect ownership interest in 126 operating apartment communities containing 37,228 apartment homes in eleven states and the District of Columbia, of which three communities containing 1,896 apartment homes were under reconstruction. In addition, the Company owned 15 communities with 3,963 apartment homes under construction and rights to develop an additional 30 communities that, if developed as expected, will contain an estimated 8,918 apartment homes.

# Principles of Consolidation

The Company is the surviving corporation from the merger (the "Merger") of Bay Apartment Communities, Inc. ("Bay") and Avalon Properties, Inc. ("Avalon") on June 4, 1998, where Avalon shareholders received a 0.7683 share of common stock of the Company for each share owned of Avalon common stock. The Merger was accounted for under the purchase method of accounting, with the historical financial statements for Avalon presented prior to the Merger. At that time, Avalon ceased to legally exist, and Bay as the surviving legal entity adopted the historical financial statements of Avalon. Consequently, Bay's assets were recorded in the historical financial statements of Avalon at an amount equal to Bay's debt outstanding at that time plus the value of capital stock retained by the Bay stockholders, which approximates fair value. In connection with the Merger, the Company changed its name from Bay Apartment Communities, Inc. to AvalonBay Communities, Inc.

The accompanying Consolidated Financial Statements include the accounts of the Company and its wholly-owned partnerships and certain joint venture partnerships in addition to subsidiary partnerships structured as DownREITS. All significant intercompany balances and transactions have been eliminated in consolidation.

In each of the partnerships structured as DownREITs, either the Company or one of the Company's wholly-owned subsidiaries is the general partner, and there are one or more limited partners whose interest in the partnership is represented by units of limited partnership interest. For each DownREIT partnership, limited partners are entitled to receive distributions before any distribution is made to the general partner. Although the partnership agreements for each of the DownREITs are different, generally the distributions per unit paid to the holders of units of limited partnership interests have approximated the Company's current common stock dividend per share. Each DownREIT partnership has been structured so that it is unlikely the limited partners will be entitled to a distribution greater than the initial distribution provided for in the partnership agreement. The holders of units of limited partnership interest have the right to present each unit of limited partnership interest for redemption for cash equal to the fair market value of a share of the Company's common stock on the date of redemption. In lieu of a cash redemption of a limited partner's unit, the Company may elect to acquire any unit presented for redemption for one share of common stock.

The Company has minority interest investments in five technology companies. The Company accounts for these unconsolidated entities in accordance with Accounting Principles Board ("APB") Opinion No. 18, "The Equity Method of Accounting for Investments in Common Stock." In 2001, the Company applied the equity method of accounting to its investment in Realeum, Inc., a company involved in the development and deployment of a property management and leasing automation system. The remaining investments are accounted for under the cost

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method of accounting. As of December 31, 2001, the aggregate carrying value of our investment in these five companies, net of an allowance of \$934, was \$2,519. If there is an event or change in circumstance that indicates a loss in the value of an investment, the Company's policy is to record the loss and reduce the value of the investment to its fair value. A loss in value would be indicated if the Company could not recover the carrying value of the investment or if the investe could not sustain an earnings capacity that would justify the carrying amount of the investment.

# Revenue Recognition

Rental income related to leases is recognized on an accrual basis when due from residents in accordance with SEC Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements." In accordance with the Company's standard lease terms, rental payments are generally due on a monthly basis. Any cash concessions given at the inception of the lease are amortized over the life of the lease - generally one year.

The following reconciles total revenue in conformity with generally accepted accounting principles ("GAAP") to total revenue adjusted to state concessions on a cash basis for the years ended December 31, 2001, 2000 and 1999:

#### <TABLE> <CAPTION>

	Year ended			
	12-31-01	12-31-00	12-31-99	
<\$>			<c></c>	
Total revenue (GAAP basis) Concessions amortized Concessions granted	<c> \$ 641,657 4,036 (6,431)</c>	<c> \$ 573,395 3,043 (2,349)</c>	\$ 505,979 4,828 (6,528)	
Total revenue adjusted to state concessions on a cash basis	\$ 639,262	\$ 574,089	\$ 504,279	
	=========	=========	=========	

### </TABLE>

#### Real Estate

Significant expenditures which improve or extend the life of an asset are capitalized. The operating real estate assets are stated at cost and consist of land, buildings and improvements, furniture, fixtures and equipment, and other costs incurred during their development, redevelopment and acquisition. Expenditures for maintenance and repairs are charged to operations as incurred.

The Company's policy with respect to capital expenditures is generally to capitalize only non-recurring expenditures. Improvements and upgrades are capitalized only if the item exceeds \$15, extends the useful life of the asset and is not related to making an apartment home ready for the next resident. Purchases of personal property, such as computers and furniture, are capitalized only if the item is a new addition. The Company generally expenses purchases of personal property made for replacement purposes.

The capitalization of costs during the development of assets (including interest and related loan fees, property taxes and other direct and indirect costs) begins when active development commences and ends when the asset is delivered and a final certificate of occupancy is issued. Cost capitalization during redevelopment of apartment homes (including interest and related loan fees, property taxes and other direct and indirect costs) begins when an apartment home is taken out-of-service for redevelopment and ends when the apartment home redevelopment is completed and the apartment home is placed in-service.

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 67, "Accounting for Costs and Initial Rental Operations of Real Estate Projects," the Company capitalizes pre-development costs incurred in pursuit of new development opportunities for which the Company currently believes future development is probable. Future development of these communities is dependent upon various factors, including zoning and regulatory approval, rental market conditions, construction costs and availability of capital. The accompanying

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Consolidated Financial Statements include a charge to expense to provide an allowance for unrecoverable deferred development costs related to pre-development communities that are unlikely to be developed.

Depreciation is calculated on buildings and improvements using the straight-line method over their estimated useful lives, which range from seven to thirty years. Furniture, fixtures and equipment are generally depreciated using the straight-line method over their estimated useful lives, which range from three years (primarily computer related equipment) to seven years.

Lease terms for apartment homes are generally one year or less. Rental income and operating costs incurred during the initial lease-up or post-redevelopment lease-up period are fully recognized as they accrue.

If there is an event or change in circumstance that indicates an impairment in the value of a community, the Company's policy is to assess any impairment in value by making a comparison of the current and projected operating cash flows

of the community over its remaining useful life, on an undiscounted basis, to the carrying amount of the community. If such carrying amounts are in excess of the estimated projected operating cash flows of the community, the Company would recognize an impairment loss equivalent to an amount required to adjust the carrying amount to its estimated fair market value. The Company has not recognized an impairment loss in 2001, 2000 or 1999 on any of its real estate.

### Income Taxes

The Company elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, for the year ended December 31, 1994 and has not revoked such election. A corporate REIT is a legal entity which holds real estate interests and must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 90% of its adjusted taxable income to stockholders. As a REIT, the Company generally will not be subject to corporate level federal income tax on taxable income it distributes currently to its stockholders. Management believes that all such conditions for the avoidance of income taxes have been met for the periods presented. Accordingly, no provision for federal and state income taxes has been made. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed taxable income. In addition, taxable income from non-REIT activities managed through taxable REIT subsidiaries is subject to federal, state and local income taxes. The following reconciles net income available to common stockholders to taxable net income for the years ended December 31, 2001, 2000 and 1999:

#### <TABLE> <CAPTION>

	2001 Estimate	2000 Actual	1999 Actual
<\$>	<c></c>	<c></c>	<c></c>
Net income available to common stockholders	\$ 216,500	\$170 <b>,</b> 825	\$132,497
Dividends attributable to Preferred Stock,			
not deductible for tax	32,497	39 <b>,</b> 779	39,779
GAAP gain on sale of communities in excess of tax gain	(21,961)	(15,146)	(5,162)
Depreciation/Amortization timing differences on real estate	11,421	10,593	6,248
Tax compensation expense in excess of (less than) GAAP	(7,752)	(5 <b>,</b> 873)	1,285
Other adjustments	(13,459)	(12,576)	(10,649)
Taxable net income	\$ 217,246	\$187 <b>,</b> 602	\$163 <b>,</b> 998
			=========

</TABLE>

#### F-9

The following summarizes the tax components of the Company's common and preferred dividends declared for the years ended December 31, 2001, 2000 and 1999:

# <TABLE>

<caption></caption>	2001	2000	1999
<s></s>	<c></c>	<c></c>	<c></c>
Ordinary income	80%	86%	76%
20% capital gain	14%	98	11%
Unrecaptured Section 1250 gain	6%	5%	13%

  |  |  |

#### Deferred Financing Costs

Deferred financing costs include fees and costs incurred to obtain debt financing and are amortized on a straight-line basis, which approximates the effective interest method, over the shorter of the term of the loan or the related credit enhancement facility, if applicable. Unamortized financing costs are written-off when debt is retired before the maturity date. Accumulated amortization of deferred financing costs were \$11,916 and \$8,200 at December 31, 2001 and 2000, respectively.

# Cash, Cash Equivalents and Cash in Escrow

Cash and cash equivalents include all cash and liquid investments with an original maturity of three months or less from the date acquired. The majority of the Company's cash, cash equivalents and cash in escrows is held at major commercial banks.

# Earnings per Common Share

In accordance with the provisions of SFAS No. 128, "Earnings per Share," basic earnings per share is computed by dividing earnings available to common shareholders by the weighted average number of shares outstanding during the period. Other potentially dilutive common shares, and the related impact to earnings, are considered when calculating earnings per share on a diluted basis. The Company's earnings per common share are determined as follows:

#### <TABLE> <CAPTION>

	Year ended			
-	12-31-01	12-31-00	12-31-99	
- <s> Basic and Diluted shares outstanding </s>	<c></c>	<c></c>	<c></c>	
Weighted average common shares - basic	67,842,752	66,309,707	64,724,799	
Weighted average DownREIT units outstanding	682,134	861,755	933,122	
Effect of dilutive securities	1,256,833	969,536	452,743	
- Weighted average common shares and DownREIT units - diluted ====================================		68,140,998		
Calculation of Earnings per Share - Basic				
Net income available to common stockholders		\$ 170,825		
Weighted average common shares - basic		66,309,707		
======================================		\$ 2.58		
Calculation of Earnings per Share - Diluted				
Net income available to common stockholders	\$ 216,500	\$ 170,825	\$ 132,497	
Add: Minority interest of DownREIT unitholders in consolidated partnerships		1,759		
-				
Adjusted net income available to common stockholders		\$ 172,584		
======================================		68,140,998		
Earnings per common share - diluted		\$ 2.53		

</TABLE>

\_\_\_\_\_

For each of the years presented, certain options to purchase shares of common stock were outstanding but were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares for the period. The number of options not included totaled 18,269 in 2001, 7,500 in 2000 and 2,282,192 for 1999.

# Executive Separation Costs

In February 2001, the Company announced certain management changes including the departure of a senior executive who became entitled to severance benefits in accordance with the terms of his employment agreement with the Company. The Company recorded a charge of approximately \$2,500 in the first quarter of 2001 related to the expected costs associated with such departure.

In December 2001, a senior executive of the Company retired from his management position. Upon retirement, the Company recognized compensation expense of approximately \$784, relating to the accelerated vesting of restricted stock grants.

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#### Recently Issued Accounting Standards

In August of 2001, the Financial Accounting Standards Board issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This pronouncement establishes accounting and reporting standards requiring that long-lived assets held for sale be classified as discontinued operations. These assets will continue to be measured at the lower of the carrying amount or the fair value less the cost to sell. Operations, including the gain or loss on sale, for both the current and prior periods shall be reported in discontinued operations. The statement becomes effective for fiscal years beginning after December 15, 2001. The Company will adopt this pronouncement beginning January 1, 2002. In the opinion of management, the adoption of this statement will not have a material effect on the Company's Consolidated Financial Statements.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

#### Reclassifications

Certain reclassifications have been made to amounts in prior years' financial statements to conform with current year presentations.

### 2. Interest Capitalized

Capitalized interest associated with communities under development or redevelopment totaled \$27,635, \$18,328 and \$21,888 for the years ended December 31, 2001, 2000 and 1999, respectively.

#### 3. Notes Payable, Unsecured Notes and Credit Facility

Mortgage notes payable are collateralized by certain apartment communities and mature at various dates from March 2002 through February 2041. The weighted average interest rate of the Company's variable rate notes and unsecured credit facility, including certain financing related fees, was 3.1% at December 31, 2001. The weighted average interest rate of the Company's fixed rate mortgage notes (conventional and tax-exempt) was 6.7% at December 31, 2001. The Company's notes payable, unsecured notes payable and credit facility are summarized as follows:

<TABLE> <CAPTION>

	12-31-01	12-31-00
<\$>	<c></c>	<c></c>
Fixed rate unsecured notes	\$ 1,635,000	\$ 1,335,000
Fixed rate mortgage notes payable - conventional and tax-exempt (1)	322,495	326,964
Variable rate mortgage notes payable - tax-exempt	67,960	67 <b>,</b> 960
Total notes payable and unsecured notes	2,025,455	1,729,924
Variable rate secured short term construction loan	57,314	
Variable rate unsecured credit facility		
Total mortgage notes payable, unsecured notes and unsecured credit facility	\$ 2,082,769	\$ 1,729,924

 Includes approximately \$167,000 of variable rate notes in both years effectively fixed through swap agreements, as described in Note 5.

</TABLE>

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Scheduled payments and maturities of notes payable and unsecured notes are as follows:

Year		ured notes ayments		ured notes turities		ecured notes aturities		est rate of cured notes
 <s></s>	- <c></c>		<c></c>		<c></c>		<c></c>	
2002	\$	3,298	\$	57,314	\$	100,000		7.375%
2003	Ş	3,538			\$ \$	50,000 100,000		6.250% 6.500%
2004	\$	3,653	\$	24,106	\$	125,000		6.580%
2005	Ş	3,705			ş	100,000 50,000		6.625% 6.500%
2006	\$	3,971			\$	150,000		5.800%
2007	\$	4,257	\$	35,980	Ş	110,000	(	6.875%
2008	Ş	4,565			\$ \$	50,000 150,000		6.625% 3.250%
2009	\$	4,895	\$	10,400	\$	150,000		7.500%
2010	\$	5,246			\$	200,000		7.500%
2011	\$	5,626			\$	300,000		6.625%
Thereafter	\$	219,655 	\$	57 <b>,</b> 560				
		262,409 ======		185,360		,635,000		

The Company's unsecured notes contain a number of financial and other covenants with which the Company must comply, including, but not limited to, limits on the aggregate amount of total and secured indebtedness the Company may have on a consolidated basis and limits on the Company's required debt service payments.

The Company has a \$500,000 variable rate unsecured credit facility with J.P. Morgan Chase and Fleet National Bank serving as co-agents for a syndicate of commercial banks, which had zero outstanding on December 31, 2001. Under the terms of the unsecured credit facility, if the Company elects to increase the facility up to \$650,000, the consortium of banks cannot prohibit such an increase of the facility and the increased lending commitment could be provided by one or more banks (from the consortium or otherwise) to the extent they choose to commit to lend additional funds. The unsecured credit facility bears interest at a spread over the London Interbank Offered Rate ("LIBOR") based on rating levels achieved on the Company's unsecured notes and on a maturity schedule selected by the Company. The current stated pricing is LIBOR plus 0.6% per annum (2.5% on December 31, 2001). In addition, the unsecured credit facility includes a competitive bid option, which allows banks that are part of the lender consortium to bid to make loans to the Company at a rate that is lower than the stated rate provided by the unsecured credit facility for up to \$400,000. The Company is subject to certain customary covenants under the unsecured credit facility, including, but not limited to, maintaining certain maximum leverage ratios, a minimum fixed charges coverage ratio, minimum unencumbered assets and equity levels and restrictions on paying dividends in amounts that exceed 95% of the Company's Funds from Operations, as defined therein. The existing facility matures in May 2005 after application of a one year renewal option by the Company.

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#### 4. Stockholders Equity

As of both December 31, 2001 and 2000, the Company had authorized for issuance 140,000,000 and 50,000,000 of Common and Preferred Stock, respectively. Dividends on all series of issued Preferred Stock are cumulative from the date of original issue and are payable quarterly in arrears on or before the 15th day of each month as stated in the table below. None of the series of Preferred Stock are redeemable prior to the date stated in the table below, but on or after the stated date, may be redeemed for cash at the option of the Company in whole or in part at a redemption price of \$25.00 per share, plus all accrued and unpaid dividends, if any. In June 2001, the Company redeemed all 4,455,000 outstanding shares of its 9.00% Series F Cumulative Redeemable Preferred Stock at a price of \$25.00 per share, plus \$0.1625 in accrued and unpaid dividends. In October 2001, the Company redeemed all 4,300,000 outstanding shares of its 8.96% Series G Cumulative Redeemable Preferred Stock at a price of \$25.00 per share, plus \$0.4418 in accrued and unpaid dividends. The series of Preferred Stock outstanding have no stated maturity and are not subject to any sinking fund or mandatory redemptions. Preferred Stock outstanding as of December 31, 2001 were as follows:

	Shares outstanding	Payable	Annual	Liquidation	Non-
redeemable Series to	December 31, 2001	quarterly	rate	preference	prior
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
C 2002	2,300,000	March, June, September,	8.50%	\$25	June 20,
2002		December			
D 2002	3,267,700	March, June, September,	8.00%	\$25	December 15,
2002		December			
Н 2008	4,000,000	March, June, September,	8.70%	\$25	October 15,
2000		December			

#### </TABLE>

The Company also has 1,000,000 shares of Series E Junior Participating Cumulative Preferred Stock authorized for issuance pursuant to the Company's Shareholder Rights Agreement. As of December 31, 2001, there were no shares of Series E Preferred Stock outstanding and the Company has amended its Shareholder Rights Agreement so that it will expire effective March 31, 2002.

Dividends per common share for the years ended December 31, 2001, 2000 and 1999 were \$2.56, \$2.24 and \$2.06, respectively. In 2001, dividends per preferred share for shares redeemed during the year were \$1.41 and dividends per share for all non-redeemed preferred shares were \$2.10. Dividends per preferred share were \$2.17 in both 2000 and 1999.

# 5. Derivative Instruments and Hedging Activities

In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of SFAS No. 133," and SFAS No. 138, "Accounting for Certain Instruments and Certain Hedging Activities, an amendment of Statement 133," was adopted by the Company on January 1, 2001. SFAS No. 133, as amended, establishes accounting and reporting standards requiring that every derivative instrument be recorded on the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 also requires that a change in the derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. For fair value hedge transactions, changes in the fair value of the derivative instrument and changes in the fair value of the hedged item due to the risk being hedged are recorded through the income statement. For cash flow hedge transactions, changes in the fair value of the derivative instrument are reported in other comprehensive income. For hedges where the changes in the fair value of the derivative exceeds the change in fair value of the hedged item, the ineffective portion is recognized in current period earnings. Derivatives which are not part of a hedge relationship are recorded at fair value through earnings.

The Company has historically used interest rate swap agreements (the "Swap Agreements") to reduce the impact of interest rate fluctuations on its variable rate tax-exempt bonds. The Company has not entered into any interest rate hedge agreements or treasury locks for its conventional unsecured debt. The Swap Agreements are not held for trading

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or other speculative purposes. As of December 31, 2001, the effect of these Swap Agreements is to fix \$167,272 of the Company's tax-exempt debt at a weighted average interest rate of 6.0% with an average maturity of 4.5 years. By using derivative financial instruments to hedge exposures to changes in interest rates, the Company exposes itself to credit risk and market risk.

The credit risk is the risk of a counterparty not performing under the terms of the Swap Agreement. The counterparties to these Swap Agreements are major financial institutions which have an A+ or better credit rating by the Standard & Poor's Ratings Group. The Company monitors the credit ratings of counterparties and the amount of the Company's debt subject to Swap Agreements with any one party. Therefore, the Company believes the likelihood of realizing material losses from counterparty non-performance is remote.

Market risk is the adverse effect of the value of financial instruments that results from a change in interest rates. The market risk associated with interest-rate contracts is managed by the establishment and monitoring of

parameters that limit the types and degree of market risk that may be undertaken. These risks are managed by the Company's Chief Financial Officer and Vice President of Finance.

The Company has determined that its Swap Agreements qualify as effective cash-flow hedges under SFAS No. 133. When entering into hedging transactions, the Company documents the relationships between hedging instruments and hedged items, as well as the risk management objective and strategy. The Company assesses, both at inception and on an on-going basis, the effectiveness of all hedges in offsetting cash flows of hedged items. In accordance with SFAS No. 133, the Company records all changes in the fair value of the Swap Agreements in other comprehensive income. Amounts recorded in other comprehensive income will be reclassified into earnings in the period in which earnings are affected by the hedged cash flows. For example, the reduction in fair value on a cash flow hedge due to the periodic payment of interest under the Swap Agreements is recorded in earnings each period. The combination of this expense with the lower interest expense we expect to pay on the underlying floating rate debt should result in overall interest expense equal to the contractually fixed amount resulting from the fixed rate swaps. In all situations where hedge accounting is discontinued, the derivative will be carried at fair value with changes in its fair value recognized in income. Upon the termination of a hedging relationship, the amount in other comprehensive income will be amortized over the remaining life of the hedged cash flows.

At January 1, 2001, in accordance with the transition provisions of SFAS No. 133, the Company recorded a cumulative effect adjustment of \$6,412 to other comprehensive loss to recognize at fair value all of the derivatives that are designated as cash flow hedging instruments. Through December 31, 2001, the Company recorded additional unrealized losses to other comprehensive loss of \$2,599 to adjust the Swap Agreements to their fair value. In connection with the sale of a community during the first quarter of 2001, a Swap Agreement with a fair value of \$528 was transferred to the new owner. Hedge ineffectiveness did not have a material impact on earnings and the Company does not anticipate that it will have a material effect in the future. The Swap Agreements are included Balance Sheets.

6. Investments in Unconsolidated Real Estate Entities

The Company accounts for investments in unconsolidated real estate entities in accordance with Statement of Position ("SOP") 78-9, "Accounting for Investments in Real Estate Ventures" and APB Opinion No. 18. The Company applies the equity method of accounting to an investment in an entity if it owns greater than 20% or the equity value or has significant and disproportionate influence over that entity. At December 31, 2001, the Company's investments in unconsolidated real estate entities accounted for under the equity method of accounting consisted of:

- a 50% limited liability company membership interest in a limited liability company that owns the Falkland Chase community;
- a 49% general partnership interest in a partnership that owns the Avalon Run community;
- a 50% limited liability company membership interest in a limited liability company that owns the Avalon Grove community; and
- a 50% limited liability company membership interest in a limited liability company that owns the Avalon Terrace community.

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The following is a combined summary of the financial position of these entities as of the dates presented:

	(Unaudited)	
	12-31-01	12-31-00
<s></s>	 <c></c>	 <c></c>
Assets:		
Real estate, net	\$151,590	\$132 <b>,</b> 832
Other assets	10,971	10,400
Total assets	\$162,561	\$143,232
	=======	
Liabilities and partners' equity:		
Mortgage notes payable	\$ 47,195	\$ 48,400
Other liabilities	10,040	8,656
Partners' equity	105,326	86 <b>,</b> 176

Total liabilities and partners' equity	\$162,561	\$143,232
	=======	

The following is a combined summary of the operating results of these entities for the periods presented:

#### <TABLE> <CAPTION>

CAPITON/		Year ended (unaudited)	
	12-31-01	12-31-00	12-31-99
<\$>	<c></c>	<c></c>	<c></c>
Rental income	\$ 28,746	\$ 22,222	\$ 20,781
Other income	170	57	26
Operating and other expenses	(9,098)	(6,110)	(5,657)
Mortgage interest expense	(2,571)	(1,107)	(773)
Depreciation expense	(4,262)	(3,202)	(3,091)
Net income	\$ 12,985	\$ 11,860	\$ 11,286

  |  |  |The Company also holds an investment in a real estate entity which is accounted for under the cost method of accounting. In addition, the Company holds a 25% limited liability company membership interest in the limited liability company that owns Avalon on the Sound, which is presented on a consolidated basis in the financial statements in accordance with GAAP due to the Company's control over that entity.

# 7. Communities Held for Sale

The Company has a policy of disposing of assets that are not consistent with its long-term investment criteria when market conditions are favorable. In connection with this strategy, the Company solicits competing bids from unrelated parties for individual assets, and considers the sales price and tax ramifications of each proposal.

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The communities sold during 2001 and the respective sales price and net proceeds are summarized below:

<TABLE> <CAPTION>

Community Name	Location	Period of sale	Apartment homes	Debt	Gross sales price	Net proceeds
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Crossbrook	Rohnert Park, CA	1Q01	226	\$ 8,145	\$ 23 <b>,</b> 250	\$ 14,500
Avalon Pavilions	Manchester, CT	3Q01	932		81,500	81,000
Waterhouse Place	Beaverton, OR	3Q01	279		20,900	20,600
Avalon Palladia	Hillsboro, OR	3Q01	497		51,250	51,000
Avalon Colchester	Brookline, MA	4Q01	57		6,000	5,900
Timberwood	West Covina, CA	4Q01	209		22,900	22,700
Arbor Heights	Hacienda Heights, CA	4Q01	351		35,330	34,700
Total of all 2001 asset sales			2,551	\$ 8,145	\$241,130	\$230,400
Total of all 2000 asset sales			1,932	\$ 31,694 ======	\$160,085 ======	\$124,392
Total of all 1999 asset sales			4,464	\$ 29,645 ======	\$316,512 ======	\$280,918 ======

# </TABLE>

There were no communities held for sale as of December 31, 2001, however, the Company will continue to evaluate market conditions and will dispose of communities to optimize its concentration of assets when conditions are favorable.

8. Commitments and Contingencies

Presale Commitments

with unrelated third parties, which allow the Company to purchase communities upon completion of construction. The Company has an agreement to purchase a community with an estimated 306 apartment homes for an aggregate purchase price of approximately \$70,000. The Company expects the acquisition to close in the second quarter of 2002. However, there can be no assurance that such acquisition will be consummated on the terms currently contemplated or at all, or on the schedule currently contemplated.

### Insured Fire at Development Community

During 2000, a fire occurred at one of the Company's development communities, which was under construction and unoccupied at the time. The book value of the destroyed assets was reduced to zero from a balance of approximately \$13,900 at the time of the fire. The Company recorded an insurance receivable for the same amount which was subsequently collected from the insurance company. The Company has property damage and business interruption insurance and prepared an insurance claim for the cost of replacing the destroyed assets as well as for business interruption losses. The Company does not anticipate this event will have a material adverse impact on the financial condition or results of operations of the Company. At December 31, 2001, the Company had an insurance receivable balance of \$2,500 for business interruption through December 31, 2001. Income of \$2,500 relating to the business interruption insurance claim is recorded in Other income in the accompanying Consolidated Statements of Operations and Other Comprehensive Income for 2001. In 2002, the Company expects to finalize the settlement of its insurance claim related to this fire and to recognize additional income from business interruption insurance which cannot be reasonably estimated at this time.

# Employment Agreements and Arrangements

As of December 31, 2001, the Company has employment agreements with two executive officers that it entered into in 1998. In addition, during 2000 and 2001, six other senior officers entered into employment agreements, which are generally similar in structure to those entered into in 1998 but which generally do not provide for the same level of severance payments. The employment agreements provide for severance payments and generally also provide for accelerated vesting of stock options and restricted stock in the event of a termination of employment (except for

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a termination by the Company with cause or a voluntary termination by the employee). The current term of these agreements ends on dates that vary between March 2003 and April 2004. The employment agreements provide for one-year automatic renewals after the initial term unless an advance notice of non-renewal is provided by either party. Under five of the agreements, upon a notice of non-renewal by the Company, the officer may terminate his employment and receive a severance payment. Upon a change in control, the agreements provide for an automatic extension of up to three years from the date of the change in control. The employment agreements provide for base salary and incentive compensation in the form of cash awards, stock options and stock grants subject to the discretion of, and attainment of performance goals established by, the Compensation Committee of the Board of Directors.

During the fourth quarter of 1999, the Company adopted an Officer Severance Program (the "Program") for the benefit of those officers of the Company who do not have employment agreements. Under the Program, in the event an officer who is not otherwise covered by a severance arrangement is terminated without cause in connection with a change in control (as defined) of the Company, such officer will generally receive a cash lump sum payment equal to the amount of such officer's base salary and cash bonus as well as accelerated vesting of stock options and restricted stock.

# Legal Contingencies

The Company is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are frequently covered by insurance. If it has been determined that a loss is probable to occur, the estimated amount of the loss is expensed in the financial statements. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the financial position or results of operations of the Company.

#### 9. Segment Reporting

The Company's reportable operating segments include Established Communities, Other Stabilized Communities, and Development/Redevelopment Communities. Annually on January 1st, the Company determines which of its communities fall into each of these categories and maintains that classification throughout the year for the purpose of reporting segment operations.

Established Communities (also known as Same Store Communities) are communities where a comparison of operating results from the

prior year to the current year is meaningful, as these communities were owned and had stabilized occupancy and costs as of the beginning of the prior year. These communities are divided into geographic regions. For the year 2001, the Established Communities were communities that had stabilized occupancy and costs as of January 1, 2000. A community is considered to have stabilized occupancy at the earlier of (i) attainment of 95% occupancy or (ii) the one-year anniversary of completion of development or redevelopment.

- Other Stabilized includes all other completed communities that have stabilized occupancy, as defined above, and communities held for sale.
- Development/Redevelopment consists of communities that are under construction and have not received a final certificate of occupancy and communities where substantial redevelopment is in progress or is planned to take place during the current year.

The primary financial measure for Established and Other Stabilized Communities is Net Operating Income ("NOI"), which represents total revenue less operating expenses and property taxes. The primary performance measure for communities under development or redevelopment depends on the stage of completion. While under development, management monitors actual construction costs against budgeted costs as well as economic occupancy. While under lease-up, the primary performance measures for these assets are lease-up pace compared to budget and rent levels compared to budget.

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<TABLE> <CAPTION>

(Dollars in thousands) \_\_\_\_\_ Total Net operating % NOI change Gross revenue income from prior year real estate -----\_\_\_\_\_ <C> <C> <C> <S> <C> For the year ended December 31, 2001 Segment Results Established 8.4%\$ 570,5518.4%438,0101.7%145,025 \$ 113,564 \$ 81,777 Northeast 
 81,976
 60,256

 21,069
 13,089

 6,784
 4,985
 Mid-Atlantic Midwest 3.3% 60,426 Pacific Northwest 121,923 Northern California 157,736 6.9% 1,216,489 Southern California 42,462 30,188 9.2% 294,625 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Total Established 423,591 312,218 7.5% 2,725,126 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Other Stabilized 161,297 113,786 n/a 1,025,704 56,769 34,532 Development / Redevelopment n/a 991,667 Land Held for Future Development n/a n/a n/a 66,608 Non-Allocated n/a n/a 28.764 n/a \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \$ 460,536 11.8% =========== 11.8% \$4,837,869 Total AvalonBay \$ 641,657 \_\_\_\_\_ \_\_\_\_\_

# For the year ended December 31, 2000

Segment Results

Established				
Northeast	\$ 92,094	\$ 65,047	6.6%	\$ 486,217
Mid-Atlantic	68,646	49,694	9.2%	392 <b>,</b> 758
Midwest	20,455	12,869	5.0%	144,550
Pacific Northwest	3,778	2,751	17.1%	34,382
Northern California	107,342	82,126	15.9%	938 <b>,</b> 630
Southern California	23,458	16,635	11.6%	158,165
Total Established	315,773	229,122	10.7%	2,154,702
Other Stabilized	198,444	141,270	n/a	1,441,767

Development / Redevelopment	59,178	41,492	n/a	882,043
Land Held for Future Development	n/a	n/a	n/a	33,161
Non-Allocated	n/a	n/a	n/a	24,296
Total AvalonBay	\$   573,395		18.5%	1 = 7 = = = 7 = = = =
For the year ended December 31, 1999				
Segment Results				
Established Northeast Mid-Atlantic Midwest Northern California Southern California	\$ 84,786 64,645 5,347 96,182 6,557	\$ 60,098 45,863 3,049 70,662 4,512	5.9% 7.6% 7.6% 1.1% 15.2%	\$ 475,430 390,573 36,912 942,892 51,085
Total Established	257,517	184,184	4.7%	1,896,892
Other Stabilized	164,884	111,637		1,039,150
Development / Redevelopment	83,578	54,725	n/a	1,266,989
Land Held for Future Development	n/a	n/a	n/a	40,459
Non-Allocated	n/a	n/a	n/a	22,936
Total AvalonBay	\$ 505,979 =======	\$ 350,546	38.3%	\$4,266,426

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The segments are classified based on the individual community's status as of the beginning of the given calendar year. Therefore, each year the composition of communities within each business segment is adjusted. Accordingly, the amounts between years are not directly comparable. The accounting policies applicable to the operating segments described above are the same as those described in the summary of significant accounting policies.

Operating expenses as reflected on the Consolidated Statements of Operations and Comprehensive Income include \$32,967, \$28,111 and \$22,786 for the years ended December 31, 2001, 2000 and 1999, respectively, of property management overhead costs that are not allocated to individual communities. These costs are not reflected in NOI as shown in the above tables. While there were no communities held for sale at December 31, 2001, the amount reflected for "Communities held for sale" on the Consolidated Balance Sheets at December 31, 2000 is net of \$19,965 for accumulated depreciation.

# 10. Stock-Based Compensation Plans

The Company has adopted the 1994 Stock Incentive Plan, as amended and restated on March 31, 2001 (the "1994 Plan"), for the purpose of encouraging and enabling the Company's officers, associates and directors to acquire a proprietary interest in the Company and as a means of aligning management and stockholder interests and as a retention incentive for key associates. Individuals who are eligible to participate in the 1994 Plan include officers, other associates, outside directors and other key persons of the Company and its subsidiaries who are responsible for or contribute to the management, growth or profitability of the Company and its subsidiaries. The 1994 Plan authorizes (i) the grant of stock options that qualify as incentive stock options under Section 422 of the Internal Revenue Code ("ISOs"), (ii) the grant of stock options that do not so qualify, (iii) grants of shares of restricted and unrestricted Common Stock, (iv) grants of deferred stock awards, (v) performance share awards entitling the recipient to acquire shares of Common Stock and (vi) dividend equivalent rights.

Under the 1994 Plan, a maximum of 6,576,859 shares of Common Stock, plus upon the passing of each December 31st starting with December 31, 2001, up to 1.0% of the total number of shares of common stock and DownREIT units actually outstanding on such date, may be issued. Notwithstanding the foregoing, the maximum number of shares of stock for which ISOs may be issued under the 1994 Plan shall not exceed 2,500,000 and no awards shall be granted under the 1994 Plan after May 11, 2011. For purposes of this limitation, shares of Common Stock which are forfeited, canceled and reacquired by the Company, satisfied without the issuance of Common Stock or otherwise terminated (other than by exercise)

shall be added back to the shares of Common Stock available for issuance under the 1994 Plan. Stock Options with respect to no more than 300,000 shares of stock may be granted to any one individual participant during any one calendar year period. Options granted to officers and employees under the 1994 Plan vest over periods (and may be subject to accelerated vesting under certain circumstances) as determined by the Compensation Committee of the Board of Directors and must expire no later than ten years from the date of grant. Options granted to non-employee directors under the 1994 Plan are subject to accelerated vesting under certain limited circumstances, become exercisable on the first anniversary of the date of grant, and expire ten years from the date of grant. Restricted stock granted to officers and employees under the 1994 Plan vest over periods (and may be subject to accelerated vesting under certain circumstances) as determined by the Compensation Committee of the Board of Directors. Generally, the restricted stock grants that have been awarded to officers and employees vest over four years, with 20% vesting immediately on the grant date and the remaining 80% vesting equally over the next four years from the date of grant. Restricted stock granted to non-employee directors vests 20% on the date of issuance and 20% on each of the first four anniversaries of the date of issuance. Options to purchase 2,780,757, 3,123,713, and 3,637,724 shares of Common Stock were available for grant under the 1994 Plan at December 31, 2001, 2000 and 1999, respectively.

Before the Merger, Avalon had adopted its 1995 Equity Incentive Plan (the "Avalon 1995 Incentive Plan"). Under the Avalon 1995 Incentive Plan, a maximum number of 3,315,054 shares (or 2,546,956 shares as adjusted for the Merger) of Common Stock were issuable, plus any shares of Common Stock represented by awards under Avalon's 1993 Stock Option and Incentive Plan (the "Avalon 1993 Plan") that were forfeited, canceled, reacquired by Avalon, satisfied without the issuance of Common Stock or otherwise terminated (other than by exercise). Options granted to officers, non-employee directors and associates under the Avalon 1995 Incentive Plan generally vested

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over a three-year term, expire ten years from the date of grant and are exercisable at the market price on the date of grant.

In connection with the Merger, the exercise prices and the number of options under the Avalon 1995 Incentive Plan and the Avalon 1993 Plan were adjusted to reflect the equivalent Bay shares and exercise prices based on the 0.7683 share conversion ratio used in the Merger. Officers, non-employee directors and associates with Avalon 1995 Incentive Plan or Avalon 1993 Plan options may exercise their adjusted number of options for the Company's Common Stock at the adjusted exercise price. As of June 4, 1998, the date of the Merger, options and other awards ceased to be granted under the Avalon 1993 Plan or the Avalon 1995 Incentive Plan. Accordingly, there were no options to purchase shares of Common Stock available for grant under the Avalon 1995 Incentive Plan or the Avalon 1993 Plan at December 31, 2001, 2000 or 1999.

Information with respect to stock options granted under the 1994 Plan, the Avalon 1995 Incentive Plan and the Avalon 1993 Plan is as follows:

	average		Avalon 1995 and Avalon 1993 Plan shares	exercise price
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Options outstanding, December 31, 1998 Exercised Granted Forfeited	1,886,082 (311,989) 993,084 (533,903)	32.24	2,052,254 (172,977)  (50,940)	
Options outstanding, December 31, 1999 Exercised Granted Forfeited	(172,376) 631,795	\$ 32.63 34.78	1,828,337	28.65
Options outstanding, December 31, 2000 Exercised Granted Forfeited	2,425,957	\$ 32.96 33.05 45.90	1,484,345 (487,312)  (4,836)	
Options outstanding, December 31, 2001	2,893,278		992,197	\$ 36.03 ======
Options exercisable:				
December 31, 1999	682,110	\$ 30.33	1,268,520	\$ 33.22

December 31, 2000	1,183,551	\$ 32.05	1,313,219	\$ 35.71
December 31, 2001	1,537,194	\$ 33.58	976,830	\$ 35.99

For options outstanding at December 31, 2001 for the 1994 plan, 246,666 options had exercise prices ranging between \$18.37 and \$29.99 and a weighted average contractual life of 3.1 years, 1,692,300 options had exercise prices ranging between \$30.00 and \$39.99 and a weighted average contractual life of 7.1 years, and 954,312 options had exercise prices ranging between \$40.00 and \$47.50 and a weighted average contractual life of 9.1 years. Options outstanding at December 31, 2001 for the Avalon 1993 and Avalon 1995 plans had exercise prices ranging from \$26.68 to \$39.86 and a weighted average contractual life of 5.3 years.

The Company applies APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its Plans. Accordingly, no compensation expense has been recognized for the stock option portion of the stock-based compensation plan.

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Had compensation expense for the Company's stock option plan been determined based on the fair value at the grant date for awards under the Plan consistent with the methodology prescribed under SFAS No. 123, "Accounting for Stock-Based Compensation," the Company's net income and earnings per share would have been reduced to the following pro forma amounts (unaudited):

<TABLE> <CAPTION>

	Pro Forma					
	Year ended 12-31-01	Year ended 12-31-00	Year ended 12-31-99			
<\$>	<c></c>	<c></c>	<c></c>			
Net income available to common stockholders	\$ 212,924 ========	\$ 168,058	\$ 130,882			
Per common share - basic	\$ 3.14	\$ 2.53	\$ 2.02			
Per common share - diluted 						

 \$ 3.07 | \$ 2.49 | \$ 2.01 |The fair value of the options granted during 2001 is estimated at \$4.83 per share on the date of grant using the Black-Scholes option pricing model with the following assumptions: dividend yield of 5.58%, volatility of 16.47%, risk-free interest rates of 5.07%, actual number of forfeitures, and an expected life of approximately 3 years. The fair value of the options granted during 2000 is estimated at \$3.76 per share on the date of grant using the Black-Scholes option pricing model with the following assumptions: dividend yield of 6.51%, volatility of 15.93%, risk-free interest rates of 6.61%, actual number of forfeitures, and an expected life of approximately 3 years. The fair value of the options granted during 1999 is estimated at \$3.40 per share on the date of grant using the Black-Scholes option pricing model with the following assumptions: dividend yield of 6.10%, volatility of 17.04%, risk-free interest rates of 5.54%, actual number of forfeitures, and an expected life of approximately 3 years.

In connection with the Merger, the Company adopted the 1996 Non-Qualified Employee Stock Purchase Plan, as amended and restated (the "1996 ESP Plan"). The primary purpose of the 1996 ESP Plan is to encourage Common Stock ownership by eligible directors, officers and associates (the "Participants") in the belief that such ownership will increase each Participant's interest in the success of the Company. Until January 1, 2000, the 1996 ESP Plan provided for two purchase periods per year. A purchase period was a six month period beginning each January 1 and July 1 and ending each June 30 and December 31, respectively. Starting January 1, 2000, there is one purchase period per year, which begins May 1 and ends October 31. Participants may contribute portions of their compensation during a purchase period and purchase Common Stock at the end thereof. One million shares of Common Stock were initially reserved for issuance under the 1996 ESP Plan. Participation in the 1996 ESP Plan entitles each Participant to purchase Common Stock at a price which is equal to the lesser of 85% of the closing price for a share of stock on the first day of such purchase period or 85% of the closing price on the last day of such purchase period. The Company issued 14,917, 34,055 and 35,408 shares under the 1996 ESP Plan for 2001, 2000 and 1999, respectively.

11. Fair Value of Financial Instruments

Cash and cash equivalent balances are held with various financial institutions

and may at times exceed the applicable Federal Deposit Insurance Corporation limit. The Company monitors credit ratings of these financial institutions and the concentration of cash and cash equivalent balances with any one financial institution and believes the likelihood of realizing material losses from the excess of cash and cash equivalent balances over insurance limits is remote.

The following estimated fair values of financial instruments were determined by management using available market information and established valuation methodologies, including discounted cash flows. Accordingly, the estimates presented are not necessarily indicative of the amounts the Company could realize on disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

- Cash equivalents, rents receivable, accounts payable and accrued expenses, and other liabilities are carried at their face amounts, which reasonably approximate their fair values.

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- Bond indebtedness and notes payable with an aggregate carrying value of \$2,082,769 and \$1,729,924 had an estimated aggregate fair value of \$2,191,115 and \$1,765,402 at December 31, 2001 and 2000, respectively.

#### 12. Related Party Arrangements

# Purchase of Mortgage Loan

An executive officer and former executive officer of the Company are partners of an entity that is the general partner of Arbor Commons Associates Limited Partnership ("Arbor Commons Associates"). Concurrently with Avalon's initial public offering in November 1993, Avalon purchased an existing participating mortgage loan made to Arbor Commons Associates that was originated by CIGNA Investments, Inc. The mortgage loan is secured by the borrower's interests in the Avalon Arbor community. This loan accrues interest at a fixed rate of 10.2% per annum, payable at 9% per annum. The balance of the note receivable at both December 31, 2001 and 2000 was \$21,483. The balance of accrued interest on the note receivable as of December 31, 2001 and 2000, respectively, was \$5,231 and \$4,450. Related interest income of \$3,081, \$3,009 and \$2,943 was recorded for 2001, 2000 and 1999, respectively. Under the terms of the loan, the Company (as successor to Avalon) receives (as contingent interest) 50% of the cash flow after the 10.2% accrual rate is paid and 50% of the residual profits upon the sale of the community.

Sublease of San Jose Office Space to Greenbriar Homes

From September 1, 1999 to August 31, 2001, the Company subleased approximately 8,500 square feet of space in its San Jose office to Greenbriar Homes, for approximately \$20,552 per month. A director of the Company holds a controlling interest in Greenbriar Homes. The lease has expired and Greenbriar no longer subleases office space from the Company.

#### Unconsolidated entities

The Company manages several unconsolidated entities for which it receives management fee revenue. From these entities the Company received management fee revenue of \$1,011, \$691 and \$612 in 2001, 2000 and 1999, respectively.

# Indebtedness of Management

The Company has adopted a recourse loan program under which the Company lends amounts to or on behalf of employees ("Stock Loans") equivalent to the estimated employees' tax withholding liabilities related to the vesting of restricted stock under the 1994 Plan. The balance of the extended Stock Loans to employees was \$1,133 and \$770 as of December 31, 2001 and 2000, respectively. The balance of accrued interest on the notes receivable was \$100 and \$59 as of December 31, 2001 and 2000, respectively. Interest income on the notes of \$62, \$76, and \$38 was recorded for 2001, 2000 and 1999, respectively.

Pursuant to a Promissory Note and Pledge and Security Agreement dated June 15, 2000, the Company advanced a senior officer \$457. Until the fifth anniversary of this loan, the loan bears interest at the rate of 6.49%, which was the Long Term Applicable Federal Rate in effect at the time the loan was made. After the fifth anniversary, the loan will bear interest at 6.49%, or, if the prevailing Short Term Applicable Federal Rate then in effect is greater than 10.49% or less than 2.49%, then at the prevailing Short Term Applicable Federal Rate there. This is a full recourse loan, and in addition is secured by Common Stock and rights to employee stock options owned by the officer. Dividends on the Common Stock securing the loan are applied to payment of interest and principal on the loan. The outstanding balance of the loan, including accrued interest, was \$428 and \$448 as of December 31, 2001 and 2000, respectively. Interest income of \$28 and \$14 relating to the loan was recorded

for 2001 and 2000, respectively. If this loan is not repaid in full by June 15, 2005, then at any time thereafter the Company in its sole discretion may demand repayment. In addition, the officer will be required to repay the loan in full within sixty days following his termination of employment with the Company for any reason.

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#### Consulting Agreement with Mr. Meyer

In March 2000, the Company and Mr. Meyer announced that Mr. Meyer would retire as Executive Chairman of the Company in May 2000. Although Mr. Meyer ceased his day-to-day involvement with the Company as an executive officer, he continues to serve as a director. In addition, pursuant to a consulting agreement, Mr. Meyer agreed to serve as a consultant to the Company for three years following his retirement for an annual fee of \$1,395. In such capacity he assists with respect to transitional matters that may arise in connection with his retirement, he responds to requests for assistance or information concerning business matters with which he became familiar while employed, and he provides business advice and counsel to the Company with respect to business strategies and acquisitions, dispositions, development and redevelopment of multifamily rental properties.

Director Compensation

A director of the Company who is also an employee receives no additional compensation for his services as a director. Under the Stock Incentive Plan, on the fifth business day following each annual meeting of stockholders, each of the Company's non-employee directors automatically receives options to purchase 7,000 shares of Common Stock at the last reported sale price of the Common Stock on the NYSE on such date, and a restricted stock (or deferred stock award) grant of 2,500 shares of Common Stock. Subject to accelerated vesting under certain limited circumstances, all of such stock options will become exercisable one year after the date of grant and will expire ten years after the date of grant, and such shares of restricted stock (or deferred stock awards) granted to non-employee directors will vest at the rate of 20% on the date of issuance and on each of the first four anniversaries of the date of issuance. If a director elects to receive a deferred stock award in lieu of restricted stock, then at the time of such election, the director also elects at what time in the future he or she will receive shares of stock in respect of the vested portion of the deferred stock award. The Company recorded compensation expense relating to these awards in the amount of \$624, \$525 and \$438 in 2001, 2000 and 1999, respectively. Deferred compensation relating to the Board of Directors was \$688 and \$507 on December 31, 2001 and 2000, respectively.

#### 13. Quarterly Financial Information (Unaudited)

The following summary represents the quarterly results of operations for the years ended December 31, 2001 and 2000:

<TABLE> <CAPTION>

		Three months ended						
01	3-31-01	6-30-01	9-30-01	12-31-				
<\$>	<c></c>	<c></c>	<c></c>	<c></c>				
Total revenue 160,272	\$ 155,757	\$ 162,359	\$ 163,269	Ş				
Net income available to common stockholders 56,486	\$ 41,654	\$ 39,131	\$ 79,229	Ş				
Net income per common share - basic 0.83	\$ 0.62	\$ 0.58	\$ 1.16	\$				
Net income per common share - diluted 0.81 								

 \$ 0.61 | \$ 0.57 | \$ 1.14 | Ş ||  |  |  |  |  |

	Three months ended					
00	3-31-00	6-30-00	9-30-00	12-31-		
 <s></s>	<c></c>	<c></c>	<c></c>	<c></c>		

Total revenue 151,998	\$ 135,088	\$ 139,958	\$ 146,351	\$
Net income available to common stockholders 44,336	\$ 37,227	\$ 40,712	\$ 48,550	\$
Net income per common share - basic 0.66	\$ 0.57	\$ 0.62	\$ 0.73	\$
Net income per common share - diluted 0.65 				

 \$ 0.56 | \$ 0.61 | \$ 0.71 | \$ |14. Subsequent Events

In January 2002, the Company invested an additional \$2,300 in Realeum, Inc., a company involved in the development and deployment of a property management and leasing automation system.

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# AVALONBAY COMMUNITIES, INC. REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2001 (Dollars in thousands)

<TABLE>

<CAPTION>

<caption></caption>	In	itial Cost	Total Cost			
Total	Land		Subsequent to Acquisition /		Building / Construction in Progress & Improvements	
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Current Communities Avalon at Prudential Center			\$ 15,514	\$ 25,811	\$ 118,747	\$
144,558 Longwood Towers 37,409	3,310	13,741	20,358	3,310	34,099	
Avalon Summit 16,510	1,743	14,654	113	1,743	14,767	
Avalon at Lexington 15,274	2,124	12,599	551	2,124	13,150	
Avalon at Faxon Park 15,158	1,136	14,019	3	1,136	14,022	
Avalon West 10,888	943	9,881	64	943	9,945	
Avalon Oaks 20,769	2,129	18,640		2,129	18,640	
Avalon Essex 21,405	5,230	15,483	692	5,230	16,175	
Avalon at Center Place 27,254		26,816	438		27,254	
Avalon Estates 20,139	1,972	18,167		1,972	18,167	
Avalon Walk I & II 58,977	9,102	48,796	1,079	9,102	49,875	
Avalon Glen 31,170	5,956	23,993	1,221	5,956	25,214	
Avalon Gates 35,968	4,414	31,305	249	4,414	31,554	
Avalon Springs 16,711	2,116	14,512	83	2,116	14,595	
Avalon Valley 26,060	2,277	22,424	1,359	2,277	23,783	
Avalon Lake 16,995	3,314	13,139	542	3,314	13,681	
Avalon Corners 31,391	6,305	24,179	907	6,305	25,086	
Avalon Haven 13,765	1,264	11,762	739	1,264	12,501	
Avalon Commons 33,268	4,679	28,552	37	4,679	28,589	
Avalon Towers 16,764	3,118	12,709	937	3,118	13,646	
Avalon Court 59,270	9,228	48,920	1,122	9,228	50,042	
Avalon Cove 91,722	8,760	82,356	606	8,760	82,962	
The Tower at Avalon Cove	3,738	45,755	126	3,738	45,881	

49,619					
Avalon Crest	11,468	44,035	469	11,468	44,504
55,972					
Avalon at Florham Park	6,647	34,639		6,647	34,639
41,286 Avalon Watch	5,585	22,394	1,386	5,585	23,780
29,365	5,505	22,334	1,000	3,303	20,100
Avalon Run East	1,579	14,669	24	1,579	14,693
16,272					
Avalon Gardens	8,428	45,706		8,428	45,706
54,134					
Avalon View	3,529	14,140	490	3,529	14,630
18,159 Avalon Green	1,820	10,525	222	1,820	10,747
12,567	1,020	10,525	222	1,020	10, /4/
The Avalon	2,889	28,273	51	2,889	28,324
31,213		,			,
Avalon Willow	6,207	39,852	887	6,207	40,739
46,946					
Avalon on the Sound	717	89,501		717	89,501
90,218	0 (10	24 462	1 5 2 7	0 (10	26.000
Avalon at Fairway Hills I & II 44,612	8,612	34,463	1,537	8,612	36,000
Avalon at Symphony Glen	1,594	6,384	1,092	1,594	7,476
9,070	27001	0,001	1,002	27001	1,110
Avalon Landing	1,849	7,409	415	1,849	7,824
9,673					
Avalon at Ballston - Vermont & Quincy Towers	9,340	37,360	293	9,340	37,653
46,993	10 051			4.0.054	
Avalon Crescent 57,276	13,851	43,401	24	13,851	43,425
27,276 Avalon at Ballston - Washington Towers	7,291	29,177	751	7,291	29,928
37,219	1,201	20,111	/51	1,291	20,020
Avalon at Cameron Court	10,292	32,931		10,292	32,931
43,223		·		·	·

  |  |  |  |  |<TABLE> <CAPTION>

CAP	Ŧ	Ŧ	ON/	

<caption></caption>				
	Accumulated Depreciation	Total cost, Net of Accumulated Depreciation	Encumbrances	Year of Completion / Acquisition
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Current Communities Avalon at Prudential Center	ė 12 10 <i>C</i>	Ó 101 450	\$ -	1000/1000
	\$ 13,106	\$ 131,452	Ş = 	1968/1998 1993
Longwood Towers	6,767	30,642		1993
Avalon Summit	2,929	13,581		
Avalon at Lexington	3,271	12,003	14,073	1994
Avalon at Faxon Park	1,929	13,229		1998
Avalon West	1,853	9,035	8,522	1996
Avalon Oaks	1,889	18,880	17,718	1999
Avalon Essex	1,033	20,372		2000
Avalon at Center Place	4,302	22,952		1997
Avalon Estates	717	19,422		2001
Avalon Walk I & II	12,432	46,545	12,036	1992/94
Avalon Glen	6,412	24,758		1991
Avalon Gates	5,036	30,932		1997
Avalon Springs	2,432	14,279		1996
Avalon Valley	2,198	23,862		1999
Avalon Lake	1,275	15,720		1999
Avalon Corners	2,007	29,384		2000
Avalon Haven	703	13,062		2000
Avalon Commons	4,439	28,829		1997
Avalon Towers	2,839	13,925		1995
Avalon Court	5,071	54,199		1997
Avalon Cove	13,867	77,855		1997
The Tower at Avalon Cove	4,285	45,334		1999
Avalon Crest	3,989	51,983		1998
Avalon at Florham Park	1,486	39,800		2001
Avalon Watch	6,550	22,815		1999
Avalon Run East	2,719	13,553		1996
Avalon Gardens	6,387	47,747		1998
Avalon View	3,913	14,246	18,115	1993
Avalon Green	2,439	10,128		1995
The Avalon	2,440	28,773		1999
Avalon Willow	3,197	43,749		2000
Avalon on the Sound	1,443	88,775	57,314	2000
Avalon at Fairway Hills I & II	7,465	37,147	11,500	1987/96
Avalon at Symphony Glen	2,041	7,029	9,780	1986
Avalon Landing	1,815	7,858	6,525	1995
		40,717	0,020	1995
Avalon at Ballston - Vermont & Quincy Towers	6,276 7,074	,		
Avalon Crescent	7,074	50,202		1996
Avalon at Ballston - Washington Towers	7,752	29,467		1990

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# AVALONBAY COMMUNITIES, INC. REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2001 (Dollars in thousands)

<TABLE>

<CAPTION>

	Initial Cost			Total Cost		
	Land	Building / Construction in Progress &			Building / Construction in Progress &	
Total						
	(2)			(0)		(0)
<s> AutumnWoods</s>	<c> 6,096</c>	<c>24,400</c>	<c> 337</c>	<c> 6,096</c>	<c> 24,737</c>	<c></c>
30,833 Avalon at Fair Lakes	4,334	19,127	9	4,334	19,136	
23,470 Avalon at Dulles	2,302	9,212	343	2,302	9,555	
11,857 Avalon at Providence Park	2,152	8,907	240	2,152	9,147	
11,299 Avalon at Fox Mill	2,713	16,678	77	2,713	16,755	
19,468 Avalon at Decoverly	6,157	24,800	727	6,157	25,527	
31,684 Avalon Knoll	1,528	6,136	853	1,528	6,989	
8,517 Avalon Fields I & II	4,047	18,611	43	4,047	18,654	
22,701 Avalon Crossing	2,207	11,683		2,207	11,683	
13,890 4100 Massachusetts Avenue	6,848	27,614	1,230	6,848	28,844	
35,692 Avalon at Arlington Square I	13,453	55,918		13,453	55,918	
69,371 Avalon at Danada Farms	7,535	30,444	388	7,535	30,832	
38,367 Avalon at West Grove	5,149	20,657	3,900	5,149	24,557	
29,706 Avalon at Stratford Green	4,326	17,569	37	4,326	17,606	
21,932 200 Arlington Place	9,728	39,527	270	9,728	39,797	
49,525 Avalon at Devonshire	7,250	29,641	405	7,250	30,046	
37,296 Avalon at Edinburgh	3,541	14,758	177	3,541	14,935	
18,476 Avalon at Town Centre	3,450	14,449	205	3,450	14,654	
18,104 Avalon at Town Square	2,099	8,642	111	2,099	8,753	
10,852 Avalon at Woodbury	5,034	20,857	72	5,034	20,929	
25,963 Avalon at Bear Creek	6,786	27,035	616	6,786	27,651	
34,437 Avalon Redmond Place	4,558	17,504	3,927	4,558	21,431	
25,989 Avalon Greenbriar	3,808	21,239	11,086	3,808	32,325	
36,133 Avalon HighGrove	7,569	32,035		7,569	32,035	
39,604 Avalon ParcSquare	3,789	15,093	143	3,789	15,236	
19,025 Avalon RockMeadow	4,777	19,671	9	4,777	19,680	
24,457 Avalon WildReed	4,253	18,676	21	4,253	18,697	
22,950 Avalon Bellevue	6,664	23,908		6,664	23,908	
30,572 Avalon Belltown	5,644	12,453		5,644	12,453	
18,097 Avalon Wynhaven	11,412	41,142		11,412	41,142	

52,554					
Avalon Brandemoor	8,630	36,679		8,630	36,679
45,309					
Avalon WildWood	6,268	26,597		6,268	26,597
32,865					
Waterford	11,324	45,717	1,755	11,324	47,472
58,796					
Avalon Fremont	15,016	60,681	1,235	15,016	61,916
76,932					
Avalon Pleasanton	11,610	46,552	1,678	11,610	48,230
59,840					
Avalon Dublin	5,276	19,642	1,803	5,276	21,445
26,721	6 5 6 4			6 5 6 4	
Avalon at Willow Creek	6,581	26,583	813	6,581	27,396
33,977	4 0 4 0	1.6 000		4 0 4 0	1
Avalon at Union Square	4,249	16,820	660	4,249	17,480
21,729	E 000	1.005	0 000	E 000	04 007
Crowne Ridge 30,869	5,982	16,885	8,002	5,982	24,887
Avalon at Sunset Towers	2 5 6 1	21,321	2 2/1	2 5 6 1	24,562
28,123	3,561	21,321	3,241	3,561	24,002
Avalon at Nob Hill	5,403	21,567	474	5,403	22,041
27,444	5,405	21,507	4/4	5,405	22,041

  |  |  |  |  || VITION VIEW |  |  |  |  |  |
<sup>&</sup>lt;TABLE>

<CAPTION>

<caption></caption>				
		Total Cost, Net of		Year of
	Accumulated	Accumulated		Completion /
	Depreciation	Depreciation	Encumbrances	Acquisition
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
AutumnWoods	4,356	26,477		1996
Avalon at Fair Lakes	2,691	20,779		1998
Avalon at Dulles	2,632	9,225	12,360	1986
Avalon at Providence Park	1,446	9,853		1997
Avalon at Fox Mill	1,358	18,110		2000
Avalon at Decoverly	5,412	26,272		1995
Avalon Knoll	2,208	6,309	13,193	1985
Avalon Fields I & II	3,467	19,234	11,454	1998
Avalon Crossing	2,156	11,734		1996
4100 Massachusetts Avenue	7,171	28,521		1982
Avalon at Arlington Square I	1,222	68,149		2001
Avalon at Danada Farms	4,206	34,161		1997
Avalon at West Grove	3,349	26,357		1967
Avalon at Stratford Green	2,424	19,508		1997
200 Arlington Place	1,431	48,094		1987/2000
Avalon at Devonshire	4,237	33,059	27,305	1988
Avalon at Edinburgh	1,933	16,543		1992
Avalon at Town Centre	2,062	16,042		1986
Avalon at Town Square	1,250	9,602		1986
Avalon at Woodbury	1,805	24,158		1999
Avalon at Bear Creek	3,459	30,978		1998
Avalon Redmond Place	3,013	22,976		1991/97
Avalon Greenbriar	3,809	32,324	18,755	1987/88
Avalon HighGrove	1,277	38,327		2000
Avalon ParcSquare	852	18,173		2000
Avalon RockMeadow	1,124	23,333		2000
Avalon WildReed	995	21,955		2000
Avalon Bellevue	775	29,797		2001
Avalon Belltown	131	17,966		2001
Avalon Wynhaven	1,248	51,306		2001
Avalon Brandemoor	1,028	44,281		2001
Avalon WildWood	737	32,128		2001
Waterford	6,126	52,670	33,100	1985/86
Avalon Fremont	7,844	69,088		1992/94
Avalon Pleasanton	6,141	53,699		1988/94
Avalon Dublin	2,692	24,029		1989/97
Avalon at Willow Creek	3,459	30,518		1985/94
Avalon at Union Square	2,206	19,523		1973/96
Crowne Ridge	3,155	27,714		1973/96
Avalon at Sunset Towers	3,418	24,705		1961/96
Avalon at Nob Hill	2,745	24,699	19,745	1990/95

  |  |  |  |F-26

AVALONBAY COMMUNITIES, INC. REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2001 (Dollars in thousands)

<CAPTION>

<caption></caption>	Initial Cost			Total Cost			
		Building / Construction in	Subsequent to Acquisition /		Building / Construction in Progress &		
 <s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Avalon at Diamond Heights 24,284	4,726	19,130	428	4,726	19,558		
Avalon Towers by The Bay	9,155	57,630	41	9,155	57,671		
66,826 Avalon at Cedar Ridge	4,230	9,659	11,641	4,230	21,300		
25,530 Avalon Foster City	7,852	31,445	3,493	7,852	34,938		
42,790 Avalon Pacifica	6,125	24,796	280	6,125	25,076		
31,201 Avalon Silicon Valley	20,713	99,304	789	20,713	100,093		
120,806 Avalon at Blossom Hill	11,933	48.313	490	11,933	48,803		
60,736 Avalon Campbell		47,828					
59,928							
CountryBrook 47,777	9,384	34,794	3,599	9,384	38,393		
Avalon at Pruneyard 31,717	3,414	15,469	12,834	3,414	28,303		
Avalon at Creekside 42,966	6,546	26,301	10,119	6,546	36,420		
Avalon at River Oaks 45,580	8,904	35,126	1,550	8,904	36,676		
Avalon at Parkside 37,761	7,406	29,823	532	7,406	30,355		
Avalon Mountain View 50,260	9,755	39,393	1,112	9,755	40,505		
San Marino	6,607	26,673	459	6,607	27,132		
33,739 Avalon Sunnyvale	6,786	27,388	441	6,786	27,829		
34,615 Avalon at Foxchase	11,340	45,532	1,599	11,340	47,131		
58,471 Fairway Glen	3,341	13,338	395	3,341	13,733		
17,074 Avalon Cupertino	9,099	39,926	33	9,099	39,959		
49,058 Avalon on the Alameda	6,119	50,164	412	6,119	50,576		
56,695 Avalon Rosewalk I & II	15,814	62,028	268	15,814	62,296		
78,110 Avalon Woodland Hills	23,828	40,372	7,118	23,828	47,490		
71,318 Avalon at Media Center	22,483	28,104	24,444	22,483	52,548		
75,031 Avalon Westside Terrace	5,878	23,708	7,493	5,878	31,201		
37,079 Avalon at Warner Center	7,045	12,986	6,298	7,045	19,284		
26,329 Avalon Huntington Beach	6,663	21,647	8,816	6,663	30,463		
37,126 Avalon at Pacific Bay	4,871	19,745	7,243	4,871	26,988		
31,859 Avalon at South Coast	4,709	16,063	3,594	4,709	19,657		
24,366 Avalon Santa Margarita	4,607		2,052	4,607	18,963		
23,570 Amberway	10,285	·	3,726	10,285	10,975		
21,260				656			
Avalon Laguna Niguel 20,957	656		3,713		20,301		
Avalon Newport 10,102	1,975	·	4,313	1,975	8,127		
Avalon Mission Viejo 12,939	2,517		1,165	2,517	10,422		
Avalon at Mission Bay 65,842	9,922	40,633	15,287	9,922	55,920		
Avalon at Cortez Hill 34,282	2,768	20,134	11,380	2,768	31,514		
Avalon at Mission Ridge	2,710	10,924	7,933	2,710	18,857		

 Avalon at Mission Ridge
 2,710
 10,924
 7,933
 2,710
 18,857

 21,567

 </td

Avalon at Penasquitos Hills 14,187	2,760	9,391	2,036	2,760	11,427	
	- 40, 000	0.050.510	0.000	740.000	2 506 174	
4,274,406	748,232	3,259,510	266,664	748,232	3,526,174	
1/2/1/100						

<TABLE>

<CAPTION>

	Accumulated Depreciation	Total Cost, Net of Accumulated Depreciation	Encumbrances	Year of Completion / Acquisition
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Avalon at Diamond Heights	2,476	21,808		1972/94
Avalon Towers by The Bay	4,637	62,189 22,715		1999
Avalon at Cedar Ridge	2,815	22,715		1975/97
Avalon Foster City	4,161	38,629		1973/94
Avalon Pacifica	3,120	28,081	16,505	1971/95
Avalon Silicon Valley	12,372			1997
Avalon at Blossom Hill	6,179	54,557 53,948		1995
Avalon Campbell	5,980	53,948	36,386	1995
CountryBrook	4,832	42,945	18,577	1985/96
Avalon at Pruneyard	3,372	28,345	12,870	1966/97
Avalon at Creekside	3,919	39,047		1962/97
Avalon at River Oaks	4,665	40,915		1990/96
Avalon at Parkside	3,769	33,992		1991/96
Avalon Mountain View	5,045	45,215		1986
San Marino	3,399	30,340		1984/88
Avalon Sunnyvale	3,467	31,148		1987/95
Avalon at Foxchase	5,938	52,533	26,400	1986/87
Fairway Glen	1,756	15,318	9,580	1986
Avalon Cupertino	5,163	43,895		1999
Avalon on the Alameda	5,025	51,670		1999
Avalon Rosewalk I & II	7,236	70,874		1997
Avalon Woodland Hills	6,613	64,705		1989/97
Avalon at Media Center	5,071	69,960		1969/97
Avalon Westside Terrace	3,770	33,309		1966/97
Avalon at Warner Center	2,546	23,783		1979/98
Avalon Huntington Beach	4,273	32,853		1972/97
Avalon at Pacific Bay	3,187	28,672		1971/97
Avalon at South Coast	2,573	21,793		1973/96
Avalon Santa Margarita	2,458	21,112		1990/97
Amberway	1,537	19,723		1983/98
Avalon Laguna Niguel	2,747	18,210	10,400	1988/98
Avalon Newport	1,048	9,054		1956/96
Avalon Mission Viejo	1,344	11,595	7,256	1984/96
Avalon at Mission Bay	6,182	59,660		1969/97
Avalon at Cortez Hill	3,201	31,081 19,137		1973/98
Avalon at Mission Ridge	2,430			1960/97
Avalon at Penasquitos Hills	1,469	12,718		1982/97
		3,839,316		

</TABLE>

<TABLE>

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AVALONBAY COMMUNITIES, INC. REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2001 (Dollars in thousands)

<CAPTION> Initial Cost Total Cost \_\_\_\_\_ -----\_\_\_\_\_ Building / Costs Building / Construction in Subsequent to Construction in Progress 6 Acquisition / Progress 6 Progress & Acquisition / Land Improvements Construction Land Progress & Improvements Total \_\_\_\_\_ \_\_\_\_\_ -----\_\_\_ \_\_\_\_\_ <C> <C> <C> <S> <C> <C> <C> Development Communities 6,191 66,192 6,191 --66**,**192 Avalon at Edgewater 72,383

Avalon at Freehold 31,742	2,124	29,618		2,124	29,618	
Avalon on Stamford Harbor		36,479			36,479	
36,479 Avalon Towers on the Peninsula		56,177			56,177	
56,177						
Avalon at Cahill Park 32,746	392	32,354		392	32,354	
Avalon Riverview		67,765			67 <b>,</b> 765	
67,765						
Avalon at Mission Bay North 22,343		22,343			22,343	
Avalon Oaks West		13,824			13,824	
13,824 Avalon Ledges		22,134			22,134	
22,134		22,134			22,104	
Avalon Orchards		14,312			14,312	
14,312 Avalon at Arlington Square II		24,119			24,119	
24,119						
Avalon at Flanders Hill 11,150		11,150			11,150	
Avalon New Canaan		14,920			14,920	
14,920						
Avalon at Rock Spring 5,171		5,171			5,171	
Avalon at Gallery Place I		17,711			17,711	
17,711						
	8,707	434,269		8,707	434,269	
442,976	0,101	434,205		0,101	434,203	
Land held for development	66,608			66,608		
66,608	1 5 7 1	0.040	44.000	1 5 7 1	50 200	
Corporate 53,879	1,571	8,242	44,066	1,571	52,308	
55, 675						
	\$ 825,118	\$ 3,702,021	\$ 310,730	\$ 825,118	\$ 4,012,751	ŝ
4,837,869	Y 020,110	~ J, IUZ, UZI	Y J10,130	Y 020,110	Y 1,012,/JI	Y

# <TABLE>

<CAPTION>

<caption></caption>		Total Cost,		
	Accumulated Depreciation	Net of Accumulated Depreciation	Encumbrances	Year of Completion / Acquisition
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Development Communities				
Avalon at Edgewater	345	72,038		N/A
Avalon at Freehold	87	31,655		N/A
Avalon on Stamford Harbor		36,479		N/A
Avalon Towers on the Peninsula		56,177		N/A
Avalon at Cahill Park	11	32,735		N/A
Avalon Riverview		67 <b>,</b> 765		N/A
Avalon at Mission Bay North		22,343		N/A
Avalon Oaks West		13,824		N/A
Avalon Ledges		22,134		N/A
Avalon Orchards		14,312		N/A
Avalon at Arlington Square II		24,119		N/A
Avalon at Flanders Hill		11,150		N/A
Avalon New Canaan		14,920		N/A
Avalon at Rock Spring		5,171		N/A
Avalon at Gallery Place I		17,711		N/A
	443	442,533		
Land held for development		66,608		N/A
Corporate	11,493	42,386		N/A
	\$ 447,026	\$ 4,390,843	\$ 447,769	
	========		========	

### AVALONBAY COMMUNITIES, INC. REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2001 (Dollars in thousands)

Depreciation of AvalonBay Communities, Inc. building, improvements, upgrades and furniture, fixtures and equipment (FF&E) is calculated over the following useful lives, on a straight line basis:

Building - 30 years Improvements, upgrades and FF&E - not to exceed 7 years

The aggregate cost of total real estate for Federal income tax purposes was approximately \$4.8 billion at December 31, 2001.

The changes in total real estate assets for the years ended December 31, 2001, 2000 and 1999 are as follows:

<TABLE> <CAPTION>

	Years ended December 31,					
	2001	2000	1999			
<\$>	<c></c>	<c></c>	<c></c>			
Balance, beginning of period	\$ 4,535,969	\$ 4,266,426	\$4,006,456			
Acquisitions, Construction Costs and Improvements	496,908	393 <b>,</b> 359	519,381			
Reclassification to investments in JV's						
Dispositions	(195,008)	(123,816)	(259,411)			
Balance, end of period	\$ 4,837,869	\$ 4,535,969	\$4,266,426			

</TABLE>

The changes in accumulated depreciation for the years ended December 31, 2001, 2000 and 1999, are as follows:

### <TABLE> <CAPTION>

CAPITON/	Years	Years ended December 31,				
	2001	2000	1999			
<\$>	 <c></c>	<c></c>	<c></c>			
Balance, beginning of period	\$ 336,010	\$ 225,103	\$ 137,374			
Depreciation for period	126,984	119,416	107,928			
Dispositions	(15,968)	(8,509)	(20,199)			
Balance, end of period	\$ 447,026	\$ 336,010	\$ 225,103			
	========					

</TABLE>

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Exhibit 4.2

AVALON PROPERTIES, INC.

AND

SIGNET TRUST COMPANY

-----

First Supplemental Indenture

Dated as of September 18, 1995

\_\_\_\_\_

Supplemental to Indenture dated as of

September 18, 1995

#### FIRST SUPPLEMENTAL INDENTURE

FIRST SUPPLEMENTAL INDENTURE, dated as of September 18, 1995, between Avalon Properties, Inc., a Maryland corporation (hereinafter called the "Company"), having its principal office at 11 Burtis Avenue, New Canaan, Connecticut 06840, and Signet Trust Company, a banking association organized under the laws of the Commonwealth of Virginia (hereinafter called the "Trustee"), having a Corporate Trust Office at 7 St. Paul Street, Baltimore, Maryland 21202, as Trustee under the Indenture (as hereinafter defined).

#### RECITALS

The Company and the Trustee have heretofore entered into an Indenture, dated as of September 18, 1995 (hereinafter called the "Indenture"), providing for the issuance by the Company from time to time of its senior debt securities evidencing its unsecured and unsubordinated indebtedness (the "Securities");

#### No Securities have been issued under the Indenture; and

The Company desires to issue senior debt securities under the Indenture in the form of Exhibit A to this Supplemental Indenture, the terms of which are incorporated herein and made a part hereof, and has duly authorized the execution and delivery of this Supplemental Indenture to modify the Indenture and provide certain additional provisions and definitions as hereinafter described.

#### NOW, THEREFORE, THIS FIRST SUPPLEMENTAL INDENTURE WITNESSETH:

For and in consideration of the premises, the Company and the Trustee covenant and agree, for the equal and proportionate benefit of all Holders of the Securities, as follows:

#### ARTICLE ONE

Section 1.01. Section 101 of the Indenture is amended as follows:

The following definitions supplement, and, to the extent inconsistent with, replace the definitions in Section 101 of the Indenture:

"Acquired Debt" means Debt of a Person (i) existing at the time such Person becomes a Subsidiary or (ii) assumed in connection with the acquisition of assets from such Person, in each case, other than Debt incurred in connection with, or in contemplation of, such Person becoming a Subsidiary or such acquisition. Acquired Debt shall be deemed to be incurred on the date of the related acquisition of assets from any Person or the date the acquired Person becomes a Subsidiary.

"Annual Service Charge" as of any date means the maximum amount that is payable in any period for interest on, and original issue discount of, Debt of the Company and its Subsidiaries and the amount of dividends that are payable in respect of any Disqualified Stock.

"Consolidated Income Available for Debt Service" for any period means Earnings from Operations of the Company and its Subsidiaries plus amounts that have been deducted, and minus amounts that have been added, for the following (without duplication): (i) interest on Debt of the Company and its Subsidiaries, (ii) provision for taxes of the Company and its Subsidiaries based on income,
 (iii) amortization of debt discount and deferred financing costs, (iv)
 provisions for gains and losses on properties and property depreciation and
 amortization, (v) the effect of any noncash charge resulting from a change in
 accounting principles in determining Earnings from Operations for such period,
 and (vi) amortization of deferred charges.

"Debt" of the Company or any Subsidiary means, without duplication, any indebtedness of the Company or any Subsidiary, whether or not contingent, in respect of (i) borrowed money or evidenced by bonds, notes, debentures or similar instruments, (ii) indebtedness for borrowed money secured by any Encumbrance existing on property owned by the Company or any Subsidiary, (iii) the reimbursement obligations, contingent or otherwise, in connection with any letters of credit actually issued (other than letters of credit issued to provide credit enhancement or support with respect to other indebtedness of the Company or any Subsidiary otherwise reflected as Debt hereunder) or amounts representing the balance deferred and unpaid of the purchase price of any property or services, except any such balance that constitutes an accrued expense or trade payable, or all conditional sale obligations or obligations under any title retention agreement, (iv) the principal amount of all obligations of the Company or any Subsidiary with respect to redemption, repayment or other repurchase of any Disqualified Stock, or (v) any lease of property by the Company or any Subsidiary as lessee which is reflected on the Company's Consolidated Balance Sheet as a capitalized lease in accordance with GAAP, to the extent, in the case of items of indebtedness under (i) through (iii) above, that any such items (other than letters of credit) would appear as a liability on the Company's Consolidated Balance Sheet in accordance with GAAP, and also includes, to the extent not otherwise included, any obligation by the Company or any Subsidiary to be liable for, or to pay, as obligor, guarantor or otherwise (other than for purposes of collection in the ordinary course of business), Debt of another Person (other than the Company or any Subsidiary) (it being understood that Debt shall be deemed to be incurred by the Company or any Subsidiary whenever the Company or such Subsidiary shall create, assume, guarantee or otherwise become liable in respect thereof).

"Disqualified Stock" means, with respect to any Person, any Capital Stock of such Person which by the terms of such Capital Stock (or by the terms of any security into which it is convertible or for which it is exchangeable or exercisable), upon the happening of any event or otherwise (i) matures or is mandatorily redeemable, pursuant to a sinking fund obligation or otherwise (other than Capital Stock which is redeemable solely in exchange for Common Stock), (ii) is convertible into or exchangeable or exercisable for Debt or Disqualified Stock, or (iii) is

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redeemable at the option of the holder thereof, in whole or in part (other than Capital Stock which is redeemable solely in exchange for Common Stock), in each case on or prior to the Stated Maturity of the Securities.

"Earnings from Operations" for any period means net earnings excluding gains and losses on sales of investments, as reflected in the financial statements of the Company and its Subsidiaries for such period determined on a consolidated basis in accordance with GAAP.

"Encumbrance" means any mortgage, lien, charge, pledge or security interest of any kind.

"Total Assets" as of any date means the sum of (i) the Undepreciated Real Estate Assets and (ii) all other assets of the Company and its Subsidiaries determined in accordance with GAAP (but excluding accounts receivable and intangibles).

"Total Unencumbered Assets" means the sum of (i) those Undepreciated Real Estate Assets not subject to an Encumbrance for borrowed money and (ii) all other assets of the Company and its Subsidiaries not subject to an Encumbrance for borrowed money determined in accordance with GAAP (but excluding accounts receivable and intangibles).

"Undepreciated Real Estate Assets" as of any date means the cost (original cost plus capital improvements) of real estate assets of the Company and its Subsidiaries on such date, before depreciation and amortization determined on a consolidated basis in accordance with GAAP.

"Unsecured Debt" means Debt that is not secured by an Encumbrance upon any of the properties of the Company or any Subsidiary.

Section 1.02. A new Section 1012 is created and added to the Indenture to read as follows:

SECTION 1012. Limitations on Incurrence of Debt.

(a) The Company will not, and will not permit any Subsidiary to, incur any Debt if, immediately after giving effect to incurrence of such additional Debt and the application of the proceeds thereof, the aggregate principal amount of all outstanding Debt of the Company and its Subsidiaries on a consolidated basis determined in accordance with GAAP is greater than 60% of the sum of (without duplication) (i) the Total Assets of the Company and its Subsidiaries as of the end of the calendar quarter covered in the Company's Annual Report on Form 10-K or Quarterly Report on Form 10-Q, as the case may be, most recently filed with the

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Commission (or, if such filing is not permitted under the Exchange Act, with the Trustee) prior to the incurrence of such additional Debt and (ii) the purchase price of any real estate assets or mortgages receivable acquired, and the amount of any securities offering proceeds received (to the extent that such proceeds were not used to acquire real estate assets or mortgages receivable or used to reduce Debt), by the Company or any Subsidiary since the end of such calendar quarter, including those proceeds obtained in connection with the incurrence of such additional Debt.

(b) In addition to the limitations set forth in subsection (a) of this Section 1012, the Company will not, and will not permit any Subsidiary to, incur any Debt secured by any Encumbrance upon any of the property of the Company or any Subsidiary if, immediately after giving effect to the incurrence of such additional Debt and the application of the proceeds thereof, the aggregate principal amount of all outstanding Debt of the Company and its Subsidiaries on a consolidated basis which is secured by any Encumbrance is greater than 40% of the sum of (without duplication) (i) the Total Assets of the Company and its Subsidiaries as of the end of the calendar quarter covered in the Company's Annual Report on Form 10-K or Quarterly Report on Form 10-Q, as the case may be, most recently filed with the Commission (or, if such filing is not permitted under the Exchange Act, with the Trustee) prior to the incurrence of such additional Debt and (ii) the purchase price of any real estate assets or mortgages receivable acquired, and the amount of any securities offering proceeds received (to the extent that such proceeds were not used to acquire real estate assets or mortgages receivable or used to reduce Debt), by the Company or any Subsidiary since the end of such calendar quarter, including those proceeds obtained in connection with the incurrence of such additional Debt.

(c) In addition to the limitations set forth in subsection (a) and (b) of this Section 1012, the Company and its Subsidiaries may not at any time own Total Unencumbered Assets equal to less than 150% of the aggregate outstanding principal amount of the Unsecured Debt of the Company and its Subsidiaries on a consolidated basis.

(d) In addition to the limitations set forth in subsection (a), (b) and (c) of this Section 1012, the Company will not, and

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will not permit any Subsidiary to, incur any Debt if the ratio of Consolidated Income Available for Debt Service to the Annual Service Charge for the four consecutive fiscal quarters most recently ended prior to the date on which such additional Debt is to be incurred shall have been less than 1.5:1 on a pro forma basis giving effect thereto and to the application of the proceeds therefrom and calculated on the assumption that (i) such Debt and any other Debt incurred by the Company and its Subsidiaries since the first day of such four-quarter period and the application of the proceeds therefrom, including to refinance other Debt, had occurred at the beginning of such period; (ii) the repayment or retirement of any other Debt by the Company and its Subsidiaries since the first day of each such four-quarter period had been repaid or retired at the beginning of such period (except that, in making such computation, the amount of Debt under any revolving credit facility shall be computed based upon the average daily balance of such Debt during such period); (iii) in the case of Acquired Debt or Debt incurred in connection with any acquisition since

the first day of such four-quarter period, the related acquisition had occurred as of the first day of such period with the appropriate adjustments with respect to such acquisition being included in such pro forma calculation; and (iv) in the case of any acquisition or disposition by the Company or its Subsidiaries of any asset or group of assets since the first day of such four-quarter period, whether by merger, stock purchase or sale, or asset purchase or sale, such acquisition or disposition or any related repayment of Debt had occurred as of the first day of such period with the appropriate adjustments with respect to such acquisition or disposition being included in such pro forma calculation.

#### ARTICLE TWO

Section 2.01. All capitalized terms which are used herein and not otherwise defined herein are defined in the Indenture and are used herein with the same meanings as in the Indenture.

Section 2.02. This First Supplemental Indenture shall be effective as of the date first above written and upon the execution and delivery hereof by each of the parties hereto.

Section 2.03. This First Supplemental Indenture shall be governed by, and construed in accordance with, the laws of the State of New York.

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Section 2.04. This First Supplemental Indenture may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, but all such counterparts shall together constitute but one and the same instrument.

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IN WITNESS WHEREOF, the parties hereto have caused this First Supplemental Indenture to be duly executed by their respective officers hereunto duly authorized, all as of the day and year first above written.

AVALON PROPERTIES, INC.

By: /s/ Thomas J. Sargeant Dated: September 18, 1995 \_\_\_\_\_ Name: Thomas J. Sargeant ------Title: Chief Financial Officer \_\_\_\_\_ Attest: Virginia Rice SIGNET TRUST COMPANY, as Trustee By: /s/ Diane E. TenHoopen Dated: September 18, 1995 -----Name: Diane E. TenHoopen \_\_\_\_\_ Title: Vice President Attest: Rita M. Greeson 7 ACKNOWLEDGMENT COMMONWEALTH OF VIRGINIA) ) ss: COUNTY OF FAIRFAX)

On the 18th day of September 1995, before me personally came Thomas J. Sargeant,

to me known, who, being by me duly sworn, did depose and say that he is the Chief Financial Officer and Treasurer of AVALON PROPERTIES, INC., one of the parties described in and which executed the foregoing instrument, and that he signed his name thereto by authority of the Board of Directors.

[Notarial Seal]

/s/Mary M. Stafford Notary Public Commission Expires 1-31-96

STATE OF MARYLAND)

COUNTY OF BALTIMORE)

) ss:

On the 18th day of September 1995, before me personally came Diane E. TenHoopen to me known, who, being by me duly sworn, did depose and say that he/she is a Vice President of Signet Trust Company, one of the parties described in and which executed the foregoing instrument, and that he/she signed his/her name thereto by authority of the Board of Directors.

[Notarial Seal]

Katherine M. Rech Notary Public Commission Expires 6-1-98

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#### EMPLOYMENT AGREEMENT

EMPLOYMENT AGREEMENT (this "Agreement") made as of the 31st day of December, 2001 (the "Effective Date") by and between Samuel B. Fuller and AvalonBay Communities, Inc., a Maryland corporation (the "Company").

WHEREAS, Executive has been performing services for the Company; and

WHEREAS, Executive and the Company desire to enter into an employment agreement, effective as of the date of execution of this Agreement.

NOW, THEREFORE, the parties hereto do hereby agree as follows.

1. Term. The Company hereby agrees to employ Executive, and Executive hereby agrees to remain in the employ of the Company subject to the terms and conditions of this Agreement for the period commencing on the Effective Date and terminating on April 25, 2004 (the "Original Term"), unless earlier terminated as provided in Section 7. The Original Term shall be extended automatically for additional one year periods measured from April 26, 2004 (each a "Renewal Term"), unless notice that this Agreement will not be extended is given by either party to the other not more than 120 days prior to, and not less than 60 days prior to, the expiration of the Original Term or any Renewal Term. Notwithstanding the foregoing, upon a Change in Control, the Employment Period shall be extended automatically to three years from the date of such Change in Control. (The period of Executive's employment hereunder within the Original Term and any Renewal Terms is herein referred to as the "Employment Period.")

2. Employment Duties.

During the Employment Period, Executive shall be (a) employed in the business of the Company and its affiliates. Executive shall serve as a corporate officer of the Company with the title of EXECUTIVE VICE PRESIDENT - DEVELOPMENT AND CONSTRUCTION. In the performance of his duties, Executive shall be subject to the direction of the Board of Directors of the Company (the "Board"), including any committee of the Board designated by the Board, if any, and the Company's Chief Operating Officer and any officer senior to the Chief Operating Officer ("CEO", which term refers to the Chief Operating Officer and any officer senior to the Chief Operating Officer (such as the President, Chief Executive Officer and Executive Chairman), each with authority acting alone to give direction hereunder in the event that more than one person holds these positions) and shall not be required to take direction from or report to any other person. Executive will report directly to the Chief Operating Officer of the Company. Executive's duties and authority shall be commensurate with Executive's title and position with the Company, and shall not be materially diminished from, or materially inconsistent with, Executive's duties and responsibilities with the Company immediately prior to the date of this Agreement, provided, however, that it will not be a violation of this Section 2(a), or otherwise be a breach by the Company under any term of this Agreement, if either (x) or (y) immediately below are true:

 $(\mathbf{x})$  The Company modifies Executive's title or duties, provided that all of the following conditions are met:

(i) Executive remains on the Management Investment Committee, or a similar successor committee of management that considers and approves investment proposals developed by management; and

(ii) Executive's title is Executive Vice President or a higher ranking title; and

(iii) Executive reports directly to the CEO (which term, as noted above, includes the Chief Operating Officer); and

(iv) Executive either

(I) remains as the most senior officer (other than the CEO) in charge of at least two of the following six principal business functions: finance, human resources, property operations, acquisitions/dispositions, development or construction) or,

(II) if the Company's management structure is reorganized to give effect to two or more major geographic regions, Executive is put in charge of all of such principal functions in one region except for any function that is managed on a centralized basis (e.g., if human resources or finance continues to be managed on a nationwide basis rather than by region).

(v) Executive's targeted total compensation is not less than what it would have been had Executive remained in the position of Executive Vice President - Development and Construction for AvalonBay Communities (e.g., in determining total compensation in accordance with Section 3(j), Executive's targeted total compensation will not be reduced because, for example, it is determined by the Company to be appropriate for a "President of the West Coast Division" to receive less compensation than the Executive Vice President of Development and Construction of a national company).

(y) The Executive's duties are modified from time to time as Executive and Company mutually reasonably agree.

Executive agrees to his employment as described in (b) this Section 2 and agrees to devote substantially all of his working time and efforts to the performance of his duties under this Agreement; provided that nothing in this Section 2(b) shall be interpreted to preclude Executive from (i) participating with the prior written consent of the Board as an officer or director of, or advisor to, any other entity or organization that is not a customer or material service provider to the Company or a Competing Enterprise, as defined in Section 8, so long as such participation does not interfere with the performance of Executive's duties hereunder, whether or not such entity or organization is engaged in religious, charitable or other community or non-profit activities, (ii) investing in any entity or organization which is not a customer or material service provider to the Company or a Competing Enterprise, so long as such investment does not interfere with the performance of Executive's duties hereunder, or (iii) delivering lectures or fulfilling speaking engagements so long as such lectures or engagements do not interfere with the performance of Executive's duties hereunder.

(c) In performing his duties hereunder, Executive shall be available for reasonable travel as the needs of the business require. Executive shall be based in Wilton, Connecticut or otherwise in New York City, Westchester County, New York or Fairfield County, Connecticut (all such areas collectively, the "Metropolitan Area").

(d) Breach by either party of any of his or its respective obligations under this Section 2 shall be deemed a material breach of that party's obligations hereunder.

3. Compensation/Benefits. In consideration of Executive's services hereunder, the Company

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#### shall provide Executive the following:

(a) Base Salary. During the Employment Period, the Executive shall receive an annual rate of base salary ("Base Salary") in an amount not less than \$330,000. Executive's Base Salary will be reviewed by the Company annually and may be adjusted upward (but not downward) at such time. Base Salary shall be payable in accordance with the Company's normal business practices, but in no event less frequently than monthly.

(b) Bonuses. Commencing at the close of each fiscal year during the Employment Period, the Company shall review the performance of the Company and of Executive during the prior fiscal year, and the Company may provide Executive with additional compensation in the form of a cash bonus ("Cash Bonus") and/or in the form of long term equity incentives such as stock options and restricted stock grants ("LT Equity Bonus") if the Board, or any compensation committee thereof, in its discretion, determines that the performance of the Company and Executive's contribution to the Company warrants such additional payment and the Company's anticipated financial performance of the present period permits such payment. Any Cash Bonuses hereunder shall be paid as a lump sum not later than 75 days after the end of the Company's preceding fiscal year.

(c) Medical and Disability Insurance/Physical. During the Employment Period, the Company shall provide to Executive and Executive's immediate family a comprehensive policy of health insurance in accordance with the Company's general practice applicable to officers (including payment of all or a portion of the premiums due thereon) and shall provide to Executive a disability policy in accordance with the Company's general practice applicable to officers (including payment of all or a portion of the premiums due thereon). During the Employment Period, Executive shall be entitled to a comprehensive annual physical performed, at the expense of the Company (but not including any related travel expense), by the physician or medical group of Executive's choosing.

(d) Split Dollar Life Insurance. During the Employment Period, the Company shall keep in force and pay the premiums on the split-dollar life insurance policy referenced in the Split Dollar Insurance Agreement between the Company and Executive, subject to reimbursement by Executive as provided in such Split Dollar Insurance Agreement. Executive agrees to submit to such medical examinations as may be required in order to maintain such policy of insurance.

(e) Vacations. Executive shall be entitled to reasonable paid vacations during the Employment Period in accordance with the then regular procedures of the Company governing officers.

(f) Office/Secretary, etc. During the Employment Period, Executive shall be entitled to secretarial services and a private office commensurate with his title and duties.

(g) Annual Allowance. The Company will provide the Executive with an annual allowance of up to \$5,000 per year (the "Allowance"). The Executive may draw on the Allowance for expenses incurred in his discretion for items such as country club membership, financial counseling or tax preparation. Payment of the Allowance shall be subject to substantiation of expenses in accordance with the Company's policies in effect from time to time for executive officers of the Company. Unused portions of the Allowance shall not be carried over from year to year. For purposes of this Section 3(g), a new year shall be deemed to commence on each January 1. For the 2001 calendar year, Executive will receive the full, unprorated \$5,000 Allowance.

(h) Automobile. The Company shall provide Executive with a monthly car allowance during the Employment Period in accordance with the Company's current practices but in no event less than \$750 per month.

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(i) Other Benefits. During the Employment Period, the Company shall provide to Executive such other benefits, excluding severance benefits, but including the right to participate in such retirement or pension plans, as are made generally available to officers of the Company from time to time. Executive shall be given credit for purposes of eligibility and vesting of employee benefits and benefit accrual for service prior to the Effective Date with Avalon Properties, Inc. and its affiliates ("Avalon"), and Trammell Crow Residential ("TCR") under each benefit plan of the Company and its subsidiaries to the extent such service had been credited under employee benefit plans of Avalon or TCR, provided that no such crediting of service results in duplication of benefits.

Total Compensation. The Company acknowledges that (i) the Executive's Cash Bonus and LT Equity Bonus awarded to the Executive by the Board or Compensation Committee of the Board in its discretion from time-to-time, are a material part of total compensation for the Executive. The Company will endeavor to provide Executive with a reasonable Cash Bonus and/or reasonable LT Equity Bonus on an annual basis such that the Executive's total compensation, in light of the Company's performance and his performance in his role as provided in this Agreement, is reasonable under the circumstances and reasonable relative to the Cash Bonuses and LT Equity Bonuses awarded other officers of the Company. The Company shall not be in breach of this provision unless it can be demonstrated that the Company acted in bad faith in determining whether to award (or the size of an award of) a Cash Bonus or LT Equity Bonus, which determination of bad faith shall specifically be made with reference to the target awards set for other officers and the actual awards paid other officers.

4. Expenses/Indemnification.

(a) During the Employment Period, the Company shall reimburse Executive for the reasonable business expenses incurred by Executive in the course of performing his duties for the Company hereunder, upon submission of invoices, vouchers or other appropriate documentation, as may be required in accordance with the policies in effect from time to time for executive employees of the Company.

(b) To the fullest extent permitted by law, the Company shall indemnify Executive with respect to any actions commenced against Executive in his capacity as an officer or director or former officer or director of the Company, or any affiliate thereof for which he may render service in such capacity, whether by or on behalf of the Company, its shareholders or third parties, and the Company shall advance to Executive on a timely basis an amount equal to the reasonable fees and expenses incurred in defending such actions, after receipt of an itemized request for such advance, and an undertaking from Executive to repay the amount of such advance, with interest at a reasonable rate from the date of the request, as determined by the Company, if it shall ultimately be determined that he is not entitled to be indemnified against such expenses. Notwithstanding the foregoing, the Company shall not indemnify Executive with respect to any acts or omissions attributable, directly or indirectly, to Executive's gross negligence, willful misconduct or material breach of this Agreement. The Company agrees that it shall use reasonable best efforts to secure and maintain officers' and directors' liability insurance that shall include coverage with respect to Executive.

### 5. Employer's Authority/Policies.

(a) General. Executive agrees to observe and comply with the rules and regulations of the Company as adopted by its Board respecting the performance of his duties and to carry out and perform orders, directions and policies communicated to him from time to time by the Board or the CEO.

(b) Ethics Policies. Executive agrees to comply with and be bound by the Ethics Policies of the Company, as reflected in the attachment at Annex A hereto and made a part hereof. Executive agrees to comply with and be bound by the Company's insider trading policies and procedures that are generally applicable to employees and/or senior officers.

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# 6. Records/Nondisclosure/Company Policies.

(a) General. All records, manuals, financial statements and similar documents obtained, reviewed or compiled by Executive in the course of the performance by him of services for the Company, whether or not confidential information or trade secrets, shall be the exclusive property of the Company. Executive shall have no rights in such documents upon any termination of this Agreement.

(b) Nondisclosure Agreement. Without limitation of the Company's rights under Section 6(a), Executive agrees to abide by and be bound by the Nondisclosure Agreement of the Company executed by Executive and the Company as reflected in the attachment at Annex B and made a part hereof.

7. Termination; Severance and Related Matters.

(a) At-Will Employment. Executive's employment hereunder is "at will" and, therefore, may be terminated at any time, with or without Cause, at the option of the Company, subject only to the severance obligations under this Section 7. Upon any termination hereunder, the Employment Period shall expire.

(b) Definitions. For purposes of this Section 7, the following terms shall have the indicated definitions:

(1) Cause. "Cause" shall mean:

(i) Executive is convicted of or enters a plea of nolo contendere to an act which is defined as a felony under any federal, state or local law, not based upon a traffic violation, which conviction or plea has or can be expected to have, in the good faith opinion of the Board, a material adverse impact on the business or reputation of the Company;

(ii) any one or more acts of theft, larceny, embezzlement, fraud or material intentional misappropriation from or with respect to the Company;

(iii) a breach by Executive of his fiduciary duties under Maryland law as an officer; or material breach by Executive of any material rule, material regulation, material policy or material procedure, of the Company (including, without limitation, as described in Section 5 hereof);

(iv) Executive's commission of any one or more acts of gross negligence or willful misconduct which in the good faith opinion of the Board has resulted in material harm to the business or reputation of the Company; or

(v) default by Executive in the performance of his material duties under this Agreement, without correction of such action within 15 days of written notice thereof.

Notwithstanding the foregoing, no termination of Executive's employment by the Company shall be treated as for Cause or be effective until and unless all of the steps described in subparagraphs (A) through (C) below have been complied with: 5

by the Company within 120 days after the Board learns of the act, failure or event (or latest in a series of acts, failures or events) constituting "Cause";

(B) The Board has voted (at a meeting of the Board duly called and held as to which termination of Executive is an agenda item) to terminate Executive for Cause after Executive has been given notice of the particular acts or circumstances which are the basis for the termination for Cause and has been afforded at least 20 days notice of the meeting and an opportunity to present his position in writing; and

(C) The Board has given a Notice of Termination to Executive within 20 days after such Board meeting.

The Company may suspend Executive with pay at any time during the period commencing with the giving of notice to Executive under clause (A) above until final Notice of Termination is given under clause (C) above. Upon the giving of notice as provided in clause (C) above, no further payments shall be due Executive except as provided in Section 7(c) (vii).

(2) Change in Control. A "Change in Control" shall mean the occurrence of any one or more of the following events following the Effective Date:

> (i) Any individual, entity or group (a "Person") within the meaning of Sections 13(d) and 14(d) of the Securities Exchange Act of 1934 (the "Act") (other than the Company, any corporation, partnership, trust or other entity controlled by the Company (a "Subsidiary"), or any trustee, fiduciary or other person or entity holding securities under any employee benefit plan or trust of the Company or any of its Subsidiaries), together with all "affiliates" and "associates" (as such terms are defined in Rule 12b-2 under the Act) of such Person, shall become the "beneficial owner" (as such term is defined in Rule 13d-3 under the Act) of securities of the Company representing 30% or more of the combined voting power of the Company's then outstanding securities having the right to vote generally in an election of the Company's Board of Directors ("Voting Securities"), other than as a result of (A) an acquisition of securities directly from the Company or any Subsidiary or (B) an acquisition by any corporation pursuant to a reorganization, consolidation or merger if, following such reorganization, consolidation or merger the conditions described in clauses (A), (B) and (C) of subparagraph (iii) of this Section 7(b)(2) are satisfied; or

> (ii) Individuals who, as of the Effective Date, constitute the Company's Board (the "Incumbent Directors") cease for any reason to constitute at least a majority of the Board, provided, however, that any individual becoming a director of the Company subsequent to the date hereof (excluding, for this purpose, (A) any such individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election of members of the Board or other actual or threatened solicitation of proxies or consents by or on behalf of a Person other than the Board, including by reason of agreement intended to avoid or settle any such actual or threatened contest or solicitation, and (B) any individual whose initial assumption of office is in connection with a reorganization, merger or consolidation, involving an unrelated entity and occurring during the Employment Period), whose election or nomination for election by the Company's shareholders was approved by a vote of at least a majority of the persons then comprising Incumbent Directors shall for purposes of this Agreement be considered an Incumbent Director; or

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(iii) Consummation of a reorganization, merger or consolidation of the Company, unless, following such reorganization, merger or consolidation, (A) more than 50% of, respectively, the then outstanding shares of common stock of the corporation resulting from such reorganization, merger or consolidation and the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors is then beneficially owned, directly or indirectly, by all or substantially all of the individuals and entities who were the beneficial owners, respectively, of the outstanding Voting Securities immediately prior to such reorganization, merger or consolidation, (B) no Person (excluding the Company, any employee benefit plan (or related trust) of the Company, a Subsidiary or the corporation resulting from such reorganization, merger or consolidation or any subsidiary thereof, and any Person beneficially owning, immediately prior to such reorganization, merger or consolidation, directly or indirectly, 30% or more of the outstanding Voting Securities), beneficially owns, directly or indirectly, 30% or more of, respectively, the then outstanding shares of common stock of the corporation resulting from such reorganization, merger or consolidation or the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors, and (C) at least a majority of the members of the board of directors of the corporation resulting from such reorganization, merger or consolidation were members of the Incumbent Board at the time of the execution of the initial agreement providing for such reorganization, merger or consolidation;

(iv) Approval by the shareholders of the Company of a complete liquidation or dissolution of the Company; or

The sale, lease, exchange or other (V) disposition of all or substantially all of the assets of the Company, other than to a corporation, with respect to which following such sale, lease, exchange or other disposition (A) more than 50% of, respectively, the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors is then beneficially owned, directly or indirectly, by all or substantially all of the individuals and entities who were the beneficial owners of the outstanding Voting Securities immediately prior to such sale, lease, exchange or other disposition, (B) no Person (excluding the Company and any employee benefit plan (or related trust) of the Company or a Subsidiary or such corporation or a subsidiary thereof and any Person beneficially owning, immediately prior to such sale, lease, exchange or other disposition, directly or indirectly, 30% or more of the outstanding Voting Securities), beneficially owns, directly or indirectly, 30% or more of, respectively, the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors and (C) at least a majority of the members of the board of directors of such corporation were members of the Incumbent Board at the time of the execution of the initial agreement or action of the Board of Directors providing for such sale, lease, exchange or other disposition of assets of the Company.

Notwithstanding the foregoing, a "Change in Control" shall not be deemed to have occurred for purposes of this Agreement solely as the result of an acquisition of securities by the Company which, by reducing the number of shares of Voting Securities outstanding, increases the proportionate voting power represented by the Voting Securities beneficially owned by any Person to 30% or more of the combined voting power of all then outstanding Voting Securities; provided, however, that if any Person referred to in this sentence shall thereafter become the beneficial owner of any additional shares of Stock or other Voting Securities (other than pursuant to a stock split, stock dividend, or similar transaction), then a

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"Change in Control" shall be deemed to have occurred for purposes of this Agreement.

(3) Complete Change in Control. A "Complete Change in Control" shall mean that a Change in Control has occurred, after modifying the definition of "Change in Control" by deleting clause (i) from Section 7(b)(2) of this Agreement.

(4) Constructive Termination Without Cause. "Constructive Termination Without Cause" shall mean a termination of Executive's employment initiated by Executive not later than 12 months following the occurrence (not including any time during which an arbitration proceeding referenced below is pending), without Executive's prior written consent, of one or more of the following events (or the latest to occur in a series of events), and effected after giving the Company not less than 10 working days' written notice of the specific act or acts relied upon and right to cure:

 a material adverse change in the functions, duties or responsibilities of Executive's position which is inconsistent with Section 2(a), except in connection with the termination of Executive's employment for Disability, Cause, as a result of Executive's death or by Executive other than for a Constructive Termination Without Cause;

(ii) any material breach by the Company of this Agreement;

(iii) any purported termination of Executive's employment for Cause by the Company which does not comply with the terms of Section 7(b)(1) of this Agreement;

(iv) the failure of the Company to obtain an agreement, satisfactory to the Executive, from any successor or assign of the Company, to assume and agree to perform this Agreement, as contemplated in Section 10 of this Agreement;

(v) the failure by the Company to continue in effect any compensation plan in which Executive participates immediately prior to a Change in Control which is material to Executive's total compensation, unless comparable alternative arrangements (embodied in ongoing substitute or alternative plans) have been implemented with respect to such plans, or the failure by the Company to continue Executive's participation therein (or in such substitute or alternative plans) on a basis not materially less favorable, in terms of the amount of benefits provided and the level of Executive's participation relative to other participants, as existed during the last completed fiscal year of the Company prior to the Change in Control;

(vi) the relocation of the Company's Wilton, Connecticut offices to a new location outside of the Metropolitan Area or the failure to locate Executive's own office at the Wilton, Connecticut office (or at the office to which such office is relocated which is within the Metropolitan Area) ("Relocation Termination"); or

(vii) any voluntary termination of employment by the Executive for any reason during the 12-month period immediately following a Complete Change in Control of the Company if such Complete Change in Control occurs during the Employment Period (a "CIC Pull").

Notwithstanding the foregoing, a Constructive Termination Without Cause shall not be treated as having occurred unless Executive has given a final Notice of Termination delivered after expiration of the Company's cure period. Executive or the Company may, at any time after the expiration of the Company's cure period and either prior to or up until three months after giving a

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final Notice of Termination, commence an arbitration proceeding to determine the question of whether, taking into account the actions complained of and any efforts made by the Company to cure such actions, a termination by Executive of his employment should be treated as a Constructive Termination Without Cause for purposes of this Agreement. If the Executive or the Company commences such a proceeding prior to delivery by Executive of a final Notice of Termination, the commencement of such a proceeding shall be without prejudice to either party and Executive's and the Company's rights and obligations under this Agreement shall continue unaffected unless and until the arbitrator has determined such question in the affirmative, or, if earlier, the date on which Executive or the Company has delivered a Notice of Termination in accordance with the provisions of this Agreement. If the Company commences an arbitration proceeding, Executive shall remain fully employed by the Company per the terms of this agreement during the pendency of this proceeding and the Company shall reimburse the Executive in full for all reasonable legal costs and expenses related to this arbitration.

(5) Average Covered Total Compensation. "Average Covered Total Compensation" shall mean the sum of Executive's Covered Total Compensation as calculated for the calendar year in which the Date of Termination occurs and for each of the two preceding calendar years, divided by three, provided, however, that if the Date of Termination occurs before February 26, 2003, then "Average Covered Total Compensation" shall mean the sum of Executive's Covered Total Compensation as calculated for the calendar year in which the Date of Termination occurs and for the preceding calendar year, divided by two. "Average Covered Base And Cash Bonus Compensation," "Average Covered Cash Bonus Compensation" and "Average Covered LT Equity Compensation" shall have analogous meanings but with reference to Covered Base And Cash Bonus Compensation, respectively.

(6) Covered Compensation Definitions. "Covered Total Compensation," for any calendar year, shall mean an amount equal to the sum of (i) Executive's annualized Base Salary for the calendar year, (ii) the cash bonus actually earned by Executive with respect to such calendar year, and (iii) the value of all stock and other equity-based compensation awards made to Executive during such calendar year. In the event that the Company has or hereafter makes any special, mid-year or other non-routine grant of equity outside of the Company's recurring annual equity compensation programs, or in the event that the Company grants, outside of the current recurring annual equity compensation programs, any equity based compensation pursuant to any long-term plan under which equity grants may be made based on multi-year Company results, the value of any such mid-year, special, or long-term plan equity based compensation shall not be included in clause (iii) of the preceding sentence and therefore shall not be included in the calculation of Covered Compensation definitions, and the value of such equity shall have no impact on any cash payments made under Section 7(c) of the Agreement.

> "Covered Base And Cash Bonus Compensation" for any calendar year shall mean Covered Total Compensation for such year but without the inclusion of amounts attributable to clause (iii) of the definition of Covered Total Compensation.

"Covered Cash Bonus Compensation" for any calendar year shall mean Covered Total Compensation for such year but without the inclusion of amounts attributable to clauses (i) and (iii) of the definition of Covered Total Compensation.

"Covered LT Equity Compensation" for any calendar year shall mean Covered Total Compensation for such year but without the inclusion of clauses (i) and (ii) of the definition of Covered Total Compensation.

For purposes of applying the Covered Compensation definitions set forth above, the following rules shall apply:

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(A) In valuing awards for purposes of clause (iii) of the definition of Covered Total Compensation, all such awards shall be treated as if fully vested when granted, stock grants shall be valued by reference to the fair market value on the date of grant of the Company's common stock, par value \$.01 per share, and other equity-based compensation awards shall be valued at the value established in good faith by the Compensation Committee of the Board. Reference is made to Section 7(c) (viii) for further clarification regarding this matter.

In determining the cash bonus (B) actually paid with respect to a calendar year, if no cash bonus has been paid with respect to the calendar year in which the Date of Termination occurs, the cash bonus paid with respect to the immediately preceding calendar year shall be assumed to have been paid in each of the current and immediately preceding calendar years, and if no cash bonus has been paid by the Date of Termination with respect to the immediately preceding calendar year, the cash bonus paid with respect to the second preceding calendar year shall be assumed to have been paid in all three (or two, as applicable) of the calendar years taken into account in determining Average Covered Total Compensation (or any of the derivative definitions under Section 7(b)(5)).

(C) If (i) any cash bonus paid with respect to the current or immediately preceding calendar year was paid within three months of Executive's Date of Termination, (ii) such cash bonus is lower than the last cash bonus paid more than three months from the Date of Termination, and (iii) it is determined that the Board acted in bad faith in setting such cash bonus (which determination of bad faith shall specifically be made with reference to the target cash bonuses set for other officers and the actual cash bonuses paid other officers), then in such event any such cash bonus paid within three months of the Date of Termination shall be disregarded and the last cash bonus paid more than three months from the Date of Termination shall be substituted for each cash bonus so disregarded.

(D) In determining the amount of stock and other equity-based compensation awards made during a calendar year during the averaging period, rules similar to those set forth in subparagraphs (B) and (C) of this Section 7(b)(6) shall be followed except that all awards made in connection with the Company's initial public offering shall be disregarded.

(7) Disability. "Disability" shall mean Executive has been determined to be disabled and to qualify for long-term disability benefits under the long-term disability insurance policy obtained pursuant to Section 3(d) of this Agreement.

(c) Rights Upon Termination.

(i) Payment of Benefits Earned Through Date of Termination. Upon any termination of Executive's employment during the Employment Period, Executive, or his estate, shall in all events be paid (I) all accrued but unpaid Base Salary and (II) (except in the case of a termination by the Company for Cause or a voluntary termination by Executive which is not due to a Constructive Termination Without Cause, in either of which cases this clause (II) shall not apply) a pro rata portion of the Executive's Cash Bonus and LT Equity Bonus. For purposes of fulfilling the requirements of clause (II) of the prior sentence, the following shall apply:

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- (a) In all events, any stock options issued will be issued prior to Executive's Date of Termination so that such stock options are employee stock options. Such stock options shall have an exercise price equal to the closing price of the Company's stock on the date of grant of such options, and such options shall expire one year after the date of grant.
- (b) The Company and Executive shall work in good faith to determine an appropriate Cash Bonus and LT Equity Bonus for the year in which the Date of Termination occurs. Such determination shall be based in good faith on an evaluation of Executive's and the Company's performance. If the Company and Executive cannot agree on appropriate amounts, then:
  - The Company may defer the determination (A) of the Cash Bonus and the restricted stock portion of the LT Equity Bonus until such bonuses in respect of such year are determined for other officers, and at such time the amounts to be used for determining Executive's pro rata bonuses shall be a percentage of his target Cash Bonus and a percentage of his target number of restricted shares with such percentages being equal to the average of the percentages that apply to the Cash Bonus and restricted shares, respectively, of other officers ranked Senior Vice President or higher; and
  - (B) The Company may grant to Executive a number of stock options based on the assumption that the percentage of the target number of options Executive would have received in respect of the year in which the Date of Termination occurs would equal the average of the percentage realization applied to options granted with respect to the

prior three calendar years.

(c) Once the determination in the preceding paragraph is made, the pro rata portion of such amounts shall equal such amounts multiplied by a fraction, the numerator of which is the number of days from January 1 to the Date of Termination in the year of termination and the denominator of which is 365.

Executive shall also retain all such rights with respect to vested equity-based awards as are provided under the circumstances under the applicable grant or award agreement, and shall be entitled to all other benefits which are provided under the circumstances in accordance with the provisions of the Company's generally applicable employee benefit plans, practices and policies, other than severance plans.

(ii) Death. In the event of Executive's death during the Employment Period, the Company shall, in addition to paying the amounts set forth in Section 7(c)(i), take whatever action is necessary to cause all of Executive's unvested equity-based awards to become fully vested as of the date of death and, in the case of equity-based awards which have an exercise schedule, to become fully exercisable and continue to be exercisable for such period as is provided in the case of vested and exercisable awards in the event of death under the terms of the applicable award agreements.

(iii) Disability. In the event the Company elects to terminate Executive's employment during the Employment Period on account of Disability, the Company shall, in addition to paying the amounts set forth in Section 7(c)(i) and subject to

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Executive first entering into a separation agreement, including a general release of all claims, in a form reasonably acceptable to the Company ("Separation Agreement"), pay to Executive, in one lump sum, no later than the later of the effective date of said Separation Agreement or 31 days following the Date of Termination, an amount equal to one times Average Covered Total Compensation. The Company shall also, commencing upon the Date of Termination and subject to Executive entering into a Separation Agreement:

> (A) Continue, without cost to Executive, benefits comparable to the medical benefits provided to Executive immediately prior to the Date of Termination under Section 3(c) for a period of 12 months following the Date of Termination or until such earlier date as Executive obtains comparable benefits through other employment;

(B) Continue to pay, or reimburse Executive, for all premiums then due or thereafter payable on the whole-life portion of the split-dollar insurance policy referenced under Section 3(d) for so long as such payments are due; provided, that the Company's obligations under this Section 7(c)(iii)(B) are contingent on Executive's timely payment of the premiums then due or thereafter payable on the term portion of said split-dollar insurance policy; and

(C) Take whatever action is necessary to cause Executive to become vested as of the Date of Termination in all stock options, restricted stock grants, and all other equity-based awards and be entitled to exercise and continue to exercise all stock options and all other equity-based awards having an exercise schedule and to retain such grants and awards to the same extent as if they were vested upon termination of employment in accordance with their terms.

(D) If Executive obtains a disability policy on commercially reasonable terms with the same or similar coverage as provided by the Company prior to the Date of Termination then, until that date that is 12 months following the Date of Termination (or, if earlier, until Executive obtains comparable benefits through other employment), reimburse Executive for an

amount equal to the difference between (i) the monthly premiums for such disability policy, less (ii) the amount paid by Executive in respect of a portion of the premiums on the disability policy provided by Company prior to the Date of Termination.

(iv) Non-Renewal by the Company. In the event the Company gives Executive a notice of non-renewal pursuant to Section 1 above, and either (I) within one year after expiration of the Employment Period the Executive voluntarily terminates his employment ("Post-Expiration Resignation") or (II) within two years after expiration of the Employment Period the Executive's employment is terminated by the Company without Cause or Constructively Terminated without Cause ("Post-Expiration Termination"), then, in either such case, the Company shall, in addition to paying the amounts set forth in Section 7(c)(i), and subject to Executive first entering into a Separation Agreement, pay to Executive, for 12 consecutive months beginning with the first business day of the calendar month following the Effective Date of said Separation Agreement, a monthly amount equal to one-twelfth ( 1/12) of the sum of one times his then applicable Base Salary plus one times Average Covered Cash Bonus Compensation. The Company shall also, commencing upon the Date of Termination and subject to Executive entering into a Separation Agreement, continue, without cost to Executive, benefits comparable to the medical benefits provided to Executive immediately prior to the Date of Termination under Section 3(c) for a period of 12 months following the Date of Termination or until such earlier date as Executive obtains

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comparable benefits through other employment. In addition, if Executive obtains a disability policy on commercially reasonable terms with the same or similar coverage as provided by the Company prior to the Date of Termination then, until that date that is 12 months following the Date of Termination (or, if earlier, until Executive obtains comparable benefits through other employment), reimburse Executive for an amount equal to the difference between (i) the monthly premiums for such disability policy, less (ii) the amount paid by Executive in respect of a portion of the premiums on the disability policy provided by Company prior to the Date of Termination.

In addition to the above, in the case of a Post-Expiration Termination the Company additionally shall:

- I. Take whatever action is necessary to cause Executive to become vested as of the Date of Termination in all stock options, restricted stock grants, and all other equity-based awards and be entitled to exercise and continue to exercise all stock options and all other equity-based awards having an exercise schedule and to retain such grants and awards to the same extent as if they were vested upon termination of employment in accordance with their terms; and
- II. Continue to pay, or reimburse Executive for, all premiums then due or thereafter payable on the whole-life portion of the split-dollar insurance policy referenced under Section 3(d) for so long as such payments are due; provided, that the Company's obligations under this Section 7(c)(iv)(B)(II) are contingent on Executive's timely payment of the premiums then due or thereafter payable on the term portion of said split-dollar insurance policy;

(v) Termination Without Cause or Constructive Termination Without Cause Prior to Change in Control of Company. In the event the Company or any successor to the Company terminates Executive's employment without Cause, or if Executive terminates his employment in a Constructive Termination without Cause, in either case prior to the effective

time of any Change in Control of the Company or at any time after two years after a Change in Control of the Company, the Company shall, in addition to paying the amounts provided under Section 7(c)(i), and subject to Executive first entering into a Separation Agreement, pay to Executive, in one lump sum no later than the later of the Effective Date of said Separation Agreement or 31 days following the Date of Termination, an amount equal to the sum of (x) two times Average Covered Base And Cash Bonus Compensation plus (y) one times Average Covered LT Equity Compensation (such sum, the "Section 7(c) (v)Payment"); provided, however, that in the event that the Constructive Termination Without Cause is a Relocation Termination, the Section 7(c)(v) Payment shall be an amount equal to one times Average Covered Total Compensation. The Company shall also, commencing upon the Date of Termination and subject to the Executive entering into a Separation Agreement:

> (A) Continue, without cost to Executive, benefits comparable to the medical benefits provided to Executive immediately prior to the Date of Termination under Section 3(c) for a period of 24 months (12 months in the case of a Relocation Termination) following the Date of Termination or until such earlier date as Executive obtains comparable benefits through other employment;

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(B) Continue to pay, or reimburse Executive, for so long as such payments are due, all premiums then due or payable on the whole-life portion of the split-dollar insurance policy referenced under Section 3(d); provided that the Company's obligations under this Section 7(c)(v)(B) are contingent on Executive's timely payment of the premiums then due or thereafter payable on the term portion of said split-dollar insurance policy; and

(C) Take whatever action is necessary to cause Executive to become vested as of the Date of Termination in all stock options, restricted stock grants, and all other equity-based awards and be entitled to exercise and continue to exercise all stock options and all other equity-based awards having an exercise schedule and to retain such grants and awards to the same extent as if they were vested upon termination of employment in accordance with their terms.

(D) If Executive obtains a disability policy on commercially reasonable terms with the same or similar coverage as provided by the Company prior to the Date of Termination then, until that date that is 24 months (12 months in the case of a Relocation Termination) following the Date of Termination (or, if earlier, until Executive obtains comparable benefits through other employment), reimburse Executive for an amount equal to the difference between (i) the premium for such disability policy, less (ii) the amount paid by Executive in respect of a portion of the premiums on the disability policy provided by Company prior to the Date of Termination.

In the event that, within six months after the Notice of Termination which gave rise to the termination of Executive's employment under this Section 7(c)(v), a Change in Control of the Company occurs, then (provided Executive previously signed a Separation Agreement), Executive shall be entitled to receive the payments and benefits under Section 7(c)(vi) rather than this Section 7(c)(v). To effect this increase in payments and benefits, within 31 days of the Change in Control the Company shall pay to Executive, in one lump sum, an amount equal to the difference between (A) three times Average Covered Total Compensation (calculated as of the Date of Termination) less (B) the Section 7(c)(v) Payment. No payment in the nature of interest or for the time value of money shall be paid by the Company. In addition, the benefits described in Section 7(c)(v)(A) shall continue for 36 months following the Date of Termination (or until such earlier date as Executive obtains comparable benefits through other employment) rather than 24 months.

Years Following a Change in Control. In the event the Company or any successor to the Company terminates Executive's employment without Cause (or Executive's employment is Constructively Terminated without Cause) within two years following the effective time of a Change in Control of the Company, the Company shall, in addition to paying the amounts provided under Section 7(c)(i), and subject to the Executive first entering into a Separation Agreement, pay to the Executive, in one lump sum no later than the later of the effective date of said Separation Agreement or 31 days following the Date of Termination, an amount equal to three times Average Covered Total Compensation, provided, however, that in the event the termination is due to a CIC Pull, then the payment shall be an amount equal to two times Average Covered Total Compensation. The Company shall also, commencing upon the Date of Termination:

> (A) Continue, without cost to Executive, benefits comparable to the medical benefits provided to Executive immediately prior to the Date of

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Termination under Section 3(c) for a period of 36 months (24 months in the case of a termination due to a CIC Pull) following the Date of Termination or until such earlier date as Executive obtains comparable benefits through other employment;

(B) Continue to pay, or reimburse Executive, for so long as such payments are due, all premiums then due or payable on the whole-life portion of the split-dollar insurance policy referenced under Section 3(d); provided that the Company's obligations under this Section 7(c)(vi)(B) are contingent on Executive's timely payment of the premiums then due or thereafter payable on the term portion of said split-dollar insurance policy; and

(C) Take whatever action is necessary to cause Executive to become vested as of the Date of Termination in all stock options, restricted stock grants, and all other equity-based awards and be entitled to exercise and continue to exercise all stock options and all other equity-based awards having an exercise schedule and to retain such grants and awards to the same extent as if they were vested upon termination of employment in accordance with their terms.

(D) If Executive obtains a disability policy on commercially reasonable terms with the same or similar coverage as provided by the Company prior to the Date of Termination then, until that date that is 36 months (24 months in the case of a termination due to a CIC Pull) following the Date of Termination (or, if earlier, until Executive obtains comparable benefits through other employment), reimburse Executive for an amount equal to the difference between (i) the monthly premiums for such disability policy, less (ii) the amount paid by Executive in respect of a portion of the premiums on the disability policy provided by Company prior to the Date of Termination.

(vii) Termination for Cause; Voluntary Resignation. In the event Executive's employment terminates during the Employment Period other than in connection with a termination meeting the conditions of subparagraphs (ii), (iii), (iv), (v) or (vi) of this Section 7(c), Executive shall receive the amounts set forth in Section 7(c) (i) in full satisfaction of all of his entitlements from the Company. All equity-based awards not vested as of the Date of Termination shall terminate (unless otherwise provided in the applicable award agreement) and Executive shall have no further entitlements with respect thereto.

(viii) Clarification Regarding Treatment of Options and Restricted Stock. The stock option and restricted stock agreements (the "Equity Award Agreements") that Executive has or may receive may contain language regarding the effect of a termination of Executive's employment under certain circumstances. Agreement is in effect, the Company will be obligated, if the terms of this Agreement are more favorable in this regard than the terms of the Equity Award Agreements, to take the actions required under Sections 7(c)(ii), 7(c)(iii)(C), 7(c)(iv)(for a Post-Expiration Termination), 7(c)(v)(C) and 7(c)(vi)(C) hereof upon the happening of the circumstances described therein. Those sections provide that in certain situations the Company will cause the Executive to become vested as of the Date of Termination in all or certain equity-based awards, and that such equity-based awards will thereafter be subject to the provisions of the applicable Equity Award Agreement as it applies to vested awards upon a termination. For purposes of clarification, although an option grant may vest

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in accordance with these above-referenced Sections, such option will thereafter be exercisable only for so long as the related option agreement provides, except that the Compensation Committee of the Board of Directors may, in its sole discretion, elect to extend the expiration date of such option. For example, in general Executive's option agreements granted prior to the date hereof provide that (in the absence of an extension by the Compensation Committee) upon a termination of employment for any reason other than death, disability, retirement or cause, any vested options will only be exercisable for three months from the date of termination or, if earlier, the expiration date of the option.

(B) Notwithstanding the definition of "Cause" which may appear in the Equity Award Agreements, for so long as this Agreement is in effect (X) any "for Cause" termination must be in compliance with the terms of this Agreement, including the definition of "Cause" set forth herein, and (Y) only in the event of a "for Cause" termination that meets both the definition in this Agreement and the definition in the Equity Award Agreement will the disposition of options and restricted stock under such Equity Award Agreement be treated in the manner described in such Equity Award Agreement in the case of a termination "for Cause."

(C) For purposes of Section 7(b)(6)(A), the value of any option may be determined by the Compensation Committee of the Board at any time after its grant date by setting such value at the value determined by a nationally recognized accounting firm or employee benefits compensation firm, selected by such Committee, that calculates such value in accordance with a Black-Scholes formula or variations thereof using such parameters and procedures (including, without limitation, parameters and procedures used to measure the historical volatility of the Company's common stock as of the relevant grant date) as the Compensation Committee and/or such firm deems reasonably appropriate. In all events, if the parameters used for valuing any  $% \left( {{{\left[ {{{\left[ {{{c_{{\rm{m}}}}} \right]}} \right]}_{\rm{max}}}}} \right)$ option for purposes of Section 7(b)(6)(A) are the same as the parameters used for valuing any other options for purposes of disclosure or inclusion in the Company's financial statements or financial statement footnotes, then such parameters shall be deemed reasonable.

(D) During the Employment Period any stock options issued to Executive shall provide that if Executive's employment is terminated in any manner which gives rise to an obligation under this Agreement (or any successor Agreement or other severance arrangement) to cause the acceleration of vesting of stock options, then in such event such stock options shall not expire until one year after the Date of Termination (or, if earlier, the expiration of their ordinary term). This covenant of the Company shall not apply to any stock options issued prior to June 1, 2001 or to any stock options issued after the expiration of the Employment Period.

### (d) Additional Benefits.

#### (i) Anything in this Agreement to the

contrary notwithstanding, in the event it shall be determined that any payment or distribution by the Company to or for the benefit of Executive, whether paid or payable or distributed or distributable (1) pursuant to the terms of Section 7 of this Agreement, (2) pursuant to or in connection with any compensatory or employee benefit plan, agreement or arrangement, including but not limited to any grants of stock options (or any accelerated vesting thereof), restricted or unrestricted stock grants issued to or for the benefit of Executive and forgiveness of any loans by the

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Company to Executive or (3) otherwise (collectively, "Severance Payments"), would be subject to the excise tax imposed by Section 4999 of the Internal Revenue Code of 1986, as amended (the "Code"), and any interest or penalties are incurred by Executive with respect to such excise tax (such excise tax, together with any such interest and penalties, are hereinafter collectively referred to as the "Excise Tax"), then Executive shall be entitled to receive an additional payment from the Company (a "Partial Gross-Up Payment"), such that the net amount retained by Executive, before accrual or payment of any Federal, state or local income tax or employment tax, but after accrual or payment of the Excise Tax attributable to the Partial Gross-Up Payment, is equal to the Excise Tax on the Severance Payments.

Subject to the provisions of Section (ii) 7(d)(iii), all determinations required to be made under this Section 7, including whether a Partial Gross-Up Payment is required and the amount of such Partial Gross-Up Payment, shall be made by Arthur Andersen LLP or such other nationally recognized accounting firm as may at that time be the Company's independent public accountants immediately prior to the Change in Control (the "Accounting Firm"), which shall provide detailed supporting calculations both to the Company and Executive as soon as practicable after the Date of Termination, if applicable. The initial Partial Gross-Up Payment, if any, as determined pursuant to this Section 7(d)(ii), shall be paid to Executive within five days of the receipt of the Accounting Firm's determination. If the Accounting Firm determines that no Excise Tax is payable by Executive, the Company shall furnish Executive with an opinion of counsel that failure to report the Excise Tax on Executive's applicable federal income tax return would not result in the imposition of a negligence or similar penalty. Any determination by the Accounting Firm shall be binding upon the Company and Executive. As a result of the uncertainty in the application of Section 4999 of the Code at the time of the initial determination by the Accounting Firm hereunder, it is possible that Partial Gross-Up Payments which will not have been made by the Company should have been made (an "Underpayment"). In the event that the Company exhausts its remedies pursuant to Section 7(d)(iii) and Executive thereafter is required to make a payment of any Excise Tax, the Accounting Firm shall determine the amount of the Underpayment that has occurred, consistent with the calculations required to be made hereunder, and any such Underpayment, and any interest and penalties imposed on the Underpayment and required to be paid by Executive in connection with the proceedings described in Section 7(d)(iii), and any related legal and accounting expenses, shall be promptly paid by the Company to or for the benefit of Executive.

(iii) Executive shall notify the Company in writing of any claim by the Internal Revenue Service that, if successful, would require the payment by the Company of the Partial Gross-Up Payment. Such notification shall be given as soon as practicable but no later than 10 business days after Executive acquires actual knowledge of such claim and shall apprise the Company of the nature of such claim and the date on which such claim is requested to be paid. Executive shall not pay such claim prior to the expiration of the 30-day period following the date on which he gives such notice to the Company (or such shorter period ending on the date that any payment of taxes with respect to such claim is due). If the Company notifies Executive in writing prior to the expiration of such period that it desires to contest such claim, Executive shall:

> (A) give the Company any information reasonably requested by the Company relating to such claim,

(B) take such action in connection with contesting such claim as the Company shall reasonably request in writing from time to time, including,

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without limitation, accepting legal representation with respect to such claim by an attorney selected by the Company,

(C) cooperate with the Company in good faith in order effectively to contest such claim, and

permit the Company to (D) participate in any proceedings relating to such claim; provided, however that the Company shall bear and pay directly all costs and expenses attributable to the failure to pay the Excise Tax (including related additional interest and penalties) incurred in connection with such contest and shall indemnify and hold Executive harmless, for any Excise Tax up to an amount not exceeding the Partial Gross-Up Payment, including interest and penalties with respect thereto, imposed as a result of such representation, and payment of related legal and accounting costs and expenses (the "Indemnification Limit"). Without limitation on the foregoing provisions of this Section 7(d)(iii), the Company shall control all proceedings taken in connection with such contest and, at its sole option may pursue or forego any and all administrative appeals, proceedings, hearings and conferences with the taxing authority in respect of such claim and may, at its sole option, either direct Executive to pay the tax claimed and sue for a refund or contest the claim in any permissible manner, and Executive agrees to prosecute such contest to a determination before any administrative tribunal, in a court of initial jurisdiction and in one or more appellate courts, as the Company shall determine; provided, however, that if the Company directs Executive to pay such claim and sue for a refund, the Company shall advance so much of the amount of such payment as does not exceed the Excise Tax, and related interest and penalties, to Executive on an interest-free basis and shall indemnify and hold Executive harmless, from any related legal and accounting costs and expenses, and from any Excise Tax, including related interest or penalties imposed with respect to such advance or with respect to any imputed income with respect to such advance up to an amount not exceeding the Indemnification Limit; and further provided that any extension of the statute of limitations relating to payment of taxes for the taxable year of Executive with respect to which such contested amount is claimed to be due is limited solely to such contested amount. Furthermore, the Company's control of the contest shall be limited to issues with respect to which a Partial Gross-Up Payment would be payable hereunder and Executive shall be entitled to settle or contest, as the case may be, any other issues raised by the Internal Revenue Service or any other taxing authority.

If, after the receipt by Executive of an (iv) amount advanced by the Company pursuant to Section 7(d)(iii), Executive becomes entitled to receive any refund with respect to such claim, Executive shall (subject to the Company's complying with the requirements of Section 7(d)(iii)) promptly pay to the Company so much of such refund (together with any interest paid or credited thereon after taxes applicable thereto) (the "Refund") as is equal to (A) if the Company advanced or paid the entire amount required to be so advanced or paid pursuant to Section 7(d)(iii) hereof (the "Required Section 7(d) Advance"), the aggregate amount advanced or paid by the Company pursuant to this Section 7(d) less the portion of such amount advanced to Executive to reimburse him for related legal and accounting costs, or (B) if the Company advanced or paid less than the Required Section 7(d) Advance, so much of the aggregate amount so advanced or paid by the Company pursuant to this Section 7(d) as is equal to the difference, if any, between (C) the amount refunded to Executive with respect to such claim and (D) the sum of the portion of the Required Section 7(d) Advance that was paid by Executive and not paid or advanced by

the Company plus Executive's related legal and accounting fees, as applicable. If, after the receipt by Executive of an amount advanced by the Company pursuant to Section 7(d)(iii), a determination is made that Executive shall not be entitled to any refund with respect to such claim and the Company does not notify Executive in writing of its intent to contest such denial of refund prior to the expiration of 30 days after such determination, then such advance shall be forgiven and shall not be required to be repaid and the amount of such advance shall offset, to the extent thereof, the amount of Partial Gross-Up Payment required to be paid.

(e) Notice of Termination. Notice of non-renewal of this Agreement pursuant to Section 1 hereof or of any termination of Executive's employment (other than by reason of death) shall be communicated by written notice (a "Notice of Termination") from one party hereto to the other party hereto in accordance with this Section 7 and Section 9.

Date of Termination. "Date of Termination," with respect (f) to any termination of Executive's employment during the Employment Period, shall mean (i) if Executive's employment is terminated for Disability, 30 days after Notice of Termination is given (provided that Executive shall not have returned to the full-time performance of Executive's duties during such 30 day period), (ii) if Executive's employment is terminated for Cause, the date on which a Notice of Termination is given which complies with the requirements of Section 7(b)(1) hereof, and (iii) if Executive's employment is terminated for any other reason, the date specified in the Notice of Termination. In the case of a termination by the Company other than for Cause, the Date of Termination shall not be less than 30 days after the Notice of Termination is given. In the case of a termination by Executive, the Date of Termination shall not be less than 15 days from the date such Notice of Termination is given. Notwithstanding the foregoing, in the event that Executive gives a Notice of Termination to the Company, the Company may unilaterally accelerate the Date of Termination and such acceleration shall not result in the termination being treated as a termination without Cause. Upon any termination of his employment, Executive will concurrently resign his membership as a director and/or officer of the Company and all subsidiaries of the Company, to the extent applicable.

(g) No Mitigation. The Company agrees that, if Executive's employment by the Company is terminated during the term of this Agreement, Executive is not required to seek other employment, or to attempt in any way to reduce any amounts payable to Executive by the Company pursuant to Section 7(d)(i) hereof. Further, the amount of any payment provided for in this Agreement shall not be reduced by any compensation earned by Executive as the result of employment by another employer, by retirement benefits, or, except for amounts then due and payable in accordance with the terms of any promissory notes given by Executive in favor of the Company, by offset against any amount claimed to be owed by Executive to the Company or otherwise.

(h) Nature of Payments. The amounts due under this Section 7 are in the nature of severance payments considered to be reasonable by the Company and are not in the nature of a penalty. Such amounts are in full satisfaction of all claims Executive may have in respect of his employment by the Company or its affiliates and are provided as the sole and exclusive benefits to be provided to Executive, his estate, or his beneficiaries in respect of his termination of employment from the Company or its affiliates.

### 8. Non-Competition; Non-Solicitation; Specific Enforcement.

(a) Non-Competition. Because Executive's services to the Company are special and because Executive has access to the Company's confidential information, Executive covenants and agrees that, during the Employment Period and, for a period of one year following the Date of Termination by the Company for Cause or Disability or a termination by Executive (other than a Constructive Termination Without Cause) prior to a Change in Control, Executive shall not, without the prior written consent of the Board of Directors, become associated with, or engage in any "Restricted Activities" with respect to any

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"Competing Enterprise," as such terms are hereinafter defined, whether as an officer, employee, principal, partner, agent, consultant, independent contractor or shareholder. "Competing Enterprise," for purposes of this Agreement, shall mean any person, corporation, partnership, venture or other entity which is engaged in the business of managing, owning, leasing or joint venturing multifamily rental real estate within 30 miles of multifamily rental real estate owned or under management by the Company or its affiliates. "Restricted Activities," for purposes of this Agreement, shall mean executive, managerial, directorial, administrative, strategic, business development or supervisory responsibilities and activities relating to all aspects of multifamily rental real estate ownership, management, multifamily rental real estate franchising, and multifamily rental real estate joint-venturing.

(b) Non-Solicitation. For so long as the Executive remains employed by the Company (or any successor thereto) and for one year following termination of employment, regardless of reason, Executive shall not, without the prior written consent of the Company, except in the course of carrying out his duties hereunder, solicit or attempt to solicit for employment with or on behalf of any corporation, partnership, venture or other business entity, any employee of the Company or any of its affiliates or any person who was formerly employed by the Company or any of its affiliates within the preceding six months, unless such person's employment was terminated by the Company or any of such affiliates.

(C) Specific Enforcement. Executive and the Company agree that the restrictions, prohibitions and other provisions of this Section 8 are reasonable, fair and equitable in scope, terms, and duration, are necessary to protect the legitimate business interests of the Company and are a material inducement to the Company to enter into this Agreement. Should a decision be made by a court of competent jurisdiction that the character, duration or geographical scope of the provisions of this Section 8 is unreasonable, the parties intend and agree that this Agreement shall be construed by the court in such a manner as to impose all of those restrictions on Executive's conduct that are reasonable in light of the circumstances and as are necessary to assure to the Company the benefits of this Agreement. The Company and Executive further agree that the services to be rendered under this Agreement by Executive are special, unique and of extraordinary character, and that in the event of the breach by Executive of the terms and conditions of this Agreement or if Executive, without the prior consent of the Board of Directors, shall take any action in violation of this Section 8, the Company will suffer irreparable harm for which there is no adequate remedy at law. Accordingly, Executive hereby consents to the entry of a temporary restraining order or ex parte injunction, in addition to any other remedies available at law or in equity, to enforce the provisions hereof. Any proceeding or action seeking equitable relief for violation of this Section 8 must be commenced in the federal or state courts, in either case in Virginia. Executive and the Company irrevocably and unconditionally submit to the jurisdiction of such courts and agree to take any and all future action necessary to submit to the jurisdiction of and venue in such courts.

9. Notice. Any notice required or permitted hereunder shall be in writing and shall be deemed sufficient when given by hand or by nationally recognized overnight courier or by Express, registered or certified mail, postage prepaid, return receipt requested, and addressed, if to the Company at 2900 Eisenhower Avenue, Suite 300, Alexandria, VA 22303, Attention: Chief Executive Officer (with a second copy, sent by the same means and to the same address, Attention: General Counsel), and if to Executive at the address set forth in the Company's records (or to such other address as may be provided by notice).

10. Miscellaneous. This Agreement, together with Annex A and Annex B and the Split Dollar Insurance Agreement and any Equity Award Agreements now or hereafter in effect and a letter from the Company of even date herewith addressing Executive's 2001 compensation, constitutes the entire agreement between the parties concerning the subjects hereof and supersedes any and all prior agreements or understandings, including, without limitation, any plan or agreement providing benefits in the nature of severance, but excluding benefits provided under other Company plans or agreements, except to the extent this Agreement provides greater rights than are provided under such other plans or agreements. This Agreement may not be assigned by Executive without the prior written consent of the Company, and may be

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assigned by the Company and shall be binding upon, and inure to the benefit of, the Company's successors and assigns. The Company will require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company to assume expressly and agree to perform this Agreement in the same manner and to the same extent that the Company would be required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean the Company as hereinbefore defined and any successor to its business and/or assets as aforesaid which assumes and agrees to perform this Agreement by operation of law, or otherwise. Headings herein are for convenience of reference only and shall not define, limit or interpret the contents hereof.

11. Amendment. This Agreement may be amended, modified or supplemented by the mutual consent of the parties in writing, but no oral amendment, modification or supplement shall be effective. No waiver by either party of any breach by the other party of any condition or provision contained in this Agreement to be performed by such other party shall be deemed a waiver of a similar or dissimilar condition or provision at the same or any prior or subsequent time. Any waiver must be in writing and signed by Executive or an authorized officer of the Company, as the case may be.

12. Severability. The provisions of this Agreement are severable. The invalidity of any provision shall not affect the validity of any other provision, and each provision of this Agreement shall be valid and enforceable to the fullest extent permitted by law.

### 13. Resolution of Disputes.

(a) Procedures and Scope of Arbitration. Except for any controversy or claim seeking equitable relief pursuant to Section 8 of this Agreement, all controversies and claims arising under or in connection with this Agreement or relating to the interpretation, breach or enforcement thereof and all other disputes between the parties, shall be resolved by expedited, binding arbitration, to be held in the District of Columbia metropolitan area in accordance with the applicable rules of the American Arbitration Association governing employment disputes (the "National Rules"). In any proceeding relating to the amount owed to Executive in connection with his termination of employment, it is the contemplation of the parties that the only remedy that the arbitrator may award in such a proceeding is an amount equal to the termination payments, if any, required to be provided under the applicable provisions of Section 7(c) and, if applicable, Section 7(d) hereof, to the extent not previously paid, plus the costs of arbitration and Executive's reasonable attorneys fees and expenses as provided below. Any award made by such arbitrator shall be final, binding and conclusive on the parties for all purposes, and judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

### (b) Attorneys Fees.

(i) Reimbursement After Executive Prevails. Except as otherwise provided in this paragraph, each party shall pay the cost of his or its own legal fees and expenses incurred in connection with an arbitration proceeding. Provided an award is made in favor of Executive in such proceeding, all of his reasonable attorneys fees and expenses incurred in pursuing or defending such proceeding shall be promptly reimbursed to Executive by the Company within five days of the entry of the award. Any award of reasonable attorneys' fees shall take into account any offer of the Company, such that an award of attorneys' fees to the Executive may be limited or eliminated to the extent that the final decision in favor of the Executive does not represent a material increase in value over the offer that was made by the Company during the course of such proceeding. However, any elimination or limitation on attorneys' fees shall only apply to those attorneys' fees incurred after the offer by the Company.

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(ii) Reimbursement in Actions to Stay, Enjoin or Collect. In any case where the Company or any other person seeks to stay or enjoin the commencement or continuation of an arbitration proceeding, whether before or after an award has been made, or where Executive seeks recovery of amounts due after an award has been made, or where the Company brings any proceeding challenging or contesting the award, all of Executive's reasonable attorneys fees and expenses incurred in connection therewith shall be promptly reimbursed by the Company to Executive, within five days of presentation of an itemized request for reimbursement, regardless of whether Executive prevails, regardless of the forum in which such proceeding is brought, and regardless of whether a Change in Control has occurred.

(iii) Reimbursement After a Change in Control. Without limitation on the foregoing, solely in a proceeding commenced by the Company or by Executive after a Change in Control has occurred, the Company shall advance to Executive, within five days of presentation of an itemized request for reimbursement, all of Executive's legal fees and expenses incurred in connection therewith, regardless of the forum in which such proceeding was commenced, subject to delivery of an undertaking by Executive to reimburse the Company for such advance if he does not prevail in such proceeding (unless such fees are to be reimbursed regardless of whether Executive prevails as provided in clause (ii) above).

14. Survivorship. The provisions of Sections 4(b), 6, 8 (to the extent described below) and 13 of this Agreement shall survive Executive's termination of employment. Other provisions of this Agreement shall survive any termination of Executive's employment to the extent necessary to the intended

preservation of each party's respective rights and obligations. The provisions of Section 8(a) shall in no event apply if Executive's employment terminates for any reason after the expiration of the Employment Period (for clarification, this means that if Executive's employment terminates on or prior to the expiration of the Original Term or any later Renewal Term then the one year post-termination non-compete set forth in Section 8(a) will apply if the termination is for one of the reasons set forth in Section 8(a)). The provisions of Section 8(b) shall apply during the Employment Period, and shall also apply with respect to any termination of Executive's employment for any reason during the two year period following the expiration of the Employment Period (for clarification, this means that if Executive's employment terminates for any reason on or prior to the second anniversary of the expiration of the Original Term or any later Renewal Term, then the non-solicitation requirement of Section 8(b) shall apply to Executive for one year following termination of employment).

15. Board Action. Where an action called for under this Agreement is required to be taken by the Board of Directors, such action shall be taken by the vote of not less than a majority of the members then in office and authorized to vote on the matter.

16. Withholding. All amounts required to be paid by the Company shall be subject to reduction in order to comply with applicable federal, state and local tax withholding requirements.

17. Counterparts. This Agreement may be executed in two or more counterparts, each of which shall be deemed to be an original but all of which together shall constitute one and the same instrument. The execution of this Agreement may be by actual or facsimile signature.

18. Governing Law. This Agreement shall be construed and regulated in all respects under the laws of the State of Maryland.

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IN WITNESS WHEREOF, this Agreement is entered into as of the date and year first above written.

AVALONBAY COMMUNITIES, INC.

By: /s/ Bryce Blair Bryce Blair Its: Chief Executive Officer

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# AVALONBAY COMMUNITIES, INC. RATIOS OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS

<TABLE>

<table> <caption></caption></table>												
Year		Year		Year		Year		Year		Year		
Ended		Ended		Ended		Enc	Ended		Ended		Ended	
December 31,		December 31,		December 31,		December 31,		December 31,		December 31,		
		2	001	2000		1999		1998		1997		
1996												
 <s></s>		<c></c>		<c></c>		<c></c>		<c></c>		<c></c>		
<c> Net Operating Income \$ 51,651</c>		\$ 2	48,997	\$ 210,604		\$ 172,276		\$ 123,535		Ş	64,916	
(Less) Nonrecurring item:		÷.		÷.,		± ,,	-	±			(	
Gain on sale \$ (7,850)		\$ (62,852)		\$ (40,779)		\$ (47,093)		\$ (25,270)		\$ (677)	(6//)	
Non-recurring	g charges					1	.6 <b>,</b> 782					
(Plus) Extraordinary item:												
Unamortized 1 \$ 2,356	loan fee write-off	Ş		\$		\$		\$	245	Ş	1,183	
(Plus) Fixed charges:												
	ents representative ne interest factor	\$	472	\$	461	\$	526	\$	293	\$	172	
Interest expe	ense	1	03,203		83,609	7	4,699	Į.	54,650		16 <b>,</b> 977	
9,545 Interest capi	italized	:	27,635		18,328	2	21,888	-	14,724		9,024	
12,883 Debt cost amo	ortization		3,716		2,924		2,624		2,068		700	
1,842 Preferred div	vidend	32,497		39,779		39,779		28,132		19,656		
10,422												
Total fix \$ 34,842	xed charges (1)	\$ 1	67 <b>,</b> 523	\$ 1	45,101	\$ 13	39,516	\$ 9	99,867	Ş	46,529	
(Less):	· · · · · · · · · · · · · · · · · · ·	<u> </u>	07 625	â	10.000	<u> </u>	1 000	<u> </u>	1 4 70 4	÷	0.004	
Interest capi \$ 12,883			27,635		18,328		21,888		14,724	\$	9,024	
Preferred div	vidend		32,497		39 <b>,</b> 779	3	89 <b>,</b> 779	2	28,132		19,656	
Adjusted earnings (2) \$ 57,694		\$ 2	93,536	\$ 2	56 <b>,</b> 819	\$ 21	9,814	\$ 15	55 <b>,</b> 521	\$	83,271	
Ratio (2 divided by 1) 1.66			1.75		1.77		1.58		1.56		1.79	
										==:		

# </TABLE>

EXHIBIT 12.1 (CONTINUED)

# AVALONBAY COMMUNITIES, INC. RATIOS OF EARNINGS TO FIXED CHARGES

1996	2001	2000	± , , , , ,	1990	1991
December 31,	2001	2000	1999	1998	1997
Ended	December 31,				
	Ended	Ended	Ended	Ended	Ended
Year	Year	Year	Year	Year	Year
<caption></caption>					
<table></table>					

 <s></s>		<c></c>	<c> <c></c></c>		<c></c>	<c></c>	
<c> Net Operating \$ 51,651</c>	Income	\$ 248,997	\$ 210,604	\$ 172,276	\$ 123 <b>,</b> 535	\$ 64,916	
(Less) Nonrecurring item: Gain on sale \$ (7,850)		\$ (62,852)	\$ (40,779)	\$ (47,093) 16,782	\$ (25,270)	\$ (677)	
	Non-recurring charges			10,702			
(Plus) Extrao: \$ 2,356	rdinary item: Unamortized loan fee write-off	\$	\$	\$	\$ 245	\$ 1,183	
(Plus) Fixed (	charges: Portion of rents representative						
\$ 150	of the interest factor	\$ 472	\$ 461	\$ 526	\$ 293	\$ 172	
9,545	Interest expense	103,203 27,635	83,609 18,328	74,699 21,888	54,650 14,724	16,977 9,024	
12,883	Interest capitalized Debt cost amortization	3,716	2,924	21,888	2,068	9,024 700	
1,842	Dest cost amortization			2,024	2,000		
\$ 24,420	Total fixed charges (1)	\$ 135,026	\$ 105,322	\$99 <b>,</b> 737	\$ 71,735	\$ 26,873	
(Less):	Interest capitalized	\$ 27,635	\$ 18,328	\$ 21,888	\$ 14,724	\$ 9,024	
\$ 12,883		ý 27 <b>,</b> 033	ý 10 <b>,</b> 520	φ 21 <b>,</b> 000	Y 11/121	ý <i>5</i> ,024	
Adjusted earn: \$ 57,694	ings (2)	\$ 293,536	\$ 256,819	\$ 219,814	\$ 155 <b>,</b> 521	\$ 83,271	
Ratio (2 divid 2.36	ded by 1)	2.17	2.44	2.20	2.17	3.10	

</TABLE>

### SUBSIDIARY LIST (BY JURISDICTION)

## CALIFORNIA

230 Bay Place, L.P. Bay Rincon, L.P. Foxchase Drive San Jose Partners II, L.P. San Francisco Bay Partners II, Ltd. San Francisco Bay Partners III, L.P. Toyon Road San Jose Partners, L.P.

# CONNECTICUT

Bronxville West, LLC Smithtown Galleria Associates Limited Partnership Town Close Associates Limited Partnership Town Grove, LLC

### DELAWARE

AVB Realeum Employee LLC Avalon Ballston II, L.P. Avalon DownREIT V, L.P. Avalon Grosvenor, L.P. Avalon Grosvenor, L.P. Avalon Riverview I, LLC Avalon Riverview II, LLC Avalon Riverview III, LLC Avalon Riverview III, LLC Avalon Terrace LLC AvalonBay Redevelopment LLC Bay Countrybrook L.P. Bay Pacific Northwest, L.P. Chrystie Venture Partners, LLC Glen Cove Development LLC

# DISTRICT OF COLUMBIA

AVB Service Provider, Inc. AVB Trillium Holdings, Inc.

4100 Massachusetts Avenue Associates, L.P.

# MARYLAND

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Avalon 4100 Massachusetts Avenue, Inc.
Avalon BFG, Inc.
Avalon Ballston II, Inc.
Avalon Chase Glen, Inc.
Avalon Chase Grove, Inc.
Avalon Chase Hampton, II, Inc.
Avalon Chase Heritage, Inc.
Avalon Collateral, Inc.
Avalon Commons, Inc.
Avalon Decoverly, Inc.
Avalon Development Services, Inc.
MARYLAND (CONTINUED)
Avalon DownREIT V, Inc.
Avalon Fairway Hills I Associates
Avalon Fairway Hills II Associates
Avalon Fairway II, Inc.
Avalon Mills, Inc.
Avalon Oaks West, Inc.
Avalon Oaks, Inc.
Avalon Rock Spring Associates, LLC
Avalon Town Green II, Inc.
Avalon Town Meadows, Inc.
Avalon Town View, Inc.
Avalon Upper Falls Limited Dividend Corporation
Avalon Village North, Inc.
Avalon Village South, Inc.
Avalon Wilson Blvd, Inc.
Avalon at Great Meadow, Inc.
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Avalon at St. Clare, Inc. AvalonBay Arna Valley, Inc. AvalonBay Cable I, Inc. AvalonBay Communities, Inc. AvalonBay Grosvenor, Inc. AvalonBay Ledges, Inc. AvalonBay NYC Development, Inc. AvalonBay Orchards, Inc. AvalonBay Parking, Inc. Bay Asset Group, Inc. Bay Development Partners, Inc. Bay GP, Inc. Bay Waterford, Inc. Lexington Ridge-Avalon, Inc.

# MASSACHUSETTS

AvalonBay BFG Limited Partnership

# MINNESOTA

AvalonBay Devonshire L.L.C. AvalonBay Edinburgh L.L.C.

NEW JERSEY

Town Cove II Jersey City Urban Renewal, Inc. Town Cove Jersey City Urban Renewal, Inc. Town Run Associates

## VIRGINIA

Arna Valley View Limited Partnership Avalon Decoverly Associates Limited Partnership Consent of Independent Public Accountants

As independent public accountants, we hereby consent to the incorporation of our report included in this Form 10-K, into the Company's previously filed Registration Statements on Form S-8 No. 333-16837, on Form S-8 No. 333-56089, on Form S-3 No. 333-87063, on Form S-3 No. 333-15407, on Form S-3 No. 333-62855, on Form S-3 No. 333-57888 and on Form S-3 No. 333-87219.

/s/ Arthur Andersen LLP

Vienna, Virginia March 25, 2002 AVALONBAY COMMUNITIES, INC. 2900 Eisenhower Avenue, Suite 300 Alexandria, VA 22314

March 22, 2002

Securities and Exchange Commission 450 Fifth Street, N.W. Judiciary Plaza Washington, DC 20549

> Re: Confirmation of Arthur Andersen Representations Pursuant to Temporary Note 3T

Ladies and Gentlemen:

Pursuant to Temporary Note 3T to Article 3 of Regulation S-X, this letter confirms that AvalonBay Communities, Inc. has received from Arthur Andersen LLP, the independent public accountant engaged by the company to examine the company's financial statements that are included in the Form 10-K to which this letter is filed as an exhibit, a representation letter dated March 21, 2002 addressed to the company in which Arthur Andersen LLP stated in full as follows:

> "We represent that this audit was subject to our quality control system for U.S. accounting and auditing practice to provide reasonable assurance that the engagement was conducted in compliance with professional standards, that there was appropriate continuity of Arthur Andersen personnel working on the audit, availability of national office consultation, and availability of personnel at foreign affiliates of Arthur Andersen to conduct the relevant portions of the audit."

> > Very truly yours,

AVALONBAY COMMUNITIES, INC.

By: /s/ Edward M. Schulman

Name: Edward M. Schulman Title: Vice President - General Counsel