# UNITED STATES **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d)** OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 30, 2008

# **AVALONBAY COMMUNITIES, INC.**

(Exact name of registrant as specified in its charter)

Commission file number 1-12672

Maryland (State or other jurisdiction of incorporation or organization)

77-0404318 (I.R.S. Employer Identification No.)

2900 Eisenhower Avenue, Suite 300 Alexandria, Virginia 22314 (Address of principal executive offices)(Zip code)

(703) 329-6300 (Registrant's telephone number, including area code)

(Former name, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On July 30, 2008, AvalonBay Communities, Inc. issued a press release announcing its financial results for the second quarter 2008. That release referred to certain attachments with supplemental information that were available on the Company's website. The full text of the press release, including the supplemental information and attachments referred to within the release, are furnished as Exhibit 99.1 and Exhibit 99.2 hereto.

Item 9.01. Financial Statements and Exhibits.

(c) Exhibits.

99.1 Press Release of AvalonBay Communities, Inc. dated July 30, 2008, including Attachments.

99.2 Supplemental discussion of second quarter 2008 operating results (the "Full Release") dated July 30, 2008, including Attachments.

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# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be filed on its behalf by the undersigned hereunto duly authorized.

AVALONBAY COMMUNITIES, INC.

Dated: July 30, 2008

By: /s/ Thomas J. Sargeant Thomas J. Sargeant Chief Financial Officer

# Exhibit Index

- 99.1 Press Release of AvalonBay Communities, Inc. dated July 30, 2008, including Attachments.
- 99.2 Supplemental discussion of second quarter 2008 operating results (the "Full Release") dated July 30, 2008, including Attachments.





Contact:

Thomas J. Sargeant Chief Financial Officer AvalonBay Communities, Inc. 703-317-4635

For Immediate News Release July 30, 2008

# AVALONBAY COMMUNITIES, INC. ANNOUNCES SECOND QUARTER 2008 OPERATING RESULTS

(Alexandria, VA) AvalonBay Communities, Inc. (NYSE: AVB) reported today that Net Income Available to Common Stockholders for the quarter ended June 30, 2008 was \$125,159,000. This resulted in Earnings per Share — diluted ("EPS") of \$1.61 for the quarter ended June 30, 2008, compared to \$0.61 for the comparable period of 2007, a per share increase of 163.9%. For the six months ended June 30, 2008, EPS was \$2.21 compared to \$1.16 for the comparable period of 2007, a per share increase of 90.5%. These increases are primarily attributable to gains from the sale of communities and growth in income from existing and newly developed communities in 2008.

Funds from Operations attributable to common stockholders — diluted ("FFO") for the quarter ended June 30, 2008 was \$97,852,000, or \$1.26 per share, compared to \$94,041,000, or \$1.17 per share, for the comparable period of 2007. FFO per share increased 7.7%, due primarily to year over year increases in community operating performance.

FFO per share for the six months ended June 30, 2008 increased by 9.6% to \$2.50 from \$2.28 for the comparable period of 2007. FFO per share for the six months ended June 30, 2007 includes \$0.01 related to the sale of a land parcel. Adjusting for this land sale, FFO per share increased 10.1%, driven primarily by year-over-year increases in community operating performance.

Commenting on the Company's results, Bryce Blair, Chairman and CEO, said "In a challenging economic and capital markets environment, AVB performed well with solid portfolio performance and FFO growth of approximately 8% for the quarter. The strength of our balance sheet and the quality of our portfolio allowed us to raise \$1 billion this year, better preparing us to address both future risks and opportunities. Continued solid performance allows us to raise our full year 2008 FFO guidance by \$0.03 to a new range of \$5.00 to \$5.15."

### Operating Results for the Quarter Ended June 30, 2008 Compared to the Prior Year Period

For the Company, including discontinued operations, total revenue increased by \$18,276,000, or 9.0% to \$221,816,000. For Established Communities, rental revenue increased 3.7%, comprised of an increase in Average Rental Rates of 3.3% and an increase in Economic Occupancy of 0.4%. As a result, total revenue for Established Communities increased \$5,321,000 to \$151,795,000. Operating expenses for Established Communities decreased \$233,000, or 0.5% to \$46,488,000. Accordingly, Net Operating Income ("NOI") for Established Communities increased by \$5,554,000, or 5.6%, to \$105,307,000.

The following table reflects the percentage changes in rental revenue, operating expenses and NOI for Established Communities from the second quarter of 2007 to the second quarter of 2008:

2Q 08 Compared to 2Q 07						
	Rental Revenue	Operating Expenses	NOI	% of NOI (1)		
New England	3.0%	(2.3%)	5.5%	20.8%		
Metro NY/NJ	2.6%	2.1%	2.8%	25.1%		
Mid-Atlantic/Midwest	3.3%	(2.6%)	6.8%	17.0%		
Pacific NW	6.1%	(0.8%)	8.9%	4.7%		
No. California	6.7%	(0.9%)	9.6%	22.0%		
So. California	1.8%	4.5%	0.8%	10.4%		
Total	3.7%	(0.5%)	5.6%	100.0%		

Total represents each region's % of total NOI from the Company, including discontinued operations.

Cash concessions are recognized in accordance with generally accepted accounting principles ("GAAP") and are amortized over the approximate lease term, which is generally one year. The following table reflects the percentage changes in rental revenue on a GAAP basis and Rental Revenue with Concessions on a Cash Basis for our Established Communities:

	2Q 08 vs 2Q 07
Rental Revenue Change with Concessions on a GAAP Basis	3.7%
Rental Revenue Change with Concessions on a Cash Basis	3.6%

## Operating Results for the Six Months Ended June 30, 2008 Compared to the Prior Year

For the Company, including discontinued operations, total revenue increased by \$37,757,000, or 9.4% to \$438,003,000. For Established Communities, rental revenue increased 4.0%, comprised of an increase in Average Rental Rates of 3.7% and an increase in Economic Occupancy of 0.3%. As a result, total revenue for Established Communities increased \$11,513,000 to \$301,750,000, and operating expenses for Established Communities increased \$1,685,000 or 1.8% to \$94,130,000. Accordingly, NOI for Established Communities increased by \$9,828,000 or 5.0% to \$207,620,000.

The following table reflects the percentage changes in rental revenue, operating expenses and NOI for Established Communities for the six months ended June 30, 2008 as compared to the six months ended June 30, 2007:

YTD 2008 Compared to YTD 2007					
	Rental Revenue	Operating Expenses	NOI	% of NOI (1)	
New England	3.3%	2.2%	3.4%	20.3%	
Metro NY/NJ	2.9%	4.5%	2.2%	24.7%	
Mid-Atlantic/Midwest	3.2%	(0.4%)	5.3%	17.2%	
Pacific NW	7.0%	(0.3%)	10.0%	4.6%	
No. California	7.3%	(0.8%)	10.3%	22.5%	
So. California	2.5%	5.8%	1.3%	10.7%	
Total	4.0%	1.8%	5.0%	100.0%	

<sup>(1)</sup> Total represents each region's % of total NOI from the Company, including discontinued operations.

### **Development and Redevelopment Activity**

The Company completed the development of three communities during the second quarter of 2008:

- Avalon Riverview North, located in New York, NY, is a high-rise community containing 602 apartment homes that was completed for a Total Capital Cost of \$174,400,000;
- Avalon on the Sound East, located in New Rochelle, NY, is a high-rise community containing 588 apartment homes that was completed for a Total Capital Cost of \$180,500,000; and
- Avalon at Dublin Station I, located in Dublin, CA, is a garden-style community containing 305 apartment homes that was completed for a Total Capital Cost of \$85,600,000.

The Company commenced the development of Avalon Blue Hills during the second quarter of 2008. Avalon Blue Hills, located in Randolph, MA, will contain 276 apartment homes for an estimated Total Capital Cost of \$46,600,000.

The Company commenced the redevelopment of three communities in the second quarter of 2008: Avalon Mountain View, located in Mountain View, CA and both phases of Avalon Symphony Woods, located in Columbia, MD. These three communities contain an aggregate of 640 apartment homes and will be completed for an estimated Total Capital Cost of \$18,800,000, excluding costs incurred prior to the start of redevelopment.

### **Disposition Activity**

During the second quarter of 2008, the Company sold four communities: Avalon Haven, located in North Haven, CT, Avalon at West Grove, located in Westmont, IL and both phases of Avalon at Foxchase, located in San Jose, CA. These four communities contain an aggregate of 924 apartment homes and were sold for an aggregate sales price of \$153,650,000, a portion of which was used to repay outstanding debt related to these dispositions in the amount of \$26,400,000. These dispositions resulted in a gain in accordance with GAAP of approximately \$74,139,000 and an Economic Gain of approximately \$70,329,000. Including the disposition of Avalon Redmond by the Fund, as discussed below, the weighted average Initial Year Market Cap Rate for these five communities was 4.9% and the Unleveraged IRR over an approximate nine-year holding period was 15.2%.

In July 2008, the Company sold two communities, Avalon Landing, located in Annapolis, MD, and Avalon Walk, located in Hamden, CT. These two communities contain 922 apartment homes and were sold for an aggregate sales price of \$149,750,000. The weighted average Initial Year Market Cap Rate for these two communities was 5.5%, and the Unleveraged IRR over an approximate 14-year holding period was 15.0%.

# **Investment Management Fund Activity**

AvalonBay Value Added Fund, L.P. (the "Fund") is a private, discretionary investment vehicle in which the Company holds an equity interest of approximately 15%.

During the second quarter of 2008, the Company completed the redevelopment of Avalon Paseo Place, located in Fremont, CA on behalf of the Fund. This community contains 134 apartment homes and was completed for a Total Capital Cost of \$5,200,000, excluding costs incurred prior to the start of redevelopment.

In June 2008, the Fund sold Avalon Redmond, located in Redmond, WA. Avalon Redmond contains 400 apartment homes and was sold for a sales price of \$81,250,000 resulting in a gain in accordance with GAAP of \$25,417,000. The Company's share of the gain in accordance with GAAP was approximately \$3,483,000 and its share of the Economic Gain was approximately \$2,800,000.

#### Financing, Liquidity and Balance Sheet Statistics

As of June 30, 2008, the Company had no amounts outstanding under its \$1,000,000,000 unsecured credit facility. At June 30, 2008, the Company had \$114,329,000 in unrestricted cash and cash in escrow. The cash in escrow is available for development activity. Leverage, calculated as total debt as a percentage of Total Market Capitalization, was 32.9% at June 30, 2008. Unencumbered NOI for the six months ended June 30, 2008 was 78.3% and Interest Coverage for the second quarter of 2008 was 4.0 times.

#### New Financing Activity

In May 2008, the Company entered into a \$330,000,000 variable rate, unsecured term loan comprised of three tranches, each representing approximately one third of the borrowing, bearing interest at LIBOR plus a spread of 1.25%. One tranche matures in each of the next three years, with the final tranche maturing in January 2011.

Also during the second quarter of 2008, the Company executed two separate seven-year, interest only mortgage loans for an aggregate borrowing of approximately \$260,600,000 at a weighted average effective interest rate of approximately 5.58%. One mortgage loan for approximately \$110,600,000 is secured by Avalon Crescent, located in McLean, VA. The second mortgage loan for approximately \$150,000,000 is secured by Avalon Silicon Valley, located in Sunnyvale, CA.

# Debt Repayment Activity

In April 2008, the Company repurchased \$10,000,000 of its \$150,000,000, 7.5% unsecured notes that mature in August 2009. The notes were repurchased for \$10,287,500. The Company has included the excess cost paid over par, as well as the proportionate share of unamortized deferred financing costs for the notes repurchased, as a charge to earnings in the second guarter of 2008.

In June 2008, the Company repaid two loans secured by Avalon Knoll located in Germantown, MD and Avalon Landing located in Annapolis, MD. The aggregate amount of the repayment of the loans was approximately \$17,207,000. The loans, which had a weighted average interest rate of 6.83% and an original maturity of June 2026, were repaid early at par. The Company has included the unamortized deferred financing costs related to these borrowings in the amount of \$565,000 as a charge to earnings in the second quarter of 2008.

In July 2008, the Company repaid \$146,000,000 of unsecured notes with an annual interest rate of 8.25% pursuant to their scheduled maturity.

Also in July 2008, the Company repaid the loan secured by Avalon at Fairway Hills, located in Columbia, MD. The \$11,500,000 variable-rate loan, which had an original maturity of June 2026, was repaid early at par.

#### Third Quarter and Full Year 2008 Financial Outlook

For the third quarter of 2008, the Company expects EPS in the range of \$3.36 to \$3.42. Based on changes in the Company's disposition plan, the Company expects EPS for the full year 2008 to be in the range of \$7.86 to \$8.07.

The Company expects Projected FFO per share in the range of \$1.26 to \$1.30 for the third quarter of 2008 and Projected FFO per share for the full year 2008 to be between \$5.00 and \$5.15.

The Company expects to release its third quarter 2008 earnings on November 5, 2008 after the market closes.

The Company expects to hold a conference call on November 6, 2008 at 10:30 AM EST to discuss the third quarter 2008 results.

### **Other Matters**

The Company will hold a conference call on July 31, 2008 at 1:00 PM EDT to review and answer questions about this release, its second quarter results, the Attachments (described below) and related matters. To participate on the call, dial 1-877-510-2397 domestically and 1-706-634-5877 internationally.

To hear a replay of the call, which will be available from July 31, 2008 at 3:30 PM EDT to August 7, 2008 at 11:59 PM EDT, dial 1-800-642-1687 domestically and 1-706-645-9291 internationally, and use Access Code: 46508145.

A webcast of the conference call will also be available at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>, and an on-line playback of the webcast will be available for at least 30 days following the call.

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The Company produces Earnings Release Attachments (the "Attachments") that provide detailed information regarding operating, development, redevelopment, disposition and acquisition activity. These Attachments are considered a part of this earnings release and are available in full with this earnings release via the Company's website at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>. To receive future press releases via e-mail, please submit a request through <a href="http://www.avalonbay.com/pressrelease">http://www.avalonbay.com/pressrelease</a>.

## About AvalonBay Communities, Inc.

As of June 30, 2008, the Company owned or held a direct or indirect ownership interest in 180 apartment communities containing 51,118 apartment homes in ten states and the District of Columbia, of which 20 communities were under construction and 10 communities were under reconstruction. The Company is an equity REIT in the business of developing, redeveloping, acquiring and managing apartment communities in high barrier-to-entry markets of the United States. More information may be found on the Company's website at the following address <a href="http://www.avalonbay.com">http://www.avalonbay.com</a>. For additional information, please contact John Christie, Senior Director of Investor Relations and Research at 1-703-317-4747 or Thomas J. Sargeant, Chief Financial Officer at 1-703-317-4635.

# **Forward-Looking Statements**

This release, including its Attachments, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify these forward-looking statements by the Company's use of words such as "expects," "plans," "estimates," "projects," "intends," "believes," "outlook" and similar expressions that do not relate to historical matters. Actual results may differ materially from those expressed or implied by the forward-looking statements as a result of risks and uncertainties, which include the following: changes in local employment conditions, demand for apartment homes, supply of competitive housing products, and other economic conditions may result in lower than expected occupancy and/or rental rates and adversely affect the profitability of our communities; increases in costs of materials, labor or other expenses may result in communities that we develop or redevelop failing to achieve expected profitability; delays in completing development, redevelopment and/or lease-up may result in increased financing and construction costs and may delay and/or reduce the profitability of a community; debt and/or equity financing for development, redevelopment or acquisitions of communities may not be available on favorable terms; we may be unable to obtain, or experience delays in obtaining, necessary governmental permits and authorizations; or we may abandon development or redevelopment opportunities for which we have already incurred costs. Additional discussions of risks and uncertainties appear in the Company's filings with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 under the headings "Risk Factors" and under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements" and in subsequent quarterly reports on Form 10-Q.

The Company does not undertake a duty to update forward-looking statements, including its expected operating results for the third quarter and full year 2008. The Company may, in its discretion, provide information in future public announcements regarding its outlook that may be of interest to the investment community. The format and extent of future outlooks may be different from the format and extent of the information contained in this release.

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#### **Definitions and Reconciliations**

Non-GAAP financial measures and other capitalized terms, as used in this earnings release, are defined and further explained on Attachment 14, "Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms." Attachment 14 is included in the full earnings release available at the Company's website at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>. This wire distribution includes only definition and reconciliation of the following Non-GAAP financial measures.

<u>FFO</u> is determined based on a definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). FFO is calculated by the Company as net income or loss computed in accordance with GAAP, adjusted for gains or losses on sales of previously depreciated operating communities, extraordinary gains or losses (as defined by GAAP), cumulative effect of a change in accounting principle and depreciation of real estate assets, including adjustments for unconsolidated partnerships and joint ventures. Management generally considers FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses related to dispositions of previously depreciated operating communities and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies. A reconciliation of FFO to net income is as follows (dollars in thousands):

		Q2 2008		Q2 2007		YTD 2008		YTD 2007 (1)
Net income	\$	127,334	\$	51,052	\$	175,783	\$	97,571
Dividends attributable to preferred stock		(2,175)		(2,175)		(4,350)		(4,350)
Depreciation — real estate assets, including discontinued operations and joint venture								
adjustments		50,258		45,080		100,044		89,765
Minority interest, including discontinued operations		57		84		114		172
Gain on sale of unconsolidated entities holding previously depreciated real estate assets		(3,483)		_		(3,483)		_
Gain on sale of previously depreciated real estate assets		(74,139)		_		(74,139)		_
FFO attributable to common stockholders	\$	97,852	\$	94,041	\$	193,969	\$	183,158
Average shares outstanding — diluted	7	7,578,617	8	30,647,514	7	7,484,723	8	0,283,143
EPS — diluted	\$	1.61	\$	0.61	\$	2.21	\$	1.16
FFO per common share — diluted	\$	1.26	\$	1.17	\$	2.50	\$	2.28

(1) FFO per common share — diluted includes \$0.01 for the six months ended June 30, 2007 related to the sale of a land parcel.

<u>Projected FFO</u>, as provided within this release in the Company's outlook, is calculated on a basis consistent with historical FFO, and is therefore considered to be an appropriate supplemental measure to projected net income from projected operating performance. A reconciliation of the range provided for Projected FFO per share (diluted) for the third quarter and full year 2008 to the range provided for projected EPS (diluted) is as follows:

	Low range	High range
Projected EPS (diluted) — Q3 08	\$ 3.36	range \$ 3.42
Projected depreciation (real estate related)	0.66	0.68
Projected gain on sale of operating communities	(2.76)	(2.80)
Projected FFO per share (diluted) — Q3 08	<u>\$ 1.26</u>	\$ 1.30
Projected EPS (diluted) — Full Year 2008	\$ 7.86	\$ 8.07
Projected depreciation (real estate related)	2.60	2.64
Projected gain on sale of operating communities	(5.46)	(5.56)
Projected FFO per share (diluted) — Full Year 2008	\$ 5.00	\$ 5.15

NOI is defined by the Company as total property revenue less direct property operating expenses (including property taxes), and excludes corporate-level income (including management, development and other fees), corporate-level property management and other indirect operating expenses, investments and investment management, net interest expense, general and administrative expense, joint venture income, minority interest expense, depreciation expense, gain on sale of real estate assets and income from discontinued operations. The Company considers NOI to be an appropriate supplemental measure to net income of operating performance of a community or communities because it helps both investors and management to understand the core operations of a community or communities prior to the allocation of corporate-level property management overhead or general and administrative costs. This is more reflective of the operating performance of a community, and allows for an easier comparison of the operating performance of single assets or groups of assets. In addition, because prospective buyers of real estate have different overhead structures, with varying marginal impact to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or groups of assets.

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A reconciliation of NOI (from continuing operations) to net income, as well as a breakdown of NOI by operating segment, is as follows (dollars in thousands):

	Q2	Q2	YTD	YTD
	2008	2007	2008	2007
Net income	\$127,334	\$ 51,052	\$175,783	\$ 97,571
Indirect operating expenses, net of corporate income	8,893	7,218	17,350	14,214
Investments and investment management	3,024	2,483	4,743	4,508
Interest expense, net	29,598	21,913	57,258	44,664
General and administrative expense	9,383	6,642	17,503	13,422
Joint venture income and minority interest	(3,695)	653	(3,623)	1,189
Depreciation expense	48,450	41,548	95,203	82,709
Gain on sale of real estate assets	(74,139)	_	(74,139)	(545)
Income from discontinued operations	(3,811)	(4,723)	(7,400)	(8,718)
NOI from continuing operations	\$145,037	\$126,786	\$282,678	\$249,014
Established:				
New England	\$ 21,233	\$ 20,127	\$ 41,130	\$ 39,765
Metro NY/NJ	25,265	24,581	49,531	48,474
Mid-Atlantic/Midwest	20,250	18,968	39,874	37,868
Pacific NW	3,904	3,585	7,727	7,025
No. California	23,592	21,518	47,189	42,783
So. California	11,063	10,974	22,169	21,877
Total Established	105,307	99,753	207,620	197,792
Other Stabilized	20,449	16,521	40,179	29,776
Development/Redevelopment	19,281	10,512	34,879	21,446
NOI from continuing operations	\$145,037	\$126,786	\$282,678	\$249,014

NOI as reported by the Company does not include the operating results from discontinued operations (i.e., assets sold during the period January 1, 2007 through June 30, 2008). A reconciliation of NOI from communities sold or classified as discontinued operations to net income for these communities is as follows (dollars in thousands):

	Q2 2008	Q2 2007	YTD 2008	YTD 2007
Income from discontinued operations	\$ 3,811	\$ 4,723	\$ 7,400	\$ 8,718
Interest expense, net	546	907	1,076	2,034
Depreciation expense	900	2,824	2,939	5,757
NOI from discontinued operations	\$ 5,257	\$ 8,454	\$11,415	\$16,509
NOI from assets sold	\$ 1,236	\$ 4,840	\$ 3,454	\$ 9,231
NOI from assets held for sale	4,021	3,614	7,961	7,278
NOI from discontinued operations	\$ 5,257	\$ 8,454	\$11,415	\$16,509

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Projected NOI, as used within this release for certain Development and Redevelopment Communities and in calculating the Initial Year Market Cap Rate for dispositions, represents management's estimate, as of the date of this release (or as of the date of the buyer's valuation in the case of dispositions), of projected stabilized rental revenue minus projected stabilized operating expenses. For Development and Redevelopment Communities, Projected NOI is calculated based on the first year of Stabilized Operations, as defined below, following the completion of construction. In calculating the Initial Year Market Cap Rate, Projected NOI for dispositions is calculated for the first twelve months following the date of the buyer's valuation. Projected stabilized rental revenue represents management's estimate of projected gross potential (based on leased rents for occupied homes and Market Rents, as defined below, for vacant homes) minus projected economic vacancy and adjusted for concessions. Projected stabilized operating expenses do not include interest, income taxes (if any), depreciation or amortization, or any allocation of corporate-level property management overhead or general and administrative costs. The weighted average Projected NOI as a percentage of Total Capital Cost is weighted based on the Company's share of the Total Capital Cost of each community, based on its percentage ownership.

Management believes that Projected NOI of the development and redevelopment communities, on an aggregated weighted average basis, assists investors in understanding management's estimate of the likely impact on operations of the Development and Redevelopment Communities when the assets are complete and achieve stabilized occupancy (before allocation of any corporate-level property management overhead, general and administrative costs or interest expense). However, in this release the Company has not given a projection of NOI on a company-wide basis. Given the different dates and fiscal years for which NOI is projected for these communities, the projected allocation of corporate-level property management overhead, general and administrative costs and interest expense to communities under development or redevelopment is complex, impractical to develop, and may not be meaningful. Projected NOI of these communities is not a projection of the Company's overall financial performance or cash flow. There can be no assurance that the communities under development will achieve the Projected NOI as described in this release.

Rental Revenue with Concessions on a Cash Basis is considered by the Company to be a supplemental measure to rental revenue in conformity with GAAP to help investors evaluate the impact of both current and historical concessions on GAAP based rental revenue and to more readily enable comparisons to revenue as reported by other companies. In addition, rental revenue (with concessions on a cash basis) allows an investor to understand the historical trend in cash concessions.

A reconciliation of rental revenue from Established Communities in conformity with GAAP to rental revenue (with concessions on a cash basis) is as follows (dollars in thousands):

	00	00	VED	VTD
	Q2 2008	Q2 2007	YTD 2008	YTD 2007
Rental revenue (GAAP basis)	\$151,718	\$146,312	\$301,625	\$289,916
Concessions amortized	1,378	1,279	2,706	2,592
Concessions granted	(1,944)	(1,671)	(3,077)	(2,976)
Rental revenue (with concessions on a cash basis)	\$151,152	\$145,920	\$301,254	\$289,532
% change — GAAP revenue		3.7%		4.0%
% change — cash revenue		3.6%		4.0%

Economic Gain is calculated by the Company as the gain on sale in accordance with GAAP, less accumulated depreciation through the date of sale and any other non-cash adjustments that may be required under GAAP accounting. Management generally considers Economic Gain to be an appropriate supplemental measure to gain on sale in accordance with GAAP because it helps investors to understand the relationship between the cash proceeds from a sale and the cash invested in the sold community. The Economic Gain for each of the communities presented is estimated based on their respective final settlement statements. A reconciliation of Economic Gain to gain on sale in accordance with GAAP for both the six months ended June 30, 2008 as well as prior years' activities is presented on Attachment 13.

Interest Coverage is calculated by the Company as EBITDA from continuing operations, excluding land gains and gain on the sale of investments in real estate joint ventures, divided by the sum of interest expense, net, and preferred dividends. Interest Coverage is presented by the Company because it provides rating agencies and investors an additional means of comparing our ability to service debt obligations to that of other companies.

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EBITDA is defined by the Company as net income before interest income and expense, income taxes, depreciation and amortization. A reconciliation of EBITDA and a calculation of Interest Coverage for the second quarter of 2008 are as follows (dollars in thousands):

Net income	\$127,334
Interest expense, net	29,598
Interest expense (discontinued operations)	546
Depreciation expense	48,450
Depreciation expense (discontinued operations)	900
EBITDA	\$206,828
EBITDA from continuing operations	\$127,432
EBITDA from discontinued operations	79,396
EBITDA	\$206,828
EBITDA from continuing operations	\$127,432
Interest expense, net	29,598
Dividends attributable to preferred stock	2,175
Interest charges	31,773
Interest coverage	4.0

Total Capital Cost includes all capitalized costs projected to be or actually incurred to develop the respective Development or Redevelopment Community, or Development Right, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated development overhead and other regulatory fees, all as determined in accordance with GAAP. For Redevelopment Communities, Total Capital Cost excludes costs incurred prior to the start of redevelopment when indicated. With respect to communities where development or redevelopment was completed in a prior or the current period, Total Capital Cost reflects the actual cost incurred, plus any contingency estimate made by management. Total Capital Cost for communities identified as having joint venture ownership, either during construction or upon construction completion, represents the total projected joint venture contribution amount. For joint ventures not in construction as presented on Attachment 12, Total Capital Cost is equal to gross real estate cost.

Initial Year Market Cap Rate is defined by the Company as Projected NOI of a single community for the first 12 months of operations (assuming no repositioning), less estimates for non-routine allowance of approximately \$200 — \$300 per apartment home, divided by the gross sales price for the community. Projected NOI, as referred to above, represents management's estimate of projected rental revenue minus projected operating expenses before interest, income taxes (if any), depreciation, amortization and extraordinary items. For this purpose, management's projection of operating expenses for the community includes a management fee of 3.0% — 3.5%. The Initial Year Market Cap Rate, which may be determined in a different manner by others, is a measure frequently used in the real estate industry when determining the appropriate purchase price for a property or estimating the value for a property. Buyers may assign different Initial Year Market Cap Rates to different communities when determining the appropriate value because they (i) may project different rates of change in operating expenses and capital expenditure estimates and (ii) may project different rates of change in future rental revenue due to different estimates for changes in rent and occupancy levels. The weighted average Initial Year Market Cap Rate is weighted based on the gross sales price of each community.

<u>Unleveraged IRR</u> on sold communities refers to the internal rate of return calculated by the Company considering the timing and amounts of (i) total revenue during the period owned by the Company and (ii) the gross sales price net of selling costs, offset by (iii) the undepreciated capital cost of the communities at the time of sale and (iv) total direct operating expenses during the period owned by the Company. Each of the items (i), (ii), (iii) and (iv) are calculated in accordance with GAAP.

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The calculation of Unleveraged IRR does not include an adjustment for the Company's general and administrative expense, interest expense, or corporate-level property management and other indirect operating expenses. Therefore, Unleveraged IRR is not a substitute for net income as a measure of our performance. Management believes that the Unleveraged IRR achieved during the period a community is owned by the Company is useful because it is one indication of the gross value created by the Company's acquisition, development or redevelopment, management and sale of a community, before the impact of indirect expenses and Company overhead. The Unleveraged IRR achieved on the communities as cited in this release should not be viewed as an indication of the gross value created with respect to other communities owned by the Company, and the Company does not represent that it will achieve similar Unleveraged IRRs upon the disposition of other communities. The weighted average Unleveraged IRR for sold communities is weighted based on all cash flows over the holding period for each respective community, including net sales proceeds.

Leverage is calculated by the Company as total debt as a percentage of Total Market Capitalization. Total Market Capitalization represents the aggregate of the market value of the Company's common stock, the market value of the Company's operating partnership units outstanding (based on the market value of the Company's common stock), the liquidation preference of the Company's preferred stock and the outstanding principal balance of the Company's debt. Management believes that Leverage can be one useful measure of a real estate operating company's long-term liquidity and balance sheet strength, because it shows an approximate relationship between a company's total debt and the current total market value of its assets based on the current price at which the Company's common stock trades. Changes in Leverage also can influence changes in per share results. A calculation of Leverage as of June 30, 2008 is as follows (dollars in thousands):

Total debt	\$ 3,426,21 <u>5</u>
Common stock	6,869,051
Preferred stock	100,000
Operating partnership units	5,708
Total debt	3,426,215
Total market capitalization	10,400,974
Debt as % of capitalization	32.9%

Because Leverage changes with fluctuations in the Company's stock price, which occur regularly, the Company's Leverage may change even when the Company's earnings, interest and debt levels remain stable. Investors should also note that the net realizable value of the Company's assets in liquidation is not easily determinable and may differ substantially from the Company's Total Market Capitalization.

<u>Unencumbered NOI</u> as calculated by the Company represents NOI generated by real estate assets unencumbered by either outstanding secured debt or land leases (excluding land leases with purchase options that were put in place for governmental incentives or tax abatements) as a percentage of total NOI generated by real estate assets. The Company believes that current and prospective unsecured creditors of the Company view Unencumbered NOI as one indication of the borrowing capacity of the Company. Therefore, when reviewed together with the Company's Interest Coverage, EBITDA and cash flow from operations, the Company believes that investors and creditors view Unencumbered NOI as a useful supplemental measure for determining the financial flexibility of an entity. A calculation of Unencumbered NOI for the six months ended June 30, 2008, for assets owned at June 30, 2008, is as follows (dollars in thousands):

NOI for Established Communities	\$207,620
NOI for Other Stabilized Communities	40,179
NOI for Development/Redevelopment Communities	34,879
NOI for discontinued operations	11,415
Total NOI generated by real estate assets	294,093
NOI on encumbered assets	63,917
NOI on unencumbered assets	230,176
Unencumbered NOI	78.3%

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Established Communities are identified by the Company as communities where a comparison of operating results from the prior year to the current year is meaningful, as these communities were owned and had Stabilized Operations, as defined below, as of the beginning of the prior year. Therefore, for 2008, Established Communities are consolidated communities that have Stabilized Operations as of January 1, 2007 and are not conducting or planning to conduct substantial redevelopment activities within the current year. Established Communities do not include communities that are currently held for sale or planned for disposition during the current year.

Economic Occupancy is defined as total possible revenue less vacancy loss as a percentage of total possible revenue. Total possible revenue is determined by valuing occupied units at contract rates and vacant units at Market Rents. Vacancy loss is determined by valuing vacant units at current Market Rents. By measuring vacant apartments at their Market Rents, Economic Occupancy takes into account the fact that apartment homes of different sizes and locations within a community have different economic impacts on a community's gross revenue.

Stabilized/Restabilized Operations is defined as the earlier of (i) attainment of 95% physical occupancy or (ii) the one-year anniversary of completion of development or redevelopment.

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For Immediate News Release July 30, 2008

# AVALONBAY COMMUNITIES, INC. ANNOUNCES SECOND QUARTER 2008 OPERATING RESULTS

(Alexandria, VA) AvalonBay Communities, Inc. (NYSE: AVB) reported today that Net Income Available to Common Stockholders for the quarter ended June 30, 2008 was \$125,159,000. This resulted in Earnings per Share — diluted ("EPS") of \$1.61 for the quarter ended June 30, 2008, compared to \$0.61 for the comparable period of 2007, a per share increase of 163.9%. For the six months ended June 30, 2008, EPS was \$2.21 compared to \$1.16 for the comparable period of 2007, a per share increase of 90.5%. These increases are primarily attributable to gains from the sale of communities and growth in income from existing and newly developed communities in 2008.

Funds from Operations attributable to common stockholders — diluted ("FFO") for the quarter ended June 30, 2008 was \$97,852,000, or \$1.26 per share, compared to \$94,041,000, or \$1.17 per share, for the comparable period of 2007. FFO per share increased 7.7%, due primarily to year over year increases in community operating performance.

FFO per share for the six months ended June 30, 2008 increased by 9.6% to \$2.50 from \$2.28 for the comparable period of 2007. FFO per share for the six months ended June 30, 2007 includes \$0.01 related to the sale of a land parcel. Adjusting for this land sale, FFO per share increased 10.1%, driven primarily by year-over-year increases in community operating performance.

Commenting on the Company's results, Bryce Blair, Chairman and CEO, said "In a challenging economic and capital markets environment, AVB performed well with solid portfolio performance and FFO growth of approximately 8% for the quarter. The strength of our balance sheet and the quality of our portfolio allowed us to raise \$1 billion this year, better preparing us to address both future risks and opportunities. Continued solid performance allows us to raise our full year 2008 FFO guidance by \$0.03 to a new range of \$5.00 to \$5.15."

### Operating Results for the Quarter Ended June 30, 2008 Compared to the Prior Year Period

For the Company, including discontinued operations, total revenue increased by \$18,276,000, or 9.0% to \$221,816,000. For Established Communities, rental revenue increased 3.7%, comprised of an increase in Average Rental Rates of 3.3% and an increase in Economic Occupancy of 0.4%. As a result, total revenue for Established Communities increased \$5,321,000 to \$151,795,000. Operating expenses for Established Communities decreased \$233,000, or 0.5% to \$46,488,000. Accordingly, Net Operating Income ("NOI") for Established Communities increased by \$5,554,000, or 5.6%, to \$105,307,000.

The following table reflects the percentage changes in rental revenue, operating expenses and NOI for Established Communities from the second quarter of 2007 to the second quarter of 2008:

2Q 08 Compared to 2Q 07							
	Rental Revenue	Operating Expenses	NOI	% of NOI (1)			
New England	3.0%	(2.3%)	5.5%	20.8%			
Metro NY/NJ	2.6%	2.1%	2.8%	25.1%			
Mid-Atlantic/Midwest	3.3%	(2.6%)	6.8%	17.0%			
Pacific NW	6.1%	(0.8%)	8.9%	4.7%			
No. California	6.7%	(0.9%)	9.6%	22.0%			
So. California	1.8%	4.5%	0.8%	10.4%			
Total	3.7%	(0.5%)	5.6%	100.0%			

<sup>(1)</sup> Total represents each region's % of total NOI from the Company, including discontinued operations.

Cash concessions are recognized in accordance with generally accepted accounting principles ("GAAP") and are amortized over the approximate lease term, which is generally one year. The following table reflects the percentage changes in rental revenue on a GAAP basis and Rental Revenue with Concessions on a Cash Basis for our Established Communities:

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Dentel Devenue Channe with Consequing on a CAAD Design	2Q 08 vs 2Q 07
Rental Revenue Change with Concessions on a GAAP Basis	3.7%
Rental Revenue Change with Concessions on a Cash Basis	3.6%

#### Operating Results for the Six Months Ended June 30, 2008 Compared to the Prior Year

For the Company, including discontinued operations, total revenue increased by \$37,757,000, or 9.4% to \$438,003,000. For Established Communities, rental revenue increased 4.0%, comprised of an increase in Average Rental Rates of 3.7% and an increase in Economic Occupancy of 0.3%. As a result, total revenue for Established Communities increased \$11,513,000 to \$301,750,000, and operating expenses for Established Communities increased \$1,685,000 or 1.8% to \$94,130,000. Accordingly, NOI for Established Communities increased by \$9,828,000 or 5.0% to \$207,620,000.

The following table reflects the percentage changes in rental revenue, operating expenses and NOI for Established Communities for the six months ended June 30, 2008 as compared to the six months ended June 30, 2007:

YTD 2008 Compared to YTD 2007								
	Rental Revenue	Operating Expenses	NOI	% of NOI (1)				
New England	3.3%	2.2%	3.4%	20.3%				
Metro NY/NJ	2.9%	4.5%	2.2%	24.7%				
Mid-Atlantic/Midwest	3.2%	(0.4%)	5.3%	17.2%				
Pacific NW	7.0%	(0.3%)	10.0%	4.6%				
No. California	7.3%	(0.8%)	10.3%	22.5%				
So. California	2.5%	5.8%	1.3%	10.7%				
Total	4.0%	1.8%	5.0%	100.0%				
Total	4.070	1.070	5.070	100				

<sup>(1)</sup> Total represents each region's % of total NOI from the Company, including discontinued operations.

## **Development and Redevelopment Activity**

The Company completed the development of three communities during the second quarter of 2008:

- Avalon Riverview North, located in New York, NY, is a high-rise community containing 602 apartment homes that was completed for a Total Capital Cost of \$174,400,000;
- Avalon on the Sound East, located in New Rochelle, NY, is a high-rise community containing 588 apartment homes that was completed for a Total Capital Cost of \$180,500,000; and
- Avalon at Dublin Station I, located in Dublin, CA, is a garden-style community containing 305 apartment homes that was completed for a Total Capital Cost of \$85,600,000.

The Company commenced the development of Avalon Blue Hills during the second quarter of 2008. Avalon Blue Hills, located in Randolph, MA, will contain 276 apartment homes for an estimated Total Capital Cost of \$46,600,000.

The Company commenced the redevelopment of three communities in the second quarter of 2008: Avalon Mountain View, located in Mountain View, CA and both phases of Avalon Symphony Woods, located in Columbia, MD. These three communities contain an aggregate of 640 apartment homes and will be completed for an estimated Total Capital Cost of \$18,800,000, excluding costs incurred prior to the start of redevelopment.

### **Disposition Activity**

During the second quarter of 2008, the Company sold four communities: Avalon Haven, located in North Haven, CT, Avalon at West Grove, located in Westmont, IL and both phases of Avalon at Foxchase, located in San Jose, CA. These four communities contain an aggregate of 924 apartment homes and were sold for an aggregate sales price of \$153,650,000, a portion of which was used to repay outstanding debt related to these dispositions in the amount of \$26,400,000. These dispositions resulted in a gain in accordance with GAAP of approximately \$74,139,000 and an Economic Gain of approximately \$70,329,000. Including the disposition of Avalon Redmond by the Fund, as discussed below, the weighted average Initial Year Market Cap Rate for these five communities was 4.9% and the Unleveraged IRR over an approximate nine-year holding period was 15.2%.

In July 2008, the Company sold two communities, Avalon Landing, located in Annapolis, MD, and Avalon Walk, located in Hamden, CT. These two communities contain 922 apartment homes and were sold for an aggregate sales price of \$149,750,000. The weighted average Initial Year Market Cap Rate for these two communities was 5.5%, and the Unleveraged IRR over an approximate 14-year holding period was 15.0%.

# **Investment Management Fund Activity**

AvalonBay Value Added Fund, L.P. (the "Fund") is a private, discretionary investment vehicle in which the Company holds an equity interest of approximately 15%

During the second quarter of 2008, the Company completed the redevelopment of Avalon Paseo Place, located in Fremont, CA on behalf of the Fund. This community contains 134 apartment homes and was completed for a Total Capital Cost of \$5,200,000, excluding costs incurred prior to the start of redevelopment.

In June 2008, the Fund sold Avalon Redmond, located in Redmond, WA. Avalon Redmond contains 400 apartment homes and was sold for a sales price of \$81,250,000 resulting in a gain in accordance with GAAP of \$25,417,000. The Company's share of the gain in accordance with GAAP was approximately \$3,483,000 and its share of the Economic Gain was approximately \$2,800,000.

# Financing, Liquidity and Balance Sheet Statistics

As of June 30, 2008, the Company had no amounts outstanding under its \$1,000,000,000 unsecured credit facility. At June 30, 2008, the Company had \$114,329,000 in unrestricted cash and cash in escrow. The cash in escrow is available for development activity. Leverage, calculated as total debt as a percentage of Total Market Capitalization, was 32.9% at June 30, 2008. Unencumbered NOI for the six months ended June 30, 2008 was 78.3% and Interest Coverage for the second guarter of 2008 was 4.0 times.

#### New Financing Activity

In May 2008, the Company entered into a \$330,000,000 variable rate, unsecured term loan comprised of three tranches, each representing approximately one third of the borrowing, bearing interest at LIBOR plus a spread of 1.25%. One tranche matures in each of the next three years, with the final tranche maturing in January 2011

Also during the second quarter of 2008, the Company executed two separate seven-year, interest only mortgage loans for an aggregate borrowing of approximately \$260,600,000 at a weighted average effective interest rate of approximately 5.58%. One mortgage loan for approximately \$110,600,000 is secured by Avalon Crescent, located in McLean, VA. The second mortgage loan for approximately \$150,000,000 is secured by Avalon Silicon Valley, located in Sunnyvale, CA.

## Debt Repayment Activity

In April 2008, the Company repurchased \$10,000,000 of its \$150,000,000, 7.5% unsecured notes that mature in August 2009. The notes were repurchased for \$10,287,500. The Company has included the excess cost paid over par, as well as the proportionate share of unamortized deferred financing costs for the notes repurchased, as a charge to earnings in the second quarter of 2008.

In June 2008, the Company repaid two loans secured by Avalon Knoll located in Germantown, MD and Avalon Landing located in Annapolis, MD. The aggregate amount of the repayment of the loans was approximately \$17,207,000. The loans, which had a weighted average interest rate of 6.83% and an original maturity of June 2026, were repaid early at par. The Company has included the unamortized deferred financing costs related to these borrowings in the amount of \$565,000 as a charge to earnings in the second quarter of 2008.

In July 2008, the Company repaid \$146,000,000 of unsecured notes with an annual interest rate of 8.25% pursuant to their scheduled maturity.

Also in July 2008, the Company repaid the loan secured by Avalon at Fairway Hills, located in Columbia, MD. The \$11,500,000 variable-rate loan, which had an original maturity of June 2026, was repaid early at par.

### Third Quarter and Full Year 2008 Financial Outlook

For the third quarter of 2008, the Company expects EPS in the range of \$3.36 to \$3.42. Based on changes in the Company's disposition plan, the Company expects EPS for the full year 2008 to be in the range of \$7.86 to \$8.07.

The Company expects Projected FFO per share in the range of \$1.26 to \$1.30 for the third quarter of 2008 and Projected FFO per share for the full year 2008 to be between \$5.00 and \$5.15.

The Company expects to release its third quarter 2008 earnings on November 5, 2008 after the market closes. The Company expects to hold a conference call on November 6, 2008 at 10:30 AM EST to discuss the third quarter 2008 results.

### **Other Matters**

The Company will hold a conference call on July 31, 2008 at 1:00 PM EDT to review and answer questions about this release, its second quarter results, the Attachments (described below) and related matters. To participate on the call, dial 1-877-510-2397 domestically and 1-706-634-5877 internationally.

To hear a replay of the call, which will be available from July 31, 2008 at 3:30 PM EDT to August 7, 2008 at 11:59 PM EDT, dial 1-800-642-1687 domestically and 1-706-645-9291 internationally, and use Access Code: 46508145.

A webcast of the conference call will also be available at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>, and an on-line playback of the webcast will be available for at least 30 days following the call.

The Company produces Earnings Release Attachments (the "Attachments") that provide detailed information regarding operating, development, redevelopment, disposition and acquisition activity. These Attachments are considered a part of this earnings release and are available in full with this earnings release via the Company's website at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>. To receive future

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press releases via e-mail, please submit a request through <a href="http://www.avalonbay.com/pressrelease">http://www.avalonbay.com/pressrelease</a>.

# About AvalonBay Communities, Inc.

As of June 30, 2008, the Company owned or held a direct or indirect ownership interest in 180 apartment communities containing 51,118 apartment homes in ten states and the District of Columbia, of which 20 communities were under construction and 10 communities were under reconstruction. The Company is an equity REIT in the business of developing, redeveloping, acquiring and managing apartment communities in high barrier-to-entry markets of the United States. More information may be found on the Company's website at the following address <a href="http://www.avalonbay.com">http://www.avalonbay.com</a>. For additional information, please contact John Christie, Senior Director of Investor Relations and Research at 1-703-317-4747 or Thomas J. Sargeant, Chief Financial Officer at 1-703-317-4635.

#### **Forward-Looking Statements**

This release, including its Attachments, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify these forward-looking statements by the Company's use of words such as "expects," "plans," "estimates," "projects," "intends," "believes," "outlook" and similar expressions that do not relate to historical matters. Actual results may differ materially from those expressed or implied by the forward-looking statements as a result of risks and uncertainties, which include the following: changes in local employment conditions, demand for apartment homes, supply of competitive housing products, and other economic conditions may result in lower than expected occupancy and/or rental rates and adversely affect the profitability of our communities; increases in costs of materials, labor or other expenses may result in communities that we develop or redevelop failing to achieve expected profitability; delays in completing development, redevelopment and/or lease-up may result in increased financing and construction costs and may delay and/or reduce the profitability of a community; debt and/or equity financing for development, redevelopment or acquisitions of communities may not be available on favorable terms; we may be unable to obtain, or experience delays in obtaining, necessary governmental permits and authorizations; or we may abandon development or redevelopment opportunities for which we have already incurred costs. Additional discussions of risks and uncertainties appear in the Company's filings with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 under the headings "Risk Factors" and under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements" and in subsequent quarterly reports on Form 10-Q.

The Company does not undertake a duty to update forward-looking statements, including its expected operating results for the third quarter and full year 2008. The Company may, in its discretion, provide information in future public announcements regarding its outlook that may be of interest to the investment community. The format and extent of future outlooks may be different from the format and extent of the information contained in this release.

#### **Definitions and Reconciliations**

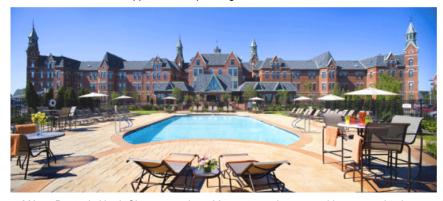
Non-GAAP financial measures and other capitalized terms, as used in this earnings release, are defined and further explained on Attachment 14, "Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms." Attachment 14 is included in the full earnings release available at the Company's website at <a href="http://www.avalonbay.com/earnings">http://www.avalonbay.com/earnings</a>.

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# **SECOND QUARTER 2008**

Supplemental Operating and Financial Data



Avalon Danvers, located in Danvers, MA on Boston's North Shore, contains 433 apartment homes and is expected to be completed in the third quarter of 2008 for a Total Capital Cost of \$84.8 million. The community includes the renovation of an architecturally significant and historic landmark building into the community clubhouse along with 61 unique apartment homes. The community's prominent hillside location provides excellent visibility and convenient access to I-95.

Avalon Danvers offers 1, 2 and 3 bedroom apartment homes, featuring gourmet kitchens, a washer and dryer in every home and walk-in closets. Community amenities include a full-size outdoor swimming pool, an indoor basketball court and a state-of-the-art fitness center.

## **SECOND QUARTER 2008**

# **Supplemental Operating and Financial Data**

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The following is a "Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended. The projections and estimates contained in the following attachments are forward-looking statements that involve risks and uncertainties, and actual results may differ materially from those projected in such statements. Risks associated with the Company's development, redevelopment, construction, and lease-up activities, which could impact the forward-looking statements made are discussed in the paragraph titled "Forward-Looking Statements" in the release to which these attachments relate. In particular, development opportunities may be abandoned; Total Capital Cost of a community may exceed original estimates, possibly making the community uneconomical and/or affecting projected returns; construction and lease-up may not be completed on schedule, resulting in increased debt service and construction costs; and other risks described in the Company's filings with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 and the Company's Quarterly Reports on Form 10-Q for subsequent quarters.

Average shares outstanding — basic

Average shares outstanding — diluted

Average operating partnership units

outstanding Effect of dilutive securities

# AvalonBay Communities, Inc. Selected Operating and Other Information June 30, 2008

(Dollars in thousands except per share data) (unaudited)

SELECTED ODERATING INFORMATION

	SELECTED OPERATING INFORMATION									
		Q2 2008		Q2 2007	% Change		YTD 2008		YTD 2007	% Change
Net income available to common stockholders	\$	125,159	\$	48,877	156.1%	\$	171,433	\$	93,221	83.9%
Per common share — basic	\$	1.63	\$	0.62	162.9%	\$	2.23	\$	1.18	89.0%
Per common share — diluted	\$	1.61	\$	0.61	163.9%	\$	2.21	\$	1.16	90.5%
Funds from Operations	\$	97,852	\$	94,041	4.1%	\$	193,969	\$	183,158	5.9%
Per common share — diluted	\$	1.26	\$	1.17	7.7%	\$	2.50	\$	2.28	9.6%
Dividends declared — common	\$	68,760	\$	67,774	1.5%	\$	137,457	\$	135,468	1.5%
Per common share	\$	0.8925	\$	0.85	5.0%	\$	1.785	\$	1.70	5.0%
Common shares outstanding Outstanding operating partnership	77	7,041,842	79	,734,293	(3.4%)	7	7,041,842	7	9,734,293	(3.4%)
units		64,019		125,724	(49.1%)		64,019		125,724	(49.1%)
Total outstanding shares and units	77	7,105,861	79	9,860,017	(3.4%)	7	7,105,861	7	9,860,017	(3.4%)

# **DEBT COMPOSITION AND MATURITIES**

(3.4%)

(49.3%)

(30.4%)

(3.8%)

76,714,437

77,484,723

64,019

706,267

78,932,715

135,439

1,214,989

80,283,143

(2.8%)

(52.7%)

(41.9%)

(3.5%)

79,428,056

126,392

1,093,066

80,647,514

		% of Total Market	Average Interest	R	emaining
Debt Composition (1)	Amount	Cap	Rate (2)	Ma	turities (1)
Conventional Debt				2008	\$ 154,547
Long-term, fixed rate	\$ 2,403,597	23.1%		2009	\$ 309,987
Long-term, variable rate	434,426	4.2%		2010	\$ 347,258
Variable rate facility (3)		0.0%		2011	\$ 503,507
Subtotal, Conventional	2,838,023	27.3%	5.8%	2012	\$ 530,770
Tax-Exempt Debt					
Long-term, fixed rate	168,307	1.6%			
Long-term, variable rate	419,885	4.0%			
Subtotal, Tax-Exempt	588,192	5.6%	3.6%		
Total Debt	\$ 3,426,215	32.9%	5.4%		

- $\hbox{\fone (1)} \qquad \hbox{\communities classified as held for sale.}$
- (2) Includes costs of financing such as credit enhancement fees, trustees' fees, etc.
- (3) Represents the Company's \$1 billion unsecured credit facility, of which no amounts are drawn at June 30, 2008.

76,753,951

64,019

760,647

77,578,617

# **CAPITALIZED COSTS**

			Non-Rev
	Cap	Cap	Capex
	Interest	Overhead	per Home
Q208	\$19,159	\$7,590	\$ 42
Q108	\$19,663	\$7,159	\$ 4
Q407	\$20,099	\$7,180	\$ 251
Q307	\$19,193	\$7,008	\$ 93
Q207	\$18,393	\$6,684	\$ 38

# **COMMUNITY INFORMATION**

		Apartment
	Communities	Homes
Current Communities	160	45,322
Development Communities	20	5,796
Development Rights	42	12,346

# AvalonBay Communities, Inc. Detailed Operating Information June 30, 2008

(Dollars in thousands except per share data) (unaudited)

Revenue: Rental and other income		Q2 2008	Q2 2007	% Change	YTD 2008	YTD 2007	% Change
Management, development and other fees         1,579         1,488         6.1%         3,217         2,932         9.7%           Total         214,222         190,924         12.2%         421,344         375,123         12.3%           Operating expenses:           Direct property operating expenses, excluding property taxes         48,305         44,647         8.2%         96,852         88,652         9.2%           Property taxes         19,302         18,003         7.2%         38,596         34,525         11.8%           Property management and other indirect operating expenses         10,471         8,706         20.3%         20,568         17,146         20.0%           Investments and investment management (1)         3,024         2,483         21.8%         4,743         4,508         5.2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net         (29,598)         (21,913)         35.1%         (57,258)         (44,664)         28.2%           General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)	Revenue:						
fees         1,579         1,488         6,1%         3,217         2,932         9,7%           Total         214,222         190,924         12.2%         421,344         375,123         12.3%           Operating expenses:           Direct property operating expenses.           excluding property taxes         48,305         44,647         8.2%         96,852         88,652         9.2%           Property transagement and other indirect operating expenses         19,302         18,003         7.2%         38,596         34,525         11.8%           Property management and other indirect operating expenses         10,471         8,706         20.3%         20,568         17,146         20.0%           Investments and investment management (1)         3,024         2,483         21,8%         4,743         4,508         5,2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net         (29,598)         (21,913)         35,1%         (57,258)         (44,664)         28,2%           Joint venture income and minority interest expense         (9,383)         (6,642)         41,3%         (17,503)         (13,422)         30,4%	Rental and other income	\$212,643	\$ 189,436	12.3%	\$418,127	\$372,191	12.3%
Total   Z14,222   190,924   12.2%   421,344   375,123   12.3%	Management, development and other						
Operating expenses:   Direct property operating expenses, excluding property taxes   48,305   44,647   8.2%   96,852   88,652   9.2%     Property taxes   19,302   18,003   7.2%   38,596   34,525   11.8%     Property management and other indirect operating expenses   10,471   8,706   20.3%   20,568   17,146   20.0%     Investments and investment management (1)   3,024   2,483   21.8%   4,743   4,508   5.2%     Total   81,102   73,839   9.8%   160,759   144,831   11.0%     Interest expense, net   (29,598)   (21,913)   35.1%   (57,258)   (44,664)   28.2%     General and administrative expense   (9,383)   (6,642)   41.3%   (17,503)   (13,422)   30.4%     Joint venture income and minority interest expense (2)   3,695   (653)   (665,8%)   3,623   (11,189)   (404,7%)     Depreciation expense   (48,450)   (41,548)   16.6%   (95,203)   (82,709)   15.1%     Gain on sale of land	fees	1,579	1,488	6.1%	3,217	2,932	9.7%
Direct property operating expenses, excluding property taxes   19,302   18,003   7.2%   38,596   34,525   11.8%     Property management and other indirect operating expenses   10,471   8,706   20.3%   20,568   17,146   20.0%     Investments and investment management (1)   3,024   2,483   21.8%   4,743   4,508   5.2%     Total   81,102   73,839   9.8%   160,759   144,831   11.0%     Interest expense, net   (29,598)   (21,913)   35,1%   (57,258)   (44,664)   28.2%     General and administrative expense   (9,383)   (6,642)   41.3%   (17,503)   (13,422)   30.4%     Joint venture income and minority interest expense (2)   3,695   (653)   (665.8%)   3,623   (1,189)   (404.7%)     Gain on sale of land         545   (100.0%)     Income from continuing operations   49,384   46,329   6.6%   94,244   88,853   6.1%     Income from discontinued operations (3)   3,811   4,723   (19,3%)   7,400   8,718   (15.1%)     Gain on sale of communities   74,139     NI/A   74,139     NI/A     Total discontinued operations   127,334   51,052   149.4%   175,783   97,571   80.2%     Net income available to common stockholders   \$125,159   \$48,877   156.1%   \$171,433   \$93,221   83.9%     Net income per common share — basic   \$1.63   \$0.62   162.9%   \$2.23   \$1.18   89.0%	Total	214,222	190,924	12.2%	421,344	375,123	12.3%
Direct property operating expenses, excluding property taxes   19,302   18,003   7.2%   38,596   34,525   11.8%     Property management and other indirect operating expenses   10,471   8,706   20.3%   20,568   17,146   20.0%     Investments and investment management (1)   3,024   2,483   21.8%   4,743   4,508   5.2%     Total   81,102   73,839   9.8%   160,759   144,831   11.0%     Interest expense, net   (29,598)   (21,913)   35,1%   (57,258)   (44,664)   28.2%     General and administrative expense   (9,383)   (6,642)   41.3%   (17,503)   (13,422)   30.4%     Joint venture income and minority interest expense (2)   3,695   (653)   (665.8%)   3,623   (1,189)   (404.7%)     Gain on sale of land         545   (100.0%)     Income from continuing operations   49,384   46,329   6.6%   94,244   88,853   6.1%     Income from discontinued operations (3)   3,811   4,723   (19,3%)   7,400   8,718   (15.1%)     Gain on sale of communities   74,139     NIA   74,139     NIA   74,139     NIA     Total discontinued operations   127,334   51,052   149.4%   175,783   97,571   80.2%     Net income   127,334   51,052   149.4%   175,783   97,571   80.2%     Dividends attributable to preferred stock   (2,175)   (2,175)     (4,350)   (4,350)       Net income available to common stockholders   \$125,159   \$48,877   156.1%   \$171,433   \$93,221   83.9%     Net income per common share — basic   \$1.63   \$0.62   162.9%   \$2.23   \$1.18   89.0%	Operating expenses:						
excluding property taxes 48,305 44,647 8.2% 96,852 88,652 9.2% Property taxes 19,302 18,003 7.2% 38,596 34,525 11.8% Property taxes 19,302 18,003 7.2% 38,596 34,525 11.8% Property management and other indirect operating expenses 10,471 8,706 20.3% 20,568 17,146 20.0% Investments and investment management (1) 3,024 2,483 21.8% 4,743 4,508 5.2% Total 81,102 73,839 9.8% 160,759 144,831 11.0% Interest expense, net (29,598) (21,913) 35.1% (57,258) (44,664) 28.2% General and administrative expense (9,383) (6,642) 41.3% (17,503) (13,422) 30.4% Joint venture income and minority interest expense (2) 3,695 (653) (665.8%) 3,623 (1,189) (404.7%) Depreciation expense (48,450) (41,548) 16.6% (95,203) (82,709) 15.1% Gain on sale of land — — — — 545 (100.0%) Income from continuing operations 49,384 46,329 6.6% 94,244 88,853 6.1% Gain on sale of communities 74,139 — N/A 74,139 — N/A Total discontinued operations 77,950 4,723 N/A 81,539 8,718 N/A  Net income 127,334 51,052 149.4% 175,783 97,571 80.2% Net income available to common stockholders \$125,159 \$48,877 156.1% \$171,433 \$93,221 83.9% Net income per common share — basic \$1.63 \$0.62 162.9% \$2.23 \$1.18 89.0%							
Property taxes         19,302         18,003         7.2%         38,596         34,525         11.8%           Property management and other indirect operating expenses         10,471         8,706         20.3%         20,568         17,146         20.0%           Investments and investment management (1)         3,024         2,483         21.8%         4,743         4,508         5.2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net         (29,598)         (21,913)         35.1%         (57,258)         (44,664)         28.2%           General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Gain on sale of land         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853		48 305	44 647	8 2%	96 852	88 652	9.2%
Property management and other indirect operating expenses         10,471         8,706         20.3%         20,568         17,146         20.0%           Investments and investment management (1)         3,024         2,483         21.8%         4,743         4,508         5.2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net General and administrative expense         (9,983)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A <td></td> <td></td> <td>, -</td> <td></td> <td> /</td> <td> /</td> <td></td>			, -		/	/	
indirect operating expenses         10,471         8,706         20.3%         20,568         17,146         20.0%           Investments and investment management (1)         3,024         2,483         21.8%         4,743         4,508         5.2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19,3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         81,539		10,002	10,000	7.270	00,000	01,020	11.070
Investments and investment management (1)   3,024   2,483   21.8%   4,743   4,508   5.2%     Total   81,102   73,839   9.8%   160,759   144,831   11.0%     Interest expense, net (29,598) (21,913)   35.1% (57,258) (44,664)   28.2%     General and administrative expense (9,383) (6,642)   41.3% (17,503) (13,422)   30.4%     Joint venture income and minority interest expense (9,383) (6,642)   41.3% (17,503) (13,422)   30.4%     Joint venture income and minority interest expense (2)   3,695 (653) (665.8%)   3,623 (1,189) (404.7%)     Depreciation expense (48,450) (41,548)   16.6% (95,203) (82,709)   15.1%     Gain on sale of land		10.471	8.706	20.3%	20.568	17.146	20.0%
management (1)         3,024         2,483         21.8%         4,743         4,508         5.2%           Total         81,102         73,839         9.8%         160,759         144,831         11.0%           Interest expense, net         (29,598)         (21,913)         35.1%         (57,258)         (44,664)         28.2%           General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A		,	2,1 2 2		,	,	
Total   81,102   73,839   9.8%   160,759   144,831   11.0%		3,024	2,483	21.8%	4,743	4,508	5.2%
Interest expense, net General and administrative expense General and administrative expense Joint venture income and minority interest expense (2) September 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	• ,	81.102	73.839	9.8%	160.759	144.831	11.0%
General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Net income available to common stockholders         \$125,159         \$48,877         156.1%							
General and administrative expense         (9,383)         (6,642)         41.3%         (17,503)         (13,422)         30.4%           Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433 <td>Interest expense, net</td> <td>(29,598)</td> <td>(21,913)</td> <td>35.1%</td> <td>(57,258)</td> <td>(44,664)</td> <td>28.2%</td>	Interest expense, net	(29,598)	(21,913)	35.1%	(57,258)	(44,664)	28.2%
Joint venture income and minority interest expense (2)         3,695         (653)         (665.8%)         3,623         (1,189)         (404.7%)           Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221				41.3%		\ ' ' /	30.4%
Depreciation expense         (48,450)         (41,548)         16.6%         (95,203)         (82,709)         15.1%           Gain on sale of land         —         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         0.62         162.9%         \$2.23         \$1.18		( , ,	( , ,		, ,	` ' '	
Gain on sale of land         —         —         —         —         545         (100.0%)           Income from continuing operations         49,384         46,329         6.6%         94,244         88,853         6.1%           Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	expense (2)	3,695	(653)	(665.8%)	3,623	(1,189)	(404.7%)
Income from continuing operations	Depreciation expense	(48,450)	(41,548)	16.6%	(95,203)	(82,709)	15.1%
Income from discontinued operations (3)         3,811         4,723         (19.3%)         7,400         8,718         (15.1%)           Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Gain on sale of land	<u> </u>		_		545	(100.0%)
Gain on sale of communities         74,139         —         N/A         74,139         —         N/A           Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Income from continuing operations	49,384	46,329	6.6%	94,244	88,853	6.1%
Total discontinued operations         77,950         4,723         N/A         81,539         8,718         N/A           Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         — (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Income from discontinued operations (3)		4,723	(19.3%)	7,400	8,718	(15.1%)
Net income         127,334         51,052         149.4%         175,783         97,571         80.2%           Dividends attributable to preferred stock         (2,175)         (2,175)         —         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Gain on sale of communities	74,139	_	N/A	74,139	_	N/A
Dividends attributable to preferred stock         (2,175)         (2,175)         — (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Total discontinued operations	77,950	4,723	N/A	81,539	8,718	N/A
Dividends attributable to preferred stock         (2,175)         (2,175)         — (4,350)         (4,350)         —           Net income available to common stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%				' <u></u>		'	· <u> </u>
Net income available to common stockholders         \$ 125,159         \$ 48,877         156.1%         \$ 171,433         \$ 93,221         83.9%           Net income per common share — basic         \$ 1.63         \$ 0.62         162.9%         \$ 2.23         \$ 1.18         89.0%	Net income	127,334	51,052	149.4%	175,783	97,571	80.2%
stockholders         \$125,159         \$48,877         156.1%         \$171,433         \$93,221         83.9%           Net income per common share — basic         \$1.63         \$0.62         162.9%         \$2.23         \$1.18         89.0%	Dividends attributable to preferred stock	(2,175)	(2,175)		(4,350)	(4,350)	
Net income per common share — basic         \$ 1.63         \$ 0.62         162.9%         \$ 2.23         \$ 1.18         89.0%	Net income available to common						
<u> </u>	stockholders	\$125,159	\$ 48,877	156.1%	\$171,433	\$ 93,221	<u>83.9</u> %
Net income per common share — diluted         \$ 1.61         \$ 0.61         163.9         \$ 2.21         \$ 1.16         90.5%	Net income per common share — basic	\$ 1.63	\$ 0.62	162.9%	\$ 2.23	\$ 1.18	89.0%
	Net income per common share — diluted	\$ 1.61	\$ 0.61	<u>163.9</u> %	\$ 2.21	\$ 1.16	90.5%

<sup>(1)</sup> Reflects costs incurred related to investment acquisition, investment management and abandoned pursuits.

<sup>(3)</sup> Reflects net income for communities classified as discontinued operations as of June 30, 2008 and communities sold during the period from January 1, 2007 through June 30, 2008. The following table details income from discontinued operations for the periods shown:

	Q2	Q2	YTD	YTD
	2008	2007	2008	2007
Rental income	\$ 7,594	\$ 12,616	\$ 16,659	\$ 25,123
Operating and other expenses	(2,337)	(4,162)	(5,244)	(8,614)
Interest expense, net	(546)	(907)	(1,076)	(2,034)
Depreciation expense	(900)	(2,824)	(2,939)	(5,757)
Income from discontinued operations (4)	\$ 3,811	\$ 4,723	\$ 7,400	\$ 8,718

<sup>(4)</sup> NOI for discontinued operations totaled \$5,257 and \$11,415 for the three and six months ended June 30, 2008, respectively, of which \$4,021 and \$7,961, respectively relate to assets classified as held for sale.

<sup>(2)</sup> Amounts for the three and six months ended June 30, 2008 include \$3,483 related to the sale of an unconsolidated community.

# AvalonBay Communities, Inc. Condensed Consolidated Balance Sheets (Dollars in thousands) (unaudited)

	June 30, 2008	December 31, 2007
Real estate	\$ 6,440,656	\$ 6,066,222
Less accumulated depreciation	_(1,280,602)	(1,185,559)
Net operating real estate	5,160,054	4,880,663
Construction in progress, including land	957,504	947,024
Land held for development	310,296	288,423
Operating real estate assets held for sale, net	102,726	181,072
Total real estate, net	6,530,580	6,297,182
Cash and cash equivalents	7,347	20,284
Cash in escrow	106,982	188,264
Resident security deposits	30,632	29,240
Other assets (1)	<u>246,235</u>	201,514
Total assets	<u>\$ 6,921,776</u>	\$ 6,736,484
Unsecured notes, net	\$ 2,163,710	\$ 1,893,499
Unsecured facility	·	514,500
Notes payable Notes payable	1,260,215	750,062
Resident security deposits	43,349	40,330
Liabilities related to assets held for sale	22,179	56,526
Other liabilities	375,499	431,761
Total liabilities	\$ 3,864,952	\$ 3,686,678
Minority interest	19,273	23,152
Stockholders' equity	3,037,551	3,026,654
Total liabilities and stockholders' equity	\$ 6,921,776	\$ 6,736,484

Other assets includes \$3,257 and \$3,569 relating to assets classified as held for sale as of June 30, 2008 and December 31, 2007, respectively.

# AvalonBay Communities, Inc. Quarterly Revenue and Occupancy Changes — Established Communities (1) June 30, 2008

	Apartment	Average Rental Rates (2) Economic Occupancy					Doni	al Revenue (\$000	Pa\(2\	
	Homes	Q2 08	Q2 07	% Change	Q2 08	Q2 07	% Change	Q2 08	Q2 07	% Change
New England		Q2 00	Q2 01	70 Onlange	Q2 00	Q2 07	70 Onlange	Q2 00	QZ 01	70 Onlange
Boston, MA	3,067	\$ 2,030	\$ 1.971	3.0%	97.1%	96.0%	1.1%	\$ 18,141	\$ 17.420	4.1%
Fairfield-New Haven, CT	2,284	2,090	2,045	2.2%	96.3%	96.9%	(0.6%)	13,794	13,571	1.6%
New England Average	5,351	2,057	2,004	2.6%	96.8%	96.4%	0.4%	31,935	30,991	3.0%
Metro NY/NJ										
New Jersey	2,422	2,183	2,113	3.3%	96.1%	96.1%	0.0%	15,245	14,757	3.3%
New York, NY	1,730	2,540	2,487	2.1%	97.5%	97.4%	0.1%	12,849	12,575	2.2%
Long Island, NY	1,157	2,423	2,390	1.4%	96.1%	95.7%	0.4%	8,081	7,937	1.8%
Metro NY/NJ Average	5,309	2,352	2,295	2.5%	96.6%	96.5%	0.1%	36,175	35,269	2.6%
Mid-Atlantic/Midwest	E 00E	4.700	4.750	4.50/	07.00/	05.00/	4.00/	00.044	00.075	0.00/
Washington Metro	5,635	1,782	1,756	1.5% 1.5%	97.0%	95.2%	1.8% 0.8%	29,214	28,275	3.3%
Chicago, IL	487	1,442	1,421	1.5%	95.6%	94.8%	0.8%	2,015	1,970	2.3%
Mid-Atlantic/Midwest	0.400	4 755	4.700	4.00/	00.00/	05.00/	4.70/	04.000	00.045	0.00/
Average	6,122	<u>1,755</u>	1,728	1.6%	96.9%	95.2%	1.7%	31,229	30,245	3.3%
Pacific Northwest										
Seattle, WA	1,320	1,416	1,329	6.5%	95.4%	95.8%	(0.4%)	5,351	5,042	6.1%
Pacific Northwest Average	1,320	1,416	1,329	6.5%	95.4%	95.8%	(0.4%)	5,351	5,042	6.1%
•										
Northern California										
San Jose, CA	3,094	1,920	1,782	7.7%	96.5%	97.1%	(0.6%)	17,202	16,055	7.1%
San Francisco, CA	1,608	2,186	2,059	6.2%	96.6%	95.9%	0.7%	10,185	9,528	6.9%
Oakland-East Bay, CA	955	1,570	1,482	5.9%	95.9%	97.3%	(1.4%)	4,316	4,130	4.5%
Northern California Average	5,657	1,936	1,811	6.9%	96.5%	96.7%	(0.2%)	31,703	29,713	6.7%
Southern California										
Los Angeles, CA	1.198	1.710	1.658	3.1%	95.3%	95.8%	(0.5%)	5.861	5.710	2.6%
Orange County, CA	1,174	1,710	1,455	2.0%	95.8%	95.9%	(0.1%)	5.006	4.915	1.9%
San Diego, CA	1,058	1,479	1,460	1.3%	94.9%	95.5%	(0.6%)	4,458	4,427	0.7%
Southern California Average	3,430	1,562	1,527	2.3%	95.3%	95.8%	(0.5%)	15,325	15,052	1.8%
Codulciii Camornia Average	0,400	1,002	1,021	2.070	33.370	33.070	(0.570)	10,020	10,002	1.070
Average/Total										
Established	27,189	\$ 1,928	\$ 1,866	3.3%	96.5%	96.1%	0.4%	\$ 151,718	\$ 146,312	3.7%

<sup>(1)</sup> Established Communities are communities with stabilized operating expenses as of January 1, 2007 such that a comparison of 2007 to 2008 is meaningful. The number of Established Communities was adjusted during the second quarter of 2008 to reflect changes in the Company's disposition program.

<sup>(2)</sup> Reflects the effect of concessions amortized over the average lease term.

<sup>(3)</sup> With concessions reflected on a cash basis, rental revenue from Established Communities increased 3.6% between years.

# AvalonBay Communities, Inc. \*Sequential Quarterly\* Revenue and Occupancy Changes — Established Communities (1) June 30, 2008

	Apartment							D (11D (2001)			
	Homes		age Rental Rate			omic Occupan			al Revenue (\$000		
		Q2 08	Q108	% Change	Q2 08	Q108	% Change	Q2 08	Q108	% Change	
New England											
Boston, MA	3,067	\$ 2,030	\$ 2,001	1.4%	97.1%	96.6%	0.5%	\$ 18,141	\$ 17,790	2.0%	
Fairfield-New Haven, CT	2,284	2,090	2,061	1.4%	96.3%	96.7%	(0.4%)	13,794	13,653	1.0%	
New England Average	5,351	2,057	2,027	1.5%	96.8%	96.6%	0.2%	31,935	31,443	1.6%	
Metro NY/NJ											
New Jersey	2,422	2,183	2,187	(0.2%)	96.1%	95.7%	0.4%	15,245	15,207	0.2%	
New York, NY	1,730	2,540	2,502	1.5%	97.5%	96.6%	0.9%	12,849	12,536	2.5%	
Long Island, NY	1,157	2,423	2,388	1.5%	96.1%	96.0%	0.1%	8,081	7,957	1.6%	
Metro NY/NJ Average	5,309	2,352	2,332	0.9%	96.6%	96.1%	0.5%	36,175	35,700	1.3%	
Mid-Atlantic/Midwest											
Washington Metro	5,635	1,782	1,763	1.1%	97.0%	96.0%	1.0%	29,214	28,627	2.1%	
Chicago, IL	487	1,442	1,419	1.6%	95.6%	96.9%	(1.3%)	2,015	2,010	0.2%	
Mid-Atlantic/Midwest Average	6,122	1,755	1,736	1.1%	96.9%	96.1%	0.8%	31,229	30,637	1.9%	
Pacific Northwest											
Seattle, WA	1,320	1,416	1,400	1.1%	95.4%	95.9%	(0.5%)	5,351	5,314	0.7%	
Pacific Northwest Average	1,320	1,416	1,400	1.1%	95.4%	95.9%	(0.5%)	5,351	5,314	0.7%	
Northern California											
San Jose, CA	3.094	1,920	1.890	1.6%	96.5%	97.0%	(0.5%)	17.202	17.020	1.1%	
San Francisco, CA	1,608	2,186	2,151	1.6%	96.6%	97.3%	(0.7%)	10,185	10,095	0.9%	
Oakland-East Bay, CA	955	1,570	1,560	0.6%	95.9%	97.0%	(1.1%)	4,316	4,334	(0.4%)	
Northern California Average	5,657	1,936	1,909	1.4%	96.5%	97.1%	(0.6%)	31,703	31,449	0.8%	
Southern California											
Los Angeles, CA	1,198	1,710	1,695	0.9%	95.3%	96.8%	(1.5%)	5,861	5,892	(0.5%)	
Orange County, CA	1,174	1,484	1,486	(0.1%)	95.8%	96.6%	(0.8%)	5,006	5,057	(1.0%)	
San Diego, CA	1,058	1,479	1,475	0.3%	94.9%	94.3%	0.6%	4,458	4,416	1.0%	
Southern California Average	3,430	1,562	1,556	0.4%	95.3%	96.0%	(0.7%)	15,325	15,365	(0.3%)	
Average/Total Established	27,189	\$ 1,928	\$ 1,907	1.1%	96.5%	96.4%	0.1%	\$ 151,718	\$ 149,908	1.2%	

<sup>(1)</sup> Established Communities are communities with stabilized operating expenses as of January 1, 2007 such that a comparison of 2007 to 2008 is meaningful. The number of Established Communities was adjusted during the second quarter of 2008 to reflect changes in the Company's disposition program.

<sup>(2)</sup> Reflects the effect of concessions amortized over the average lease term.

# AvalonBay Communities, Inc. Year-to-Date Revenue and Occupancy Changes — Established Communities (1) June 30, 2008

	Apartment							Dental Deverous (\$000le)			
	Homes		age Rental Rate			nomic Occupan			al Revenue (\$000		
		YTD 08	YTD 07	% Change	YTD 08	YTD 07	% Change	YTD 08	YTD 07	% Change	
New England											
Boston, MA	3,067	\$ 2,016	\$ 1,969	2.4%	96.9%	95.8%	1.1%	\$ 35,932	\$ 34,711	3.5%	
Fairfield-New Haven, CT	2,284	2,075	2,025	2.5%	96.5%	96.0%	0.5%	27,447	26,660	3.0%	
New England Average	5,351	2,041	1,992	2.5%	96.7%	95.9%	0.8%	63,379	61,371	3.3%	
Metro NY/NJ											
New Jersey	2,422	2,185	2,086	4.7%	95.9%	96.5%	(0.6%)	30,451	29,238	4.1%	
New York, NY	1,730	2,520	2,468	2.1%	97.1%	96.5%	0.6%	25,385	24,725	2.7%	
Long Island, NY	1,157	2,406	2,377	1.2%	96.0%	96.1%	(0.1%)	16,038	15,863	1.1%	
Metro NY/NJ Average	5,309	2,342	2,274	3.0%	96.3%	96.4%	(0.1%)	71,874	69,826	2.9%	
Mid-Atlantic/Midwest											
Washington Metro	5,635	1,773	1,733	2.3%	96.5%	95.6%	0.9%	57,842	56,037	3.2%	
Chicago, IL	487	1,431	1,407	1.7%	96.3%	95.1%	1.2%	4,024	3,909	2.9%	
Mid-Atlantic/Midwest Average	6,122	1,746	1,708	2.2%	96.5%	95.5%	1.0%	61,866	59,946	3.2%	
Pacific Northwest											
Seattle, WA	1,320	1,408	1,312	7.3%	95.6%	95.9%	(0.3%)	10,665	9,968	7.0%	
Pacific Northwest Average	1,320	1,408	1,312	7.3%	95.6%	95.9%	(0.3%)	10,665	9,968	7.0%	
Northern California											
San Jose, CA	3.094	1.905	1.760	8.2%	96.8%	97.3%	(0.5%)	34.221	31.782	7.7%	
San Francisco, CA	1,608	2.168	2,042	6.2%	96.9%	95.8%	1.1%	20,280	18,908	7.7%	
Oakland-East Bay, CA	955	1,565	1,467	6.7%	96.4%	97.4%	(1.0%)	8,650	8,185	5.7%	
Northern California Average	5,657	1,923	1,792	7.3%	96.8%	96.8%	0.0%	63,151	58,875	7.3%	
Northern Camornia Average	5,037	1,923	1,792	7.570	90.070	90.070	0.070	03,131	30,073	1.570	
Southern California											
Los Angeles, CA	1,198	1,703	1,649	3.3%	96.0%	95.5%	0.5%	11,753	11,322	3.8%	
Orange County, CA	1,174	1,485	1,444	2.8%	96.2%	96.5%	(0.3%)	10,063	9,814	2.5%	
San Diego, CA	1,058	1,476	1,450	1.8%	94.6%	95.5%	(0.9%)	8,874	8,794	0.9%	
Southern California Average	3,430	1,559	1,518	2.7%	95.7%	95.9%	(0.2%)	30,690	29,930	2.5%	
Average/Total Established	27,189	\$ 1,917	\$ 1,849	3.7%	96.4%	96.1%	0.3%	\$ 301,625	\$ 289,916	4.0%	

<sup>(1)</sup> Established Communities are communities with stabilized operating expenses as of January 1, 2007 such that a comparison of 2007 to 2008 is meaningful. The number of Established Communities was adjusted during the second quarter of 2008 to reflect changes in the Company's disposition program.

<sup>(2)</sup> Reflects the effect of concessions amortized over the average lease term.

# AvalonBay Communities, Inc. Summary of Development and Redevelopment Activity (1) as of June 30, 2008

		Number of Communities	Number of Homes	Total Capital Cost (2) (millions)
Portfolio Additions:	(3)			
2008 Annual Completions				
Development		12	3,937	\$ 1,019.6
Redevelopment	(4)	6	1,213	28.8
Total Additions		18	5,150	\$ 1,048.4
2007 Annual Completions				
Development		8	1,749	\$ 440.7
Redevelopment	(4)	5	1,847	32.9
Total Additions		13	3,596	\$ 473.6
		·		
Pipeline Activity:	(3)			
Currently Under Construction				
Development		20	5,796	\$ 1,815.4
Redevelopment	(4)	10	2,626	92.2
Subtotal		30	8,422	\$ 1,907.6
Planning				
Development Rights		42	12,346	\$ 3,653.0
Total Pipeline		72	20,768	\$ 5,560.6

<sup>(1)</sup> Represents activity for consolidated and unconsolidated entities.

<sup>(2)</sup> See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

<sup>(3)</sup> Information represents projections and estimates.

<sup>(4)</sup> Represents only cost of redevelopment activity, does not include original acquisition cost.

# AvalonBay Communities, Inc. Development Communities as of June 30, 2008

		Percentage		Total		Sche	edule			Avg			0/	
		Ownership Upon Completion	# of Apt Homes	Capital Cost (1) (millions)	Start	Initial Occupancy	Complete	Stabilized Ops (1)	Ho Inci Con	Rent Per ome (1) lusive of cessions achment #14	% Comp (2)	% Leased (3)	Physical (4)	Occ Economic (1) (5)
Under	Construction: Avalon Danvers (6)													
١.	Danvers, MA	100%	433	\$ 84.8	Q4 2005	Q1 2007	Q3 2008	Q4 2008	\$	1,480	100.0%	95.6%	92.6%	86.0%
2.	Avalon Meydenbauer Bellevue, WA	100%	368	87.3	Q1 2006	Q1 2008	Q3 2008	Q1 2009		1.845	100.0%	64.7%	58.2%	31.3%
3.	Avalon at Lexington Hills							-		,				
4.	Lexington, MA Avalon Encino	100%	387	86.2	Q2 2006	Q2 2007	Q3 2008	Q4 2008		1,880	100.0%	92.8%	87.3%	61.6%
5.	Los Angeles, CA Avalon Warner Place (7)	100%	131	61.5	Q3 2006	Q4 2008	Q4 2008	Q2 2009		2,650	N/A	N/A	N/A	N/A
5.	Canoga Park, CA	100%	210	53.9	Q4 2006	Q1 2008	Q3 2008	Q1 2009		1,830	84.3%	70.0%	56.7%	27.0%
6.	Avalon Acton (8) Acton, MA	100%	380	68.8	Q4 2006	Q4 2007	Q4 2008	Q2 2009		1,320	81.6%	77.6%	66.6%	47.0%
7.	Avalon Morningside Park (8)													
8.	New York, NY Avalon White Plains	100%	295	125.5	Q1 2007	Q3 2008	Q1 2009	Q3 2009		3,640	22.0%	24.7%	3.4%	N/A
9.	White Plains, NY Avalon at Tinton Falls	100%	393	154.5	Q2 2007	Q3 2008	Q4 2009	Q2 2010		2,820	N/A	5.9%	N/A	N/A
	Tinton Falls, NJ	100%	216	41.2	Q2 2007	Q2 2008	Q4 2008	Q2 2009		1,860	73.6%	65.3%	53.7%	14.1%
10.	Avalon Fashion Valley San Diego, CA	100%	161	64.7	Q2 2007	Q3 2008	Q4 2008	Q2 2009		2.380	N/A	N/A	N/A	N/A
11.	Avalon Anaheim Stadium									,				
12.	Anaheim, CA Avalon Union City	100%	251	102.7	Q2 2007	Q4 2008	Q3 2009	Q1 2010		2,530	N/A	N/A	N/A	N/A
13.	Union City, ČA Avalon at the Hingham Shipyard	100%	438	125.2	Q3 2007	Q2 2009	Q3 2009	Q1 2010		1,895	N/A	N/A	N/A	N/A
	Hingham, MA	100%	235	52.7	Q3 2007	Q3 2008	Q1 2009	Q2 2009		2,090	8.1%	8.5%	0.4%	N/A
14.	Avalon Sharon Sharon, MA	100%	156	30.7	Q3 2007	Q2 2008	Q4 2008	Q1 2009		1,675	76.9%	82.7%	60.3%	17.5%
15.	Avalon Huntington Shelton, CT	100%	99	26.1	Q4 2007	Q4 2008	Q2 2009	Q3 2009		2,240	N/A	N/A	N/A	N/A
16.	Avalon at Mission Bay North III		000				04.0000	Q2 2010				N/A	N/A	N/A
17.	San Francisco, CA Avalon Jamboree Village	100%	260	157.8	Q4 2007	Q3 2009	Q4 2009			3,745	N/A			
18.	Irvine, CA Avalon Fort Greene	100%	279	78.3	Q4 2007	Q2 2009	Q4 2009	Q2 2010		2,060	N/A	N/A	N/A	N/A
	New York, NY	100%	628	320.4	Q4 2007	Q3 2009	Q3 2010	Q1 2011		3,605	N/A	N/A	N/A	N/A
19.	Avalon Charles Pond Coram, NY	100%	200	46.5	Q1 2008	Q4 2008	Q2 2009	Q4 2009		1,865	N/A	N/A	N/A	N/A
20.	Avalon Blue Hills Randolph, MA	100%	276	46.6	Q2 2008	Q2 2009	Q4 2009	Q2 2010		1,440	N/A	N/A	N/A	N/A
	Subtotal/Weighted Average	10070	5,796	\$ 1,815.4	Q2 2000	Q2 2003	Q+ 2003	Q2 2010	\$	2,290	NA	NO	INA	IVA
Comp	leted this Quarter:													
1.	Avalon Riverview North New York, NY	100%	602	\$ 174.4	Q3 2005	Q3 2007	Q2 2008	Q2 2008	\$	2,895	100.0%	99.5%	99.2%	97.9%
2.	Avalon on the Sound East New Rochelle, NY	100%	588	180.5	Q1 2006	Q2 2007	Q2 2008	Q4 2008		2,280	100.0%	95.6%	95.2%	77.6%
3.	Avalon at Dublin Station I													
	Dublin, CA Subtotal/Weighted Average	100%	305 1,495	85.6 \$ 440.5	Q2 2006	Q4 2007	Q2 2008	Q4 2008	\$	1,870 2,440	100.0%	89.8%	88.9%	59.3%
	Total/Weighted Average		7,291	\$ 2,255.9					\$	2,320				
	Weighted Average Projected NOI as a % of Total Capital Cost (1) (9)			6.3%	Inclusive of C	Concessions — See	Attachment #14							
	ouplial cost (1) (c)			0.070	moldolvo or c		st Basis, Non-	Stabilized Dev	elonmen				5	Source
							est, Prior Quarte			•		\$	_	Att. 8
						Capital Co	est, Current Cor est, Under Cons	mpletions				4	40.5	Att. 8 Att. 8
						Total F	naining to Investemaining to Inv I Cost, Projecte	vest				,001.3 342.5)		Att. 10 ), Footnote 5
						Tot	al Asset Cost E	Basis, Non-Stat	oilized			(6	58.8)	
							Development					\$1,5	97.1	

Q2 2008 Net Operating Income/(Deficit) for communities under construction and non-stabilized development communities was \$7.9 million. See Attachment #14.

- (1) See Attachment #14 Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.
- (2) Includes apartment homes for which construction has been completed and accepted by management as of July 25, 2008.
- (3) Includes apartment homes for which leases have been executed or non-refundable deposits have been paid as of July 25, 2008.
- (4) Physical occupancy based on apartment homes occupied as of July 25, 2008.
- (5) Represents Economic Occupancy for the second quarter of 2008.
- (6) Avalon Danvers experienced a fire in April 2007. The Company expects insurance proceeds will cover substantially all losses. The schedule cited above reflects delays associated with the fire.
- (7) This community was formerly known as Avalon Canoga Park.
- (8) This community is being financed in part by third-party tax-exempt debt.
- (9) The Weighted Average calculation is based on the Company's pro rata share of the Total Capital Cost for each community.
  - This chart contains forward-looking statements. Please see the paragraph regarding forward-looking statements on the Table of Contents page relating to the Company's Supplemental Operating and Financial Data for the second quarter of 2008.

# AvalonBay Communities, Inc. Redevelopment Communities as of June 30, 2008

			Cost (mil			Sche	edule		A	vq	Number of	f Homes
	Percentage Ownership	# of Apt Homes	Pre- Redevelopment Capital Cost	Total Capital Cost (1)(2)	Acquisition / Completion	Start	Complete	Restabilized Ops (2)	Re P Hom Inclus	ent er ie (2) sive of essions	Completed to date	Out of Service @ 6/30/08
Under Redevelopment:												
AvalonBay												
Avalon at AutumnWoods     Fairfax VA	100%	420	\$ 31.2	\$ 38.3	Q4 1996	Q3 2006	Q3 2008	Q3 2008	\$	1,375	420	_
Essex Place     Peabody, MA	100%	286	23.7	34.5	Q3 2004	Q3 2007	Q2 2009	Q4 2009		1,275	106	21
Avalon Redmond Place     Redmond, WA     Avalon Woodland Hills	100%	222	26.3	31.3	Q3 1999	Q3 2007	Q4 2008	Q2 2009		1,505	200	11
Woodland Hills, CA 5. Avalon at Diamond Heights	100%	663	72.1	109.3	Q4 1997	Q4 2007	Q1 2010	Q3 2010		1,960	140	39
San Francisco, CA 6. Avalon Symphony Woods I	100%	154	25.3	30.2	Q2 1994	Q4 2007	Q4 2010	Q2 2011		2,440	31	7
Columbia, MD  7. Avalon Symphony Woods II	100%	176	9.4	14.0	Q4 1986	Q2 2008	Q3 2009	Q1 2010		1,460	35	8
Columbia, MD	100%	216	36.4	42.4	Q4 2006	Q2 2008	Q3 2009	Q1 2010		1,400	29	7
Avalon Mountain View     Mountain View, CA	88%	248	24.1	32.3	Q4 1986	Q2 2008	Q3 2009	Q1 2010		2,185	24 985	17
Subtotal		2,385	\$ 248.5	\$ 332.3					\$	1,700	985	110
Investment Management Fund (The "Fund" 1. Avalon Cedar Place Columbia, MD	15%	156	\$ 21.0	\$ 25.0	Q4 2006	Q3 2007	Q4 2008	Q2 2009	\$	1,255	113	12
South Hills Apartments     West Covina, CA	15%	85	20.9	25.3	Q3 2007	Q1 2008	Q3 2008	Q3 2008		1,935	85	
Subtotal		241	\$ 41.9	\$ 50.3					\$	1,495	198	12
Total/Weighted Average		2,626	\$ 290.4	\$ 382.6					\$	1,680	1,183	122
Completed this Quarter: Investment Management Fund (The "Fund")												
Avalon Paseo Place     Fremont, CA	15%	134	\$ 19.8	\$ 25.0	Q4 2005	Q2 2007	Q2 2008	Q2 2008	\$	1,520	134	
Grand Total/Weighted Average		2,760	\$ 310.2	\$ 407.6					\$	1,675	1,317	122
Weighted Average Projected NOI as a % of Total Capital Cost (2)				10.1%	Inclusive of Concess	sions — See Attachmen	t #14					

<sup>(1)</sup> Inclusive of acquisition cost.

<sup>(2)</sup> See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

# AvalonBay Communities, Inc. Summary of Development and Redevelopment Community Activity (1) as of June 30, 2008 (Dollars in Thousands)

	DEVELO	PMENT (2)			
	Apt Homes Completed & Occupied	Total Capital Cost Invested During Period (3)	Cost of Homes Completed & Occupied (4)	Remaining to Invest (5)	Construction in Progress at Period End (6)
Total - 2006 Actual	1,527	\$ 652,828	\$ 311,15 <u>5</u>	\$ 919,358	\$ 626,034
2007 Actual:					
Quarter 1	464	\$ 167,109	\$ 106,100	\$ 908,630	\$ 673,945
Quarter 2	724	240,036	165,064	974,266	798,358
Quarter 3	774	220,762	214,732	1,334,784	792,320
Quarter 4	578	338,951	178,371	1,038,879	924,761
Total - 2007 Actual	2,540	\$ 966,858	\$ 664,267		
2008 Projected:					
Quarter 1 (Actual)	676	\$ 179,408	\$ 180,366	\$ 857,491	\$ 925,736
Quarter 2 (Actual)	948	178,794	226,235	1,001,288	912,290
Quarter 3 (Projected)	824	231,334	202,456	769,954	844,788
Quarter 4 (Projected)	590	175,401	192,993	594,554	800,535
Total - 2008 Projected	3,038	\$ 764,937	\$ 802,050		

	REDEVELOPMENT				
	Avg Homes Out of Service	Total Capital Cost Invested During Period (3)	Remaining to Invest (5)	Pr	nstruction in ogress at iod End (6)
Total - 2006 Actual		\$ 15,543	\$ 14,991	\$	17,602
2007 Actual:					
Quarter 1	63	\$ 3,332	\$ 21,704	\$	14,538
Quarter 2	105	3,014	24,290		16,403
Quarter 3	97	3,896	61,583		16,182
Quarter 4	77	8,370	69,136		30,683
Total - 2007 Actual		\$ 18,612			
2008 Projected:					
Quarter 1 (Actual)	112	\$ 6,433	\$ 65,666	\$	37,761
Quarter 2 (Actual)	160	11,266	75,362		46,265
Quarter 3 (Projected)	111	13,938	61,424		23,809
Quarter 4 (Projected)	76	13,980	47,445		30,030
Total - 2008 Projected		\$ 45,617			

<sup>(1)</sup> Data is presented for all communities currently under development or redevelopment and those communities for which development or redevelopment is expected to begin within the next 90 days.

<sup>(2)</sup> Projected periods include data for consolidated joint ventures at 100%. The offset for joint venture partners' participation is reflected as minority interest.

<sup>(3)</sup> Represents Total Capital Cost incurred or expected to be incurred during the quarter, year or in total. See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

<sup>(4)</sup> Represents projected Total Capital Cost of apartment homes completed and occupied during the quarter. Calculated by dividing Total Capital Cost for each Development Community by number of homes for the community, multiplied by the number of homes completed and occupied during the quarter.

<sup>(5)</sup> Represents projected Total Capital Cost remaining to invest on communities currently under development or redevelopment and those for which development or redevelopment is expected to begin within the next 90 days. Remaining to invest for Q2 2008 includes \$342.5 million attributed to three anticipated Q3 2008 development starts and \$20.9 million related to two anticipated Q3 2008 redevelopment starts.

<sup>(6)</sup> Represents period end balance of construction or reconstruction costs. Amount for Q2 2008 includes \$1.1 million related to two unconsolidated investments in the Fund.

# AvalonBay Communities, Inc. Future Development as of June 30, 2008

# DEVELOPMENT RIGHTS (1)

	DEVELOPMENT RIGHTS (1)		
Location of Development Right		Estimated Number of Homes	Total Capital Cost (1) (millions)
1.	Walnut Creek, CA	422	\$ 151
2.	Bellevue, WA	396	130
3.	Northborough, MA	350	61
4.	Los Angeles, CA	278	122
5.	Norwalk, CT	311	89
6.	North Bergen, NJ	164	48
7.	Chicago, IL Phase I	491	173
8.	Rockville Centre, NY	349	129
9.	Shelton, CT	251	66
10.	Andover, MA	115	21
11.	Wilton, CT	100	24
12.	New York, NY	681	307
13.	Seattle, WA	204	65
14.	West Long Branch, NJ	180	34
15.	Plymouth, MA Phase II	92	22
16.	Seattle, WA II	234	76
17.	Wood-Ridge, NJ	354	90
18.	Cohasset, MA	200	38
19.	Greenburgh, NY Phase II	444	112
20.	Kirkland, WA Phase II	189	60
21.	Canoga Park, CA	299	85
22.	North Andover, MA	526	98
23.	Wheaton, MD	320	74
24.	Stratford, CT	146	23
25.	Concord, MA	150	38
26.	Brooklyn, NY	825	443
27.	Camarillo, CA	309	66
28.	Garden City, NY	160	58
29.	Irvine, CA Phase II	179	57
30.	Dublin, CA Phase II	405	126
31.	Rockville, MD	240	62
32.	Tysons Corner, VA	439	121
33.	San Francisco, CA	173	51
34.	Alexandria, VA	237	61
35.	Oyster Bay, NY	150	42
36.	Hackensack, NJ	230	56
37.	Highland Park, NJ	119	36
38.	Yaphank, NY	343	57
39.	Roselle Park, NJ	262	54
40.	Milford, CT	284	45
41.	Gaithersburg, MD	254	41
42.	Chicago, IL Phase II	491	141
	T. (.)	40.010	
	Total	12,346	\$ 3,653

<sup>(1)</sup> See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

# AvalonBay Communities, Inc. Unconsolidated Real Estate Investments as of June 30, 2008

(Dollars in Thousands)

			# of	Total	AVB Book		Outstandir	ng Debt		AVB's Share
	Unconsolidated Real Estate Investments	Percentage Ownership	Apt Homes	Capital Cost (1)	Value Investment (2)	Amount	Type	Interest Rate	Maturity Date	of Partnership Debt (3)
Avalo	onBay Value Added Fund, LP									
1.	Avalon at Redondo Beach Los Angeles, CA	N/A	105	\$ 24,447	N/A	\$ 21,033	Fixed	4.87%	Oct 2011	\$ 3,197
2.	Avalon Lakeside Chicago, IL	N/A	204	18,098	N/A	12,056	Fixed	5.74%	Mar 2012	1,833
3.	Avalon Columbia Baltimore, MD	N/A	170	29,258	N/A	22,275	Fixed	5.48%	Apr 2012	3,386
4.	Avalon Sunset Los Angeles, CA	N/A	82	20,818	N/A	12,750	Fixed	5.41%	Feb 2014	1,938
5.	Avalon at Poplar Creek Chicago, IL	N/A	196	27,910	N/A	16,500	Fixed	4.83%	Oct 2012	2,508
6.	Avalon at Civic Center (4) Norwalk, CA	N/A	192	42,755	N/A	23,805	Fixed	5.29%	Aug 2013	3,618
7.	Avalon Paseo Place Fremont, CA	N/A	134	24,868	N/A	11,800	Fixed	5.74%	Nov 2013	1,794
8.	Avalon at Yerba Buena San Francisco, CA	N/A	160	66,786	N/A	41,500	Fixed	5.88%	Mar 2014	6,308
9.	Avalon at Aberdeen Station Aberdeen, NJ	N/A	290	58,219	N/A	39,842	Fixed	5.64%	Sep 2013	6,056
10.	The Springs Corona, CA	N/A	320	47,655	N/A	26,000	Fixed	6.06%	Oct 2014	3,952
11.	The Covington Lombard, IL	N/A	256	33,102	N/A	17,243	Fixed	5.43%	Jan 2014	2,621
12.	Avalon Cedar Place Columbia, MD	N/A	156	23,339	N/A	12,000	Fixed	5.68%	Feb 2014	1,824
13.	Avalon Centerpoint Baltimore, MD	N/A	392	79,062	N/A	45,000	Fixed	5.74%	Dec 2013	6,840
14.	Middlesex Crossing Billerica, MA	N/A	252	37,810	N/A	24,100	Fixed	5.49%	Dec 2013	3,663
15.	Avalon Crystal Hill Ponoma, NY	N/A	168	38,225	N/A	24,500	Fixed	5.43%	Dec 2013	3,724
16.	Skyway Terrace San Jose, CA	N/A	348	74,694	N/A	37,500	Fixed	6.11%	Mar 2014	5,700
17.	Avalon Rutherford Station East Rutherford, NJ	N/A	108	36,562	N/A	20,520	Fixed	6.13%	Sep 2016	3,119
18.	South Hills Apartments West Covina, CA	N/A	85	24,473	N/A	11,762	Fixed	5.92%	Dec 2013	1,788
19.	Colonial Towers/South Shore Manor Weymouth, MA	N/A	211	21,907	N/A	13,455	Fixed	5.12%	Mar 2015	2,045
		15.2%	3,829	\$ 729,988	\$ 116,292	\$ 433,641				\$ 65,914
	r Operating Joint Ventures									
1.	Avalon Chrystie Place I (5) New York, NY	20.0%	361	128,951	23,472	117,000	Variable	1.43%	Nov 2036	23,400
2.	Avalon at Mission Bay North II (5) San Francisco, CA	25.0%	313	123,729	29,794	105,000	Fixed	6.02%	Dec 2015	26,250
3.	Avalon Del Rey Los Angeles, CA	30.0%	309	70,002	19,036	40,845	Variable	3.89%	Sep 2009	12,254
	Development Joint Ventures									
1.	Aria at Hathorne (6) (7) Danvers, MA	50.0%	64	N/A	5,175	5,030	Variable	4.63%	Jun 2010	\$ 2,515
			1,047	\$ 322,682	\$ 77,477	\$ 267,875				\$ 64,419
			4,876	\$ 1,052,670	\$ 193,769	\$ 701,516				\$ 130,333

<sup>(1)</sup> See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

<sup>(2)</sup> These unconsolidated real estate investments are accounted for under the equity method of accounting. AVB Book Value Investment represents the Company's recorded equity investment plus the Company's pro rata share of outstanding debt.

<sup>(3)</sup> The Company has not guaranteed the debt of its unconsolidated investees and bears no responsibility for the repayment, other than the construction completion and related financing guarantee for Avalon Chrystie Place I associated with the construction completion and occupancy certificate.

<sup>(4)</sup> This community's debt is a combination of two separate fixed rate loans which both mature in August 2013. The first loan totals \$18,154 at a 5.04% interest rate and was assumed by the Fund upon purchase of this community. The second loan was procured in connection with the acquisition in the amount of \$5,652 at a 6.08% interest rate. The rate listed in the table above represents a weighted average interest rate.

<sup>(5)</sup> After the venture makes certain threshold distributions to the third-party partner, the Company generally receives 50% of all further distributions.

<sup>(6)</sup> The Company has contributed land at a stepped up basis as its only capital contribution to this development. The Company is not guaranteeing the construction or acquisition loans, nor is it responsible for any cost over runs until certain thresholds are satisfied. The outstanding debt consists of two separate variable rate loans at a 4.625% interest rate. The first loan totals \$2,915 and the second loan totals \$2,115.

<sup>(7)</sup> After the venture makes certain threshold distributions to the Company, AVB receives 50% of all further distributions.

# AvalonBay Communities, Inc. Summary of Disposition Activity (1) as of June 30, 2008

(Dollars in thousands)

Number of Communities Sold	Weighted Average <u>Holding Period (2)</u>	Gross Sales Price	GAAP Gain	Accumulated Depreciation and Other	Economic Gain (3)	Weighted Average Initial Year Mkt. Cap Rate (2) (3)	Weighted Average Unleveraged IRR (2) (3)
1998: 9 Communities		\$ 170,312	\$ 25,270	\$ 23,438	\$ 1,832	8.1%	16.2%
1999: 16 Communities		\$ 317,712	\$ 47,093	\$ 27,150	\$ 19,943	8.3%	12.1%
2000: 8 Communities		\$ 160,085	\$ 40,779	\$ 6,262	\$ 34,517	7.9%	15.3%
2001: 7 Communities		\$ 241,130	\$ 62,852	\$ 21,623	\$ 41,229	8.0%	14.3%
2002: 1 Community		\$ 80,100	\$ 48,893	\$ 7,462	<u>\$ 41,431</u>	5.4%	20.1%
2003: 12 Communities, 1 Land Parcel (4)		\$ 460,600	\$ 184,438	\$ 52,613	\$ 131,825	6.3%	15.3%
2004: 5 Communities, 1 Land Parcel		\$ 250,977	\$ 122,425	\$ 19,320	\$ 103,105	4.8%	16.8%
2005: 7 Communities, 1 Office Building,		¢ 202.700	\$ 199.766	6 44.000	¢ 404.000	3.8%	40.0%
3 Land Parcels (5)  2006:		\$ 382,720	<u> </u>	<u>\$ 14,929</u>	<u>\$ 184,838</u>		18.0%
4 Communities, 3 Land Parcels (6) 2007:		<u>\$ 281,485</u>	<u>\$ 117,539</u>	\$ 21,699	\$ 95,840	4.6%	15.2%
5 Communities, 1 Land Parcel (7)		\$ 273,896	<u>\$ 163,352</u>	\$ 17,588	<u>\$ 145,764</u>	4.6%	17.8%
2008: 5 Communities (8)		\$ 234,900	\$ 77,622	\$ 4,493	\$ 73,129	4.9%	15.2%
1998 - 2008 Total	6.8	\$ 2,853,917	\$ 1,090,029	\$ 216,577	\$ 873,453	5.8%	15.7%

<sup>(1)</sup> Activity excludes dispositions to joint venture entities in which the Company retains an economic interest.

- (6) 2006 GAAP gain, for purposes of this attachment, includes \$6,609 related to the sale of a community in which the Company held a 25% equity interest.
- (7) 2007 GAAP gain, for purposes of this attachment, includes \$56,320 related to the sale of a partnership interest in which the Company held a 50% equity interest.
- (8) 2008 GAAP gain, for purposes of this attachment, includes \$3,483 related to the sale of community held by the Fund in which the Company holds a 15.2% equity interest.

<sup>(2)</sup> For purposes of this attachment, land sales and the disposition of an office building are not included in the calculation of Weighted Average Holding Period, Weighted Average Initial Year Market Cap Rate, or Weighted Average Unleveraged IRR.

<sup>(3)</sup> See Attachment #14 — Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms.

<sup>(4) 2003</sup> GAAP gain, for purposes of this attachment, includes \$23,448 related to the sale of a community in which the Company held a 50% membership interest.

<sup>(5) 2005</sup> GAAP gain includes the recovery of an impairment loss of \$3,000 recorded in 2002 related to one of the land parcels sold in 2005. This loss was recorded to reflect the land at fair value based on its entitlement status at the time it was determined to be planned for disposition.

# AvalonBay Communities, Inc. Definitions and Reconciliations of Non-GAAP Financial Measures and Other Terms

This release, including its attachments, contains certain non-GAAP financial measures and other terms. The definition and calculation of these non-GAAP financial measures and other terms may differ from the definitions and methodologies used by other REITs and, accordingly, may not be comparable. The non-GAAP financial measures referred to below should not be considered an alternative to net income as an indication of our performance. In addition, these non-GAAP financial measures do not represent cash generated from operating activities in accordance with GAAP and therefore should not be considered as an alternative measure of liquidity or as indicative of cash available to fund cash needs.

<u>FFO</u> is determined based on a definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). FFO is calculated by the Company as net income or loss computed in accordance with GAAP, adjusted for gains or losses on sales of previously depreciated operating communities, extraordinary gains or losses (as defined by GAAP), cumulative effect of a change in accounting principle and depreciation of real estate assets, including adjustments for unconsolidated partnerships and joint ventures. Management generally considers FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses related to dispositions of previously depreciated operating communities and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies. A reconciliation of FFO to net income is as follows (dollars in thousands):

		Q2 2008		Q2 2007		YTD 2008		YTD 2007 (1)
Net income	\$	127,334	\$	51,052	\$	175,783	\$	97,571
Dividends attributable to preferred stock		(2,175)		(2,175)		(4,350)		(4,350)
Depreciation — real estate assets, including discontinued operations and joint venture adjustments		50.258		45.080		100.044		89,765
•		30,230		45,000		100,044		09,703
Minority interest, including discontinued operations		57		84		114		172
Gain on sale of unconsolidated entities holding previously depreciated real estate assets		(3,483)		_		(3,483)		_
Gain on sale of previously depreciated real estate assets		(74,139)		_		(74,139)		_
FFO attributable to common stockholders	\$	97,852	\$	94,041	\$	193,969	\$	183,158
Average shares outstanding — diluted	7	7,578,617	80	0,647,514	7	7,484,723	8	0,283,143
EPS — diluted	\$	1.61	\$	0.61	\$	2.21	\$	1.16
FFO per common share — diluted	\$	1.26	\$	1.17	\$	2.50	\$	2.28

<sup>(1)</sup> FFO per common share — diluted includes \$0.01 for the six months ended June 30, 2007 related to the sale of a land parcel.

<u>Projected FFO</u>, as provided within this release in the Company's outlook, is calculated on a basis consistent with historical FFO, and is therefore considered to be an appropriate supplemental measure to projected net income from projected operating performance. A reconciliation of the range provided for Projected FFO per share (diluted) for the third quarter and full year 2008 to the range provided for projected EPS (diluted) is as follows:

	Low range	High range
Projected EPS (diluted) — Q3 08	\$ 3.36	\$ 3.42
Projected depreciation (real estate related)	0.66	0.68
Projected gain on sale of operating communities	(2.76)	(2.80)
Projected FFO per share (diluted) — Q3 08	<u>\$ 1.26</u>	\$ 1.30
Projected EPS (diluted) — Full Year 2008	\$ 7.86	\$ 8.07
Projected depreciation (real estate related)	2.60	2.64
Projected gain on sale of operating communities	(5.46)	(5.56)
Projected FFO per share (diluted) — Full Year 2008	\$ 5.00	\$ 5.15

NOI is defined by the Company as total property revenue less direct property operating expenses (including property taxes), and excludes corporate-level income (including management, development and other fees), corporate-level property management and other indirect operating expenses, investments and investment management, net interest expense, general and administrative expense, joint venture income, minority interest expense, depreciation expense, gain on sale of real estate assets and income from discontinued operations. The Company considers NOI to be an appropriate supplemental measure to net income of operating performance of a community or communities because it helps both investors and management to understand the core operations of a community or communities prior to the allocation of corporate-level property management overhead or general and administrative costs. This is more reflective of the operating performance of a community, and allows for an easier comparison of the operating performance of single assets or groups of assets. In addition, because prospective buyers of real estate have different overhead structures, with varying marginal impact to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or groups of assets.

A reconciliation of NOI (from continuing operations) to net income, as well as a breakdown of NOI by operating segment, is as follows (dollars in thousands):

	Q2 2008	Q2 2007	YTD 2008	YTD 2007
Net income	\$127,334	\$ 51.052	\$175,783	\$ 97.571
Indirect operating expenses, net of corporate income	8,893	7,218	17.350	14,214
Investments and investment management	3,024	2,483	4,743	4,508
Interest expense, net	29,598	21,913	57,258	44,664
General and administrative expense	9,383	6,642	17,503	13,422
Joint venture income and minority interest	(3,695)	653	(3,623)	1,189
Depreciation expense	48,450	41,548	95,203	82,709
Gain on sale of real estate assets	(74,139)	_	(74,139)	(545)
Income from discontinued operations	(3,811)	(4,723)	(7,400)	(8,718)
NOI from continuing operations	\$145,037	\$126,786	\$282,678	\$249,014
		<u> </u>	<u></u>	
Established:				
New England	\$ 21,233	\$ 20,127	\$ 41,130	\$ 39,765
Metro NY/NJ	25,265	24,581	49,531	48,474
Mid-Atlantic/Midwest	20,250	18,968	39,874	37,868
Pacific NW	3,904	3,585	7,727	7,025
No. California	23,592	21,518	47,189	42,783
So. California	11,063	10,974	22,169	21,877
Total Established	105,307	99,753	207,620	197,792
Other Stabilized	20,449	16,521	40,179	29,776
Development/Redevelopment	19,281	10,512	34,879	21,446
NOI from continuing operations	\$145,037	\$126,786	\$282,678	\$249,014
ů .			<del></del>	

NOI as reported by the Company does not include the operating results from discontinued operations (i.e., assets sold during the period January 1, 2007 through June 30, 2008). A reconciliation of NOI from communities sold or classified as discontinued operations to net income for these communities is as follows (dollars in thousands):

	Q2 2008	Q2 2007	YTD 2008	YTD 2007
Income from discontinued operations	\$ 3,811	\$4,723	\$ 7,400	\$ 8,718
Interest expense, net	546	907	1,076	2,034
Depreciation expense	900	2,824	2,939	5,757
NOI from discontinued operations	\$5,257	\$8,454	<u>\$11,415</u>	\$16,509
NOI from assets sold	\$1,236	\$4,840	\$ 3,454	\$ 9,231
NOI from assets held for sale	4,021	3,614	7,961	7,278
NOI from discontinued operations	\$5,257	\$8,454	\$11,415	\$16,509
	<del></del>			

Projected NOI, as used within this release for certain Development and Redevelopment Communities and in calculating the Initial Year Market Cap Rate for dispositions, represents management's estimate, as of the date of this release (or as of the date of the buyer's valuation in the case of dispositions), of projected stabilized rental revenue minus projected stabilized operating expenses. For Development and Redevelopment Communities, Projected NOI is calculated based on the first year of Stabilized Operations, as defined below, following the completion of construction. In calculating the Initial Year Market Cap Rate, Projected NOI for dispositions is calculated for the first twelve months following the date of the buyer's valuation. Projected stabilized rental revenue represents management's estimate of projected gross potential (based on leased rents for occupied homes and Market Rents, as defined below, for vacant homes) minus projected economic vacancy and adjusted for concessions. Projected stabilized operating expenses do not include interest, income taxes (if any), depreciation or amortization, or any allocation of corporate-level property management overhead or general and administrative costs. The weighted average Projected NOI as a percentage of Total Capital Cost is weighted based on the Company's share of the Total Capital Cost of each community, based on its percentage ownership.

Management believes that Projected NOI of the development and redevelopment communities, on an aggregated weighted average basis, assists investors in understanding management's estimate of the likely impact on operations of the Development and Redevelopment Communities when the assets are complete and achieve stabilized occupancy (before allocation of any corporate-level property management overhead, general and administrative costs or interest expense). However, in this release the Company has not given a projection of NOI on a company-wide basis. Given the different dates and fiscal years for which NOI is projected for these communities, the projected allocation of corporate-level property management overhead, general and administrative costs and interest expense to communities under development or redevelopment is complex, impractical to develop, and may not be meaningful. Projected NOI of these communities is not a projection of the Company's overall financial performance or cash flow. There can be no assurance that the communities under development or redevelopment will achieve the Projected NOI as described in this release.

Rental Revenue with Concessions on a Cash Basis is considered by the Company to be a supplemental measure to rental revenue in conformity with GAAP to help investors evaluate the impact of both current and historical concessions on GAAP based rental revenue and to more readily enable comparisons to revenue as reported by other companies. In addition, rental revenue (with concessions on a cash basis) allows an investor to understand the historical trend in cash concessions.

A reconciliation of rental revenue from Established Communities in conformity with GAAP to rental revenue (with concessions on a cash basis) is as follows (dollars in thousands):

	Q2 2008	Q2 2007	YTD 2008	YTD 2007
Rental revenue (GAAP basis)	\$151,718	\$146,312	\$301,625	\$289,916
Concessions amortized	1,378	1,279	2,706	2,592
Concessions granted	(1,944)	(1,671)	(3,077)	(2,976)
Rental revenue (with concessions on a cash basis)	<u>\$151,152</u>	<u>\$145,920</u>	\$301,254	\$289,532
% change — GAAP revenue		3.7%		4.0%
% change — cash revenue		3.6%		4.0%

Economic Gain is calculated by the Company as the gain on sale in accordance with GAAP, less accumulated depreciation through the date of sale and any other non-cash adjustments that may be required under GAAP accounting. Management generally considers Economic Gain to be an appropriate supplemental measure to gain on sale in accordance with GAAP because it helps investors to understand the relationship between the cash proceeds from a sale and the cash invested in the sold community. The Economic Gain for each of the communities presented is estimated based on their respective final settlement statements. A reconciliation of Economic Gain to gain on sale in accordance with GAAP for both the six months ended June 30, 2008 as well as prior years' activities is presented on Attachment 13.

Interest Coverage is calculated by the Company as EBITDA from continuing operations, excluding land gains and gain on the sale of investments in real estate joint ventures, divided by the sum of interest expense, net, and preferred dividends. Interest Coverage is presented by the Company because it provides rating agencies and investors an additional means of comparing our ability to service debt obligations to that of other companies. EBITDA is defined by the Company as net income before interest income and expense, income taxes, depreciation and amortization.

A reconciliation of EBITDA and a calculation of Interest Coverage for the second quarter of 2008 are as follows (dollars in thousands):

Net income	\$127,334
Interest expense, net	29,598
Interest expense (discontinued operations)	546
Depreciation expense	48,450
Depreciation expense (discontinued operations)	900
EBITDA	\$206,828
EBITDA from continuing operations	\$127,432
EBITDA from discontinued operations	79,396
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EBITDA	\$206,828
	<del></del>
EBITDA from continuing operations	\$127,432
EBIT 57 (North Continuing Operations	Ψ121,402
Interest expense, net	29,598
Dividends attributable to preferred stock	2,175
Interest charges	31,773
interest sharges	
Interest coverage	4.0
interest coverage	<u> </u>

Total Capital Cost includes all capitalized costs projected to be or actually incurred to develop the respective Development or Redevelopment Community, or Development Right, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated development overhead and other regulatory fees, all as determined in accordance with GAAP. For Redevelopment Communities, Total Capital Cost excludes costs incurred prior to the start of redevelopment when indicated. With respect to communities where development or redevelopment was completed in a prior or the current period, Total Capital Cost reflects the actual cost incurred, plus any contingency estimate made by management. Total Capital Cost for communities identified as having joint venture ownership, either during construction or upon construction completion, represents the total projected joint venture contribution amount. For joint ventures not in construction as presented on Attachment 12, Total Capital Cost is equal to gross real estate cost.

<u>Initial Year Market Cap Rate</u> is defined by the Company as Projected NOI of a single community for the first 12 months of operations (assuming no repositioning), less estimates for non-routine allowance of approximately \$200 — \$300 per apartment home, divided by the gross sales price for the community.

Projected NOI, as referred to above, represents management's estimate of projected rental revenue minus projected operating expenses before interest, income taxes (if any), depreciation, amortization and extraordinary items. For this purpose, management's projection of operating expenses for the community includes a management fee of 3.0% — 3.5%. The Initial Year Market Cap Rate, which may be determined in a different manner by others, is a measure frequently used in the real estate industry when determining the appropriate purchase price for a property or estimating the value for a property. Buyers may assign different Initial Year Market Cap Rates to different communities when determining the appropriate value because they (i) may project different rates of change in operating expenses and capital expenditure estimates and (ii) may project different rates of change in future rental revenue due to different estimates for changes in rent and occupancy levels. The weighted average Initial Year Market Cap Rate is weighted based on the gross sales price of each community.

<u>Unleveraged IRR</u> on sold communities refers to the internal rate of return calculated by the Company considering the timing and amounts of (i) total revenue during the period owned by the Company and (ii) the gross sales price net of selling costs, offset by (iii) the undepreciated capital cost of the communities at the time of sale and (iv) total direct operating expenses during the period owned by the Company. Each of the items (i), (ii), (iii) and (iv) are calculated in accordance with GAAP.

The calculation of Unleveraged IRR does not include an adjustment for the Company's general and administrative expense, interest expense, or corporate-level property management and other indirect operating expenses. Therefore, Unleveraged IRR is not a substitute for net income as a measure of our performance. Management believes that the Unleveraged IRR achieved during the period a community is owned by the Company is useful because it is one indication of the gross value created by the Company's acquisition, development or

redevelopment, management and sale of a community, before the impact of indirect expenses and Company overhead. The Unleveraged IRR achieved on the communities as cited in this release should not be viewed as an indication of the gross value created with respect to other communities owned by the Company, and the Company does not represent that it will achieve similar Unleveraged IRRs upon the disposition of other communities. The weighted average Unleveraged IRR for sold communities is weighted based on all cash flows over the holding period for each respective community, including net sales proceeds.

Leverage is calculated by the Company as total debt as a percentage of Total Market Capitalization. Total Market Capitalization represents the aggregate of the market value of the Company's common stock, the market value of the Company's operating partnership units outstanding (based on the market value of the Company's common stock), the liquidation preference of the Company's preferred stock and the outstanding principal balance of the Company's debt. Management believes that Leverage can be one useful measure of a real estate operating company's long-term liquidity and balance sheet strength, because it shows an approximate relationship between a company's total debt and the current total market value of its assets based on the current price at which the Company's common stock trades. Changes in Leverage also can influence changes in per share results. A calculation of Leverage as of June 30, 2008 is as follows (dollars in thousands):

Total debt	\$ 3,426,21 <u>5</u>
Common stock	6,869,051
Preferred stock	100,000
Operating partnership units	5,708
Total debt	3,426,215
Total market capitalization	10,400,974
Debt as % of capitalization	<u>32.9</u> %

Because Leverage changes with fluctuations in the Company's stock price, which occur regularly, the Company's Leverage may change even when the Company's earnings, interest and debt levels remain stable. Investors should also note that the net realizable value of the Company's assets in liquidation is not easily determinable and may differ substantially from the Company's Total Market Capitalization.

<u>Unencumbered NOI</u> as calculated by the Company represents NOI generated by real estate assets unencumbered by either outstanding secured debt or land leases (excluding land leases with purchase options that were put in place for governmental incentives or tax abatements) as a percentage of total NOI generated by real estate assets. The Company believes that current and prospective unsecured creditors of the Company view Unencumbered NOI as one indication of the borrowing capacity of the Company. Therefore, when reviewed together with the Company's Interest Coverage, EBITDA and cash flow from operations, the Company believes that investors and creditors view Unencumbered NOI as a useful supplemental measure for determining the financial flexibility of an entity. A calculation of Unencumbered NOI for the six months ended June 30, 2008, for assets owned at June 30, 2008, is as follows (dollars in thousands):

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NOI for Established Communities	\$207,620
NOI for Other Stabilized Communities	40,179
NOI for Development/Redevelopment Communities	34,879
NOI for discontinued operations	11,415
Total NOI generated by real estate assets	294,093
NOI on encumbered assets	63,917
NOI on unencumbered assets	230,176
Unencumbered NOI	<u></u>

Established Communities are identified by the Company as communities where a comparison of operating results from the prior year to the current year is meaningful, as these communities were owned and had Stabilized Operations, as defined below, as of the beginning of the prior year. Therefore, for 2008, Established Communities are consolidated communities that have Stabilized Operations as of January 1, 2007 and are not conducting or planning to conduct substantial redevelopment activities within the current year. Established Communities do not include communities that are currently held for sale or planned for disposition during the current year.

<u>Development Communities</u> are communities that are under construction and for which a final certificate of occupancy has not been received. These communities may be partially complete and operating.

Redevelopment Communities are communities where substantial redevelopment is in progress or is planned to begin during the current year. For wholly-owned communities, redevelopment is considered substantial when capital invested during the reconstruction effort is expected to exceed the lesser of \$5,000,000 or 10% of the community's acquisition cost. The definition of substantial redevelopment may differ for communities that are not wholly-owned.

Average Rental Rates are calculated by the Company as rental revenue in accordance with GAAP, divided by the weighted average number of occupied apartment homes.

Economic Occupancy is defined as total possible revenue less vacancy loss as a percentage of total possible revenue. Total possible revenue is determined by valuing occupied units at contract rates and vacant units at Market Rents. Vacancy loss is determined by valuing vacant units at current Market Rents. By measuring vacant apartments at their Market Rents, Economic Occupancy takes into account the fact that apartment homes of different sizes and locations within a community have different economic impacts on a community's gross revenue.

<u>Market Rents</u> as reported by the Company are based on the current market rates set by the managers of the Company's communities based on their experience in renting their communities' apartments and publicly available market data. Trends in market rents for a region as reported by others could vary. Market Rents for a period are based on the average Market Rents during that period and do not reflect any impact for cash concessions.

Non-Revenue Generating Capex represents capital expenditures that will not directly result in revenue earnings or expense savings.

Stabilized/Restabilized Operations is defined as the earlier of (i) attainment of 95% physical occupancy or (ii) the one-year anniversary of completion of development or redevelopment.

Average Rent per Home, as calculated for certain Development and Redevelopment Communities in lease-up, reflects (i) actual average leased rents for those apartments leased through the end of the quarter net of estimated stabilized concessions, (ii) estimated market rents net of comparable concessions for all unleased apartments and (iii) includes actual and estimated other rental revenue. For Development and Redevelopment Communities not yet in lease-up, Average Rent per Home reflects management's projected rents.

<u>Development Rights</u> are development opportunities in the early phase of the development process for which the Company either has an option to acquire land or enter into a leasehold interest, for which the Company is the buyer under a long-term conditional contract to purchase land or where the Company owns land to develop a new community. The Company capitalizes related predevelopment costs incurred in pursuit of new developments for which future development is probable.